

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	275**	\$113,872,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	283**	\$113,373,900**
MAY	460	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	271**	\$114,870,900**
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426	1639	399
JULY	1731	403	1350	213	1447	325	1617	350	1568	351	1601	335
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294	1430	300
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272	1512	268
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

## EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	242	271	311	264	287	234			

## NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193			

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$423,750	\$406,500	\$419,450			

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$367,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,855	\$449,408	\$ 457,282	\$ 457,582			

**MULTIPLE LISTING STATISTICS FOR SEPTEMBER 2016**

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	230	234	\$ 431,959	\$ 457,582
MOBILE HOME-IN PARK	MOB	9	6	\$ 56,767	\$ 57,733
RESIDENTIAL INCOME	RIN	1	3	\$ 159,900	\$ 608,333
LAND	LND	24	23	\$ 97,188	\$ 109,158
COMMERCIAL/INDUSTRIAL	COM	2	4	\$ 480,000	\$ 766,250
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 50,000

<b>RESIDENTIAL SALES BY AREA SEPTEMBER 2016</b>					
AREA	ZONE	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
GREATER CAMERON PARK	12601	28	\$ 427,938	27	\$ 403,542
EL DORADO HILLS	12602	66	\$ 621,584	75	\$ 646,083
SHINGLE SPRINGS	12603	13	\$ 455,615	10	\$ 527,350
RESCUE/LUNEMAN	12604	4	\$ 483,000	7	\$ 534,143
LATROBE/SOUTH AREA	12605	1	\$ 948,888	2	\$ 352,500
GREATER PLACERVILLE	12701	18	\$ 331,352	16	\$ 334,517
DIAMOND SPRGS/EL DORADO	12702	11	\$ 330,909	10	\$ 412,095
PLEASANTVALLEY/PLV SOUTH	12703	11	\$ 373,318	4	\$ 388,750
SOMERSET/SOUTH COUNTY	12704	10	\$ 178,000	10	\$ 255,150
COLOMA, LOTUS	12705	1	\$ 715,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	5	\$ 557,780	4	\$ 517,000
MOSQUITO, SWANSBORO	12707	4	\$ 292,738	1	\$ 245,000
CAMINO, CEDAR GROVE	12801	13	\$ 351,908	7	\$ 401,671
POLLOCK PINES, SLY PARK	12802	17	\$ 240,376	28	\$ 300,787
AMERICAN RIVER CANYON	12803	1	\$ 252,000	8	\$ 185,063
GEORGETOWN, GARDENVALLEY	12901	15	\$ 321,533	12	\$ 345,329
PILOT HILL, COOL	12902	10	\$ 289,900	10	\$ 404,000
NORTH COUNTY	12903	2	\$ 369,500	3	\$ 404,633

**TRANSACTION SUMMARY**

	2015 MONTH	2015 YTD	2016 MONTH	2016 YTD
PENDING SALES-TOTAL	318	3298	420	3589
PENDING SALES - RESIDENTIAL	288	2983	364	3126
CLOSED SALES - TOTAL	266	2419	271	2518
CLOSED SALES - RESIDENTIAL	230	2081	234	2156
CLOSED SALES -RES.MEDIAN PRICE	\$ 409,950	\$ 400,000	\$ 419,450	\$ 429,000
LISTING INVENTORY - TOTAL	1516		1512	
LISTING INVENTORY - RESIDENTIAL	1017		1000	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 9/30)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	301	\$388,875	278	\$412,032
12602	EL DORADO HILLS	657	\$615,753	680	\$644,592
12603	SHINGLE SPRINGS	95	\$493,592	114	\$502,813
12604	RESCUE/NORTH AREA	42	\$544,640	41	\$537,669
12605	LATROBE/SOUTH AREA	11	\$745,890	16	\$821,156
12701	PLACERVILLE	191	\$331,979	207	\$351,523
12702	DIAMOND SPRINGS/EL DORADO	99	\$324,154	116	\$354,227
12703	PLEASANT VALLEY	65	\$388,663	69	\$402,878
12704	SOMERSET/SOUTH COUNTY	81	\$298,802	82	\$323,312
12705	LOTUS/COLOMA	7	\$509,637	5	\$462,900
12706	GREENSTONE, GOLD HILL WEST	24	\$532,433	37	\$567,892
12707	SWANSBORO	12	\$298,946	15	\$263,607
12801	CAMINO/CEDAR GROVE	83	\$326,375	68	\$375,081
12802	POLLOCK PINES/SLY PARK	173	\$248,435	197	\$288,298
12803	AMERICAN RIVER CANYON	19	\$223,093	24	\$192,282
12901	GEORGETOWN DIVIDE	98	\$278,667	98	\$315,240
12902	PILOT HILL/COOL	118	\$367,107	95	\$404,372
12903	NORTH COUNTY	5	\$374,200	14	\$383,137

