

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	275**	\$113,872,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	283**	\$113,373,900**
MAY	460	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	274**	\$115,246,100**
OCT.	366	285**	\$112,311,600**
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426	1639	399
JULY	1731	403	1350	213	1447	325	1617	350	1568	351	1601	335
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294	1430	300
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272	1512	268
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248	1372	216
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	131	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	242	271	311	264	287	235	239		

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143		

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 289,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$423,750	\$406,500	\$ 419,000	\$ 407,000		

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 371,094	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 380,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 389,619	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,855	\$449,408	\$ 457,282	\$ 454,912	\$ 439,513		

**MULTIPLE LISTING STATISTICS FOR OCTOBER 2016**

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	208	239	\$ 415,876	\$ 439,513
MOBILE HOME-IN PARK	MOB	8	7	\$ 65,931	\$ 62,043
RESIDENTIAL INCOME	RIN	0	3	\$ -	\$ 241,333
LAND	LND	19	33	\$ 138,289	\$ 154,964
COMMERCIAL/INDUSTRIAL	COM	1	3	\$ 200,000	\$ 237,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES BY AREA OCTOBER 2016</b>					
AREA	ZONE	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
GREATER CAMERON PARK	12601	20	\$ 419,900	33	\$ 419,594
EL DORADO HILLS	12602	58	\$ 616,418	58	\$ 609,640
SHINGLE SPRINGS	12603	7	\$ 462,286	12	\$ 527,617
RESCUE/LUNEMAN	12604	0	\$ -	1	\$ 426,000
LATROBE/SOUTH AREA	12605	2	\$ 597,500	3	\$ 676,667
GREATER PLACERVILLE	12701	23	\$ 348,608	19	\$ 349,944
DIAMOND SPRGS/EL DORADO	12702	12	\$ 279,075	19	\$ 365,211
PLEASANTVALLEY/PLV SOUTH	12703	7	\$ 338,557	7	\$ 429,971
SOMERSET/SOUTH COUNTY	12704	11	\$ 282,995	12	\$ 339,042
COLOMA, LOTUS	12705	0	\$ -	1	\$ 282,000
GREENSTONE/GOLDHILLWEST	12706	6	\$ 397,417	5	\$ 541,800
MOSQUITO, SWANSBORO	12707	2	\$ 306,475	5	\$ 332,100
CAMINO, CEDAR GROVE	12801	7	\$ 410,893	10	\$ 493,450
POLLOCK PINES, SLY PARK	12802	28	\$ 269,730	31	\$ 277,016
AMERICAN RIVER CANYON	12803	5	\$ 266,400	5	\$ 207,500
GEORGETOWN, GARDENVALLEY	12901	9	\$ 289,056	12	\$ 331,825
PILOT HILL, COOL	12902	10	\$ 330,900	4	\$ 470,373
NORTH COUNTY	12903	1	\$ 402,500	2	\$ 654,985

**TRANSACTION SUMMARY**

	2015 MONTH	2015 YTD	2016 MONTH	2016 YTD
PENDING SALES-TOTAL	312	3610	366	3955
PENDING SALES - RESIDENTIAL	287	3270	317	3443
CLOSED SALES - TOTAL	236	2655	285	2806
CLOSED SALES - RESIDENTIAL	208	2289	239	2397
CLOSED SALES -RES.MEDIAN PRICE	\$ 389,700	\$ 400,000	\$ 407,000	\$ 425,000
LISTING INVENTORY - TOTAL	1339		1372	
LISTING INVENTORY - RESIDENTIAL	916		844	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 10/31)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	321	\$390,808	312	\$412,088
12602	EL DORADO HILLS	715	\$615,807	737	\$641,603
12603	SINGLE SPRINGS	102	\$491,443	127	\$504,898
12604	RESCUE/NORTH AREA	42	\$544,640	42	\$535,010
12605	LATROBE/SOUTH AREA	13	\$723,061	19	\$798,342
12701	PLACERVILLE	214	\$333,766	26	\$351,391
12702	DIAMOND SPRINGS/EL DORADO	111	\$319,280	135	\$355,773
12703	PLEASANT VALLEY	72	\$383,792	76	\$405,374
12704	SOMERSET/SOUTH COUNTY	92	\$296,912	94	\$325,320
12705	LOTUS/COLOMA	7	\$509,637	6	\$432,750
12706	GREENSTONE, GOLD HILL WEST	30	\$505,430	42	\$564,786
12707	SWANSBORO	14	\$300,621	20	\$280,730
12801	CAMINO/CEDAR GROVE	90	\$332,948	78	\$390,256
12802	POLLOCK PINES/SILY PARK	201	\$251,402	228	\$286,764
12803	AMERICAN RIVER CANYON	24	\$232,115	29	\$194,906
12901	GEORGETOWN DIVIDE	107	\$279,541	110	\$317,049
12902	PILOT HILL/COOL	128	\$364,278	99	\$407,039
12903	NORTH COUNTY	6	\$378,917	17	\$415,994

