

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

| MONT H | PENDING | FINAL | \$VOLUME |
|-----------|---------|-------|-----------------|
| | SALES | SALES | FINAL SALES |
| JAN. | 295 | 178** | \$ 73,022,900** |
| FEB. | 315 | 185** | \$ 74,118,000** |
| MAR. | 390 | 295** | \$127,530,100** |
| APR. | 452 | 283** | \$113,373,900** |
| MAY | 453 | 315** | \$134,558,800** |
| JUNE | 451 | 369** | \$166,682,700** |
| JULY | 432 | 298** | \$123,274,900** |
| AUG. | 373 | 334** | \$136,965,600** |
| SEPT. | 420 | 275** | \$115,246,100** |
| OCT. | 366 | 287** | \$114,905,600** |
| NOV. | 272 | 249** | \$100,609,200** |
| DEC. | 218 | 266** | \$112,218,900** |

YEAR: 2017

| MONTH | PENDING | FINAL | \$VOLUME |
|-------|---------|-------|-----------------|
| | SALES | SALES | FINAL SALES |
| JAN. | 212 | 220** | \$ 89,900,100** |
| FEB. | 284 | 165** | \$ 65,511,000** |
| MAR. | 308 | 235** | \$102,738,300** |
| APR. | 351 | 286** | \$126,674,800** |
| MAY | 420 | 307 | \$140,083,000 |
| JUNE | | | |
| JULY | | | |
| AUG. | | | |
| SEPT. | | | |
| OCT. | | | |
| NOV. | | | |
| DEC. | | | |

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

| | YEAR | 2012 | YEAR | 2013 | YEAR | 2014 | YEAR | 2015 | YEAR | 2016 | YEAR | 2017 |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | TOTAL | NEW | TOTAL | NEW | TOTAL | NEW | TOTAL | NEW | TOTAL | NEW | TOTAL | NEW |
| MONTH | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS |
| JAN. | 1236 | 269 | 774 | 194 | 1083 | 263 | 1020 | 240 | 955 | 192 | 774 | 174 |
| FEB. | 1275 | 268 | 1065 | 196 | 1165 | 297 | 1179 | 299 | 979 | 251 | 869 | 215 |
| MAR. | 1175 | 264 | 1104 | 224 | 1324 | 329 | 1284 | 345 | 1175 | 325 | 982 | 261 |
| APR. | 1335 | 294 | 1226 | 271 | 1445 | 340 | 1514 | 451 | 1322 | 335 | 1162 | 326 |
| MAY | 1400 | 316 | 1331 | 305 | 1614 | 415 | 1585 | 352 | 1518 | 363 | 1423 | 384 |
| JUNE | 1793 | 276 | 1384 | 304 | 1690 | 380 | 1694 | 426 | 1639 | 399 | | |
| JULY | 1350 | 213 | 1447 | 325 | 1617 | 350 | 1568 | 351 | 1601 | 335 | | |
| AUG. | 1376 | 263 | 1391 | 296 | 1428 | 287 | 1562 | 294 | 1430 | 300 | | |
| SEPT. | 1344 | 208 | 1467 | 311 | 1463 | 300 | 1516 | 272 | 1512 | 268 | | |
| OCT. | 1207 | 217 | 1312 | 271 | 1249 | 263 | 1339 | 248 | 1372 | 216 | | |
| NOV. | 999 | 137 | 1209 | 194 | 1179 | 176 | 1125 | 175 | 986 | 154 | | |
| DEC. | 918 | 121 | 1168 | 149 | 915 | 129 | 837 | 125 | 802 | 104 | | |

