

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	228**	\$ 80,008,900**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	255**	\$ 90,633,200**
NOV.	233	166	\$ 67,515,100

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325	1617	350
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296	1428	287
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311	1463	300
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271	1249	263
NOV.	1591	267	1464	255	1477	261	999	137	1209	194	1179	176
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	259	234	254	217	231	166	

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$240,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,500	\$ 369,500	

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 389,619	\$ 380,393	\$ 392,714	

MULTIPLE LISTING STATISTICS FOR NOVEMBER 2014

		CLOSED '13	CLOSED '14	AVERAGE 2013	PRICE 2014
RESIDENTIAL/COMMON INT.	RES	192	166	\$ 393,120	\$ 392,714
MOBILE HOME-IN PARK	MOB	10	3	\$ 43,125	\$ 45,967
RESIDENTIAL INCOME	RIN	1	0	\$ 535,000	\$ -
LAND	LND	18	17	\$ 119,947	\$ 128,635
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 145,000	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - NOVEMBER 2014					
AREA	ZONE	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
GREATER CAMERON PARK	12601	20	\$ 322,240	19	\$ 369,974
EL DORADO HILLS	12602	62	\$ 569,612	47	\$ 550,680
SHINGLE SPRINGS	12603	11	\$ 391,318	6	\$ 482,733
RESCUE/LUNEMAN	12604	5	\$ 436,400	3	\$ 521,667
LATROBE/SOUTH AREA	12605	2	\$ 557,150	0	\$ -
GREATER PLACERVILLE	12701	22	\$ 275,541	21	\$ 330,064
DIAMOND SPRGS/EL DORADO	12702	13	\$ 276,346	13	\$ 311,138
PLEASANTVALLEY/PLV SOUTH	12703	4	\$ 427,125	5	\$ 333,130
SOMERSET/SOUTH COUNTY	12704	8	\$ 254,594	9	\$ 225,417
COLOMA, LOTUS	12705	0	\$ -	1	\$ 674,900
GREENSTONE/GOLDHILLWEST	12706	1	\$ 405,000	2	\$ 527,500
MOSQUITO, SWANSBORO	12707	2	\$ 128,000	1	\$ 205,000
CAMINO, CEDAR GROVE	12801	4	\$ 319,750	7	\$ 291,700
POLLOCK PINES, SLY PARK	12802	23	\$ 240,198	15	\$ 276,330
AMERICAN RIVER CANYON	12803	0	\$ -	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	6	\$ 339,712	9	\$ 320,278
PILOT HILL, COOL	12902	7	\$ 358,414	6	\$ 302,833
NORTH COUNTY	12903	2	\$ 353,000	2	\$ 165,950

TRANSACTION SUMMARY

	2013 MONTH	2013 YTD	2014 MONTH	2014 YTD
PENDING SALES-TOTAL	302	4307	233	3633
PENDING SALES - RESIDENTIAL	279	3941	215	3225
CLOSED SALES - TOTAL	222	2904	186	2665
CLOSED SALES - RESIDENTIAL	192	2520	166	2352
CLOSED SALES -RES.MEDIAN PRICE	\$ 352,500	\$ 336,250	\$ 369,500	\$ 365,000
LISTING INVENTORY - TOTAL	1209		1179	
LISTING INVENTORY - RESIDENTIAL	800		806	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1/1 - 11/30)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	351	\$350,980	312	\$353,886
12602	EL DORADO HILLS	776	\$535,704	714	\$590,980
12603	SHINGLE SPRINGS	113	\$423,588	116	\$487,534
12604	RESCUE/NORTH AREA	49	\$438,090	58	\$484,157
12605	LATROBE/SOUTH AREA	22	\$540,801	11	\$534,909
12701	PLACERVILLE	237	\$264,150	247	\$298,350
12702	DIAMOND SPRINGS/EL DORADO	136	\$257,686	142	\$277,824
12703	PLEASANT VALLEY	87	\$316,763	71	\$349,338
12704	SOMERSET/SOUTH COUNTY	106	\$215,414	98	\$218,583
12705	LOTUS/COLOMA	7	\$345,214	13	\$314,415
12706	GREENSTONE, GOLD HILL WEST	43	\$463,812	33	\$507,053
12707	SWANSBORO	26	\$185,025	27	\$243,885
12801	CAMINO/CEDAR GROVE	75	\$347,615	74	\$296,760
12802	POLLOCK PINES/SLY PARK	237	\$206,590	204	\$240,218
12803	AMERICAN RIVER CANYON	21	\$149,631	26	\$197,348
12901	GEORGETOWN DIVIDE	109	\$229,768	107	\$262,721
12902	PILOT HILL/COOL	111	\$361,607	90	\$313,666
12903	NORTH COUNTY	14	\$302,630	9	\$416,996

