

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2016

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	178**	\$ 73,022,900**
FEB.	315	185**	\$ 74,118,000**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	315**	\$134,558,800**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	165**	\$ 65,511,000**
MAR.	308	235**	\$102,738,300**
APR.	351	288**	\$127,761,700**
MAY	420	311**	\$141,802,200**
JUNE	426	346**	\$163,840,900**
JULY	397	292**	\$138,192,000**
AUG.	349	351**	\$165,518,800**
SEPT.	380	301	\$135,214,900
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251	869	215
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325	982	261
APR.	1335	294	1226	271	1445	340	1514	451	1322	335	1162	326
MAY	1400	316	1331	305	1614	415	1585	352	1518	363	1423	384
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399	1583	226
JULY	1350	213	1447	325	1617	350	1568	351	1601	335	1445	299
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300	1369	295
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268	1353	266
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216		
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	232
2017	181	131	194	236	269	299	260	306	259			

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197			

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 389,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$227,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 469,950	\$460,000	\$ 499,900	\$488,444	\$505,500	\$ 452,500			

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$360,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,889	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 450,095	\$ 444,147	\$ 496,172	\$ 496,768	\$ 512,735	\$ 526,364	\$518,280	\$ 520,711	\$ 500,442			

MULTIPLE LISTING STATISTICS FOR SEPTEMBER 2017

		CLOSED '16	CLOSED '17	AVERAGE 2016	PRICE 2017
RESIDENTIAL/COMMON INT.	RES	236	259	\$ 455,230	\$ 500,442
MOBILE HOME-IN PARK	MOB	6	11	\$ 57,733	\$ 82,636
RESIDENTIAL INCOME	RIN	3	0	\$ 608,333	\$ -
LAND	LND	25	30	\$ 122,226	\$ 153,055
COMMERCIAL/INDUSTRIAL	COM	4	1	\$ 766,250	\$ 130,000
BUSINESS OPPORTUNITY	BOP	1	0	\$ 50,000	\$ -

RESIDENTIAL SALES BY AREA SEPTEMBER 2017					
AREA	ZONE	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
GREATER CAMERON PARK	12601	28	\$395,558	35	\$ 469,664
EL DORADO HILLS	12602	74	\$643,734	76	\$ 677,595
SHINGLE SPRINGS	12603	11	\$522,136	11	\$ 544,350
RESCUE/LUNEMAN	12604	7	\$534,143	7	\$ 696,500
LATROBE/SOUTH AREA	12605	2	\$352,500	3	\$ 753,333
GREATER PLACERVILLE	12701	16	\$334,517	25	\$ 434,515
DIAMOND SPRGS/EL DORADO	12702	10	\$412,095	14	\$ 501,322
PLEASANTVALLEY/PLV SOUTH	12703	5	\$417,000	9	\$ 501,322
SOMERSET/SOUTH COUNTY	12704	10	\$255,150	11	\$ 310,741
COLOMA, LOTUS	12705	0	\$0	2	\$ 446,500
GREENSTONE/GOLDHILLWEST	12706	4	\$517,000	4	\$ 612,000
MOSQUITO, SWANSBORO	12707	1	\$245,000	2	\$ 328,700
CAMINO, CEDAR GROVE	12801	7	\$401,671	5	\$ 319,200
POLLOCK PINES, SLY PARK	12802	28	\$300,787	28	\$ 312,071
AMERICAN RIVER CANYON	12803	8	\$185,063	5	\$ 259,200
GEORGETOWN, GARDENVALLEY	12901	12	\$345,329	12	\$ 296,208
PILOT HILL, COOL	12902	10	\$404,000	9	\$ 535,444
NORTH COUNTY	12903	3	\$404,633	1	\$ 635,000

TRANSACTION SUMMARY

	2016 MONTH	2016 YTD	2017 MONTH	2017 YTD
PENDING SALES-TOTAL	420	3589	380	3127
PENDING SALES - RESIDENTIAL	364	3126	343	2777
CLOSED SALES - TOTAL	275	2532	301	2502
CLOSED SALES - RESIDENTIAL	236	2160	259	2132
CLOSED SALES -RES.MEDIAN PRICE	\$ 419,450	\$ 429,000	\$ 452,500	\$ 459,950
LISTING INVENTORY - TOTAL	1512		1353	
LISTING INVENTORY - RESIDENTIAL	1000		912	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 9/30)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	280	\$411,785	293	\$451,962
12602	EL DORADO HILLS	679	\$644,333	648	\$676,393
12603	SHINGLE SPRINGS	115	\$502,527	99	\$584,256
12604	RESCUE/NORTH AREA	41	\$537,669	48	\$635,935
12605	LATROBE/SOUTH AREA	16	\$821,156	10	\$749,300
12701	PLACERVILLE	207	\$351,523	211	\$397,722
12702	DIAMOND SPRINGS/EL DORADO	116	\$354,227	103	\$402,781
12703	PLEASANT VALLEY	70	\$404,694	65	\$459,728
12704	SOMERSET/SOUTH COUNTY	82	\$323,312	99	\$317,476
12705	LOTUS/COLOMA	5	\$462,900	11	\$585,091
12706	GREENSTONE,GOLD HILL WEST	37	\$567,892	41	\$686,668
12707	SWANSBORO	15	\$263,607	21	\$341,817
12801	CAMINO/CEDAR GROVE	68	\$375,081	64	\$383,662
12802	POLLOCK PINES/SLY PARK	197	\$288,298	185	\$329,756
12803	AMERICAN RIVER CANYON	24	\$192,282	15	\$216,133
12901	GEORGETOWN DIVIDE	98	\$315,240	96	\$334,953
12902	PILOT HILL/COOL	95	\$404,372	106	\$453,081
12903	NORTH COUNTY	17	\$384,128	16	\$401,219