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

| | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------|------|------|------|-----|------|------|------|-------|------|------|------|
| 2006 | 121 | 126 | 211 | 180 | 197 | 225 | 176 | 175 | 143 | 144 | 133 | 164 |
| 2007 | 137 | 120 | 187 | 175 | 151 | 174 | 160 | 167 | 118 | 127 | 110 | 111 |
| 2008 | 76 | 94 | 104 | 136 | 153 | 171 | 134 | 160 | 172 | 164 | 128 | 118 |
| 2009 | 94 | 106 | 125 | 131 | 158 | 180 | 197 | 152 | 172 | 194 | 154 | 154 |
| 2010 | 123 | 128 | 176 | 131 | 212 | 208 | 170 | 165 | 175 | 180 | 184 | 167 |
| 2011 | 144 | 137 | 196 | 201 | 212 | 208 | 226 | 218 | 230 | 176 | 203 | 239 |
| 2012 | 154 | 203 | 234 | 220 | 197 | 232 | 234 | 284 | 228 | 261 | 227 | 200 |
| 2013 | 156 | 186 | 246 | 257 | 260 | 286 | 254 | 251 | 206 | 226 | 192 | 206 |
| 2014 | 152 | 139 | 205 | 230 | 286 | 260 | 234 | 254 | 217 | 234 | 168 | 191 |
| 2015 | 117 | 163 | 221 | 266 | 287 | 250 | 299 | 248 | 230 | 208 | 174 | 211 |
| 2016 | 150 | 147 | 521 | 242 | 272 | 311 | 264 | 287 | 236 | 241 | 205 | 232 |
| 2017 | 181 | 131 | 194 | 234 | 265 | | | | | | | |

NEW LISTINGS BY MONTH (RESIDENTIAL)

| | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------|------|------|------|-----|------|------|------|-------|------|------|------|
| 2006 | 355 | 345 | 333 | 427 | 584 | 518 | 494 | 443 | 420 | 342 | 259 | 180 |
| 2007 | 419 | 360 | 458 | 508 | 449 | 423 | 379 | 405 | 325 | 309 | 253 | 206 |
| 2008 | 334 | 330 | 316 | 303 | 482 | 347 | 342 | 303 | 288 | 256 | 210 | 196 |
| 2009 | 262 | 218 | 275 | 289 | 318 | 263 | 290 | 242 | 206 | 238 | 203 | 146 |
| 2010 | 215 | 292 | 319 | 303 | 285 | 297 | 309 | 261 | 260 | 220 | 206 | 178 |
| 2011 | 253 | 238 | 238 | 306 | 242 | 286 | 321 | 321 | 260 | 178 | 206 | 143 |
| 2012 | 203 | 206 | 208 | 195 | 255 | 193 | 152 | 183 | 160 | 151 | 85 | 76 |
| 2013 | 92 | 119 | 156 | 181 | 216 | 209 | 232 | 213 | 218 | 185 | 134 | 82 |
| 2014 | 180 | 167 | 234 | 246 | 301 | 298 | 257 | 223 | 215 | 196 | 123 | 85 |
| 2015 | 151 | 224 | 253 | 305 | 261 | 306 | 267 | 220 | 198 | 185 | 127 | 74 |
| 2016 | 115 | 169 | 215 | 225 | 264 | 288 | 237 | 196 | 193 | 143 | 115 | 66 |
| 2017 | 105 | 121 | 166 | 221 | 288 | | | | | | | |

