

EL DORADO COUNTY ASSOCIATION OF REALTORS®

ALL SALES TRANSACTIONS

YEAR: 2004

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	333	197**	\$ 59,032,600**
FEB.	415	236**	\$ 75,333,400**
MAR.	503	427**	\$139,615,800**
APR.	478	421**	\$139,356,200**
MAY	396	411**	\$151,635,900**
JUNE	450	474**	\$179,882,200**
JULY	438	429**	\$159,033,700**
AUG.	433	454**	\$167,787,000**
SEPT.	331	413**	\$146,663,100**
OCT.	299	333**	\$126,105,600**
NOV.	274	320**	\$127,237,900**
DEC.	358	321**	\$128,462,700**

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,382,500**
MAR.	548	451**	\$188,084,100**
APR.	529	403**	\$171,490,700**
MAY	513	348**	\$161,137,500**
JUNE	512	360**	\$166,628,800**
JULY	457	324**	\$156,215,500**
AUG.	403	362**	\$167,483,200**
SEPT.	357	303**	\$147,330,500**
OCT.	345	225	\$104,796,900
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR 2000		YEAR 2001		YEAR 2002		YEAR 2003		YEAR 2004		YEAR 2005	
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	2,314	426	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259
FEB.	2,294	373	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254
MAR.	2,305	535	1,813	527	1,648	489	825	568	1,623	368	1,500	324
APR.	2,383	536	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365
MAY	2,319	522	2,036	526	1,536	481	967	474	1,627	354	1,765	445
JUNE	2,289	487	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494
JULY	2,283	463	2,020	493	1,581	539	903	507	1,393	348	2,073	460
AUG.	2,227	477	1,979	413	1,585	494	840	451	1,747	317	2,298	547
SEPT.	2,118	381	1,920	359	1,653	507	821	479	1,664	304	2,434	536
OCT.	2,021	455	1,865	409	1,639	451	680	382	1,738	280	2,612	498
NOV.	1,893	266	1,782	296	1,509	314	591	188	1,491	240		
DEC.	1,753	225	1,602	213	1,349	204	401	102	1,407	189		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1994	93	109	135	150	136	143	108	136	112	99	84	100
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	234	237
2005	185	195	320	285	253	275	259	269	243	178		

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1994	294	273	369	368	347	318	303	323	267	267	175	142
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386		

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	\$156,750	\$172,000	\$155,000	\$163,000	\$160,000	\$165,000	\$162,500	\$159,000	\$154,300	\$151,800	\$146,375	\$149,700
1997	\$163,000	\$157,500	\$151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$170,000	\$163,000	\$176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$185,000	\$163,950	\$178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$185,000	\$187,725	\$180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$219,950	\$235,000	\$240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$270,000	\$249,200	\$266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$275,500	\$295,000	\$315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$323,250	\$375,000	\$369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$413,500	\$415,000
2005	\$442,500	\$445,000	\$439,000	\$458,500	\$487,000	\$479,909	\$475,000	\$485,000	\$504,000	\$464,000		

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	\$162,007	\$180,949	\$175,444	\$172,214	\$180,696	\$191,539	\$184,656	\$185,567	\$185,179	\$175,219	\$169,284	\$183,133
1997	\$185,145	\$187,209	\$179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$181,963	\$188,391	\$196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$217,250	\$190,411	\$215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$219,943	\$219,134	\$215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$248,974	\$282,576	\$285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$297,549	\$278,354	\$296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$317,971	\$340,126	\$342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$373,429	\$389,013	\$411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$466,069	\$459,608
2005	\$522,287	\$483,176	\$493,306	\$519,455	\$534,006	\$539,849	\$545,768	\$524,711	\$545,361	\$506,484		

MULTIPLE LISTING STATISTICS FOR OCTOBER 2005

		CLOSED '04	CLOSED '05	AVERAGE	PRICE
RESIDENTIAL/COMMON INT.	RES	231	178	\$ 445,283	\$ 506,484
MOBILE HOME-IN PARK	MOB	7	7	\$ 73,200	\$ 110,000
RESIDENTIAL INCOME	RIN	3	1	\$ 722,333	\$ 3,040,000
LAND	LND	89	37	\$ 209,197	\$ 279,265
COMMERCIAL/INDUSTRIAL	COM	3	1	\$ 649,167	\$ 400,000
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 100,000

RESIDENTIAL SALES - BY AREA - OCTOBER 2005

AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
		2004	2004	2005	2005
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	38	\$ 407,886	18	\$ 477,267
EL DORADO HILLS	12602	60	\$ 608,899	52	\$ 703,492
SINGLE SPRINGS	12603	11	\$ 608,696	7	\$ 656,000
RESCUE/LUNEMAN	12604	8	\$ 484,563	0	\$ -
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	31	\$ 339,900	18	\$ 441,563
DIAMOND SPRGS/EL DORADO	12702	11	\$ 347,382	11	\$ 402,591
PLEASANTVALEY/PLV SOUTH	12703	2	\$ 551,000	6	\$ 530,667
SOMERSET/SOUTH COUNTY	12704	11	\$ 421,136	9	\$ 394,167
COLOMA, LOTUS	12705	2	\$ 380,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 405,000	0	\$ -
MOSQUITO, SWANSBORO	12707	1	\$ 250,000	4	\$ 309,975
CAMINO, CEDAR GROVE	12801	7	\$ 378,071	3	\$ 518,333
POLLOCK PINES, SLY PARK	12802	26	\$ 330,712	25	\$ 359,075
AMERICAN RIVER CANYON	12803	1	\$ 175,000	2	\$ 244,000
GEORGETOWN, GARDENVALEY	12901	10	\$ 292,740	11	\$ 355,409
PILOT HILL, COOL	12902	10	\$ 399,450	12	\$ 426,033
NORTH COUNTY	12903	0	\$ -	0	\$ -

