

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	228**	\$ 80,008,900**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	240	\$ 86,908,300

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325	1617	350
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296	1428	287
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311	1463	300
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	259	234	254	213			

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215			

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$489,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$266,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$268,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$289,000
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 399,000	\$ 350,000			\$363,250

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 391,612			

REPORT 3B

MULTIPLE LISTING STATISTICS FOR SEPTEMBER 2014

		CLOSED '13	CLOSED '14	AVERAGE 2013	PRICE 2014
RESIDENTIAL/COMMON INT.	RES	206	213	\$ 371,094	\$ 391,612
MOBILE HOME-IN PARK	MOB	6	8	\$ 29,125	\$ 51,688
RESIDENTIAL INCOME	RIN	1	1	\$ 930,000	\$ 640,000
LAND	LND	14	16	\$ 132,779	\$ 111,813
COMMERCIAL/INDUSTRIAL	COM	1	2	\$ 600,000	\$ 326,250
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - SEPTEMBER 2014					
AREA	ZONE	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
GREATER CAMERON PARK	12601	29	\$ 358,776	30	\$ 365,530
EL DORADO HILLS	12602	56	\$ 549,089	58	\$ 564,378
SHINGLE SPRINGS	12603	7	\$ 463,843	13	\$ 480,992
RESCUE/LUNEMAN	12604	5	\$ 392,800	7	\$ 377,786
LATROBE/SOUTH AREA	12605	2	\$ 380,500	1	\$ 995,000
GREATER PLACERVILLE	12701	16	\$ 230,844	14	\$ 288,493
DIAMOND SPRGS/EL DORADO	12702	10	\$ 280,237	9	\$ 268,283
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 338,050	11	\$ 350,045
SOMERSET/SOUTH COUNTY	12704	8	\$ 200,750	11	\$ 187,764
COLOMA, LOTUS	12705	0	\$ -	1	\$ 274,000
GREENSTONE/GOLDHILLWEST	12706	5	\$ 371,400	3	\$ 818,333
MOSQUITO, SWANSBORO	12707	1	\$ 389,000	1	\$ 205,000
CAMINO, CEDAR GROVE	12801	13	\$ 315,792	8	\$ 370,331
POLLOCK PINES, SLY PARK	12802	23	\$ 254,683	17	\$ 256,126
AMERICAN RIVER CANYON	12803	6	\$ 186,667	6	\$ 137,004
GEORGETOWN, GARDENVALLEY	12901	10	\$ 239,780	8	\$ 236,388
PILOT HILL, COOL	12902	8	\$ 398,863	14	\$ 309,493
NORTH COUNTY	12903	1	\$ 272,000	1	\$ 155,000

TRANSACTION SUMMARY

	2013 MONTH	2013 YTD	2014 MONTH	2014 YTD
PENDING SALES-TOTAL	352	3658	308	3152
PENDING SALES - RESIDENTIAL	319	3339	279	2788
CLOSED SALES - TOTAL	228	2420	240	2240
CLOSED SALES - RESIDENTIAL	206	2012	213	1950
CLOSED SALES -RES.MEDIAN PRICE	\$ 349,000	\$ 335,000	\$ 350,000	\$ 365,000
LISTING INVENTORY - TOTAL	1467		1463	
LISTING INVENTORY - RESIDENTIAL	1001		1018	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (9/1 - 9/31)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	299	\$350,196	265	\$351,172
12602	EL DORADO HILLS	645	\$530,281	605	\$599,203
12603	SHINGLE SPRINGS	94	\$426,467	94	\$480,303
12604	RESCUE/NORTH AREA	39	\$427,600	51	\$477,963
12605	LATROBE/SOUTH AREA	17	\$494,607	10	\$565,900
12701	PLACERVILLE	197	\$259,190	197	\$296,731
12702	DIAMOND SPRINGS/EL DORADO	103	\$255,546	118	\$275,343
12703	PLEASANT VALLEY	77	\$315,680	59	\$339,775
12704	SOMERSET/SOUTH COUNTY	90	\$204,602	78	\$220,039
12705	LOTUS/COLOMA	5	\$363,500	10	\$282,200
12706	GREENSTONE;GOLD HILL WEST	38	\$461,564	25	\$525,150
12707	SWANSBORO	20	\$179,487	22	\$255,745
12801	CAMINO/CEDAR GROVE	66	\$337,519	61	\$300,184
12802	POLLOCK PINES/SLY PARK	197	\$202,871	166	\$233,859
12803	AMERICAN RIVER CANYON	19	\$152,487	21	\$209,479
12901	GEORGETOWN DIVIDE	94	\$219,293	85	\$259,561
12902	PILOT HILL/COOL	93	\$375,200	78	\$311,301
12903	NORTH COUNTY	9	\$279,091	5	\$311,980