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

| | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------------|------------|------------|------------|-----------|------------|-----------|------------|------------|------------|-----------|------------|
| 2006 | \$ 487,000 | \$ 437,350 | \$ 515,000 | \$ 521,225 | \$499,900 | \$519,000 | \$499,475 | \$502,000 | \$ 484,250 | \$457,500 | \$450,000 | \$456,950 |
| 2007 | \$ 447,000 | \$ 502,500 | \$ 479,000 | \$ 450,000 | \$488,000 | \$ 495,000 | \$489,419 | \$ 430,000 | \$ 424,500 | \$390,000 | \$383,750 | \$417,000 |
| 2008 | \$ 420,000 | \$ 382,000 | \$ 359,000 | \$ 379,500 | \$386,000 | \$ 399,000 | \$380,000 | \$ 354,950 | \$ 358,000 | \$385,000 | \$350,000 | \$329,500 |
| 2009 | \$ 328,000 | \$ 337,250 | \$ 335,500 | \$ 320,000 | \$335,000 | \$ 344,000 | \$337,750 | \$ 287,500 | \$ 292,500 | \$281,750 | \$319,000 | \$286,500 |
| 2010 | \$ 315,000 | \$ 289,000 | \$ 294,950 | \$ 299,000 | \$300,000 | \$ 332,500 | \$317,389 | \$ 288,000 | \$ 277,000 | \$264,250 | \$285,000 | \$277,000 |
| 2011 | \$ 240,950 | \$ 230,000 | \$ 265,000 | \$ 269,900 | \$250,000 | \$ 282,000 | \$264,000 | \$ 267,250 | \$ 235,000 | \$241,000 | \$240,000 | \$263,000 |
| 2012 | \$ 250,000 | \$ 236,000 | \$ 256,750 | \$ 256,750 | \$287,000 | \$ 258,500 | \$285,000 | \$ 275,000 | \$ 284,750 | \$266,000 | \$275,000 | \$289,000 |
| 2013 | \$ 277,250 | \$ 300,000 | \$ 308,849 | \$ 325,000 | \$344,500 | \$ 336,700 | \$355,550 | \$ 350,000 | \$ 349,000 | \$355,000 | \$352,500 | \$363,250 |
| 2014 | \$ 316,500 | \$ 375,000 | \$ 385,000 | \$ 375,000 | \$379,000 | \$ 369,950 | \$374,000 | \$ 399,000 | \$ 350,000 | \$ 348,750 | \$369,000 | \$ 382,000 |
| 2015 | \$ 350,000 | \$ 375,000 | \$ 395,000 | \$ 402,250 | \$420,000 | \$ 405,000 | \$435,000 | \$ 390,000 | \$ 409,950 | \$ 389,700 | \$394,950 | \$ 395,000 |
| 2016 | \$ 404,750 | \$ 425,000 | \$ 439,000 | \$ 438,500 | \$436,250 | \$ 460,000 | \$423,750 | \$406,500 | \$ 419,450 | \$ 405,000 | \$429,000 | \$ 422,500 |
| 2017 | \$ 405,000 | \$ 415,000 | \$ 454,000 | \$ 469,950 | \$463,000 | | | | | | | |

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

| | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------------|------------|------------|------------|------------|------------|-----------|------------|------------|------------|-----------|------------|
| 2006 | \$ 570,391 | \$ 500,207 | \$ 541,910 | \$ 559,820 | \$ 549,878 | \$ 547,701 | \$578,118 | \$572,647 | \$ 557,866 | \$539,861 | \$482,987 | \$516,202 |
| 2007 | \$ 474,378 | \$ 557,090 | \$ 529,618 | \$ 525,941 | \$ 538,590 | \$ 544,786 | \$537,893 | \$524,673 | \$ 485,485 | \$473,560 | \$457,326 | \$466,714 |
| 2008 | \$ 463,547 | \$ 416,868 | \$ 414,951 | \$ 426,308 | \$ 425,739 | \$ 458,584 | \$432,000 | \$397,935 | \$ 385,955 | \$418,186 | \$380,649 | \$362,228 |
| 2009 | \$ 362,713 | \$ 346,392 | \$ 381,476 | \$ 336,473 | \$ 376,340 | \$ 379,745 | \$357,571 | \$340,964 | \$ 324,917 | \$312,260 | \$338,976 | \$347,048 |
| 2010 | \$ 351,549 | \$ 323,276 | \$ 326,261 | \$ 352,727 | \$ 346,698 | \$ 366,993 | \$357,006 | \$324,138 | \$ 319,798 | \$311,549 | \$325,896 | \$315,837 |
| 2011 | \$ 289,443 | \$ 279,318 | \$ 310,178 | \$ 319,206 | \$ 298,429 | \$ 325,424 | \$297,264 | \$283,542 | \$ 276,344 | \$274,343 | \$287,037 | \$299,420 |
| 2012 | \$ 308,142 | \$ 282,971 | \$ 307,741 | \$ 306,939 | \$ 311,455 | \$ 308,060 | \$311,930 | \$312,512 | \$ 314,876 | \$323,365 | \$310,534 | \$328,189 |
| 2013 | \$ 312,541 | \$ 336,761 | \$ 345,377 | \$ 350,540 | \$ 367,590 | \$ 421,292 | \$394,545 | \$399,689 | \$ 371,094 | \$395,298 | \$393,120 | \$376,788 |
| 2014 | \$ 347,792 | \$ 368,928 | \$ 427,150 | \$ 421,075 | \$ 410,503 | \$ 412,190 | \$416,524 | \$ 416,061 | \$ 389,619 | \$381,815 | \$391,686 | \$411,912 |
| 2015 | \$ 401,317 | \$ 402,894 | \$ 416,676 | \$ 449,698 | \$ 452,600 | \$ 445,021 | \$462,859 | \$ 435,692 | \$ 431,959 | \$ 415,876 | \$422,318 | \$ 404,885 |
| 2016 | \$ 459,864 | \$ 478,526 | \$ 472,471 | \$ 446,596 | \$ 473,190 | \$ 487,855 | \$449,408 | \$ 457,282 | \$ 455,230 | \$ 447,812 | \$454,445 | \$ 457,312 |
| 2017 | \$ 450,095 | \$ 444,147 | \$ 496,172 | \$ 496,369 | \$ 513,987 | | | | | | | |

