

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	222**	\$113,827,600**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	214**	\$108,696,300**
SEPT.	240	181*	\$ 93,494,600**
OCT.	220	168**	\$ 84,555,200**
NOV.	219	164**	\$ 73,012,400**
DEC.	185	192**	\$ 90,832,100**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	214	159**	\$ 70,628,600**
FEB.	265	149**	\$ 73,036,600**
MAR.	271	215**	\$106,870,300**
APR.	250	207**	\$100,961,000**
MAY	338	188**	\$ 90,737,800**
JUNE	240	216**	\$104,900,800**
JULY	238	196**	\$ 99,274,600**
AUG.	184	200**	\$ 94,277,000**
SEPT.	168	140**	\$ 61,688,000**
OCT.	163	147**	\$ 62,246,500**
NOV.	126	117	\$ 52,138,800
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,641	407	1394	439	1263	237	1386	259	2207	462	1858	575
FEB.	1,633	411	1442	432	1226	279	1489	254	2224	457	1640	512
MAR.	1,648	489	825	568	1623	368	1500	324	2212	458	1794	599
APR.	1,614	463	1176	484	1835	387	1572	365	2274	537	2363	719
MAY	1,536	481	967	474	1627	354	1765	445	1917	742	2609	606
JUNE	1,521	447	1037	519	1752	390	1990	494	2434	729	2629	558
JULY	1,581	539	903	507	1393	348	2073	460	2567	622	2515	508
AUG.	1,585	494	840	451	1747	317	2298	547	2525	625	2490	538
SEPT.	1,653	507	821	479	1664	304	2434	536	2552	544	2290	436
OCT.	1,639	451	680	382	1738	280	2612	498	2359	455	2119	411
NOV.	1,509	314	591	188	1491	240	2477	346	2140	361	1901	339
DEC.	1,349	204	401	102	1407	189	2156	250	1759	254		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	145
2007	137	120	187	175	151	174	160	167	118	125	104	

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$ 162,500	\$ 165,250	\$ 174,500	\$ 176,500	\$ 166,500	\$ 160,000	\$ 168,000	\$ 174,000	\$ 167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 224,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 459,900
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$ 189,822	\$ 193,122	\$ 195,193	\$ 191,898	\$ 190,604	\$ 189,763	\$ 189,607	\$ 195,137	\$ 192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,916
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 470,897	\$ 457,734	

MULTIPLE LISTING STATISTICS FOR NOVEMBER 2007

				AVERAGE	PRICE
		CLOSED '06	CLOSED '07	2006	2007
RESIDENTIAL/COMMON INT.	RES	136	104	\$ 482,987	\$ 457,734
MOBILE HOME-IN PARK	MOB	6	2	\$ 111,500	\$ 31,250
RESIDENTIAL INCOME	RIN	2	1	\$ 439,950	\$ 802,500
LAND	LND	19	8	\$ 272,491	\$ 267,750
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 1,165,000
BUSINESS OPPORTUNITY	BOP	1	0	\$ 600,000	\$ -

RESIDENTIAL SALES - BY AREA - NOVEMBER 2007					
		2006	2006	2007	2007
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	17	\$ 459,283	20	\$ 342,333
EL DORADO HILLS	12602	32	\$ 678,058	30	\$ 674,543
SHINGLE SPRINGS	12603	4	\$ 645,250	3	\$ 543,000
RESCUE/LUNEMAN	12604	5	\$ 472,200	1	\$ 355,000
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	12	\$ 430,325	12	\$ 331,700
DIAMOND SPRGS/EL DORADO	12702	13	\$ 432,923	3	\$ 286,667
PLEASANTVALLEY/PLV SOUTH	12703	4	\$ 412,500	2	\$ 358,450
SOMERSET/SOUTH COUNTY	12704	7	\$ 338,629	2	\$ 198,950
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 825,000	2	\$ 809,500
MOSQUITO, SWANSBORO	12707	4	\$ 376,100	2	\$ 290,950
CAMINO, CEDAR GROVE	12801	4	\$ 423,250	5	\$ 504,000
POLLOCK PINES, SLY PARK	12802	18	\$ 397,217	7	\$ 383,271
AMERICAN RIVER CANYON	12803	3	\$ 161,667	2	\$ 347,500
GEORGETOWN, GARDENVALLEY	12901	6	\$ 356,417	6	\$ 281,817
PILOT HILL, COOL	12902	5	\$ 495,100	7	\$ 398,929
NORTH COUNTY	12903	1	\$ 155,000	0	\$ -

