

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	407**	\$174,353,700**
MAY	513	350**	\$162,683,400**
JUNE	512	362**	\$167,488,000**
JULY	457	325**	\$156,519,400**
AUG.	403	362**	\$167,483,200**
SEPT.	357	312**	\$151,081,000**
OCT.	345	236**	\$110,675,900**
NOV.	273	231**	\$109,817,800**
DEC.	198	206**	\$ 98,915,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	221**	\$113,693,000**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	212**	\$108,084,600**
SEPT.	240	178*	\$ 91,942,900**
OCT.	220	167	\$ 85,096,600
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2001	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462
FEB.	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457
MAR.	1,813	527	1,648	489	825	568	1,623	368	1,500	324	2,212	458
APR.	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365	2,274	537
MAY	2,036	526	1,536	481	967	474	1,627	354	1,765	445	1,917	742
JUNE	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494	2,434	729
JULY	2,020	493	1,581	539	903	507	1,393	348	2,073	460	2,567	622
AUG.	1,979	413	1,585	494	840	451	1,747	317	2,298	547	2,525	625
SEPT.	1,920	359	1,653	507	821	479	1,664	304	2,434	536	2,552	544
OCT.	1,865	409	1,639	451	680	382	1,738	280	2,612	498	2,359	455
NOV.	1,782	296	1,509	314	591	188	1,491	240	2,477	346		
DEC.	1,602	213	1,349	204	401	102	1,407	189	2,156	250		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	179	197	225	176	175	143	145		

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342		

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$ 161,800	\$ 169,000	\$ 171,000	\$ 168,750	\$ 161,000	\$ 169,950	\$ 166,500	\$ 166,500	\$ 175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$ 162,500	\$ 165,250	\$ 174,500	\$ 176,500	\$ 166,500	\$ 160,000	\$ 168,000	\$ 174,000	\$ 167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 241,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 525,000	\$ 499,900	\$ 519,000	\$ 499,475	\$ 504,000	\$ 485,000	\$ 450,000		

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$ 183,158	\$ 189,608	\$ 195,612	\$ 204,178	\$ 185,018	\$ 188,075	\$ 189,314	\$ 189,314	\$ 190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$ 189,822	\$ 193,122	\$ 195,193	\$ 191,898	\$ 190,604	\$ 189,763	\$ 189,607	\$ 195,137	\$ 192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 562,199	\$ 549,878	\$ 547,701	\$ 578,118	\$ 573,332	\$ 560,183	\$ 546,457		

**MULTIPLE LISTING STATISTICS FOR OCTOBER 2006**

				AVERAGE	PRICE
		CLOSED '05	CLOSED '06	2005	2006
RESIDENTIAL/COMMON INT.	RES	187	145	\$ 503,921	\$ 546,457
MOBILE HOME-IN PARK	MOB	7	4	\$ 110,000	\$ 55,250
RESIDENTIAL INCOME	RIN	1	2	\$ 3,040,000	\$ 380,500
LAND	LND	39	13	\$ 311,097	\$ 359,115
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 400,000	\$ -
BUSINESS OPPORTUNITY	BOP	1	3	\$ 100,000	\$ 70,000

<b>RESIDENTIAL SALES - BY AREA - OCTOBER 2006</b>					
		2005	2005	2006	2006
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	2	\$ 497,285	20	\$ 486,267
EL DORADO HILLS	12602	55	\$ 695,922	38	\$ 791,617
SHINGLE SPRINGS	12603	7	\$ 656,000	4	\$ 700,000
RESCUE/LUNEMAN	12604	0	\$ -	5	\$ 513,400
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 799,000
GREATER PLACERVILLE	12701	20	\$ 425,406	18	\$ 470,855
DIAMOND SPRGS/EL DORADO	12702	11	\$ 402,591	6	\$ 317,333
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 530,667	4	\$ 498,000
SOMERSET/SOUTH COUNTY	12704	9	\$ 394,167	8	\$ 353,875
COLOMA, LOTUS	12705	0	\$ -	1	\$ 395,000
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	0	\$ -
MOSQUITO, SWANSBORO	12707	4	\$ 309,975	2	\$ 372,050
CAMINO, CEDAR GROVE	12801	3	\$ 518,333	7	\$ 368,857
POLLOCK PINES, SLY PARK	12802	26	\$ 359,495	15	\$ 373,500
AMERICAN RIVER CANYON	12803	2	\$ 244,000	3	\$ 280,000
GEORGETOWN, GARDENVALLEY	12901	12	\$ 334,125	5	\$ 297,800
PILOT HILL, COOL	12902	12	\$ 426,033	6	\$ 412,167
NORTH COUNTY	12903	2	\$ -	2	\$ 627,000

**TRANSACTION SUMMARY**

	2005	2005	2006	2006
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	345	4694	220	2731
PENDING SALES - RESIDENTIAL	268	3504	182	2103
CLOSED SALES - TOTAL	236	3331	167	2089
CLOSED SALES - RESIDENTIAL	187	2485	145	1706
CLOSED SALES -RES.MEDIAN PRICE	\$ 465,000	\$ 467,400	\$ 450,000	\$ 498,750
LISTING INVENTORY - TOTAL	2612		2359	
LISTING INVENTORY - RESIDENTIAL	1423		1650	