TRANSACTION SUMMARY

	2004	2004	2005	2005
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	299	4076	345	4694
PENDING SALES - RESIDENTIAL	211	2867	268	3504
CLOSED SALES - TOTAL	333	3795	225	3302
CLOSED SALES - RESIDENTIAL	231	2691	178	2462
CLOSED SALES - RES. MEDIAN PRICE	\$ 410,000	\$ 349,000	\$ 464,000	\$ 467,700
LISTING INVENTORY - TOTAL	1738		2612	
LISTING INVENTORY - RESIDENTIAL	901		1423	

Listings as of 11/07/05 at 3:29pm

Market Statistics Report

OCTOBER 2005

Residential

Active	2-Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	44	75	42	17	178
#Units	44	75	42	17	178
Dollar Value	\$14,332,195	\$33,714,400	\$27,967,574	\$14,140,000	\$90,154,169
Average List Price	\$332,734	\$457,251	\$673,493	\$861,638	\$516,116
Average Sold Price	\$325,732	\$449,525	\$665,895	\$831,765	\$506,484
Average Market Time	49	46	50	85	52
Average Square Feet	1161	1812	2685	3723	2040
% of List Price	97.90	98.31	98.87	96.53	98.13
Not Pending or Sold	0	0	0	0	0
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed. All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested

Area Market Survey

Listings as of 11/07/05 at 3:30pm

Sold	Quantity	Average DOM	Summary Price Information
\$90,000 - \$99,999	1	66	Minimum \$99,000
\$160,000 - \$179,999	2	71	Average \$506,484
\$200,000 - \$249,999	7	33	Maximum \$1,745,000
\$250,000 - \$299,999	14	58	Median \$464,000
\$300,000 - \$349,999	21	54	
\$350,000 - \$399,999	19	42	
\$400,000 - \$449,999	20	53	
\$450,000 - \$499,999	19	46	
\$500,000 - \$549,999	15	29	
\$550,000 - \$599,999	17	32	
\$600,000 - \$649,999	6	85	
\$650,000 - \$699,999	10	65	
\$700,000 - \$749,999	5	64	
\$750,000 - \$799,999	5	16	
\$800,000 - \$849,999	3	67	
\$850,000 - \$899,999	3	61	
\$900,000 - \$949,999	5	106	
\$950,000 - \$999,999	2	8	
\$1,000,000 and over	4	155	

Equal Opportunity Housing * All information deemed reliable, but not guaranteed. All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested

Listings as of 11/07/05 at 3:33pm

Market Statistics Report YEAR TO DATE 1/1/05 - 10/31/05

Residential	All Off Market					Pending					Sold												
	#Units	Average List Price	Average Market Time	Average Square Feet	#Units	Average List Price	Average Market Time	Average Square Feet	#Units	Average List Price	Average Market Time	Average Square Feet	% of List Price	Average Square Feet	Average Market Time	Average List Price	Dollar Value	Average List Price	Average Market Time	Average List Price	Dollar Value	#Units	
Active	0	\$0	0	0	0	\$0	0	0	0	\$0	0	0	0	0	0	0	0	0	0	0	0	0	0
2-Bedrooms	433	\$0	0	0	433	\$0	0	0	433	\$341,993	41	1295	98.63	41	1295	\$337,298	\$146,049,903	\$341,993	42	1856	\$468,413	1207	433
3-Bedrooms	1207	\$0	0	0	1207	\$0	0	0	1207	\$468,413	42	1856	98.55	42	1856	\$461,632	\$557,190,395	\$468,413	45	2763	\$674,597	1207	1207
4-Bedrooms	646	\$0	0	0	646	\$0	0	0	646	\$666,957	45	2763	98.87	45	2763	\$666,957	\$430,853,984	\$674,597	55	3667	\$859,642	646	646
5+ Bedrooms	176	\$0	0	0	176	\$0	0	0	176	\$882,186	55	3667	97.44	55	3667	\$859,642	\$151,296,993	\$882,186	55	3667	\$859,642	176	176
All Bedrooms	2462	\$0	0	0	2462	\$0	0	0	2462	\$529,859	43	2125	98.53	43	2125	\$522,092	\$1,285,391,275	\$529,859	43	2125	\$522,092	2462	2462

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

Area Market Survey

Listings as of 11/07/05 at 3:32pm

Sold	Selling Price Range	Quantity	Average DOM	Summary Price Information
\$50,000 - \$59,999	1	6	1	Minimum \$50,000
\$90,000 - \$99,999	1	66	1	Average \$522,092
\$100,000 - \$119,999	1	26	1	Maximum
\$120,000 - \$139,999	1	26	1	Median \$467,700
\$140,000 - \$159,999	5	36	5	
\$160,000 - \$179,999	7	40	7	
\$180,000 - \$199,999	8	94	8	
\$200,000 - \$249,999	81	39	81	
\$250,000 - \$299,999	175	34	175	
\$300,000 - \$349,999	271	36	271	
\$350,000 - \$399,999	312	39	312	
\$400,000 - \$449,999	278	43	278	
\$450,000 - \$499,999	251	42	251	
\$500,000 - \$549,999	182	40	182	
\$550,000 - \$599,999	185	48	185	
\$600,000 - \$649,999	144	43	144	
\$650,000 - \$699,999	145	44	145	
\$700,000 - \$749,999	96	46	96	
\$750,000 - \$799,999	81	44	81	
\$800,000 - \$849,999	40	41	40	
\$850,000 - \$899,999	42	47	42	
\$900,000 - \$949,999	28	72	28	
\$950,000 - \$999,999	29	58	29	
\$1,000,000 and over	98	79	98	
		43		

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