

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903,500**
APR.	373	243**	\$70,060,700**
MAY	380	290**	\$83,783,700**
JUNE	369	286**	\$83,428,000**
JULY	509	250**	\$74,584,400**
AUG.	502	311	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	212**	\$ 65,865,900**
MAR.	444	289**	\$ 90,327,300**
APR.	485	293**	\$ 94,757,900**
MAY	472	332**	\$111,464,800**
JUNE	438	305**	\$113,900,800**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	257	\$ 90,617,100
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268	1065	196
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264	1104	224
APR.	1810	437	1619	396	1680	395	1493	392	1335	294	1226	271
MAY	2164	599	1763	435	1734	381	1557	332	1400	316	1331	305
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276	1384	304
JULY	2163	445	1813	409	1847	389	1731	403	1350	213	1447	325
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263	1391	296
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208	1467	311
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217	1312	271
NOV.	1679	282	1591	267	1464	255	1477	261	999	137		
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	185	246	257	285	260	254	251	206	221		

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	133
2005	183	202	229	262	346	363	334	408	421	386	259	163
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185		

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,000	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000		

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,095	\$ 345,377	\$ 350,540	\$ 367,529	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,254		

MULTIPLE LISTING STATISTICS FOR OCTOBER 2013

				AVERAGE	PRICE
		CLOSED '12	CLOSED '13	2012	2013
RESIDENTIAL/COMMON INT.	RES	261	221	\$ 323,365	\$ 395,254
MOBILE HOME-IN PARK	MOB	8	7	\$ 31,559	\$ 40,857
RESIDENTIAL INCOME	RIN	4	1	\$ 240,250	\$ 151,000
LAND	LND	15	26	\$ 109,333	\$ 93,131
COMMERCIAL/INDUSTRIAL	COM	0	2	\$ -	\$ 203,875
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - OCTOBER 2013					
		2012	2012	2013	2013
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	47	\$ 289,223	31	\$ 369,568
EL DORADO HILLS	12602	66	\$ 512,850	69	\$ 555,921
SHINGLE SPRINGS	12603	14	\$ 414,543	8	\$ 434,125
RESCUE/LUNEMAN	12604	4	\$ 376,250	5	\$ 521,600
LATROBE/SOUTH AREA	12605	2	\$ 987,500	3	\$ 791,667
GREATER PLACERVILLE	12701	26	\$ 238,441	16	\$ 307,558
DIAMOND SPRGS/EL DORADO	12702	11	\$ 251,445	20	\$ 256,580
PLEASANTVALLEY/PLV SOUTH	12703	9	\$ 269,794	6	\$ 257,083
SOMERSET/SOUTH COUNTY	12704	4	\$ 136,000	8	\$ 297,875
COLOMA, LOTUS	12705	0	\$ -	2	\$ 299,500
GREENSTONE/GOLDHILLWEST	12706	5	\$ 449,280	4	\$ 499,875
MOSQUITO, SWANSBORO	12707	4	\$ 181,875	4	\$ 241,225
CAMINO, CEDAR GROVE	12801	8	\$ 276,058	4	\$ 561,000
POLLOCK PINES, SLY PARK	12802	30	\$ 154,498	17	\$ 204,217
AMERICAN RIVER CANYON	12803	9	\$ 163,000	2	\$ 122,500
GEORGETOWN, GARDENVALLEY	12901	16	\$ 200,706	9	\$ 265,878
PILOT HILL, COOL	12902	5	\$ 215,580	11	\$ 248,718
NORTH COUNTY	12903	1	\$ 162,000	2	\$ 224,500

TRANSACTION SUMMARY

	2012	2012	2013	2013
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	420	3925	347	4005
PENDING SALES - RESIDENTIAL	398	3652	323	3662
CLOSED SALES - TOTAL	288	2579	257	2670
CLOSED SALES - RESIDENTIAL	261	2342	221	2323
CLOSED SALES -RES.MEDIAN PRICE	\$ 266,000	\$ 265,000	\$ 355,000	\$ 335,000
LISTING INVENTORY - TOTAL	1207		1312	
LISTING INVENTORY - RESIDENTIAL	851		886	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 10/31)

ZONE	AREA	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
12601	CAMERON PARK	357	\$255,182	330	\$352,016
12602	EL DORADO HILLS	684	\$485,202	714	\$532,759
12603	SHINGLE SPRINGS	113	\$355,963	102	\$427,068
12604	RESCUE/NORTH AREA	51	\$341,042	44	\$437,668
12605	LATROBE/SOUTH AREA	14	\$559,214	20	\$539,166
12701	PLACERVILLE	228	\$225,516	213	\$262,823
12702	DIAMOND SPRINGS/EL DORADO	127	\$222,197	123	\$255,714
12703	PLEASANT VALLEY	72	\$243,478	83	\$311,444
12704	SOMERSET/SOUTH COUNTY	86	\$163,893	98	\$212,216
12705	LOTUS/COLOMA	8	\$229,988	7	\$345,214
12706	GREENSTONE, GOLD HILL WEST	40	\$440,376	42	\$465,213
12707	SWANSBORO	29	\$164,918	24	\$189,777
12801	CAMINO/CEDAR GROVE	89	\$232,922	70	\$350,289
12802	POLLOCK PINES/SLY PARK	203	\$155,978	214	\$202,978
12803	AMERICAN RIVER CANYON	21	\$174,553	21	\$149,631
12901	GEORGETOWN DIVIDE	115	\$180,006	103	\$223,364
12902	PILOT HILL/COOL	93	\$218,443	104	\$361,822
12903	NORTH COUNTY	12	\$222,817	11	\$269,165

