

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	222**	\$113,827,600**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	214**	\$108,696,300**
SEPT.	240	181*	\$ 93,494,600**
OCT.	220	168**	\$ 84,555,200**
NOV.	219	164**	\$ 73,012,400**
DEC.	185	192**	\$ 90,832,100**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	214	159**	\$ 70,628,600**
FEB.	265	149**	\$ 73,036,600**
MAR.	271	215**	\$106,870,300**
APR.	250	207**	\$100,961,000**
MAY	338	188**	\$ 90,737,800**
JUNE	240	216**	\$104,900,800**
JULY	238	196**	\$ 99,274,600**
AUG.	184	199**	\$ 93,079,000**
SEPT.	168	133	\$ 58,908,600
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,641	407	1394	439	1263	237	1386	259	2207	462	1858	575
FEB.	1,633	411	1442	432	1226	279	1489	254	2224	457	1640	512
MAR.	1,648	489	825	568	1623	368	1500	324	2212	458	1794	599
APR.	1,614	463	1176	484	1835	387	1572	365	2274	537	2363	719
MAY	1,536	481	967	474	1627	354	1765	445	1917	742	2609	606
JUNE	1,521	447	1037	519	1752	390	1990	494	2434	729	2629	558
JULY	1,581	539	903	507	1393	348	2073	460	2567	622	2515	508
AUG.	1,585	494	840	451	1747	317	2298	547	2525	625	2490	538
SEPT.	1,653	507	821	479	1664	304	2434	536	2552	544	2290	436
OCT.	1,639	451	680	382	1738	280	2612	498	2359	455		
NOV.	1,509	314	591	188	1491	240	2477	346	2140	361		
DEC.	1,349	204	401	102	1407	189	2156	250	1759	254		

## EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	145
2007	137	120	187	175	151	174	160	166	111			

## NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325			

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$ 160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$ 183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$ 225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$ 249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$459,900
2007	\$ 447,000	\$ 502,500	\$479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$427,250	\$ 425,000			

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$ 189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$ 210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$ 251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$ 293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,916
2007	\$ 474,378	\$ 557,090	\$529,618	\$525,941	\$538,590	\$544,786	\$537,893	\$520,637	\$ 491,062			

**MULTIPLE LISTING STATISTICS FOR SEPTEMBER 2007**

				AVERAGE	PRICE
		CLOSED '06	CLOSED '07	2006	2007
RESIDENTIAL/COMMON INT.	RES	144	111	\$ 557,866	\$ 491,062
MOBILE HOME-IN PARK	MOB	4	6	\$ 58,250	\$ 81,750
RESIDENTIAL INCOME	RIN	2	3	\$ 615,000	\$ 424,333
LAND	LND	28	11	\$ 367,104	\$ 211,491
COMMERCIAL/INDUSTRIAL	COM	2	1	\$ 702,500	\$ 271,000
BUSINESS OPPORTUNITY	BOP	1	1	\$ 15,000	\$ 40,000

<b>RESIDENTIAL SALES - BY AREA - SEPTEMBER 2007</b>					
		2006	2006	2007	2007
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	18	\$ 518,444	13	\$ 408,108
EL DORADO HILLS	12602	46	\$ 781,348	28	\$ 656,219
SHINGLE SPRINGS	12603	9	\$ 669,711	4	\$ 697,500
RESCUE/LUNEMAN	12604	4	\$ 845,000	3	\$ 620,167
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	16	\$ 384,588	21	\$ 432,138
DIAMOND SPRGS/EL DORADO	12702	4	\$ 378,500	6	\$ 493,083
PLEASANTVALLEY/PLV SOUTH	12703	3	\$ 768,758	1	\$ 520,000
SOMERSET/SOUTH COUNTY	12704	8	\$ 381,150	8	\$ 351,563
COLOMA, LOTUS	12705	1	\$ 610,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	2	\$ 489,950
MOSQUITO, SWANSBORO	12707	3	\$ 371,667	0	\$ -
CAMINO, CEDAR GROVE	12801	2	\$ 370,000	2	\$ 254,000
POLLOCK PINES, SLY PARK	12802	16	\$ 342,938	14	\$ 427,714
AMERICAN RIVER CANYON	12803	2	\$ 106,950	2	\$ 265,000
GEORGETOWN, GARDENVALLEY	12901	6	\$ 338,167	4	\$ 294,000
PILOT HILL, COOL	12902	6	\$ 405,583	2	\$ 645,000
NORTH COUNTY	12903	0	\$ -	1	\$ 340,000

