

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	305**	\$113,900,800**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	262**	\$106,186,000**
MAY	404	285	\$107,316,500

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304		
JULY	1813	409	1847	389	1731	403	1350	213	1447	325		
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296		
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	231	251							

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	494	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301							

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$268,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000							

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 420,982	\$ 411,005							

**MULTIPLE LISTING STATISTICS FOR MAY 2014**

				AVERAGE	PRICE
		CLOSED '13	CLOSED '14	2013	2014
RESIDENTIAL/COMMON INT.	RES	286	251	\$ 367,590	\$ 411,005
MOBILE HOME-IN PARK	MOB	3	9	\$ 38,667	\$ 72,722
RESIDENTIAL INCOME	RIN	2	2	\$ 235,250	\$ 162,500
LAND	LND	41	23	\$ 133,113	\$ 138,041
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 675,000	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - MAY 2014</b>					
		2013	2013	2014	2014
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	42	\$ 348,867	26	\$ 352,309
EL DORADO HILLS	12602	91	\$ 515,185	80	\$ 594,455
SHINGLE SPRINGS	12603	14	\$ 424,779	11	\$ 567,409
RESCUE/LUNEMAN	12604	5	\$ 495,000	6	\$ 484,417
LATROBE/SOUTH AREA	12605	2	\$ 515,300	1	\$ 368,000
GREATER PLACERVILLE	12701	36	\$ 257,649	31	\$ 313,010
DIAMOND SPRGS/EL DORADO	12702	11	\$ 256,770	22	\$ 340,945
PLEASANTVALLEY/PLV SOUTH	12703	7	\$ 346,674	3	\$ 374,667
SOMERSET/SOUTH COUNTY	12704	13	\$ 181,385	11	\$ 254,682
COLOMA, LOTUS	12705	2	\$ 428,750	2	\$ 162,000
GREENSTONE/GOLDHILLWEST	12706	8	\$ 485,625	4	\$ 496,000
MOSQUITO, SWANSBORO	12707	4	\$ 203,382	3	\$ 217,633
CAMINO, CEDAR GROVE	12801	4	\$ 367,381	8	\$ 247,688
POLLOCK PINES, SLY PARK	12802	19	\$ 186,974	20	\$ 256,240
AMERICAN RIVER CANYON	12803	4	\$ 182,750	3	\$ 238,000
GEORGETOWN, GARDENVALLEY	12901	12	\$ 218,907	14	\$ 230,721
PILOT HILL, COOL	12902	12	\$ 276,958	6	\$ 298,167
NORTH COUNTY	12903	0	\$ -	0	\$ -

**TRANSACTION SUMMARY**

	2013	2013	2014	2014
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	472	2086	404	1763
PENDING SALES - RESIDENTIAL	438	1910	301	1527
CLOSED SALES - TOTAL	333	1306	285	1135
CLOSED SALES - RESIDENTIAL	286	1131	251	980
CLOSED SALES -RES.MEDIAN PRICE	\$ 344,500	\$ 320,000	\$ 379,000	\$ 360,000
LISTING INVENTORY - TOTAL	1331		1614	
LISTING INVENTORY - RESIDENTIAL	924		1090	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (5/1 - 5/31)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	166	\$340,890	128	\$340,533
12602	EL DORADO HILLS	354	\$495,054	304	\$593,723
12603	SHINGLE SPRINGS	44	\$397,484	47	\$475,680
12604	RESCUE/NORTH AREA	20	\$412,630	26	\$468,528
12605	LATROBE/SOUTH AREA	12	\$467,693	8	\$451,125
12701	PLACERVILLE	114	\$248,210	99	\$296,057
12702	DIAMOND SPRINGS/EL DORADO	54	\$222,395	72	\$284,383
12703	PLEASANT VALLEY	44	\$310,108	24	\$345,246
12704	SOMERSET/SOUTH COUNTY	50	\$199,271	42	\$245,522
12705	LOTUS/COLOMA	4	\$348,125	6	\$246,667
12706	GREENSTONE, GOLD HILL WEST	21	\$413,929	11	\$489,864
12707	SWANSBORO	9	\$167,422	14	\$240,692
12801	CAMINO/CEDAR GROVE	28	\$320,853	32	\$311,102
12802	POLLOCK PINES/SLY PARK	100	\$183,473	75	\$223,172
12803	AMERICAN RIVER CANYON	6	\$178,917	7	\$271,004
12901	GEORGETOWN DIVIDE	52	\$202,313	47	\$251,166
12902	PILOT HILL/COOL	48	\$262,800	35	\$304,754
12903	NORTH COUNTY	5	\$268,000	3	\$368,330