MULTIPLE LISTING STATISTICS FOR MAY 2017

| | | | | AVERAGE | PRICE |
|-------------------------|-----|------------|------------|------------|------------|
| | | CLOSED '16 | CLOSED '17 | 2016 | 2017 |
| RESIDENTIAL/COMMON INT. | RES | 272 | 265 | \$ 473,190 | \$ 513,987 |
| MOBILE HOME-IN PARK | MOB | 9 | 8 | \$ 67,600 | \$ 70,613 |
| RESIDENTIAL INCOME | RIN | 1 | 0 | \$ 285,000 | \$ - |
| LAND | LND | 33 | 24 | \$ 150,239 | \$ 97,400 |
| COMMERCIAL/INDUSTRIAL | COM | 0 | 0 | \$ - | \$ - |
| BUSINESS OPPORTUNITY | BOP | 0 | 0 | \$ - | \$ - |

| RESIDENTIAL SALES BY AREA MAY 2017 | | | | | |
|---|-------|------------|------------|------------|------------|
| | | 2016 | 2016 | 2017 | 2017 |
| AREA | ZONE | # OF SALES | AVG. PRICE | # OF SALES | AVG. PRICE |
| GREATER CAMERON PARK | 12601 | 42 | \$ 424,439 | 36 | \$ 422,956 |
| EL DORADO HILLS | 12602 | 82 | \$ 659,930 | 80 | \$ 675,944 |
| SHINGLE SPRINGS | 12603 | 13 | \$ 483,962 | 11 | \$ 526,320 |
| RESCUE/LUNEMAN | 12604 | 7 | \$ 509,146 | 12 | \$ 732,792 |
| LATROBE/SOUTH AREA | 12605 | 2 | \$ 676,250 | 0 | \$ - |
| GREATER PLACERVILLE | 12701 | 31 | \$ 303,762 | 27 | \$ 391,896 |
| DIAMOND SPRGS/EL DORADO | 12702 | 13 | \$ 317,800 | 8 | \$ 435,500 |
| PLEASANTVALLEY/PLV SOUTH | 12703 | 10 | \$ 384,880 | 9 | \$ 429,111 |
| SOMERSET/SOUTH COUNTY | 12704 | 7 | \$ 286,571 | 10 | \$ 300,839 |
| COLOMA, LOTUS | 12705 | 0 | \$ - | 2 | \$ 512,000 |
| GREENSTONE/GOLDHILLWEST | 12706 | 8 | \$ 697,065 | 11 | \$ 781,000 |
| MOSQUITO, SWANSBORO | 12707 | 1 | \$ 259,000 | 1 | \$ 303,000 |
| CAMINO, CEDAR GROVE | 12801 | 8 | \$ 439,038 | 6 | \$ 381,500 |
| POLLOCK PINES, SLY PARK | 12802 | 16 | \$ 298,725 | 16 | \$ 330,938 |
| AMERICAN RIVER CANYON | 12803 | 1 | \$ 90,000 | 0 | \$ - |
| GEORGETOWN, GARDENVALLEY | 12901 | 14 | \$ 320,821 | 16 | \$ 330,844 |
| PILOT HILL, COOL | 12902 | 17 | \$ 438,074 | 18 | \$ 435,856 |
| NORTH COUNTY | 12903 | 0 | \$ - | 2 | \$ 372,500 |

