

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2007

| MONTH | PENDING SALES | FINAL SALES | \$VOLUME        |
|-------|---------------|-------------|-----------------|
| JAN.  | 214           | 161**       | \$ 70,761,600** |
| FEB.  | 265           | 149**       | \$ 73,036,600** |
| MAR.  | 271           | 215**       | \$106,870,300** |
| APR.  | 250           | 207**       | \$100,961,000** |
| MAY   | 338           | 189**       | \$ 90,814,200** |
| JUNE  | 240           | 216**       | \$104,900,800** |
| JULY  | 238           | 196**       | \$ 99,274,600** |
| AUG.  | 184           | 200**       | \$ 94,277,000** |
| SEPT. | 168           | 141**       | \$ 62,018,000** |
| OCT.  | 163           | 149**       | \$ 63,526,500** |
| NOV.  | 126           | 123**       | \$ 55,280,300** |
| DEC.  | 113           | 129**       | \$ 57,992,200** |

YEAR: 2008

| MONTH | PENDING SALES | FINAL SALES | \$VOLUME        |
|-------|---------------|-------------|-----------------|
| JAN.  | 138           | 87**        | \$ 37,537,500** |
| FEB.  | 162           | 107**       | \$ 42,021,000** |
| MAR.  | 179           | 123**       | \$ 44,404,700** |
| APR.  | 193           | 157**       | \$ 61,960,800** |
| MAY   | 275           | 170**       | \$ 68,772,900** |
| JUNE  | 210           | 188**       | \$ 80,950,100** |
| JULY  | 203           | 151**       | \$ 60,078,100** |
| AUG.  | 236           | 177**       | \$ 66,886,000** |
| SEPT. | 182           | 191**       | \$ 68,864,200** |
| OCT.  | 178           | 177         | \$ 68,806,400   |
| NOV.  |               |             |                 |
| DEC.  |               |             |                 |

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

|       | YEAR     | 2003     | YEAR     | 2004     | YEAR     | 2005     | YEAR     | 2006     | YEAR     | 2007     | YEAR     | 2008     |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|       | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      |
| MONTH | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS |
| JAN.  | 1394     | 439      | 1263     | 237      | 1386     | 259      | 2207     | 462      | 1858     | 575      | 1672     | 487      |
| FEB.  | 1442     | 432      | 1226     | 279      | 1489     | 254      | 2224     | 457      | 1640     | 512      | 1773     | 450      |
| MAR.  | 825      | 568      | 1623     | 368      | 1500     | 324      | 2212     | 458      | 1794     | 599      | 1750     | 494      |
| APR.  | 1176     | 484      | 1835     | 387      | 1572     | 365      | 2274     | 537      | 2363     | 719      | 1810     | 437      |
| MAY   | 967      | 474      | 1627     | 354      | 1765     | 445      | 1917     | 742      | 2609     | 606      | 2164     | 599      |
| JUNE  | 1037     | 519      | 1752     | 390      | 1990     | 494      | 2434     | 729      | 2629     | 558      | 2147     | 479      |
| JULY  | 903      | 507      | 1393     | 348      | 2073     | 460      | 2567     | 622      | 2515     | 508      | 2163     | 445      |
| AUG.  | 840      | 451      | 1747     | 317      | 2298     | 547      | 2525     | 625      | 2490     | 538      | 2127     | 397      |
| SEPT. | 821      | 479      | 1664     | 304      | 2434     | 536      | 2552     | 544      | 2290     | 436      | 1873     | 397      |
| OCT.  | 680      | 382      | 1738     | 280      | 2612     | 498      | 2359     | 455      | 2119     | 411      | 1796     | 327      |
| NOV.  | 591      | 188      | 1491     | 240      | 2477     | 346      | 2140     | 361      | 1901     | 339      |          |          |
| DEC.  | 401      | 102      | 1407     | 189      | 2156     | 250      | 1759     | 254      | 1627     | 288      |          |          |

