

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903500**
APR.	373	243**	\$70,060,700**
MAY	380	290**	\$83,783,700**
JUNE	369	285**	\$83,403,100**
JULY	509	250**	\$74,584,400**
AUG.	502	311	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	235	176**	\$ 51,373,500**
FEB.	450	212**	\$ 65,865,900**
MAR.	444	289**	\$ 90,327,300**
APR.	485	293**	\$ 94,757,900**
MAY	472	322	\$109,090,200
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268	1065	196
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264	1104	224
APR.	1810	437	1619	396	1680	395	1493	392	1335	294	1226	271
MAY	2164	599	1763	435	1734	381	1557	332	1400	316	1331	305
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276		
JULY	2163	445	1813	409	1847	389	1731	403	1350	213		
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263		
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208		
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217		
NOV.	1679	282	1591	267	1464	255	1477	261	999	137		
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	285	234	284	228	261	227	200
2013	156	185	246	257	280							

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216							

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$495,000	\$489,419	\$430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$399,000	\$380,000	\$354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$344,000	\$337,750	\$287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$282,000	\$264,000	\$267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 343,000							

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$ 310,534	\$299,420
2013	\$ 312,541	\$ 336,095	\$ 345,377	\$ 350,540	\$ 367,947							\$328,189

MULTIPLE LISTING STATISTICS FOR MAY 2013

		CLOSED '12	CLOSED '13	AVERAGE 2012	PRICE 2013
RESIDENTIAL/COMMON INT.	RES	260	280	\$ 311,455	\$ 367,947
MOBILE HOME-IN PARK	MOB	4	3	\$ 38,250	\$ 38,667
RESIDENTIAL INCOME	RIN	2	2	\$ 158,000	\$ 235,250
LAND	LND	21	36	\$ 84,360	\$ 133,435
COMMERCIAL/INDUSTRIAL	COM	3	1	\$ 188,333	\$ 675,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - MAY 2013					
AREA	ZONE	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
GREATER CAMERON PARK	12601	40	\$ 239,830	41	\$ 348,900
EL DORADO HILLS	12602	90	\$ 453,916	88	\$ 517,759
SHINGLE SPRINGS	12603	11	\$ 401,182	14	\$ 424,779
RESCUE/LUNEMAN	12604	8	\$ 357,913	5	\$ 495,000
LATROBE/SOUTH AREA	12605	0	\$ -	2	\$ 515,300
GREATER PLACERVILLE	12701	21	\$ 193,138	36	\$ 257,649
DIAMOND SPRGS/EL DORADO	12702	13	\$ 255,769	11	\$ 256,770
PLEASANTVALLEY/PLV SOUTH	12703	5	\$ 322,800	7	\$ 346,674
SOMERSET/SOUTH COUNTY	12704	9	\$ 160,389	13	\$ 181,385
COLOMA, LOTUS	12705	1	\$ 321,000	2	\$ 428,750
GREENSTONE/GOLDHILLWEST	12706	2	\$ 332,500	8	\$ 485,625
MOSQUITO, SWANSBORO	12707	4	\$ 172,025	4	\$ 203,382
CAMINO, CEDAR GROVE	12801	11	\$ 219,586	4	\$ 367,381
POLLOCK PINES, SLY PARK	12802	26	\$ 144,923	19	\$ 186,974
AMERICAN RIVER CANYON	12803	1	\$ 50,000	4	\$ 182,750
GEORGETOWN, GARDENVALLEY	12901	9	\$ 178,444	10	\$ 218,788
PILOT HILL, COOL	12902	8	\$ 232,188	12	\$ 276,958
NORTH COUNTY	12903	1	\$ 165,000	0	\$ -

TRANSACTION SUMMARY

	2012 MONTH	2012 YTD	2013 MONTH	2013 YTD
PENDING SALES-TOTAL	380	1651	472	2086
PENDING SALES - RESIDENTIAL	360	1503	438	1910
CLOSED SALES - TOTAL	290	1183	322	1292
CLOSED SALES - RESIDENTIAL	260	1071	280	1124
CLOSED SALES -RES.MEDIAN PRICE	\$ 287,000	\$ 259,000	\$ 343,000	\$ 320,000
LISTING INVENTORY - TOTAL	1400		1331	
LISTING INVENTORY - RESIDENTIAL	1051		924	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 5/31)

	MARCH	2012	2012	2013	2013
ZONE	AREA	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
12601	CAMERON PARK	168	\$241,641	165	\$340,850
12602	EL DORADO HILLS	318	\$481,811	350	\$495,629
12603	SINGLE SPRINGS	51	\$333,561	44	\$397,484
12604	RESCUE/NORTH AREA	28	\$358,809	20	\$412,630
12605	LATROBE/SOUTH AREA	6	\$429,917	12	\$467,693
12701	PLACERVILLE	114	\$217,764	114	\$248,210
12702	DIAMOND SPRINGS/EL DORADO	62	\$218,138	54	\$222,395
12703	PLEASANT VALLEY	35	\$229,188	44	\$310,108
12704	SOMERSET/SOUTH COUNTY	45	\$144,756	50	\$199,271
12705	LOTUS/COLOMA	3	\$215,333	4	\$348,125
12706	GREENSTONE, GOLD HILL WEST	11	\$461,505	21	\$413,929
12707	SWANSBORO	13	\$168,083	9	\$167,422
12801	CAMINO/CEDAR GROVE	39	\$226,615	28	\$320,853
12802	POLLOCK PINES/SLY PARK	83	\$143,462	100	\$183,473
12803	AMERICAN RIVER CANYON	4	\$118,150	6	\$178,917
12901	GEORGETOWN DIVIDE	45	\$174,837	50	\$201,626
12902	PILOT HILL/COOL	41	\$240,741	48	\$262,800
12903	NORTH COUNTY	5	\$186,580	5	\$268,000