Market Statistics Report

Listings as of 10/07/14 at 3:37pm

SEPTEMBER 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	35	109	53	16	213
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	35	109	53	16	213
Dollar Value	\$8,456,825	\$37,447,490	\$28,961,700	\$8,547,400	\$83,413,415
Average List Price	\$248,539	\$351,928	\$557,217	\$547,562	\$400,716
Average Sold Price	\$241,624	\$343,555	\$546,447	\$534,213	\$391,612
Average Market Time	66	59	56	37	58
Average Square Feet	1300	1912	2859	3490	2166
% of List Price	97.22	97.62	98.07	97.56	97.73
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 10/07/14 at 3:36pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	42	Minimum	\$46,000	Maximum	\$1,300,000
\$70,000 thru \$79,999	2	85	Average	\$391,612	Median	\$350,000
\$80,000 thru \$89,999	1	97				
\$100,000 thru \$119,999	1	15				
\$120,000 thru \$139,999	3	27				
\$140,000 thru \$159,999	6	42				
\$160,000 thru \$179,999	6	57				
\$180,000 thru \$199,999	7	59				
\$200,000 thru \$249,999	27	68				
\$250,000 thru \$299,999	26	57				
\$300,000 thru \$349,999	25	72				
\$350,000 thru \$399,999	19	29				
\$400,000 thru \$449,999	22	51				
\$450,000 thru \$499,999	20	45				
\$500,000 thru \$549,999	9	45				
\$550,000 thru \$599,999	7	122				
\$600,000 thru \$649,999	8	57				
\$650,000 thru \$699,999	7	74				
\$700,000 thru \$749,999	4	31				
\$750,000 thru \$799,999	3	85				
\$800,000 thru \$849,999	4	55				
\$850,000 thru \$899,999	1	16				
\$950,000 thru \$999,999	1	89				
\$1,000,000 thru \$1,249,999	2	81				
\$1,250,000 thru \$1,499,999	1	131				
	213	58				

Market Statistics Report

Listings as of 10/07/14 at 3:48pm

YEAR TO DATE 1/1/14 – 9/30/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	315	928	537	170	1950
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	315	928	537	170	1950
Dollar Value	\$70,318,171	\$315,116,140	\$295,517,790	\$108,977,894	\$789,929,995
Average List Price	\$228,168	\$345,775	\$561,165	\$660,969	\$413,570
Average Sold Price	\$223,232	\$339,565	\$550,312	\$641,046	\$405,092
Average Market Time	53	48	54	62	52
Average Square Feet	1276	1855	2862	3686	2198
% of List Price	97.84	98.20	98.07	96.99	97.95
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 10/07/14 at 3:47pm

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	42	Minimum	\$46,000	Maximum	\$2,750,000
\$50,000 thru \$59,999	2	99	Average	\$405,092	Median	\$365,000
\$60,000 thru \$69,999	2	8				
\$70,000 thru \$79,999	7	36				
\$80,000 thru \$89,999	7	74				
\$90,000 thru \$99,999	9	47				
\$100,000 thru \$119,999	15	44				
\$120,000 thru \$139,999	35	75				
\$140,000 thru \$159,999	60	45				
\$160,000 thru \$179,999	62	41				
\$180,000 thru \$199,999	73	55				
\$200,000 thru \$249,999	194	47				
\$250,000 thru \$299,999	223	56				
\$300,000 thru \$349,999	209	55				
\$350,000 thru \$399,999	209	38				
\$400,000 thru \$449,999	169	56				
\$450,000 thru \$499,999	156	46				
\$500,000 thru \$549,999	136	53				
\$550,000 thru \$599,999	100	60				
\$600,000 thru \$649,999	75	49				
\$650,000 thru \$699,999	48	59				
\$700,000 thru \$749,999	33	45				
\$750,000 thru \$799,999	29	51				
\$800,000 thru \$849,999	22	54				
\$850,000 thru \$899,999	12	87				
\$900,000 thru \$949,999	7	32				
\$950,000 thru \$999,999	13	54				
\$1,000,000 thru \$1,249,999	25	50				
\$1,250,000 thru \$1,499,999	13	90				
\$1,500,000 thru \$1,749,999	3	47				
\$2,750,000 thru \$2,999,999	1	366				
	1950	52				

REPORT 5B