REPORT 4B

## Market Statistics Report

Listings as of 06/06/14 at 3:38pm

**MAY 2014**

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	36	131	65	19	251
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	36	131	65	19	251
Dollar Value	\$7,787,046	\$45,412,178	\$36,633,581	\$13,329,500	\$103,162,305
Average List Price	\$218,729	\$351,552	\$571,213	\$720,397	\$417,306
Average Sold Price	\$216,307	\$346,658	\$563,594	\$701,553	\$411,005
Average Market Time	32	41	41	46	40
Average Square Feet	1304	1846	2888	3924	2196
% of List Price	98.89	98.61	98.67	97.38	98.49
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 06/06/14 at 3:37pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	27	<b>Minimum</b>	\$52,750	<b>Maximum</b>	\$1,360,000
\$60,000 thru \$69,999	1	3	<b>Average</b>	\$411,005	<b>Median</b>	\$379,000
\$70,000 thru \$79,999	2	4				
\$90,000 thru \$99,999	3	27				
\$100,000 thru \$119,999	2	24				
\$120,000 thru \$139,999	3	59				
\$140,000 thru \$159,999	7	37				
\$160,000 thru \$179,999	4	39				
\$180,000 thru \$199,999	11	54				
\$200,000 thru \$249,999	18	37				
\$250,000 thru \$299,999	29	52				
\$300,000 thru \$349,999	22	25				
\$350,000 thru \$399,999	34	31				
\$400,000 thru \$449,999	20	40				
\$450,000 thru \$499,999	23	44				
\$500,000 thru \$549,999	24	49				
\$550,000 thru \$599,999	16	29				
\$600,000 thru \$649,999	11	74				
\$650,000 thru \$699,999	3	37				
\$700,000 thru \$749,999	1	94				
\$750,000 thru \$799,999	3	11				
\$800,000 thru \$849,999	3	18				
\$900,000 thru \$949,999	1	32				
\$950,000 thru \$999,999	3	68				
\$1,000,000 thru \$1,249,999	4	12				
\$1,250,000 thru \$1,499,999	2	32				
	251	40				

## Market Statistics Report

Listings as of 06/06/14 at 3:41pm

**YEAR TO DATE 1/1/14 – 5/31/14**

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	164	472	259	85	980
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	164	472	259	85	980
Dollar Value	\$36,670,815	\$158,719,553	\$142,512,585	\$55,112,350	\$393,015,303
Average List Price	\$228,831	\$342,276	\$561,796	\$675,807	\$410,236
Average Sold Price	\$223,603	\$336,270	\$550,242	\$648,381	\$401,036
Average Market Time	57	50	54	65	54
Average Square Feet	1295	1851	2911	3780	2206
% of List Price	97.71	98.25	97.94	95.94	97.76
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 06/06/14 at 3:40pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	27	<b>Minimum</b>	\$52,750	<b>Maximum</b>	\$2,750,000
\$60,000 thru \$69,999	1	3	<b>Average</b>	\$401,036	<b>Median</b>	\$360,000
\$70,000 thru \$79,999	3	9				
\$80,000 thru \$89,999	4	47				
\$90,000 thru \$99,999	5	40				
\$100,000 thru \$119,999	7	71				
\$120,000 thru \$139,999	20	93				
\$140,000 thru \$159,999	39	50				
\$160,000 thru \$179,999	32	51				
\$180,000 thru \$199,999	29	66				
\$200,000 thru \$249,999	90	45				
\$250,000 thru \$299,999	122	63				
\$300,000 thru \$349,999	104	51				
\$350,000 thru \$399,999	124	38				
\$400,000 thru \$449,999	80	59				
\$450,000 thru \$499,999	69	46				
\$500,000 thru \$549,999	71	60				
\$550,000 thru \$599,999	44	66				
\$600,000 thru \$649,999	35	51				
\$650,000 thru \$699,999	22	55				
\$700,000 thru \$749,999	17	41				
\$750,000 thru \$799,999	13	42				
\$800,000 thru \$849,999	10	45				
\$850,000 thru \$899,999	5	144				
\$900,000 thru \$949,999	6	34				
\$950,000 thru \$999,999	4	64				
\$1,000,000 thru \$1,249,999	14	47				
\$1,250,000 thru \$1,499,999	6	107				
\$1,500,000 thru \$1,749,999	2	6				
\$2,750,000 thru \$2,999,999	1	366				
	980	54				

**REPORT 5B**