

# EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	222**	\$113,827,600**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	214**	\$108,696,300**
SEPT.	240	181*	\$ 93,494,600**
OCT.	220	168**	\$ 84,555,200**
NOV.	219	164**	\$ 73,012,400**
DEC.	185	192**	\$ 90,832,100**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	214	159**	\$ 70,628,600**
FEB.	265	148**	\$ 72,456,500**
MAR.	271	213**	\$105,443,700**
APR.	250	206**	\$100,276,000**
MAY	338	182	\$ 88,822,300
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462	1,858	575
FEB.	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457	1,640	512
MAR.	1,648	489	825	568	1,623	368	1,500	324	2,212	458	1,794	599
APR.	1,614	463	1,176	484	1,835	387	1,572	365	2,274	537	2,363	719
MAY	1,536	481	967	474	1,627	354	1,765	445	1,917	742	2,609	606
JUNE	1,521	447	1,037	519	1,752	390	1,990	494	2,434	729		
JULY	1,581	539	903	507	1,393	348	2,073	460	2,567	622		
AUG.	1,585	494	840	451	1,747	317	2,298	547	2,525	625		
SEPT.	1,653	507	821	479	1,664	304	2,434	536	2,552	544		
OCT.	1,639	451	680	382	1,738	280	2,612	498	2,359	455		
NOV.	1,509	314	591	188	1,491	240	2,477	346	2,140	361		
DEC.	1,349	204	401	102	1,407	189	2,156	250	1,759	254		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	145
2007	137	119	185	174	146							

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	265	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449							

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$ 162,500	\$ 165,250	\$ 174,500	\$ 176,500	\$ 166,500	\$ 160,000	\$ 168,000	\$ 174,000	\$ 167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 224,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 459,900
2007	\$ 447,000	\$ 500,000	\$ 462,500	\$ 450,000	\$ 497,500							

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$ 189,822	\$ 193,122	\$ 195,193	\$ 191,898	\$ 190,604	\$ 189,763	\$ 189,607	\$ 195,137	\$ 192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,916
2007	\$ 474,378	\$ 556,897	\$ 527,632	\$ 525,027	\$ 545,682							

**MULTIPLE LISTING STATISTICS FOR MAY 2007**

		CLOSED '06	CLOSED '07	AVERAGE 2006	PRICE 2007
RESIDENTIAL/COMMON INT.	RES	197	146	\$ 549,878	\$ 545,682
MOBILE HOME-IN PARK	MOB	8	8	\$ 84,863	\$ 60,738
RESIDENTIAL INCOME	RIN	1	3	\$ 1,000,000	\$ 446,333
LAND	LND	34	25	\$ 272,904	\$ 293,120
COMMERCIAL/INDUSTRIAL	COM	0	0	\$ -	\$ -
BUSINESS OPPORTUNITY	BOP	2	0	\$ 58,750	\$ -

<b>RESIDENTIAL SALES - BY AREA - MAY 2007</b>					
AREA	ZONE	2006 # OF SALES	2006 AVG. PRICE	2007 # OF SALES	2007 AVG. PRICE
GREATER CAMERON PARK	12601	28	\$ 476,330	17	\$ 513,464
EL DORADO HILLS	12602	59	\$ 724,243	50	\$ 668,158
SHINGLE SPRINGS	12603	8	\$ 684,533	6	\$ 710,833
RESCUE/LUNEMAN	12604	3	\$ 487,017	5	\$ 554,300
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	15	\$ 458,567	16	\$ 511,500
DIAMOND SPRGS/EL DORADO	12702	20	\$ 409,550	5	\$ 373,080
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 469,067	4	\$ 394,625
SOMERSET/SOUTH COUNTY	12704	11	\$ 303,354	6	\$ 422,750
COLOMA, LOTUS	12705	2	\$ 648,475	1	\$ 895,000
GREENSTONE/GOLDHILLWEST	12706	3	\$ 1,078,333	4	\$ 652,850
MOSQUITO, SWANSBORO	12707	0	\$ -	3	\$ 278,330
CAMINO, CEDAR GROVE	12801	6	\$ 444,500	5	\$ 654,600
POLLOCK PINES, SLY PARK	12802	15	\$ 397,767	13	\$ 344,538
AMERICAN RIVER CANYON	12803	2	\$ 215,000	2	\$ 174,750
GEORGETOWN, GARDENVALLEY	12901	6	\$ 455,250	5	\$ 474,000
PILOT HILL, COOL	12902	12	\$ 597,617	3	\$ 378,000
NORTH COUNTY	12903	1	\$ 602,000	1	\$ 385,000

**TRANSACTION SUMMARY**

	2006 MONTH	2006 YTD	2007 MONTH	2007 YTD
PENDING SALES-TOTAL	261	1799	338	1338
PENDING SALES - RESIDENTIAL	206	1369	218	1068
CLOSED SALES - TOTAL	242	1054	182	908
CLOSED SALES - RESIDENTIAL	197	836	146	761
CLOSED SALES -RES.MEDIAN PRICE	\$ 499,900	\$ 500,000	\$ 497,500	\$ 465,000
LISTING INVENTORY - TOTAL	2434		2609	
LISTING INVENTORY - RESIDENTIAL	1764		1801	

