

## EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	228**	\$ 80,008,900**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	255	\$ 90,633,200

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325	1617	350
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296	1428	287
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311	1463	300
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271	1249	263
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	259	234	254	217	231		

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196		

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$489,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$365,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$389,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,500		

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 276,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 389,619	\$ 380,393		

**MULTIPLE LISTING STATISTICS FOR OCTOBER 2014**

		CLOSED '13	CLOSED '14	AVERAGE 2013	PRICE 2014
RESIDENTIAL/COMMON INT.	RES	226	231	\$ 395,298	\$ 380,393
MOBILE HOME-IN PARK	MOB	7	7	\$ 40,857	\$ 66,271
RESIDENTIAL INCOME	RIN	1	1	\$ 151,000	\$ 368,500
LAND	LND	26	15	\$ 93,131	\$ 116,347
COMMERCIAL/INDUSTRIAL	COM	2	1	\$ 203,875	\$ 85,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - OCTOBER 2014</b>					
AREA	ZONE	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
GREATER CAMERON PARK	12601	32	\$ 376,270	28	\$ 368,661
EL DORADO HILLS	12602	69	\$ 555,921	60	\$ 544,230
SHINGLE SPRINGS	12603	8	\$ 434,125	16	\$ 531,813
RESCUE/LUNEMAN	12604	5	\$ 521,600	4	\$ 535,000
LATROBE/SOUTH AREA	12605	3	\$ 791,667	1	\$ 225,000
GREATER PLACERVILLE	12701	18	\$ 304,509	29	\$ 286,378
DIAMOND SPRGS/EL DORADO	12702	20	\$ 256,580	11	\$ 265,071
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 257,083	7	\$ 441,521
SOMERSET/SOUTH COUNTY	12704	8	\$ 297,875	10	\$ 207,940
COLOMA, LOTUS	12705	2	\$ 299,500	2	\$ 295,250
GREENSTONE/GOLDHILLWEST	12706	4	\$ 499,875	6	\$ 424,833
MOSQUITO, SWANSBORO	12707	4	\$ 241,225	4	\$ 188,375
CAMINO, CEDAR GROVE	12801	5	\$ 503,180	6	\$ 267,854
POLLOCK PINES, SLY PARK	12802	17	\$ 204,217	21	\$ 262,614
AMERICAN RIVER CANYON	12803	2	\$ 122,500	5	\$ 146,400
GEORGETOWN, GARDENVALLEY	12901	9	\$ 265,878	13	\$ 243,538
PILOT HILL, COOL	12902	11	\$ 248,718	6	\$ 355,250
NORTH COUNTY	12903	3	\$ 339,667	2	\$ 292,633

**TRANSACTION SUMMARY**

	2013 MONTH	2013 YTD	2014 MONTH	2014 YTD
PENDING SALES-TOTAL	347	4005	248	3400
PENDING SALES - RESIDENTIAL	323	3662	222	3010
CLOSED SALES - TOTAL	262	2682	255	2499
CLOSED SALES - RESIDENTIAL	226	2328	231	2186
CLOSED SALES -RES.MEDIAN PRICE	\$ 355,000	\$ 335,000	\$ 355,000	\$ 363,000
LISTING INVENTORY - TOTAL	1312		1249	
LISTING INVENTORY - RESIDENTIAL	886		845	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (10/1 - 10/31)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	331	\$352,717	293	\$352,843
12602	EL DORADO HILLS	714	\$532,759	667	\$593,819
12603	SHINGLE SPRINGS	102	\$427,068	110	\$487,795
12604	RESCUE/NORTH AREA	44	\$438,282	55	\$482,111
12605	LATROBE/SOUTH AREA	20	\$539,166	11	\$534,909
12701	PLACERVILLE	215	\$262,984	226	\$295,403
12702	DIAMOND SPRINGS/EL DORADO	123	\$255,714	129	\$274,467
12703	PLEASANT VALLEY	83	\$311,444	66	\$350,566
12704	SOMERSET/SOUTH COUNTY	98	\$212,216	89	\$217,892
12705	LOTUS/COLOMA	7	\$345,214	12	\$284,375
12706	GREENSTONE, GOLD HILL WEST	42	\$465,213	31	\$505,734
12707	SWANSBORO	24	\$189,777	26	\$245,380
12801	CAMINO/CEDAR GROVE	71	\$349,185	67	\$297,288
12802	POLLOCK PINES/SLY PARK	214	\$202,978	189	\$237,351
12803	AMERICAN RIVER CANYON	21	\$149,631	26	\$197,348
12901	GEORGETOWN DIVIDE	103	\$223,364	98	\$257,436
12902	PILOT HILL/COOL	104	\$361,822	84	\$314,440
12903	NORTH COUNTY	12	\$294,235	7	\$306,452

