

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

MONT H	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	295	178**	\$ 73,022,900**
FEB.	315	185**	\$ 74,118,000**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	315**	\$134,558,800**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	165**	\$ 65,511,000**
MAR.	308	235**	\$102,738,300**
APR.	351	288**	\$127,761,700**
MAY	420	311**	\$141,802,200**
JUNE	426	346**	\$163,840,900**
JULY	397	293**	\$138,979,100**
AUG.	349	353**	\$166,174,900**
SEPT.	380	303**	\$135,986,100**
OCT.	347	284	\$128,515,100
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251	869	215
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325	982	261
APR.	1335	294	1226	271	1445	340	1514	451	1322	335	1162	326
MAY	1400	316	1331	305	1614	415	1585	352	1518	363	1423	384
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399	1583	226
JULY	1350	213	1447	325	1617	350	1568	351	1601	335	1445	299
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300	1369	295
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268	1353	266
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216	1180	210
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	131	212	208	170	165	175	180	184	167
2011	144	137	196	201	212	208	170	165	175	180	184	167
2012	154	203	234	220	197	232	226	218	230	176	203	239
2013	156	186	246	257	260	286	234	284	228	261	227	200
2014	152	139	205	230	286	260	254	251	206	226	192	206
2015	117	163	221	266	262	260	234	254	217	234	168	191
2016	150	147	521	242	287	250	299	248	230	208	174	211
2017	181	131	194	236	272	311	264	287	236	241	205	232
					269	299	261	308	261	284		

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153		

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 465,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 389,000	\$80,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 469,950	\$460,000	\$ 499,900	\$488,888	\$505,000	\$ 450,000	\$ 443,500		

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 450,095	\$ 444,147	\$ 496,172	\$ 496,768	\$ 512,735	\$ 526,364	\$519,310	\$ 519,460	\$ 499,447	\$ 493,375		

MULTIPLE LISTING STATISTICS FOR OCTOBER 2017

				AVERAGE	PRICE
		CLOSED '16	CLOSED '17	2016	2017
RESIDENTIAL/COMMON INT.	RES	241	251	\$ 447,812	\$ 493,375
MOBILE HOME-IN PARK	MOB	7	9	\$ 62,043	\$ 116,525
RESIDENTIAL INCOME	RIN	3	3	\$ 241,333	\$ 271,667
LAND	LND	33	20	\$ 154,964	\$ 120,765
COMMERCIAL/INDUSTRIAL	COM	3	1	\$ 237,000	\$ 399,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA OCTOBER 2017					
		2016	2016	2017	2017
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	33	\$419,594	33	\$ 500,718
EL DORADO HILLS	12602	59	\$605,408	68	\$ 668,683
SHINGLE SPRINGS	12603	12	\$527,617	14	\$ 625,518
RESCUE/LUNEMAN	12604	1	\$426,000	6	\$ 646,833
LATROBE/SOUTH AREA	12605	3	\$676,667	4	\$ 607,375
GREATER PLACERVILLE	12701	19	\$349,944	23	\$ 350,335
DIAMOND SPRGS/EL DORADO	12702	19	\$365,211	12	\$ 366,150
PLEASANTVALLEY/PLV SOUTH	12703	7	\$429,971	9	\$ 513,676
SOMERSET/SOUTH COUNTY	12704	12	\$339,042	7	\$ 410,571
COLOMA, LOTUS	12705	1	\$282,000	1	\$ 490,000
GREENSTONE/GOLDHILLWEST	12706	5	\$541,800	4	\$ 477,776
MOSQUITO, SWANSBORO	12707	5	\$332,100	3	\$ 317,629
CAMINO, CEDAR GROVE	12801	10	\$493,450	5	\$ 449,800
POLLOCK PINES, SLY PARK	12802	32	\$279,922	34	\$ 329,456
AMERICAN RIVER CANYON	12803	5	\$207,500	5	\$ 203,400
GEORGETOWN, GARDENVALLEY	12901	12	\$331,825	13	\$ 353,731
PILOT HILL, COOL	12902	4	\$470,373	11	\$ 448,636
NORTH COUNTY	12903	2	\$654,985	1	\$ 499,000

TRANSACTION SUMMARY

	2016	2016	2017	2017
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	366	3955	347	3474
PENDING SALES - RESIDENTIAL	317	3443	322	3099
CLOSED SALES - TOTAL	287	2819	284	2798
CLOSED SALES - RESIDENTIAL	241	2401	251	2388
CLOSED SALES -RES.MEDIAN PRICE	\$ 405,000	\$ 425,000	\$ 443,500	\$ 455,500
LISTING INVENTORY - TOTAL	1372		1180	
LISTING INVENTORY - RESIDENTIAL	844		808	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 10/31)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	313	\$412,609	326	\$456,897
12602	EL DORADO HILLS	738	\$641,221	717	\$675,423
12603	SINGLE SPRINGS	127	\$504,898	114	\$591,101
12604	RESCUE/NORTH AREA	42	\$535,010	54	\$637,146
12605	LATROBE/SOUTH AREA	19	\$798,342	14	\$708,750
12701	PLACERVILLE	226	\$351,391	235	\$393,349
12702	DIAMOND SPRINGS/EL DORADO	135	\$355,773	115	\$398,958
12703	PLEASANT VALLEY	77	\$406,992	72	\$464,973
12704	SOMERSET/SOUTH COUNTY	94	\$325,320	107	\$322,805
12705	LOTUS/COLOMA	6	\$432,750	12	\$577,167
12706	GREENSTONE, GOLD HILL WEST	42	\$564,786	45	\$668,100
12707	SWANSBORO	20	\$280,730	24	\$338,793
12801	CAMINO/CEDAR GROVE	78	\$390,256	69	\$388,454
12802	POLLOCK PINES/SLY PARK	229	\$287,128	220	\$329,102
12803	AMERICAN RIVER CANYON	29	\$194,906	20	\$212,950
12901	GEORGETOWN DIVIDE	110	\$317,049	109	\$337,193
12902	PILOT HILL/COOL	99	\$407,039	117	\$452,663
12903	NORTH COUNTY	17	\$415,994	17	\$406,971