Market Statistics Report

Listings as of 11/14/13 at 3:03pm

OCTOBER 2013

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	31	112	60	18	221
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	31	112	60	18	221
Dollar Value	\$6,567,830	\$36,441,816	\$33,239,046	\$11,102,388	\$87,351,080
Average List Price	\$219,694	\$331,595	\$567,694	\$624,005	\$403,814
Average Sold Price	\$211,865	\$325,373	\$553,984	\$616,799	\$395,254
Average Market Time	46	48	50	42	48
Average Square Feet	1352	1861	2969	3779	2247
% of List Price	96.44	98.12	97.58	98.85	97.88
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 11/14/13 at 3:03pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	141	Minimum	\$73,000	Maximum	\$1,475,000
\$80,000 thru \$89,999	1	163	Average	\$395,254	Median	\$355,000
\$90,000 thru \$99,999	1	0				
\$100,000 thru \$119,999	4	53				
\$120,000 thru \$139,999	5	41				
\$140,000 thru \$159,999	9	32				
\$160,000 thru \$179,999	7	61				
\$180,000 thru \$199,999	9	76				
\$200,000 thru \$249,999	22	39				
\$250,000 thru \$299,999	28	45				
\$300,000 thru \$349,999	21	37				
\$350,000 thru \$399,999	15	40				
\$400,000 thru \$449,999	25	51				
\$450,000 thru \$499,999	19	32				
\$500,000 thru \$549,999	12	46				
\$550,000 thru \$599,999	10	30				
\$600,000 thru \$649,999	10	44				
\$650,000 thru \$699,999	6	66				
\$700,000 thru \$749,999	5	59				
\$750,000 thru \$799,999	1	115				
\$800,000 thru \$849,999	3	42				
\$850,000 thru \$899,999	1	159				
\$900,000 thru \$949,999	1	33				
\$950,000 thru \$999,999	1	27				
\$1,000,000 thru \$1,249,999	2	70				
\$1,250,000 thru \$1,499,999	2	228				
	221	48				

Market Statistics Report

Listings as of 11/14/13 at 3:24pm

YEAR TO DATE 1/1/13 – 10/31/13

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	382	1106	655	180	2323
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	382	1106	655	180	2323
Dollar Value	\$82,358,864	\$342,283,887	\$322,926,195	\$117,875,708	\$865,444,654
Average List Price	\$218,198	\$312,103	\$498,748	\$682,186	\$377,964
Average Sold Price	\$215,599	\$309,479	\$493,017	\$654,865	\$372,555
Average Market Time	50	42	44	55	45
Average Square Feet	1335	1902	2844	3741	2217
% of List Price	98.81	99.16	98.85	96.00	98.57
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 11/14/13 at 3:22pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	23	Minimum	\$38,500	Maximum	\$7,995,000
\$40,000 thru \$49,999	2	58	Average	\$372,555	Median	\$335,000
\$50,000 thru \$59,999	4	28				
\$60,000 thru \$69,999	3	166				
\$70,000 thru \$79,999	9	110				
\$80,000 thru \$89,999	14	54				
\$90,000 thru \$99,999	13	35				
\$100,000 thru \$119,999	39	60				
\$120,000 thru \$139,999	76	52				
\$140,000 thru \$159,999	99	54				
\$160,000 thru \$179,999	111	46				
\$180,000 thru \$199,999	109	46				
\$200,000 thru \$249,999	236	40				
\$250,000 thru \$299,999	282	47				
\$300,000 thru \$349,999	226	40				
\$350,000 thru \$399,999	223	36				
\$400,000 thru \$449,999	230	40				
\$450,000 thru \$499,999	170	38				
\$500,000 thru \$549,999	125	39				
\$550,000 thru \$599,999	98	38				
\$600,000 thru \$649,999	71	51				
\$650,000 thru \$699,999	50	58				
\$700,000 thru \$749,999	33	42				
\$750,000 thru \$799,999	16	57				
\$800,000 thru \$849,999	14	45				
\$850,000 thru \$899,999	9	39				
\$900,000 thru \$949,999	12	75				
\$950,000 thru \$999,999	9	29				
\$1,000,000 thru \$1,249,999	26	116				
\$1,250,000 thru \$1,499,999	9	112				
\$1,500,000 thru \$1,749,999	1	157				
\$1,750,000 thru \$1,999,999	1	281				
\$2,000,000 thru \$2,249,999	1	43				
\$7,000,000 thru \$7,999,999	1	266				
	2323	45				

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