# Market Statistics Report

Listings as of 11/06/06 at 1:21pm

## OCTOBER 2006

### Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	23	65	43	11	142
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	23	65	43	11	142
Dollar Value	\$7,604,450	\$28,500,230	\$31,265,597	\$8,974,500	\$76,344,777
Average List Price	\$340,043	\$454,243	\$752,698	\$844,409	\$556,347
Average Sold Price	\$330,628	\$438,465	\$727,107	\$815,864	\$537,639
Average Market Time	78	76	86	73	79
Average Square Feet	1239	1772	2839	3600	2150
% of List Price	97.23	96.53	96.60	96.62	96.64
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

### Business Opportunity

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	3	0	0	0	3
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	3	0	0	0	3
Dollar Value	\$210,000	\$0	\$0	\$0	\$210,000
Average List Price	\$78,333	\$0	\$0	\$0	\$78,333
Average Sold Price	\$70,000	\$0	\$0	\$0	\$70,000
Average Market Time	97	0	0	0	97
Average Square Feet	0	0	0	0	0
% of List Price	89.36	0.00	0.00	0.00	89.36
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable  
 All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec  
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# Area Market Survey Summary

Listings as of 11/06/06 at 1:18pm

## OCTOBER 2006

Sold Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
\$30,000 - \$39,999	1	61	\$30,000	\$1,999,999	
\$70,000 - \$79,999	1	41			
\$80,000 - \$89,999	1	13			
\$100,000 - \$119,999	1	190			
\$140,000 - \$159,999	1	123			
\$200,000 - \$249,999	2	89			
\$250,000 - \$299,999	16	102			
\$300,000 - \$349,999	16	52			
\$350,000 - \$399,999	19	88			
\$400,000 - \$449,999	14	49			
\$450,000 - \$499,999	13	81			
\$500,000 - \$549,999	12	93			
\$550,000 - \$599,999	9	78			
\$600,000 - \$649,999	5	65			
\$650,000 - \$699,999	7	53			
\$700,000 - \$749,999	2	82			
\$750,000 - \$799,999	6	84			
\$800,000 - \$849,999	5	74			
\$850,000 - \$899,999	5	47			
\$950,000 - \$999,999	2	20			
\$1,000,000 and over	7	173			
=====					
	145	79			

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# Market Statistics Report

Listings as of 11/06/06 at 1:23pm

## YEAR TO DATE 1/1/06 - 10/31/06

### Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	256	802	508	130	1696
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	256	802	508	130	1696
Dollar Value	\$88,342,000	\$386,821,550	\$353,798,951	\$108,649,474	\$937,611,975
Average List Price	\$355,104	\$495,061	\$718,086	\$869,290	\$569,423
Average Sold Price	\$345,086	\$482,321	\$696,455	\$835,765	\$552,837
Average Market Time	61	70	73	65	69
Average Square Feet	1239	1857	2804	3650	2185
% of List Price	97.18	97.43	96.99	96.14	97.09
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

### Business Opportunity

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	10	0	0	0	10
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	10	0	0	0	10
Dollar Value	\$631,500	\$0	\$0	\$0	\$631,500
Average List Price	\$71,700	\$0	\$0	\$0	\$71,700
Average Sold Price	\$63,150	\$0	\$0	\$0	\$63,150
Average Market Time	74	0	0	0	74
Average Square Feet	0	0	0	0	0
% of List Price	88.08	0.00	0.00	0.00	88.08
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable

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## Area Market Survey Summary

Listings as of 11/06/06 at 1:12pm

### YEAR TO DATE 1/1/06 - 10/31/06

Sold Selling Price Range	Quantity	Average DOM	Summary Price Information			
			Minimum	Maximum	Median	
\$19,999 or under	2	18	\$15,000	\$2,650,000		
\$20,000 - \$29,999	1	12	Average \$549,967			\$498,750
\$30,000 - \$39,999	2	31				
\$40,000 - \$49,999	1	22				
\$50,000 - \$59,999	2	82				
\$60,000 - \$69,999	1	13				
\$70,000 - \$79,999	1	3				
\$80,000 - \$89,999	3	123				
\$90,000 - \$99,999	3	5				
\$100,000 - \$119,999	4	84				
\$120,000 - \$139,999	3	87				
\$140,000 - \$159,999	8	71				
\$160,000 - \$179,999	40	62				
\$180,000 - \$199,999	122	70				
\$200,000 - \$249,999	161	73				
\$250,000 - \$299,999	170	71				
\$300,000 - \$349,999	183	60				
\$350,000 - \$399,999	156	63				
\$400,000 - \$449,999	155	63				
\$450,000 - \$499,999	123	70				
\$500,000 - \$549,999	117	63				
\$550,000 - \$599,999	114	68				
\$600,000 - \$649,999	64	60				
\$650,000 - \$699,999	66	77				
\$700,000 - \$749,999	32	60				
\$750,000 - \$799,999	34	69				
\$800,000 - \$849,999	18	73				
\$850,000 - \$899,999	24	81				
\$900,000 - \$949,999	96	107				
\$950,000 - \$999,999						
\$1,000,000 and over						
=====						
	1706	69				

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