TRANSACTION SUMMARY

	2006	2006	2007	2007
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	219	2950	126	2457
PENDING SALES - RESIDENTIAL	189	2481	103	2002
CLOSED SALES - TOTAL	164	2452	117	1924
CLOSED SALES - RESIDENTIAL	136	1838	104	1618
CLOSED SALES -RES.MEDIAN PRICE	\$ 450,000	\$ 495,000	\$ 383,750	\$ 460,000
LISTING INVENTORY - TOTAL	2140		1901	
LISTING INVENTORY - RESIDENTIAL	1490		1336	

Market Statistics Report

Listings as of 12/06/07 at 10:52am

NOVEMBER 2007

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	17	51	29	7	104
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	17	51	29	7	104
Dollar Value	\$4,148,050	\$18,891,500	\$19,509,800	\$5,055,000	\$47,604,350
Average List Price	\$256,624	\$389,181	\$704,290	\$770,143	\$481,022
Average Sold Price	\$244,003	\$370,422	\$672,752	\$722,143	\$457,734
Average Market Time	77	75	78	138	80
Average Square Feet	1221	1787	3146	3201	2169
% of List Price	95.08	95.18	95.52	93.77	95.16
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

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Area Market Survey

Listings as of 12/06/07 at 10:52am

Sold	Quantity	Average DOM	Summary Price Information		
Selling Price Range			Minimum		Maximum
\$120,000 thru \$139,999	2	79	\$138,000		\$1,653,400
\$140,000 thru \$159,999	1	4	Average	\$457,734	Median
\$180,000 thru \$199,999	3	40			\$383,750
\$200,000 thru \$249,999	9	71			
\$250,000 thru \$299,999	10	73			
\$300,000 thru \$349,999	16	75			
\$350,000 thru \$399,999	15	75			
\$400,000 thru \$449,999	7	141			
\$450,000 thru \$499,999	4	123			
\$500,000 thru \$549,999	8	105			
\$550,000 thru \$599,999	5	126			
\$600,000 thru \$649,999	9	43			
\$650,000 thru \$699,999	4	66			
\$700,000 thru \$749,999	2	2			
\$750,000 thru \$799,999	2	74			
\$850,000 thru \$899,999	1	59			
\$950,000 thru \$999,999	2	8			
\$1,000,000 thru \$1,249,999	3	88			
\$1,500,000 thru \$1,749,999	1	302			
	104	80			

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Market Statistics Report

Listings as of 12/06/07 at 10:51am

YEAR TO DATE 1/1/07 - 11/30/07

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	248	755	484	131	1618
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	248	755	484	131	1618
Dollar Value	\$79,614,676	\$328,196,990	\$314,782,138	\$113,885,161	\$836,478,965
Average List Price	\$335,432	\$452,607	\$677,288	\$917,484	\$539,495
Average Sold Price	\$321,027	\$434,698	\$650,376	\$869,352	\$516,983
Average Market Time	77	77	81	87	79
Average Square Feet	1290	1863	2844	3816	2227
% of List Price	95.71	96.04	96.03	94.75	95.83
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey

Listings as of 12/06/07 at 10:50am

Sold	Quantity	Average DOM	Summary Price Information			
<u>Selling Price Range</u>			Minimum	\$87,500	Maximum	\$2,434,801
\$80,000 thru \$89,999	1	0	Average	\$516,983	Median	\$460,000
\$90,000 thru \$99,999	5	112				
\$120,000 thru \$139,999	6	73				
\$140,000 thru \$159,999	8	41				
\$160,000 thru \$179,999	8	105				
\$180,000 thru \$199,999	18	79				
\$200,000 thru \$249,999	70	70				
\$250,000 thru \$299,999	132	81				
\$300,000 thru \$349,999	183	81				
\$350,000 thru \$399,999	194	80				
\$400,000 thru \$449,999	155	73				
\$450,000 thru \$499,999	136	85				
\$500,000 thru \$549,999	162	75				
\$550,000 thru \$599,999	107	79				
\$600,000 thru \$649,999	89	61				
\$650,000 thru \$699,999	68	85				
\$700,000 thru \$749,999	60	59				
\$750,000 thru \$799,999	47	88				
\$800,000 thru \$849,999	28	66				
\$850,000 thru \$899,999	25	113				
\$900,000 thru \$949,999	16	110				
\$950,000 thru \$999,999	19	52				
\$1,000,000 thru \$1,249,999	32	111				
\$1,250,000 thru \$1,499,999	30	114				
\$1,500,000 thru \$1,749,999	9	97				
\$1,750,000 thru \$1,999,999	6	128				
\$2,000,000 thru \$2,249,999	2	112				
\$2,250,000 thru \$2,499,999	2	68				
	1618	79				

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