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

|      | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------|------|------|------|-----|------|------|------|-------|------|------|------|
| 1997 | 109  | 87   | 102  | 142  | 143 | 161  | 114  | 161  | 114   | 172  | 131  | 148  |
| 1998 | 124  | 118  | 175  | 173  | 190 | 208  | 202  | 187  | 173   | 181  | 151  | 209  |
| 1999 | 129  | 128  | 184  | 201  | 196 | 265  | 237  | 230  | 243   | 206  | 200  | 220  |
| 2000 | 141  | 168  | 211  | 216  | 233 | 299  | 225  | 274  | 228   | 243  | 214  | 185  |
| 2001 | 150  | 153  | 240  | 211  | 221 | 226  | 192  | 239  | 179   | 203  | 153  | 167  |
| 2002 | 128  | 146  | 200  | 213  | 233 | 268  | 247  | 214  | 192   | 244  | 161  | 210  |
| 2003 | 146  | 133  | 197  | 209  | 227 | 242  | 242  | 270  | 251   | 236  | 213  | 207  |
| 2004 | 140  | 171  | 300  | 290  | 299 | 337  | 316  | 319  | 288   | 231  | 235  | 241  |
| 2005 | 185  | 195  | 320  | 286  | 255 | 276  | 260  | 269  | 249   | 187  | 179  | 171  |
| 2006 | 121  | 126  | 211  | 180  | 197 | 225  | 176  | 175  | 143   | 144  | 133  | 164  |
| 2007 | 137  | 120  | 187  | 175  | 151 | 174  | 160  | 167  | 118   | 127  | 110  | 111  |
| 2008 | 76   | 94   | 104  | 136  | 153 | 171  | 133  | 160  | 171   | 154  |      |      |

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

|      | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------|------|------|------|-----|------|------|------|-------|------|------|------|
| 1997 | 251  | 245  | 313  | 301  | 295 | 263  | 293  | 242  | 247   | 234  | 148  | 115  |
| 1998 | 238  | 211  | 329  | 302  | 311 | 293  | 320  | 289  | 253   | 207  | 141  | 147  |
| 1999 | 253  | 255  | 327  | 417  | 412 | 369  | 351  | 277  | 268   | 255  | 197  | 141  |
| 2000 | 272  | 229  | 336  | 347  | 350 | 335  | 298  | 313  | 249   | 266  | 184  | 145  |
| 2001 | 267  | 284  | 370  | 404  | 380 | 332  | 350  | 317  | 262   | 282  | 202  | 141  |
| 2002 | 258  | 277  | 309  | 338  | 365 | 339  | 366  | 378  | 360   | 298  | 220  | 149  |
| 2003 | 311  | 300  | 386  | 323  | 368 | 407  | 364  | 311  | 318   | 274  | 200  | 77   |
| 2004 | 152  | 179  | 245  | 281  | 224 | 246  | 235  | 226  | 228   | 202  | 182  | 138  |
| 2005 | 183  | 202  | 229  | 262  | 346 | 363  | 334  | 408  | 421   | 386  | 259  | 168  |
| 2006 | 355  | 345  | 333  | 427  | 584 | 518  | 494  | 443  | 420   | 342  | 259  | 180  |
| 2007 | 419  | 360  | 458  | 508  | 449 | 423  | 379  | 405  | 325   | 309  | 253  | 206  |
| 2008 | 334  | 330  | 316  | 303  | 482 | 347  | 342  | 303  | 288   | 256  |      |      |

