

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903500**
APR.	373	243**	\$70,060,700**
MAY	380	290**	\$83,783,700**
JUNE	369	286**	\$83,428,000**
JULY	509	250**	\$74,584,400**
AUG.	502	311	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	235	176**	\$ 51,373,500**
FEB.	450	212**	\$ 65,865,900**
MAR.	444	289**	\$ 90,327,300**
APR.	485	293**	\$ 94,757,900**
MAY	472	332**	\$111,464,800**
JUNE	438	305**	\$113,900,800**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	215	\$ 76,429,000
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268	1065	196
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264	1104	224
APR.	1810	437	1619	396	1680	395	1493	392	1335	294	1226	271
MAY	2164	599	1763	435	1734	381	1557	332	1400	316	1331	305
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276	1384	304
JULY	2163	445	1813	409	1847	389	1731	403	1350	213	1447	325
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263	1391	296
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208	1467	311
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217	1312	271
NOV.	1679	282	1591	267	1464	255	1477	261	999	137	1209	194
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	185	246	257	285	260	254	251	206	226	187	

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,000	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$350,000	

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,095	\$ 345,377	\$ 350,540	\$ 367,529	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,042	

MULTIPLE LISTING STATISTICS FOR NOVEMBER 2013

		CLOSED '12	CLOSED '13	AVERAGE 2012	PRICE 2013
RESIDENTIAL/COMMON INT.	RES	227	187	\$ 310,534	\$ 393,042
MOBILE HOME-IN PARK	MOB	12	10	\$ 32,729	\$ 35,625
RESIDENTIAL INCOME	RIN	0	1	\$ -	\$ 535,000
LAND	LND	16	16	\$ 93,750	\$ 113,691
COMMERCIAL/INDUSTRIAL	COM	3	1	\$ 206,567	\$ 145,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - NOVEMBER 2013					
AREA	ZONE	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
GREATER CAMERON PARK	12601	32	\$ 297,116	20	\$ 322,240
EL DORADO HILLS	12602	57	\$ 467,779	60	\$ 571,600
SHINGLE SPRINGS	12603	16	\$ 366,284	11	\$ 391,318
RESCUE/LUNEMAN	12604	3	\$ 431,000	5	\$ 436,400
	557 12605	1	\$ 230,299	2	\$ 557,150
GREATER PLACERVILLE	12701	22	\$ 240,234	21	\$ 274,424
DIAMOND SPRGS/EL DORADO	12702	12	\$ 267,467	13	\$ 276,346
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 256,333	4	\$ 427,125
SOMERSET/SOUTH COUNTY	12704	11	\$ 144,769	8	\$ 254,594
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	3	\$ 416,000	1	\$ 405,000
MOSQUITO, SWANSBORO	12707	5	\$ 199,810	2	\$ 128,000
CAMINO, CEDAR GROVE	12801	8	\$ 288,938	4	\$ 319,750
POLLOCK PINES, SLY PARK	12802	27	\$ 181,193	23	\$ 240,198
AMERICAN RIVER CANYON	12803	4	\$ 204,750	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	11	\$ 227,709	6	\$ 339,712
PILOT HILL, COOL	12902	9	\$ 281,833	5	\$ 369,580
NORTH COUNTY	12903	0	\$ -	2	\$ 353,000

TRANSACTION SUMMARY

	2012 MONTH	2012 YTD	2013 MONTH	2013 YTD
PENDING SALES-TOTAL	359	4284	302	4307
PENDING SALES - RESIDENTIAL	328	3980	279	3941
CLOSED SALES - TOTAL	258	2837	215	2890
CLOSED SALES - RESIDENTIAL	227	2569	187	2515
CLOSED SALES -RES.MEDIAN PRICE	\$ 275,000	\$ 268,000	\$ 350,000	\$ 336,000
LISTING INVENTORY - TOTAL	999		1209	
LISTING INVENTORY - RESIDENTIAL	660		800	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 11/30)

ZONE	AREA	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
12601	CAMERON PARK	389	\$258,631	351	\$350,980
12602	EL DORADO HILLS	741	\$483,862	774	\$535,770
12603	SHINGLE SPRINGS	129	\$357,243	113	\$423,588
12604	RESCUE/NORTH AREA	54	\$346,040	49	\$437,539
12605	LATROBE/SOUTH AREA	15	\$537,287	22	\$540,801
12701	PLACERVILLE	250	\$226,811	236	\$264,002
12702	DIAMOND SPRINGS/EL DORADO	139	\$226,105	136	\$257,686
12703	PLEASANT VALLEY	78	\$244,467	87	\$316,763
12704	SOMERSET/SOUTH COUNTY	97	\$161,724	106	\$215,414
12705	LOTUS/COLOMA	8	\$229,988	7	\$345,214
12706	GREENSTONE, GOLD HILL WEST	43	\$438,676	43	\$463,812
12707	SWANSBORO	34	\$170,049	26	\$185,025
12801	CAMINO/CEDAR GROVE	97	\$237,542	75	\$347,615
12802	POLLOCK PINES/SLY PARK	230	\$158,938	237	\$206,590
12803	AMERICAN RIVER CANYON	25	\$179,384	21	\$149,631
12901	GEORGETOWN DIVIDE	126	\$184,171	109	\$229,768
12902	PILOT HILL/COOL	102	\$224,037	109	\$362,178
12903	NORTH COUNTY	12	\$222,817	14	\$302,630