TRANSACTION SUMMARY

| | 2016 | 2016 | 2017 | 2017 |
|---------------------------------|------------|------------|------------|------------|
| | MONTH | YTD | MONTH | YTD |
| PENDING SALES-TOTAL | 460 | 1913 | 420 | 1575 |
| PENDING SALES - RESIDENTIAL | 400 | 1688 | 365 | 1380 |
| CLOSED SALES - TOTAL | 315 | 1256 | 307 | 1213 |
| CLOSED SALES - RESIDENTIAL | 272 | 1062 | 265 | 1005 |
| CLOSED SALES -RES.MEDIAN PRICE | \$ 436,250 | \$ 430,000 | \$ 463,000 | \$ 440,000 |
| LISTING INVENTORY - TOTAL | 1518 | | 1423 | |
| LISTING INVENTORY - RESIDENTIAL | 1046 | | 944 | |

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 5/31)

| ZONE | AREA | 2016 # OF SALES | 2016 AVG. PRICE | 2017 # OF SALES | 2017 AVG. PRICE |
|-------|----------------------------|--------------------|--------------------|--------------------|--------------------|
| 12601 | CAMERON PARK | 150 | \$397,435 | 130 | \$424,957 |
| 12602 | EL DORADO HILLS | 345 | \$643,964 | 283 | \$660,859 |
| 12603 | SHINGLE SPRINGS | 65 | \$489,319 | 47 | \$530,024 |
| 12604 | RESCUE/NORTH AREA | 17 | \$516,584 | 26 | \$649,188 |
| 12605 | LATROBE/SOUTH AREA | 10 | \$813,350 | 7 | \$747,571 |
| 12701 | PLACERVILLE | 99 | \$345,273 | 105 | \$381,997 |
| 12702 | DIAMOND SPRINGS/EL DORADO | 57 | \$340,845 | 50 | \$403,405 |
| 12703 | PLEASANT VALLEY | 37 | \$377,738 | 33 | \$444,997 |
| 12704 | SOMERSET/SOUTH COUNTY | 43 | \$320,347 | 52 | \$296,240 |
| 12705 | LOTUS/COLOMA | 4 | \$444,375 | 8 | \$513,500 |
| 12706 | GREENSTONE, GOLD HILL WEST | 19 | \$607,106 | 25 | \$715,816 |
| 12707 | SWANSBORO | 6 | \$260,333 | 9 | \$266,778 |
| 12801 | CAMINO/CEDAR GROVE | 29 | \$359,407 | 31 | \$383,132 |
| 12802 | POLLOCK PINES/SLY PARK | 73 | \$278,606 | 75 | \$318,249 |
| 12803 | AMERICAN RIVER CANYON | 4 | \$199,750 | 1 | \$130,000 |
| 12901 | GEORGETOWN DIVIDE | 47 | \$297,211 | 54 | \$327,619 |
| 12902 | PILOT HILL/COOL | 53 | \$388,528 | 56 | \$444,504 |
| 12903 | NORTH COUNTY | 4 | \$459,131 | 13 | \$420,831 |