REPORT 4B

Market Statistics Report

Listings as of 06/07/13 at 2:39pm

MAY 2013

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	51	128	81	20	280
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	51	128	81	20	280
Dollar Value	\$11,108,782	\$40,799,735	\$37,570,287	\$13,546,425	\$103,025,229
Average List Price	\$219,705	\$320,692	\$465,496	\$710,365	\$372,021
Average Sold Price	\$217,819	\$318,748	\$463,831	\$677,321	\$367,947
Average Market Time	58	32	27	50	37
Average Square Feet	1408	1917	2750	3883	2206
% of List Price	99.14	99.39	99.64	95.35	98.90
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 06/07/13 at 2:38pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	23	Minimum	\$38,500	Maximum	\$2,135,000
\$70,000 thru \$79,999	2	327	Average	\$367,947	Median	\$343,000
\$80,000 thru \$89,999	2	190				
\$90,000 thru \$99,999	1	89				
\$100,000 thru \$119,999	1	56				
\$120,000 thru \$139,999	11	53				
\$140,000 thru \$159,999	16	53				
\$160,000 thru \$179,999	19	24				
\$180,000 thru \$199,999	6	31				
\$200,000 thru \$249,999	25	24				
\$250,000 thru \$299,999	32	36				
\$300,000 thru \$349,999	27	23				
\$350,000 thru \$399,999	27	14				
\$400,000 thru \$449,999	31	24				
\$450,000 thru \$499,999	25	28				
\$500,000 thru \$549,999	13	37				
\$550,000 thru \$599,999	14	41				
\$600,000 thru \$649,999	7	29				
\$650,000 thru \$699,999	7	119				
\$700,000 thru \$749,999	5	84				
\$750,000 thru \$799,999	2	18				
\$800,000 thru \$849,999	1	20				
\$850,000 thru \$899,999	1	16				
\$950,000 thru \$999,999	1	35				
\$1,000,000 thru \$1,249,999	2	116				
\$2,000,000 thru \$2,249,999	1	43				
	280	37				

Market Statistics Report

Listings as of 06/07/13 at 2:43pm

YEAR TO DATE 1/1/13 – 5/31/13

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	185	532	326	81	1124
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	185	532	326	81	1124
Dollar Value	\$38,440,756	\$157,089,212	\$146,740,421	\$46,740,083	\$389,010,472
Average List Price	\$210,723	\$297,376	\$453,131	\$596,213	\$349,824
Average Sold Price	\$207,788	\$295,280	\$450,124	\$577,038	\$346,095
Average Market Time	53	47	48	64	50
Average Square Feet	1363	1917	2744	3662	2191
% of List Price	98.61	99.30	99.34	96.78	98.93
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 06/07/13 at 2:41pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	23	Minimum	\$38,500	Maximum	\$2,135,000
\$40,000 thru \$49,999	1	109	Average	\$346,095	Median	\$320,000
\$50,000 thru \$59,999	4	28				
\$60,000 thru \$69,999	3	166				
\$70,000 thru \$79,999	5	151				
\$80,000 thru \$89,999	7	64				
\$90,000 thru \$99,999	9	45				
\$100,000 thru \$119,999	21	46				
\$120,000 thru \$139,999	35	65				
\$140,000 thru \$159,999	55	53				
\$160,000 thru \$179,999	70	52				
\$180,000 thru \$199,999	51	51				
\$200,000 thru \$249,999	132	42				
\$250,000 thru \$299,999	136	52				
\$300,000 thru \$349,999	98	45				
\$350,000 thru \$399,999	105	40				
\$400,000 thru \$449,999	123	43				
\$450,000 thru \$499,999	79	43				
\$500,000 thru \$549,999	58	44				
\$550,000 thru \$599,999	39	53				
\$600,000 thru \$649,999	34	54				
\$650,000 thru \$699,999	20	72				
\$700,000 thru \$749,999	10	45				
\$750,000 thru \$799,999	5	44				
\$800,000 thru \$849,999	4	28				
\$850,000 thru \$899,999	3	42				
\$900,000 thru \$949,999	3	223				
\$950,000 thru \$999,999	2	26				
\$1,000,000 thru \$1,249,999	8	156				
\$1,250,000 thru \$1,499,999	1	27				
\$1,500,000 thru \$1,749,999	1	157				
\$2,000,000 thru \$2,249,999	1	43				
	1124	50				