## Market Statistics Report

Listings as of 11/18/14 at 4:01pm

### OCTOBER 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	47	112	56	16	231
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	47	112	56	16	231
Dollar Value	\$12,008,766	\$36,648,395	\$28,539,310	\$10,674,370	\$87,870,841
Average List Price	\$264,840	\$334,923	\$525,411	\$699,191	\$392,073
Average Sold Price	\$255,506	\$327,218	\$509,631	\$667,148	\$380,393
Average Market Time	65	54	62	52	58
Average Square Feet	1397	1801	2706	3367	2047
% of List Price	96.48	97.70	97.00	95.42	97.02
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 11/18/14 at 4:01pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	42	Minimum	\$59,000	Maximum	\$1,425,000
\$80,000 thru \$89,999	1	119	Average	\$380,393	Median	\$348,500
\$90,000 thru \$99,999	2	80				
\$100,000 thru \$119,999	1	84				
\$120,000 thru \$139,999	2	10				
\$140,000 thru \$159,999	10	52				
\$160,000 thru \$179,999	9	52				
\$180,000 thru \$199,999	11	42				
\$200,000 thru \$249,999	30	61				
\$250,000 thru \$299,999	26	76				
\$300,000 thru \$349,999	25	58				
\$350,000 thru \$399,999	18	63				
\$400,000 thru \$449,999	20	42				
\$450,000 thru \$499,999	23	47				
\$500,000 thru \$549,999	14	75				
\$550,000 thru \$599,999	15	66				
\$600,000 thru \$649,999	6	28				
\$650,000 thru \$699,999	5	48				
\$700,000 thru \$749,999	4	63				
\$750,000 thru \$799,999	3	23				
\$850,000 thru \$899,999	1	158				
\$950,000 thru \$999,999	1	6				
\$1,000,000 thru \$1,249,999	1	33				
\$1,250,000 thru \$1,499,999	2	150				
	231	58				

# Market Statistics Report

Listings as of 11/18/14 at 4:15pm

## YEAR TO DATE 1/1/14 – 10/31/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	363	1041	596	186	2186
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	363	1041	596	186	2186
Dollar Value	\$82,476,937	\$351,954,535	\$325,297,100	\$119,652,264	\$879,380,836
Average List Price	\$232,770	\$344,463	\$557,069	\$664,257	\$411,091
Average Sold Price	\$227,209	\$338,093	\$545,801	\$643,292	\$402,279
Average Market Time	55	49	54	61	52
Average Square Feet	1290	1848	2845	3659	2181
% of List Price	97.61	98.15	97.98	96.84	97.86
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 11/18/14 at 4:14pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>	<u>\$2,750,000</u>
			<u>Minimum</u>	<u>Average</u>	<u>Median</u>	<u>\$363,000</u>
\$40,000 thru \$49,999	1	42	\$46,000			
\$50,000 thru \$59,999	3	80		\$402,279		
\$60,000 thru \$69,999	2	8				
\$70,000 thru \$79,999	7	36				
\$80,000 thru \$89,999	8	79				
\$90,000 thru \$99,999	11	53				
\$100,000 thru \$119,999	16	46				
\$120,000 thru \$139,999	37	72				
\$140,000 thru \$159,999	71	46				
\$160,000 thru \$179,999	71	42				
\$180,000 thru \$199,999	85	53				
\$200,000 thru \$249,999	224	49				
\$250,000 thru \$299,999	249	58				
\$300,000 thru \$349,999	235	56				
\$350,000 thru \$399,999	227	40				
\$400,000 thru \$449,999	190	54				
\$450,000 thru \$499,999	180	46				
\$500,000 thru \$549,999	150	55				
\$550,000 thru \$599,999	115	61				
\$600,000 thru \$649,999	81	48				
\$650,000 thru \$699,999	53	58				
\$700,000 thru \$749,999	37	47				
\$750,000 thru \$799,999	32	48				
\$800,000 thru \$849,999	22	54				
\$850,000 thru \$899,999	13	92				
\$900,000 thru \$949,999	7	32				
\$950,000 thru \$999,999	14	51				
\$1,000,000 thru \$1,249,999	26	49				
\$1,250,000 thru \$1,499,999	15	98				
\$1,500,000 thru \$1,749,999	3	47				
\$2,750,000 thru \$2,999,999	1	366				
	<b>2186</b>	<b>52</b>				