Market Statistics Report

Listings as of 10/19/17 at 2:48pm

SEPTEMBER 2017

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	41	122	73	23	259
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	41	122	73	23	259
Dollar Value	\$12,607,800	\$52,300,655	\$45,971,000	\$18,735,138	\$129,614,593
Average List Price	\$312,106	\$433,544	\$637,491	\$836,802	\$507,614
Average Sold Price	\$307,507	\$428,694	\$629,740	\$814,571	\$500,442
Average Market Time	30	39	49	51	41
Average Square Feet	1291	1860	2721	3842	2189
% of List Price	98.53	98.88	98.78	97.34	98.59
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 10/19/17 at 2:47pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$100,000 thru \$119,999	1	38	Minimum	\$117,500	Maximum	\$1,950,000
\$120,000 thru \$139,999	1	33	Average	\$500,442	Median	\$452,500
\$140,000 thru \$159,999	2	11				
\$160,000 thru \$179,999	1	100				
\$180,000 thru \$199,999	4	39				
\$200,000 thru \$249,999	15	54				
\$250,000 thru \$299,999	24	28				
\$300,000 thru \$349,999	29	44				
\$350,000 thru \$399,999	25	44				
\$400,000 thru \$449,999	25	27				
\$450,000 thru \$499,999	24	34				
\$500,000 thru \$549,999	22	35				
\$550,000 thru \$599,999	18	44				
\$600,000 thru \$649,999	15	39				
\$650,000 thru \$699,999	14	53				
\$700,000 thru \$749,999	8	36				
\$750,000 thru \$799,999	5	23				
\$800,000 thru \$849,999	5	36				
\$850,000 thru \$899,999	9	61				
\$900,000 thru \$949,999	2	50				
\$950,000 thru \$999,999	1	11				
\$1,000,000 thru \$1,249,999	3	172				
\$1,250,000 thru \$1,499,999	4	49				
\$1,500,000 thru \$1,749,999	1	90				
\$1,750,000 thru \$1,999,999	1	70				
	259	41				

REPORT 5A

Market Statistics Report

Listings as of 10/19/17 at 2:59pm

YEAR TO DATE 1/1/17 – 9/30/17

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	311	1017	623	181	2132
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	311	1017	623	181	2132
Dollar Value	\$95,716,943	\$446,143,373	\$392,464,596	\$136,785,471	\$1,071,110,383
Average List Price	\$314,380	\$443,930	\$638,515	\$769,374	\$509,522
Average Sold Price	\$307,772	\$438,686	\$629,959	\$755,721	\$502,397
Average Market Time	36	39	49	51	42
Average Square Feet	1320	1934	2806	3628	2243
% of List Price	97.90	98.82	98.66	98.23	98.60
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 10/19/17 at 2:58pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$20,000 thru \$29,999	1	12	Minimum	\$25,000	Maximum	\$2,495,000
\$60,000 thru \$69,999	1	20	Average	\$502,397	Median	\$459,950
\$80,000 thru \$89,999	3	49				
\$100,000 thru \$119,999	6	96				
\$120,000 thru \$139,999	9	61				
\$140,000 thru \$159,999	12	29				
\$160,000 thru \$179,999	12	82				
\$180,000 thru \$199,999	21	36				
\$200,000 thru \$249,999	105	45				
\$250,000 thru \$299,999	183	31				
\$300,000 thru \$349,999	221	37				
\$350,000 thru \$399,999	220	39				
\$400,000 thru \$449,999	222	33				
\$450,000 thru \$499,999	202	38				
\$500,000 thru \$549,999	192	39				
\$550,000 thru \$599,999	164	48				
\$600,000 thru \$649,999	153	37				
\$650,000 thru \$699,999	87	41				
\$700,000 thru \$749,999	77	38				
\$750,000 thru \$799,999	52	46				
\$800,000 thru \$849,999	37	63				
\$850,000 thru \$899,999	40	81				
\$900,000 thru \$949,999	15	92				
\$950,000 thru \$999,999	14	81				
\$1,000,000 thru \$1,249,999	43	86				
\$1,250,000 thru \$1,499,999	32	84				
\$1,500,000 thru \$1,749,999	4	45				
\$1,750,000 thru \$1,999,999	3	80				
\$2,250,000 thru \$2,499,999	1	244				
	2132	42				

REPORT 5B