## Market Statistics Report

Listings as of 10/07/16 at 3:05pm

### SEPTEMBER 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	32	109	72	21	234
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	32	109	72	21	234
Dollar Value	\$7,583,296	\$43,306,449	\$40,625,108	\$15,559,342	\$107,074,195
Average List Price	\$240,462	\$403,733	\$572,544	\$757,264	\$465,074
Average Sold Price	\$236,978	\$397,307	\$564,238	\$740,921	\$457,582
Average Market Time	37	44	45	46	43
Average Square Feet	1221	1897	2753	3815	2240
% of List Price	98.55	98.41	98.55	97.84	98.39
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 10/07/16 at 3:04pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	2	26	Minimum	\$70,000	Maximum	\$1,799,000
\$100,000 thru \$119,999	1	4	Average	\$457,582	Median	\$419,450
\$120,000 thru \$139,999	1	18				
\$140,000 thru \$159,999	4	72				
\$160,000 thru \$179,999	6	63				
\$180,000 thru \$199,999	1	0				
\$200,000 thru \$249,999	14	45				
\$250,000 thru \$299,999	20	36				
\$300,000 thru \$349,999	28	34				
\$350,000 thru \$399,999	30	57				
\$400,000 thru \$449,999	27	39				
\$450,000 thru \$499,999	15	41				
\$500,000 thru \$549,999	19	32				
\$550,000 thru \$599,999	21	39				
\$600,000 thru \$649,999	7	32				
\$650,000 thru \$699,999	14	60				
\$700,000 thru \$749,999	8	57				
\$750,000 thru \$799,999	4	66				
\$800,000 thru \$849,999	2	31				
\$850,000 thru \$899,999	3	13				
\$950,000 thru \$999,999	3	62				
\$1,000,000 thru \$1,249,999	2	22				
\$1,250,000 thru \$1,499,999	1	122				
\$1,750,000 thru \$1,999,999	1	106				
	234	43				

REPORT 5A

## Market Statistics Report

Listings as of 10/07/16 at 3:07pm

### YEAR TO DATE 1/1/16 – 9/30/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	296	1016	663	181	2156
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	296	1016	663	181	2156
Dollar Value	\$80,625,769	\$401,451,678	\$381,377,253	\$138,950,169	\$1,002,404,869
Average List Price	\$276,603	\$401,777	\$584,101	\$790,091	\$473,259
Average Sold Price	\$272,384	\$395,130	\$575,230	\$767,680	\$464,937
Average Market Time	39	45	51	54	47
Average Square Feet	1284	1895	2783	3866	2250
% of List Price	98.47	98.35	98.48	97.16	98.24
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 10/07/16 at 3:06pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	7	Minimum	\$37,000	Maximum	\$2,500,000
\$40,000 thru \$49,999	1	7	Average	\$464,937	Median	\$429,000
\$50,000 thru \$59,999	1	83				
\$60,000 thru \$69,999	2	26				
\$70,000 thru \$79,999	3	86				
\$80,000 thru \$89,999	8	41				
\$90,000 thru \$99,999	6	37				
\$100,000 thru \$119,999	16	39				
\$120,000 thru \$139,999	20	62				
\$140,000 thru \$159,999	38	47				
\$160,000 thru \$179,999	35	34				
\$180,000 thru \$199,999	169	44				
\$200,000 thru \$249,999	217	36				
\$250,000 thru \$299,999	198	38				
\$300,000 thru \$349,999	247	51				
\$350,000 thru \$399,999	202	34				
\$400,000 thru \$449,999	194	47				
\$450,000 thru \$499,999	186	37				
\$500,000 thru \$549,999	158	46				
\$550,000 thru \$599,999	111	50				
\$600,000 thru \$649,999	101	72				
\$650,000 thru \$699,999	58	53				
\$700,000 thru \$749,999	33	72				
\$750,000 thru \$799,999	37	82				
\$800,000 thru \$849,999	31	63				
\$850,000 thru \$899,999	13	58				
\$900,000 thru \$949,999	14	60				
\$950,000 thru \$999,999	30	85				
\$1,000,000 thru \$1,249,999	14	136				
\$1,250,000 thru \$1,499,999	5	77				
\$1,500,000 thru \$1,749,999	3	36				
\$1,750,000 thru \$1,999,999	1	12				
\$2,000,000 thru \$2,249,999	2	78				
\$2,250,000 thru \$2,499,999	1	34				
\$2,500,000 thru \$2,749,999	2156	47				

**REPORT 5B**