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

|      | JAN.       | FEB.       | MAR.       | APR.       | MAY        | JUNE       | JULY       | AUG.       | SEPT.      | OCT.       | NOV.       | DEC.       |
|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 1998 | \$ 170,000 | \$ 163,000 | \$ 176,250 | \$162,500  | \$165,250  | \$174,500  | \$176,500  | \$166,500  | \$ 160,000 | \$168,000  | \$174,000  | \$167,750  |
| 1999 | \$ 185,000 | \$ 163,950 | \$ 178,950 | \$179,990  | \$182,500  | \$189,000  | \$185,000  | \$180,000  | \$ 183,500 | \$183,625  | \$166,700  | \$174,250  |
| 2000 | \$ 185,000 | \$ 187,725 | \$ 180,000 | \$192,750  | \$212,000  | \$212,500  | \$193,000  | \$207,400  | \$ 225,500 | \$192,500  | \$224,500  | \$227,000  |
| 2001 | \$ 219,950 | \$ 235,000 | \$ 240,440 | \$249,500  | \$250,000  | \$240,000  | \$235,000  | \$239,500  | \$ 249,100 | \$215,000  | \$241,000  | \$254,000  |
| 2002 | \$ 270,000 | \$ 249,200 | \$ 266,500 | \$268,500  | \$289,250  | \$277,750  | \$285,250  | \$300,000  | \$ 295,000 | \$291,525  | \$275,000  | \$291,375  |
| 2003 | \$ 275,500 | \$ 295,000 | \$ 315,000 | \$318,000  | \$319,900  | \$349,500  | \$338,500  | \$340,000  | \$ 333,000 | \$310,500  | \$355,000  | \$347,000  |
| 2004 | \$ 323,250 | \$ 375,000 | \$ 369,250 | \$382,000  | \$397,900  | \$408,000  | \$392,950  | \$399,000  | \$ 416,250 | \$410,000  | \$414,500  | \$415,000  |
| 2005 | \$ 442,500 | \$ 445,000 | \$ 439,000 | \$459,250  | \$487,000  | \$479,705  | \$475,000  | \$485,000  | \$ 504,000 | \$465,000  | \$472,000  | \$492,500  |
| 2006 | \$ 487,000 | \$ 437,350 | \$ 515,000 | \$521,225  | \$499,900  | \$519,000  | \$499,475  | \$502,000  | \$ 484,250 | \$457,500  | \$450,000  | \$456,950  |
| 2007 | \$ 447,000 | \$ 502,500 | \$ 479,000 | \$ 450,000 | \$ 488,000 | \$ 495,000 | \$ 489,419 | \$ 430,000 | \$ 424,500 | \$ 390,000 | \$ 383,750 | \$ 417,000 |
| 2008 | \$ 420,000 | \$ 382,000 | \$ 359,000 | \$ 379,500 | \$ 386,000 | \$ 399,000 | \$ 378,000 | \$ 354,950 | \$ 356,000 | \$ 385,000 |            |            |

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

|      | JAN.       | FEB.       | MAR.       | APR.       | MAY        | JUNE       | JULY       | AUG.       | SEPT.      | OCT.       | NOV.       | DEC.       |
|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 1998 | \$ 181,963 | \$ 188,391 | \$196,265  | \$189,822  | \$193,122  | \$195,193  | \$191,898  | \$190,604  | \$ 189,763 | \$189,607  | \$195,137  | \$192,903  |
| 1999 | \$ 217,250 | \$ 190,411 | \$215,813  | \$209,962  | \$203,148  | \$215,987  | \$206,659  | \$216,241  | \$ 210,646 | \$202,199  | \$200,808  | \$204,314  |
| 2000 | \$ 219,943 | \$ 219,134 | \$215,144  | \$233,703  | \$252,997  | \$244,697  | \$226,827  | \$243,046  | \$ 251,200 | \$234,068  | \$264,518  | \$251,078  |
| 2001 | \$ 248,974 | \$ 282,576 | \$ 285,666 | \$293,913  | \$289,600  | \$275,651  | \$288,347  | \$263,729  | \$ 293,521 | \$267,426  | \$279,119  | \$282,976  |
| 2002 | \$ 297,549 | \$ 278,354 | \$ 296,392 | \$330,153  | \$330,661  | \$312,912  | \$318,516  | \$341,199  | \$ 336,877 | \$319,228  | \$320,496  | \$328,176  |
| 2003 | \$ 317,971 | \$ 340,126 | \$ 342,980 | \$349,253  | \$364,443  | \$389,210  | \$373,169  | \$378,281  | \$ 377,337 | \$351,888  | \$398,457  | \$371,137  |
| 2004 | \$ 373,429 | \$ 389,013 | \$ 411,164 | \$409,311  | \$442,606  | \$455,364  | \$441,934  | \$439,397  | \$ 443,106 | \$445,283  | \$458,073  | \$458,818  |
| 2005 | \$ 522,287 | \$ 483,586 | \$ 493,306 | \$520,139  | \$535,880  | \$539,350  | \$545,768  | \$524,711  | \$ 544,110 | \$503,921  | \$527,848  | \$528,242  |
| 2006 | \$ 570,391 | \$ 500,207 | \$ 541,910 | \$559,820  | \$549,878  | \$547,701  | \$578,118  | \$572,647  | \$ 557,866 | \$539,861  | \$482,987  | \$516,202  |
| 2007 | \$ 474,378 | \$ 557,090 | \$ 529,618 | \$ 525,941 | \$ 538,590 | \$544,786  | \$537,893  | \$ 524,673 | \$ 485,485 | \$ 473,560 | \$ 457,326 | \$ 466,714 |
| 2008 | \$ 463,547 | \$ 416,868 | \$ 414,951 | \$ 426,308 | \$ 425,739 | \$ 458,584 | \$ 431,955 | \$ 397,935 | \$ 381,487 | \$ 421,488 |            |            |