Area Market Survey Summary

NOVEMBER 2014

Listings as of 12/05/14 at 2:02pm
Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information			
			Minimum	Average	Maximum Median	
\$70,000 thru \$79,999	1	63	\$75,900		\$975,000	
\$80,000 thru \$89,999	1	150	\$392,714		\$369,500	
\$100,000 thru \$119,999	2	7				
\$120,000 thru \$139,999	4	39				
\$140,000 thru \$159,999	5	22				
\$160,000 thru \$179,999	2	91				
\$180,000 thru \$199,999	6	67				
\$200,000 thru \$249,999	14	61				
\$250,000 thru \$299,999	20	38				
\$300,000 thru \$349,999	23	42				
\$350,000 thru \$399,999	20	66				
\$400,000 thru \$449,999	16	70				
\$450,000 thru \$499,999	15	65				
\$500,000 thru \$549,999	9	80				
\$550,000 thru \$599,999	8	38				
\$600,000 thru \$649,999	4	124				
\$650,000 thru \$699,999	3	75				
\$700,000 thru \$749,999	2	59				
\$750,000 thru \$799,999	6	45				
\$850,000 thru \$899,999	2	22				
\$900,000 thru \$949,999	1	76				
\$950,000 thru \$999,999	2	152				
	166	58				

Market Statistics Report

Listings as of 12/05/14 at 2:02pm

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	81	46	12	166
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	81	46	12	166
Dollar Value	\$5,721,150	\$27,992,800	\$24,277,622	\$7,199,000	\$65,190,572
Average List Price	\$216,151	\$352,925	\$537,343	\$611,133	\$400,448
Average Sold Price	\$211,894	\$345,590	\$527,774	\$599,917	\$392,714
Average Market Time	42	55	78	39	58
Average Square Feet	1329	1849	2837	3446	2154
% of List Price	98.03	97.92	98.22	98.16	98.07
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Market Statistics Report

Listings as of 12/05/14 at 2:13pm

YEAR TO DATE 1/1/14 – 11/30/14

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	390	1122	642	198	2352
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	390	1122	642	198	2352
Dollar Value	\$88,198,087	\$379,947,335	\$349,574,722	\$126,851,264	\$944,571,408
Average List Price	\$231,620	\$345,074	\$555,655	\$661,037	\$410,340
Average Sold Price	\$226,149	\$338,634	\$544,509	\$640,663	\$401,603
Average Market Time	54	49	56	60	53
Average Square Feet	1293	1848	2844	3646	2179
% of List Price	97.64	98.13	97.99	96.92	97.87
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 12/05/14 at 2:12pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	42	Minimum	\$46,000	Maximum	\$2,750,000
\$50,000 thru \$59,999	3	80	Average	\$401,603	Median	\$365,000
\$60,000 thru \$69,999	2	8				
\$70,000 thru \$79,999	8	40				
\$80,000 thru \$89,999	9	87				
\$90,000 thru \$99,999	11	53				
\$100,000 thru \$119,999	18	42				
\$120,000 thru \$139,999	41	69				
\$140,000 thru \$159,999	76	44				
\$160,000 thru \$179,999	73	44				
\$180,000 thru \$199,999	91	54				
\$200,000 thru \$249,999	238	50				
\$250,000 thru \$299,999	269	56				
\$300,000 thru \$349,999	258	54				
\$350,000 thru \$399,999	247	42				
\$400,000 thru \$449,999	206	55				
\$450,000 thru \$499,999	195	48				
\$500,000 thru \$549,999	159	56				
\$550,000 thru \$599,999	123	59				
\$600,000 thru \$649,999	85	51				
\$650,000 thru \$699,999	56	59				
\$700,000 thru \$749,999	39	48				
\$750,000 thru \$799,999	38	48				
\$800,000 thru \$849,999	22	54				
\$850,000 thru \$899,999	15	83				
\$900,000 thru \$949,999	8	38				
\$950,000 thru \$999,999	16	63				
\$1,000,000 thru \$1,249,999	26	49				
\$1,250,000 thru \$1,499,999	15	98				
\$1,500,000 thru \$1,749,999	3	47				
\$2,750,000 thru \$2,999,999	1	366				

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