REPORT 4B

Market Statistics Report

Listings as of 06/13/17 at 3:20pm

MAY 2017

| Residential | <u>2- Bedrooms</u> | <u>3 Bedrooms</u> | <u>4 Bedrooms</u> | <u>5+ Bedrooms</u> | <u>All Bedrooms</u> |
|----------------------------|--------------------|-------------------|-------------------|--------------------|---------------------|
| Active | | | | | |
| #Units | 0 | 0 | 0 | 0 | 0 |
| Average List Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Average Market Time | 0 | 0 | 0 | 0 | 0 |
| Average Square Feet | 0 | 0 | 0 | 0 | 0 |
| All Off Market | | | | | |
| #Units | 44 | 122 | 72 | 27 | 265 |
| Pending | | | | | |
| #Units | 0 | 0 | 0 | 0 | 0 |
| Average List Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Average Market Time | 0 | 0 | 0 | 0 | 0 |
| Average Square Feet | 0 | 0 | 0 | 0 | 0 |
| Sold | | | | | |
| #Units | 44 | 122 | 72 | 27 | 265 |
| Dollar Value | \$13,796,050 | \$55,036,344 | \$44,792,423 | \$22,581,610 | \$136,206,427 |
| Average List Price | \$318,480 | \$457,254 | \$629,601 | \$846,908 | \$520,739 |
| Average Sold Price | \$313,547 | \$451,118 | \$622,117 | \$836,356 | \$513,987 |
| Average Market Time | 31 | 29 | 52 | 67 | 39 |
| Average Square Feet | 1341 | 1963 | 2789 | 3891 | 2281 |
| % of List Price | 98.45 | 98.66 | 98.81 | 98.75 | 98.70 |
| Not Pending or Sold | | | | | |
| #Units | 0 | 0 | 0 | 0 | 0 |
| Average List Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Average Square Feet | 0 | 0 | 0 | 0 | 0 |

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 06/13/17 at 3:18pm

| Sold | <u>Quantity</u> | <u>Average DOM</u> | <u>Summary Price Information</u> | | <u>Maximum</u> | <u>\$2,495,000</u> |
|------------------------------|-----------------|--------------------|----------------------------------|----------------|----------------|--------------------|
| <u>Selling Price Range</u> | | | <u>Minimum</u> | <u>Average</u> | <u>Median</u> | <u>\$463,000</u> |
| \$100,000 thru \$119,999 | 1 | 46 | \$110,000 | \$513,987 | | |
| \$140,000 thru \$159,999 | 2 | 10 | | | | |
| \$180,000 thru \$199,999 | 3 | 12 | | | | |
| \$200,000 thru \$249,999 | 13 | 42 | | | | |
| \$250,000 thru \$299,999 | 22 | 23 | | | | |
| \$300,000 thru \$349,999 | 29 | 35 | | | | |
| \$350,000 thru \$399,999 | 27 | 12 | | | | |
| \$400,000 thru \$449,999 | 25 | 30 | | | | |
| \$450,000 thru \$499,999 | 28 | 34 | | | | |
| \$500,000 thru \$549,999 | 20 | 30 | | | | |
| \$550,000 thru \$599,999 | 20 | 67 | | | | |
| \$600,000 thru \$649,999 | 21 | 37 | | | | |
| \$650,000 thru \$699,999 | 9 | 21 | | | | |
| \$700,000 thru \$749,999 | 11 | 63 | | | | |
| \$750,000 thru \$799,999 | 11 | 28 | | | | |
| \$800,000 thru \$849,999 | 2 | 65 | | | | |
| \$850,000 thru \$899,999 | 5 | 145 | | | | |
| \$900,000 thru \$949,999 | 4 | 126 | | | | |
| \$950,000 thru \$999,999 | 1 | 10 | | | | |
| \$1,000,000 thru \$1,249,999 | 6 | 62 | | | | |
| \$1,250,000 thru \$1,499,999 | 3 | 117 | | | | |
| \$1,500,000 thru \$1,749,999 | 1 | 8 | | | | |
| \$2,250,000 thru \$2,499,999 | 1 | 244 | | | | |
| | 265 | 39 | | | | |