**MULTIPLE LISTING STATISTICS FOR OCTOBER 2008**

|                         |     |            |            | AVERAGE    | PRICE      |
|-------------------------|-----|------------|------------|------------|------------|
|                         |     | CLOSED '07 | CLOSED '08 | 2007       | 2008       |
| RESIDENTIAL/COMMON INT. | RES | 127        | 154        | \$ 473,560 | \$ 421,488 |
| MOBILE HOME-IN PARK     | MOB | 7          | 9          | \$ 79,929  | \$ 46,944  |
| RESIDENTIAL INCOME      | RIN | 1          | 0          | \$ 305,000 | \$ -       |
| LAND                    | LND | 12         | 14         | \$ 199,233 | \$ 248,214 |
| COMMERCIAL/INDUSTRIAL   | COM | 1          | 0          | \$ 1,700   | \$ -       |
| BUSINESS OPPORTUNITY    | BOP | 1          | 0          | \$ 127,500 | \$ -       |

| <b>RESIDENTIAL SALES - BY AREA - OCTOBER 2008</b> |       |            |            |            |            |
|---|-------|------------|------------|------------|------------|
|   |       | 2007       | 2007       | 2008       | 2008       |
| AREA  | ZONE  | # OF SALES | AVG. PRICE | # OF SALES | AVG. PRICE |
| GREATER CAMERON PARK                              | 12601 | 21         | \$ 390,657 | 18         | \$ 341,477 |
| EL DORADO HILLS                                   | 12602 | 36         | \$ 673,656 | 62         | \$ 570,387 |
| SHINGLE SPRINGS                                   | 12603 | 7          | \$ 664,143 | 5          | \$ 373,500 |
| RESCUE/LUNEMAN                                    | 12604 | 4          | \$ 485,625 | 8          | \$ 405,856 |
| LATROBE/SOUTH AREA                                | 12605 | 0          | \$ -       | 0          | \$ -       |
| GREATER PLACERVILLE                               | 12701 | 15         | \$ 394,500 | 11         | \$ 299,818 |
| DIAMOND SPRGS/EL DORADO                           | 12702 | 10         | \$ 364,950 | 9          | \$ 285,517 |
| PLEASANTVALLEY/PLV SOUTH                          | 12703 | 5          | \$ 496,338 | 3          | \$ 398,300 |
| SOMERSET/SOUTH COUNTY                             | 12704 | 6          | \$ 252,333 | 9          | \$ 237,833 |
| COLOMA, LOTUS                                     | 12705 | 0          | \$ -       | 0          | \$ -       |
| GREENSTONE/GOLDHILLWEST                           | 12706 | 0          | \$ -       | 3          | \$ 658,333 |
| MOSQUITO, SWANSBORO                               | 12707 | 1          | \$ 388,500 | 2          | \$ 204,500 |
| CAMINO, CEDAR GROVE                               | 12801 | 3          | \$ 471,667 | 4          | \$ 294,375 |
| POLLOCK PINES, SLY PARK                           | 12802 | 7          | \$ 277,143 | 11         | \$ 246,525 |
| AMERICAN RIVER CANYON                             | 12803 | 0          | \$ -       | 1          | \$ 315,000 |
| GEORGETOWN, GARDENVALLEY                          | 12901 | 6          | \$ 226,333 | 5          | \$ 263,700 |
| PILOT HILL, COOL                                  | 12902 | 5          | \$ 426,400 | 2          | \$ 310,000 |
| NORTH COUNTY                                      | 12903 | 1          | \$ 299,000 | 1          | \$ 555,000 |