## Market Statistics Report

Listings as of 06/05/07 at 3:23pm

Residential		MAY 2007				
	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms	
<b>Active</b>						
#Units	0	0	0	0	0	
Average List Price	\$0	\$0	\$0	\$0	\$0	
Average Market Time	0	0	0	0	0	
Average Square Feet	0	0	0	0	0	
<b>All Off Market</b>						
#Units	19	66	57	4	146	
<b>Pending</b>						
#Units	0	0	0	0	0	
Average List Price	\$0	\$0	\$0	\$0	\$0	
Average Market Time	0	0	0	0	0	
Average Square Feet	0	0	0	0	0	
<b>Sold</b>						
#Units	19	66	57	4	146	
Dollar Value	\$6,204,490	\$31,635,380	\$38,880,300	\$2,949,400	\$79,669,570	
Average List Price	\$340,036	\$494,841	\$717,355	\$763,075	\$568,916	
Average Sold Price	\$326,552	\$479,324	\$682,111	\$737,350	\$545,682	
Average Market Time	63	68	69	34	67	
Average Square Feet	1340	1943	2833	3241	2248	
% of List Price	96.03	96.86	95.09	96.63	95.92	
<b>Not Pending or Sold</b>						
#Units	0	0	0	0	0	
Average List Price	\$0	\$0	\$0	\$0	\$0	
Average Square Feet	0	0	0	0	0	

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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## Area Market Survey

Listings as of 06/05/07 at 3:22pm

Sold	Quantity	Average DOM	Summary Price Information			
<b>Selling Price Range</b>			<b>Minimum</b>	\$124,500	<b>Maximum</b>	\$1,750,000
\$120,000 thru \$139,999	1	24	<b>Average</b>	\$545,682	<b>Median</b>	\$497,500
\$160,000 thru \$179,999	1	9				
\$180,000 thru \$199,999	1	170				
\$200,000 thru \$249,999	4	33				
\$250,000 thru \$299,999	9	107				
\$300,000 thru \$349,999	19	60				
\$350,000 thru \$399,999	11	57				
\$400,000 thru \$449,999	12	35				
\$450,000 thru \$499,999	15	84				
\$500,000 thru \$549,999	19	66				
\$550,000 thru \$599,999	8	42				
\$600,000 thru \$649,999	6	86				
\$650,000 thru \$699,999	10	99				
\$700,000 thru \$749,999	4	80				
\$750,000 thru \$799,999	5	97				
\$800,000 thru \$849,999	3	78				
\$850,000 thru \$899,999	4	43				
\$900,000 thru \$949,999	3	52				
\$950,000 thru \$999,999	5	27				
\$1,000,000 thru \$1,249,999	2	143				
\$1,250,000 thru \$1,499,999	2	67				
\$1,500,000 thru \$1,749,999	1	3				
\$1,750,000 thru \$1,999,999	1	12				

## Market Statistics Report

Listings as of 06/05/07 at 3:25pm

**YEAR TO DATE 1/1/07 - 5/31/07**

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	111	357	237	56	761
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	111	357	237	56	761
Dollar Value	\$36,317,429	\$159,514,010	\$157,862,093	\$46,203,146	\$399,896,678
Average List Price	\$343,967	\$466,435	\$689,582	\$870,116	\$547,773
Average Sold Price	\$327,184	\$446,818	\$666,085	\$825,056	\$525,488
Average Market Time	84	80	80	77	80
Average Square Feet	1300	1848	2803	3731	2204
% of List Price	95.12	95.79	96.59	94.82	95.93
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 06/05/07 at 3:25pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$90,000 thru \$99,999	5	112	<u>Minimum</u>	\$90,000	<u>Maximum</u>	\$2,434,801
\$120,000 thru \$139,999	1	24	<u>Average</u>	\$525,488	<u>Median</u>	\$465,000
\$140,000 thru \$159,999	1	167				
\$160,000 thru \$179,999	3	15				
\$180,000 thru \$199,999	4	106				
\$200,000 thru \$249,999	29	70				
\$250,000 thru \$299,999	52	93				
\$300,000 thru \$349,999	90	86				
\$350,000 thru \$399,999	80	81				
\$400,000 thru \$449,999	85	69				
\$450,000 thru \$499,999	69	86				
\$500,000 thru \$549,999	81	78				
\$550,000 thru \$599,999	47	82				
\$600,000 thru \$649,999	39	64				
\$650,000 thru \$699,999	44	96				
\$700,000 thru \$749,999	27	71				
\$750,000 thru \$799,999	21	87				
\$800,000 thru \$849,999	14	48				
\$850,000 thru \$899,999	16	95				
\$900,000 thru \$949,999	4	47				
\$950,000 thru \$999,999	13	64				
\$1,000,000 thru \$1,249,999	15	109				
\$1,250,000 thru \$1,499,999	13	88				
\$1,500,000 thru \$1,749,999	4	38				
\$1,750,000 thru \$1,999,999	3	107				
\$2,250,000 thru \$2,499,999	1	16				
	761	80				

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

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