Market Statistics Report

Listings as of 06/13/17 at 3:24pm

YEAR TO DATE 1/1/17 -5/31/17

| Residential | <u>2- Bedrooms</u> | <u>3 Bedrooms</u> | <u>4 Bedrooms</u> | <u>5+ Bedrooms</u> | <u>All Bedrooms</u> |
|----------------------------|--------------------|-------------------|-------------------|--------------------|---------------------|
| Active | | | | | |
| #Units | 0 | 0 | 0 | 0 | 0 |
| Average List Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Average Market Time | 0 | 0 | 0 | 0 | 0 |
| Average Square Feet | 0 | 0 | 0 | 0 | 0 |
| All Off Market | | | | | |
| #Units | 156 | 496 | 277 | 76 | 1005 |
| Pending | | | | | |
| #Units | 0 | 0 | 0 | 0 | 0 |
| Average List Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Average Market Time | 0 | 0 | 0 | 0 | 0 |
| Average Square Feet | 0 | 0 | 0 | 0 | 0 |
| Sold | | | | | |
| #Units | 156 | 496 | 277 | 76 | 1005 |
| Dollar Value | \$48,332,493 | \$214,041,783 | \$167,877,357 | \$58,012,933 | \$488,264,566 |
| Average List Price | \$317,331 | \$436,713 | \$614,370 | \$778,236 | \$492,975 |
| Average Sold Price | \$309,824 | \$431,536 | \$606,055 | \$763,328 | \$485,835 |
| Average Market Time | 40 | 45 | 53 | 67 | 48 |
| Average Square Feet | 1316 | 1952 | 2773 | 3681 | 2210 |
| % of List Price | 97.63 | 98.81 | 98.65 | 98.08 | 98.55 |
| Not Pending or Sold | | | | | |
| #Units | 0 | 0 | 0 | 0 | 0 |
| Average List Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Average Square Feet | 0 | 0 | 0 | 0 | 0 |

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 06/13/17 at 3:22pm

Sold

| <u>Selling Price Range</u> | <u>Quantity</u> | <u>Average DOM</u> | <u>Summary Price Information</u> | | | |
|------------------------------|-----------------|--------------------|----------------------------------|-----------|---------|-------------|
| \$60,000 thru \$69,999 | 1 | 20 | Minimum | \$67,025 | Maximum | \$2,495,000 |
| \$80,000 thru \$89,999 | 2 | 54 | Average | \$485,835 | Median | \$440,000 |
| \$100,000 thru \$119,999 | 1 | 46 | | | | |
| \$120,000 thru \$139,999 | 4 | 39 | | | | |
| \$140,000 thru \$159,999 | 6 | 47 | | | | |
| \$160,000 thru \$179,999 | 8 | 96 | | | | |
| \$180,000 thru \$199,999 | 12 | 44 | | | | |
| \$200,000 thru \$249,999 | 56 | 52 | | | | |
| \$250,000 thru \$299,999 | 95 | 37 | | | | |
| \$300,000 thru \$349,999 | 110 | 44 | | | | |
| \$350,000 thru \$399,999 | 104 | 44 | | | | |
| \$400,000 thru \$449,999 | 121 | 39 | | | | |
| \$450,000 thru \$499,999 | 106 | 45 | | | | |
| \$500,000 thru \$549,999 | 80 | 45 | | | | |
| \$550,000 thru \$599,999 | 68 | 52 | | | | |
| \$600,000 thru \$649,999 | 70 | 42 | | | | |
| \$650,000 thru \$699,999 | 29 | 48 | | | | |
| \$700,000 thru \$749,999 | 33 | 48 | | | | |
| \$750,000 thru \$799,999 | 26 | 53 | | | | |
| \$800,000 thru \$849,999 | 10 | 62 | | | | |
| \$850,000 thru \$899,999 | 15 | 107 | | | | |
| \$900,000 thru \$949,999 | 6 | 92 | | | | |
| \$950,000 thru \$999,999 | 4 | 71 | | | | |
| \$1,000,000 thru \$1,249,999 | 19 | 90 | | | | |
| \$1,250,000 thru \$1,499,999 | 14 | 90 | | | | |
| \$1,500,000 thru \$1,749,999 | 3 | 30 | | | | |
| \$1,750,000 thru \$1,999,999 | 1 | 116 | | | | |
| \$2,250,000 thru \$2,499,999 | 1 | 244 | | | | |