**TRANSACTION SUMMARY**

|                                 | 2007       | 2007       | 2008       | 2008       |
|---------------------------------|------------|------------|------------|------------|
|                                 | MONTH      | YTD        | MONTH      | YTD        |
| PENDING SALES-TOTAL             | 163        | 2331       | 178        | 1971       |
| PENDING SALES - RESIDENTIAL     | 136        | 1899       | 166        | 1783       |
| CLOSED SALES - TOTAL            | 149        | 1823       | 177        | 1528       |
| CLOSED SALES - RESIDENTIAL      | 127        | 1516       | 154        | 1352       |
| CLOSED SALES -RES.MEDIAN PRICE  | \$ 390,000 | \$ 463,000 | \$ 385,000 | \$ 379,000 |
| LISTING INVENTORY - TOTAL       | 2119       |            | 1796       |            |
| LISTING INVENTORY - RESIDENTIAL | 1510       |            | 1293       |            |

## Market Statistics Report

Listings as of 11/06/08 at 1:56pm

OCTOBER 2008

| Residential                | 2- Bedrooms | 3 Bedrooms   | 4 Bedrooms   | 5+ Bedrooms  | All Bedrooms |
|----------------------------|-------------|--------------|--------------|--------------|--------------|
| <b>Active</b>              |             |              |              |              |              |
| #Units                     | 0           | 0            | 0            | 0            | 0            |
| Average List Price         | \$0         | \$0          | \$0          | \$0          | \$0          |
| Average Market Time        | 0           | 0            | 0            | 0            | 0            |
| Average Square Feet        | 0           | 0            | 0            | 0            | 0            |
| <b>All Off Market</b>      |             |              |              |              |              |
| #Units                     | 27          | 77           | 35           | 15           | 154          |
| <b>Pending</b>             |             |              |              |              |              |
| #Units                     | 0           | 0            | 0            | 0            | 0            |
| Average List Price         | \$0         | \$0          | \$0          | \$0          | \$0          |
| Average Market Time        | 0           | 0            | 0            | 0            | 0            |
| Average Square Feet        | 0           | 0            | 0            | 0            | 0            |
| <b>Sold</b>                |             |              |              |              |              |
| #Units                     | 27          | 77           | 35           | 15           | 154          |
| Dollar Value               | \$6,941,750 | \$26,823,750 | \$19,918,714 | \$11,224,990 | \$64,909,204 |
| Average List Price         | \$267,246   | \$361,078    | \$589,087    | \$771,309    | \$436,404    |
| Average Sold Price         | \$257,102   | \$348,360    | \$569,106    | \$748,333    | \$421,488    |
| Average Market Time        | 109         | 85           | 62           | 79           | 84           |
| Average Square Feet        | 1398        | 1923         | 3057         | 4404         | 2330         |
| % of List Price            | 96.20       | 96.48        | 96.61        | 97.02        | 96.58        |
| <b>Not Pending or Sold</b> |             |              |              |              |              |
| #Units                     | 0           | 0            | 0            | 0            | 0            |
| Average List Price         | \$0         | \$0          | \$0          | \$0          | \$0          |
| Average Square Feet        | 0           | 0            | 0            | 0            | 0            |