Market Statistics Report

Listings as of 11/20/17 at 3:15pm

OCTOBER 2017

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	45	141	50	15	251
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	45	141	50	15	251
Dollar Value	\$14,947,404	\$62,275,297	\$33,639,156	\$12,975,249	\$123,837,106
Average List Price	\$338,918	\$449,199	\$687,419	\$880,110	\$502,633
Average Sold Price	\$332,165	\$441,669	\$672,783	\$865,017	\$493,375
Average Market Time	33	51	66	72	52
Average Square Feet	1377	1886	2893	4043	2124
% of List Price	98.01	98.32	97.87	98.29	98.16
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 11/20/17 at 3:11pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>
\$80,000 thru \$89,999	1	6	<u>Minimum</u>	\$85,000	\$1,567,500
\$120,000 thru \$139,999	3	99	<u>Average</u>	\$493,375	\$443,500
\$140,000 thru \$159,999	2	75			
\$160,000 thru \$179,999	1	0			
\$180,000 thru \$199,999	2	38			
\$200,000 thru \$249,999	9	66			
\$250,000 thru \$299,999	32	34			
\$300,000 thru \$349,999	27	50			
\$350,000 thru \$399,999	24	39			
\$400,000 thru \$449,999	33	36			
\$450,000 thru \$499,999	19	36			
\$500,000 thru \$549,999	22	78			
\$550,000 thru \$599,999	15	55			
\$600,000 thru \$649,999	10	50			
\$650,000 thru \$699,999	10	50			
\$700,000 thru \$749,999	12	60			
\$750,000 thru \$799,999	7	54			
\$800,000 thru \$849,999	6	55			
\$850,000 thru \$899,999	3	156			
\$900,000 thru \$949,999	1	123			
\$950,000 thru \$999,999	1	315			
\$1,000,000 thru \$1,249,999	5	80			
\$1,250,000 thru \$1,499,999	4	49			
\$1,500,000 thru \$1,749,999	2	98			

251

52

REPORT 5A

Market Statistics Report

Listings as of 11/20/17 at 3:28pm

YEAR TO DATE 1/1/17 – 10/31/17

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	356	1161	674	197	2388
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	356	1161	674	197	2388
Dollar Value	\$110,664,347	\$509,310,670	\$426,890,752	\$150,265,720	\$1,197,131,489
Average List Price	\$317,482	\$444,211	\$642,381	\$776,566	\$508,669
Average Sold Price	\$310,855	\$438,683	\$633,369	\$762,770	\$501,311
Average Market Time	36	40	50	53	43
Average Square Feet	1327	1928	2813	3658	2231
% of List Price	97.91	98.76	98.60	98.22	98.55
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 11/20/17 at 3:27pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$20,000 thru \$29,999	1	12	Minimum	\$25,000	Maximum	\$2,495,000
\$60,000 thru \$69,999	1	20	Average	\$501,311	Median	\$455,500
\$80,000 thru \$89,999	4	39				
\$100,000 thru \$119,999	6	96				
\$120,000 thru \$139,999	12	71				
\$140,000 thru \$159,999	14	36				
\$160,000 thru \$179,999	13	76				
\$180,000 thru \$199,999	24	36				
\$200,000 thru \$249,999	115	46				
\$250,000 thru \$299,999	215	32				
\$300,000 thru \$349,999	248	38				
\$350,000 thru \$399,999	244	39				
\$400,000 thru \$449,999	255	33				
\$450,000 thru \$499,999	222	37				
\$500,000 thru \$549,999	215	44				
\$550,000 thru \$599,999	179	48				
\$600,000 thru \$649,999	163	38				
\$650,000 thru \$699,999	97	42				
\$700,000 thru \$749,999	89	41				
\$750,000 thru \$799,999	60	46				
\$800,000 thru \$849,999	43	62				
\$850,000 thru \$899,999	43	87				
\$900,000 thru \$949,999	16	94				
\$950,000 thru \$999,999	15	97				
\$1,000,000 thru \$1,249,999	48	85				
\$1,250,000 thru \$1,499,999	36	80				
\$1,500,000 thru \$1,749,999	6	62				
\$1,750,000 thru \$1,999,999	3	80				
\$2,250,000 thru \$2,499,999	1	244				
	2388	43				

REPORT 5B