Market Statistics Report

Listings as of 12/12/13 at 1:19pm

NOVEMBER 2013

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	26	95	52	14	187
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	26	95	52	14	187
Dollar Value	\$4,994,905	\$31,639,575	\$28,041,764	\$8,822,701	\$73,498,945
Average List Price	\$198,650	\$342,274	\$552,405	\$639,246	\$402,970
Average Sold Price	\$192,112	\$333,048	\$539,265	\$630,193	\$393,042
Average Market Time	54	59	53	60	57
Average Square Feet	1212	1929	2930	3910	2256
% of List Price	96.71	97.30	97.62	98.58	97.54
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 12/12/13 at 1:18pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	2	44	Minimum	\$61,505	Maximum	\$1,399,000
\$80,000 thru \$89,999	1	40	Average	\$393,042	Median	\$350,000
\$90,000 thru \$99,999	1	38				
\$100,000 thru \$119,999	1	59				
\$120,000 thru \$139,999	7	58				
\$140,000 thru \$159,999	5	27				
\$160,000 thru \$179,999	10	78				
\$180,000 thru \$199,999	8	57				
\$200,000 thru \$249,999	9	49				
\$250,000 thru \$299,999	21	64				
\$300,000 thru \$349,999	26	67				
\$350,000 thru \$399,999	21	57				
\$400,000 thru \$449,999	15	54				
\$450,000 thru \$499,999	8	43				
\$500,000 thru \$549,999	9	37				
\$550,000 thru \$599,999	16	36				
\$600,000 thru \$649,999	8	33				
\$650,000 thru \$699,999	6	62				
\$700,000 thru \$749,999	4	78				
\$750,000 thru \$799,999	2	51				
\$800,000 thru \$849,999	1	163				
\$850,000 thru \$899,999	1	5				
\$900,000 thru \$949,999	2	37				
\$950,000 thru \$999,999	1	162				
\$1,000,000 thru \$1,249,999	1	421				
\$1,250,000 thru \$1,499,999	1	17				
	187	57				

Market Statistics Report

Listings as of 12/12/13 at 1:33pm

YEAR TO DATE 1/1/13 – 11/30/13

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	408	1205	708	194	2515
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	408	1205	708	194	2515
Dollar Value	\$87,353,769	\$375,325,612	\$351,551,984	\$126,698,409	\$940,929,774
Average List Price	\$216,952	\$314,650	\$502,831	\$679,088	\$379,887
Average Sold Price	\$214,102	\$311,474	\$496,542	\$653,085	\$374,127
Average Market Time	51	43	45	55	46
Average Square Feet	1327	1904	2850	3753	2219
% of List Price	98.69	98.99	98.75	96.17	98.48
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 12/12/13 at 1:32pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	23	Minimum	\$38,500	Maximum	\$7,995,000
\$40,000 thru \$49,999	2	58	Average	\$374,127	Median	\$336,000
\$50,000 thru \$59,999	4	28				
\$60,000 thru \$69,999	5	117				
\$70,000 thru \$79,999	9	110				
\$80,000 thru \$89,999	15	53				
\$90,000 thru \$99,999	14	35				
\$100,000 thru \$119,999	40	60				
\$120,000 thru \$139,999	83	53				
\$140,000 thru \$159,999	104	53				
\$160,000 thru \$179,999	121	49				
\$180,000 thru \$199,999	117	47				
\$200,000 thru \$249,999	246	41				
\$250,000 thru \$299,999	304	48				
\$300,000 thru \$349,999	253	43				
\$350,000 thru \$399,999	244	38				
\$400,000 thru \$449,999	245	41				
\$450,000 thru \$499,999	178	38				
\$500,000 thru \$549,999	134	39				
\$550,000 thru \$599,999	116	37				
\$600,000 thru \$649,999	79	49				
\$650,000 thru \$699,999	56	58				
\$700,000 thru \$749,999	37	46				
\$750,000 thru \$799,999	18	56				
\$800,000 thru \$849,999	15	53				
\$850,000 thru \$899,999	10	36				
\$900,000 thru \$949,999	14	70				
\$950,000 thru \$999,999	10	43				
\$1,000,000 thru \$1,249,999	27	128				
\$1,250,000 thru \$1,499,999	10	103				
\$1,500,000 thru \$1,749,999	1	157				
\$1,750,000 thru \$1,999,999	1	281				
\$2,000,000 thru \$2,249,999	1	43				
\$7,000,000 thru \$7,999,999	1	266				

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