## Area Market Survey Summary

Listings as of 11/06/08 at 1:53pm

| Sold                         | Quantity | Average DOM | Summary Price Information |           |         |             |
|------------------------------|----------|-------------|---------------------------|-----------|---------|-------------|
| Selling Price Range          |          |             | Minimum                   | \$97,500  | Maximum | \$2,060,000 |
| \$90,000 thru \$99,999       | 1        | 75          | Average                   | \$421,488 | Median  | \$385,500   |
| \$100,000 thru \$119,999     | 1        | 316         |                           |           |         |             |
| \$120,000 thru \$139,999     | 2        | 42          |                           |           |         |             |
| \$140,000 thru \$159,999     | 3        | 62          |                           |           |         |             |
| \$160,000 thru \$179,999     | 6        | 28          |                           |           |         |             |
| \$180,000 thru \$199,999     | 6        | 86          |                           |           |         |             |
| \$200,000 thru \$249,999     | 20       | 101         |                           |           |         |             |
| \$250,000 thru \$299,999     | 11       | 86          |                           |           |         |             |
| \$300,000 thru \$349,999     | 18       | 97          |                           |           |         |             |
| \$350,000 thru \$399,999     | 13       | 64          |                           |           |         |             |
| \$400,000 thru \$449,999     | 17       | 117         |                           |           |         |             |
| \$450,000 thru \$499,999     | 13       | 84          |                           |           |         |             |
| \$500,000 thru \$549,999     | 7        | 42          |                           |           |         |             |
| \$550,000 thru \$599,999     | 12       | 87          |                           |           |         |             |
| \$600,000 thru \$649,999     | 7        | 77          |                           |           |         |             |
| \$650,000 thru \$699,999     | 5        | 74          |                           |           |         |             |
| \$700,000 thru \$749,999     | 5        | 36          |                           |           |         |             |
| \$750,000 thru \$799,999     | 1        | 113         |                           |           |         |             |
| \$800,000 thru \$849,999     | 1        | 167         |                           |           |         |             |
| \$1,000,000 thru \$1,249,999 | 1        | 13          |                           |           |         |             |
| \$1,250,000 thru \$1,499,999 | 3        | 54          |                           |           |         |             |
| \$2,000,000 thru \$2,249,999 | 1        | 10          |                           |           |         |             |
|                              | 154      | 84          |                           |           |         |             |

All information deemed reliable, but not guaranteed.

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## Market Statistics Report

Listings as of 11/06/08 at 2:00pm

### YEAR TO DATE 1/1/08 - 10/31/08

| Residential                | 2- Bedrooms  | 3 Bedrooms    | 4 Bedrooms    | 5+ Bedrooms  | All Bedrooms  |
|----------------------------|--------------|---------------|---------------|--------------|---------------|
| <b>Active</b>              |              |               |               |              |               |
| #Units                     | 0            | 0             | 0             | 0            | 0             |
| Average List Price         | \$0          | \$0           | \$0           | \$0          | \$0           |
| Average Market Time        | 0            | 0             | 0             | 0            | 0             |
| Average Square Feet        | 0            | 0             | 0             | 0            | 0             |
| <b>All Off Market</b>      |              |               |               |              |               |
| #Units                     | 213          | 637           | 372           | 130          | 1352          |
| <b>Pending</b>             |              |               |               |              |               |
| #Units                     | 0            | 0             | 0             | 0            | 0             |
| Average List Price         | \$0          | \$0           | \$0           | \$0          | \$0           |
| Average Market Time        | 0            | 0             | 0             | 0            | 0             |
| Average Square Feet        | 0            | 0             | 0             | 0            | 0             |
| <b>Sold</b>                |              |               |               |              |               |
| #Units                     | 213          | 637           | 372           | 130          | 1352          |
| Dollar Value               | \$52,252,335 | \$226,354,862 | \$203,247,136 | \$88,757,783 | \$570,612,116 |
| Average List Price         | \$255,289    | \$369,456     | \$570,643     | \$717,675    | \$440,308     |
| Average Sold Price         | \$245,316    | \$355,345     | \$546,363     | \$682,752    | \$422,050     |
| Average Market Time        | 89           | 84            | 79            | 72           | 82            |
| Average Square Feet        | 1303         | 1840          | 2863          | 3865         | 2232          |
| % of List Price            | 96.09        | 96.18         | 95.75         | 95.13        | 95.85         |
| <b>Not Pending or Sold</b> |              |               |               |              |               |
| #Units                     | 0            | 0             | 0             | 0            | 0             |
| Average List Price         | \$0          | \$0           | \$0           | \$0          | \$0           |
| Average Square Feet        | 0            | 0             | 0             | 0            | 0             |