**TRANSACTION SUMMARY**

	2006	2006	2007	2007
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	240	2511	168	2168
PENDING SALES - RESIDENTIAL	194	1921	145	1763
CLOSED SALES - TOTAL	181	1928	133	1662
CLOSED SALES - RESIDENTIAL	144	1557	111	1381
CLOSED SALES -RES.MEDIAN PRICE	\$ 484,250	\$ 502,000	\$ 425,000	\$ 465,000
LISTING INVENTORY - TOTAL	2552		2290	
LISTING INVENTORY - RESIDENTIAL	1822		1614	

## Market Statistics Report

Listings as of 10/08/07 at 3:25pm

Residential	SEPTEMBER 2007				
	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	14	59	32	6	111
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	14	59	32	6	111
Dollar Value	\$4,251,000	\$24,522,711	\$21,160,959	\$4,573,165	\$54,507,835
Average List Price	\$313,414	\$435,382	\$694,634	\$796,691	\$514,268
Average Sold Price	\$303,643	\$415,639	\$661,280	\$762,194	\$491,062
Average Market Time	60	82	70	80	75
Average Square Feet	1245	1855	2894	3759	2181
% of List Price	96.88	95.47	95.20	95.67	95.49
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 10/08/07 at 3:23pm

Sold	Quantity	Average DOM	Summary Price Information			
<b>Selling Price Range</b>			<b>Minimum</b>	\$150,000	<b>Maximum</b>	\$1,585,000
\$140,000 thru \$159,999	1	11	<b>Average</b>	\$491,062	<b>Median</b>	\$425,000
\$160,000 thru \$179,999	1	385				
\$180,000 thru \$199,999	1	69				
\$200,000 thru \$249,999	3	11				
\$250,000 thru \$299,999	12	68				
\$300,000 thru \$349,999	14	65				
\$350,000 thru \$399,999	16	98				
\$400,000 thru \$449,999	12	63				
\$450,000 thru \$499,999	7	77				
\$500,000 thru \$549,999	14	59				
\$550,000 thru \$599,999	7	40				
\$600,000 thru \$649,999	4	76				
\$650,000 thru \$699,999	2	69				
\$700,000 thru \$749,999	2	87				
\$750,000 thru \$799,999	2	12				
\$800,000 thru \$849,999	4	95				
\$850,000 thru \$899,999	2	155				
\$900,000 thru \$949,999	1	209				
\$950,000 thru \$999,999	1	4				
\$1,000,000 thru \$1,249,999	3	134				
\$1,250,000 thru \$1,499,999	1	104				
\$1,500,000 thru \$1,749,999	1	146				
	111	75				

All information deemed reliable, but not guaranteed.

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## Market Statistics Report

Listings as of 10/08/07 at 3:29pm

### YEAR TO DATE 1/1/07 - 9/30/07

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	210	642	412	117	1381
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	210	642	412	117	1381
Dollar Value	\$69,792,371	\$284,048,040	\$269,554,038	\$102,640,711	\$726,035,160
Average List Price	\$346,392	\$460,682	\$680,283	\$923,320	\$548,013
Average Sold Price	\$332,345	\$442,442	\$654,257	\$877,271	\$525,731
Average Market Time	76	77	81	81	78
Average Square Feet	1313	1872	2825	3830	2237
% of List Price	95.94	96.04	96.17	95.01	95.93
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 10/08/07 at 3:27pm

Sold	Quantity	Average DOM	Summary Price Information		
Selling Price Range			Minimum	Maximum	Median
\$80,000 thru \$89,999	1	0	\$87,500	\$2,434,801	
\$90,000 thru \$99,999	5	112	\$525,731	\$465,000	
\$120,000 thru \$139,999	3	11			
\$140,000 thru \$159,999	6	41			
\$160,000 thru \$179,999	6	84			
\$180,000 thru \$199,999	13	81			
\$200,000 thru \$249,999	49	66			
\$250,000 thru \$299,999	110	83			
\$300,000 thru \$349,999	151	82			
\$350,000 thru \$399,999	155	82			
\$400,000 thru \$449,999	141	69			
\$450,000 thru \$499,999	124	84			
\$500,000 thru \$549,999	146	70			
\$550,000 thru \$599,999	88	75			
\$600,000 thru \$649,999	76	63			
\$650,000 thru \$699,999	60	88			
\$700,000 thru \$749,999	51	65			
\$750,000 thru \$799,999	44	91			
\$800,000 thru \$849,999	26	70			
\$850,000 thru \$899,999	23	107			
\$900,000 thru \$949,999	15	91			
\$950,000 thru \$999,999	17	57			
\$1,000,000 thru \$1,249,999	26	103			
\$1,250,000 thru \$1,499,999	28	110			
\$1,500,000 thru \$1,749,999	8	71			
\$1,750,000 thru \$1,999,999	6	128			
\$2,000,000 thru \$2,249,999	1	21			
\$2,250,000 thru \$2,499,999	2	68			
	1381	78			

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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