REPORT 4B

## Market Statistics Report

Listings as of 11/10/16 at 3:41pm

### OCTOBER 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	49	123	50	17	239
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	49	123	50	17	239
Dollar Value	\$13,981,592	\$49,478,044	\$30,270,119	\$11,313,950	\$105,043,705
Average List Price	\$292,638	\$410,145	\$616,909	\$677,950	\$448,359
Average Sold Price	\$285,339	\$402,261	\$605,402	\$665,526	\$439,513
Average Market Time	38	45	49	61	46
Average Square Feet	1325	1931	2759	3585	2097
% of List Price	97.51	98.08	98.13	98.17	98.03
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 11/10/16 at 3:33pm

Selling Price Range	Quantity	Average DOM	Summary Price Information			
\$40,000 thru \$49,999	1	34	Minimum	\$47,000	Maximum	\$1,237,500
\$90,000 thru \$99,999	1	13	Average	\$439,513	Median	\$407,000
\$100,000 thru \$119,999	2	196				
\$140,000 thru \$159,999	1	34				
\$160,000 thru \$179,999	2	14				
\$180,000 thru \$199,999	3	49				
\$200,000 thru \$249,999	31	29				
\$250,000 thru \$299,999	21	43				
\$300,000 thru \$349,999	24	45				
\$350,000 thru \$399,999	27	37				
\$400,000 thru \$449,999	27	28				
\$450,000 thru \$499,999	22	41				
\$500,000 thru \$549,999	15	61				
\$550,000 thru \$599,999	22	42				
\$600,000 thru \$649,999	7	62				
\$650,000 thru \$699,999	11	57				
\$700,000 thru \$749,999	7	97				
\$750,000 thru \$799,999	4	108				
\$800,000 thru \$849,999	6	19				
\$850,000 thru \$899,999	1	103				
\$900,000 thru \$949,999	1	16				
\$1,000,000 thru \$1,249,999	3	149				

**REPORT 5A**

## Market Statistics Report

Listings as of 11/10/16 at 3:43pm

### YEAR TO DATE 1/1/16 – 10/31/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	346	1138	714	199	2397
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	346	1138	714	199	2397
Dollar Value	\$94,787,361	\$450,209,822	\$412,117,372	\$150,562,119	\$1,107,676,674
Average List Price	\$278,535	\$402,402	\$586,245	\$778,496	\$470,508
Average Sold Price	\$273,952	\$395,615	\$577,195	\$756,594	\$462,110
Average Market Time	39	45	51	54	47
Average Square Feet	1289	1898	2781	3833	2234
% of List Price	98.35	98.31	98.46	97.19	98.22
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 11/10/16 at 3:42pm

### Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>	<u>Median</u>
\$30,000 thru \$39,999	1	7	Minimum	\$37,000	\$2,500,000	
\$40,000 thru \$49,999	2	21	Average	\$462,110		\$425,000
\$60,000 thru \$69,999	1	83				
\$70,000 thru \$79,999	2	26				
\$80,000 thru \$89,999	3	86				
\$90,000 thru \$99,999	9	38				
\$100,000 thru \$119,999	8	77				
\$120,000 thru \$139,999	16	39				
\$140,000 thru \$159,999	21	61				
\$160,000 thru \$179,999	40	46				
\$180,000 thru \$199,999	39	34				
\$200,000 thru \$249,999	200	42				
\$250,000 thru \$299,999	238	37				
\$300,000 thru \$349,999	222	39				
\$350,000 thru \$399,999	275	50				
\$400,000 thru \$449,999	229	34				
\$450,000 thru \$499,999	217	46				
\$500,000 thru \$549,999	201	39				
\$550,000 thru \$599,999	180	45				
\$600,000 thru \$649,999	118	50				
\$650,000 thru \$699,999	112	71				
\$700,000 thru \$749,999	64	59				
\$750,000 thru \$799,999	37	75				
\$800,000 thru \$849,999	43	73				
\$850,000 thru \$899,999	33	63				
\$900,000 thru \$949,999	14	55				
\$950,000 thru \$999,999	13	60				
\$1,000,000 thru \$1,249,999	33	91				
\$1,250,000 thru \$1,499,999	14	136				
\$1,500,000 thru \$1,749,999	5	77				
\$1,750,000 thru \$1,999,999	3	36				
\$2,000,000 thru \$2,249,999	1	12				
\$2,250,000 thru \$2,499,999	2	78				
\$2,500,000 thru \$2,749,999	1	34				

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REPORT 5B