## Area Market Survey

Listings as of 11/06/08 at 1:59pm

| Sold                         | Quantity | Average DOM | Summary Price Information |         |             |
|------------------------------|----------|-------------|---------------------------|---------|-------------|
|                              |          |             | Minimum                   | Maximum | Median      |
| Selling Price Range          |          |             |                           |         |             |
| \$40,000 thru \$49,999       | 1        | 41          | \$45,000                  |         | \$3,500,000 |
| \$50,000 thru \$59,999       | 1        | 219         | Average                   |         | \$379,000   |
| \$80,000 thru \$89,999       | 1        | 115         |                           |         |             |
| \$90,000 thru \$99,999       | 3        | 125         |                           |         |             |
| \$100,000 thru \$119,999     | 8        | 173         |                           |         |             |
| \$120,000 thru \$139,999     | 19       | 68          |                           |         |             |
| \$140,000 thru \$159,999     | 21       | 68          |                           |         |             |
| \$160,000 thru \$179,999     | 36       | 46          |                           |         |             |
| \$180,000 thru \$199,999     | 50       | 79          |                           |         |             |
| \$200,000 thru \$249,999     | 138      | 84          |                           |         |             |
| \$250,000 thru \$299,999     | 144      | 88          |                           |         |             |
| \$300,000 thru \$349,999     | 152      | 82          |                           |         |             |
| \$350,000 thru \$399,999     | 158      | 76          |                           |         |             |
| \$400,000 thru \$449,999     | 136      | 81          |                           |         |             |
| \$450,000 thru \$499,999     | 116      | 83          |                           |         |             |
| \$500,000 thru \$549,999     | 99       | 81          |                           |         |             |
| \$550,000 thru \$599,999     | 73       | 83          |                           |         |             |
| \$600,000 thru \$649,999     | 57       | 83          |                           |         |             |
| \$650,000 thru \$699,999     | 30       | 66          |                           |         |             |
| \$700,000 thru \$749,999     | 31       | 97          |                           |         |             |
| \$750,000 thru \$799,999     | 12       | 76          |                           |         |             |
| \$800,000 thru \$849,999     | 12       | 162         |                           |         |             |
| \$850,000 thru \$899,999     | 13       | 99          |                           |         |             |
| \$900,000 thru \$949,999     | 3        | 32          |                           |         |             |
| \$950,000 thru \$999,999     | 5        | 108         |                           |         |             |
| \$1,000,000 thru \$1,249,999 | 14       | 106         |                           |         |             |
| \$1,250,000 thru \$1,499,999 | 11       | 109         |                           |         |             |
| \$1,500,000 thru \$1,749,999 | 2        | 90          |                           |         |             |
| \$1,750,000 thru \$1,999,999 | 1        | 142         |                           |         |             |
| \$2,000,000 thru \$2,249,999 | 2        | 47          |                           |         |             |
| \$2,250,000 thru \$2,499,999 | 1        | 0           |                           |         |             |
| \$3,000,000 thru \$3,249,999 | 1        | 18          |                           |         |             |
| \$3,500,000 thru \$3,749,999 | 1        | 116         |                           |         |             |
|                              | 1352     | 82          |                           |         |             |