

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

MONTH	PENDING	FINAL	\$VOLUME
JAN.	295	178**	\$ 73,022,900**
FEB.	315	185**	\$ 74,118,000**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	315**	\$134,558,800**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING	FINAL	\$VOLUME
JAN.	212	220**	\$ 89,900,100**
FEB.	284	165**	\$ 65,511,000**
MAR.	308	235**	\$102,738,300**
APR.	351	288**	\$127,761,700**
MAY	420	310**	\$141,502,500**
JUNE	426	342	\$161,308,800
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251	869	215
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325	982	261
APR.	1335	294	1226	271	1445	340	1514	451	1322	335	1162	326
MAY	1400	316	1331	305	1614	415	1585	352	1518	363	1423	384
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399	1583	226
JULY	1350	213	1447	325	1617	350	1568	351	1601	335		
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300		
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268		
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216		
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	232
2017	181	131	194	236	268	295						

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131						

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$365,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 469,950	\$461,500	\$ 499,900						

EL DORADO COUNTY-AVERAGE PRICE SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 450,095	\$ 444,147	\$ 496,172	\$ 496,798	\$ 513,530	\$ 524,945						

MULTIPLE LISTING STATISTICS FOR JUNE 2017

				AVERAGE	PRICE
		CLOSED '16	CLOSED '17	2016	2017
RESIDENTIAL/COMMON INT.	RES	311	295	\$ 487,855	\$ 524,945
MOBILE HOME-IN PARK	MOB	12	11	\$ 83,575	\$ 68,277
RESIDENTIAL INCOME	RIN	2	3	\$ 334,500	\$ 454,667
LAND	LND	42	30	\$ 141,117	\$ 113,142
COMMERCIAL/INDUSTRIAL	COM	2	3	\$ 670,000	\$ 316,333
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA JUNE 2017					
		2016	2016	2017	2017
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	37	\$ 459,425	49	\$ 478,778
EL DORADO HILLS	12602	91	\$ 679,581	92	\$ 686,939
SHINGLE SPRINGS	12603	17	\$ 565,794	17	\$ 634,911
RESCUE/LUNEMAN	12604	9	\$ 590,667	4	\$ 577,250
LATROBE/SOUTH AREA	12605	2	\$ 850,000	0	\$ -
GREATER PLACERVILLE	12701	33	\$ 361,247	28	\$ 399,544
DIAMOND SPRGS/EL DORADO	12702	16	\$ 349,927	17	\$ 418,338
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 392,625	10	\$ 473,600
SOMERSET/SOUTH COUNTY	12704	14	\$ 431,729	12	\$ 388,750
COLOMA, LOTUS	12705	1	\$ 537,000	1	\$ 1,435,000
GREENSTONE/GOLDHILLWEST	12706	6	\$ 554,000	6	\$ 650,333
MOSQUITO, SWANSBORO	12707	4	\$ 265,150	3	\$ 327,667
CAMINO, CEDAR GROVE	12801	13	\$ 332,725	14	\$ 406,196
POLLOCK PINES, SLY PARK	12802	34	\$ 311,424	23	\$ 353,738
AMERICAN RIVER CANYON	12803	2	\$ 317,632	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	10	\$ 329,262	7	\$ 365,143
PILOT HILL, COOL	12902	11	\$ 431,218	16	\$ 419,556
NORTH COUNTY	12903	3	\$ 345,333	1	\$ 380,000

TRANSACTION SUMMARY

	2016	2016	2017	2017
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	451	2364	426	2001
PENDING SALES - RESIDENTIAL	395	2083	388	1768
CLOSED SALES - TOTAL	369	1625	342	1560
CLOSED SALES - RESIDENTIAL	311	1373	295	1306
CLOSED SALES -RES.MEDIAN PRICE	\$ 460,000	\$ 436,207	\$ 499,900	\$ 451,000
LISTING INVENTORY - TOTAL	1639		1583	
LISTING INVENTORY - RESIDENTIAL	1132		1073	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 6/30)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	187	\$409,700	175	\$438,461
12602	EL DORADO HILLS	436	\$651,397	376	\$667,339
12603	SHINGLE SPRINGS	82	\$505,174	64	\$557,885
12604	RESCUE/NORTH AREA	26	\$542,228	30	\$639,597
12605	LATROBE/SOUTH AREA	12	\$819,458	7	\$747,571
12701	PLACERVILLE	132	\$349,267	134	\$387,739
12702	DIAMOND SPRINGS/EL DORADO	73	\$342,835	67	\$407,194
12703	PLEASANT VALLEY	45	\$380,384	43	\$451,649
12704	SOMERSET/SOUTH COUNTY	57	\$347,704	65	\$314,746
12705	LOTUS/COLOMA	5	\$462,900	9	\$615,889
12706	GREENSTONE, GOLD HILL WEST	25	\$594,361	31	\$703,142
12707	SWANSBORO	10	\$262,260	12	\$304,500
12801	CAMINO/CEDAR GROVE	42	\$351,148	46	\$389,203
12802	POLLOCK PINES/SLY PARK	107	\$289,034	98	\$326,578
12803	AMERICAN RIVER CANYON	6	\$239,044	1	\$130,000
12901	GEORGETOWN DIVIDE	57	\$302,834	61	\$331,925
12902	PILOT HILL/COOL	64	\$395,866	73	\$438,467
12903	NORTH COUNTY	7	\$410,361	14	\$417,914

Market Statistics Report

Listings as of 07/11/17 at 1:28pm

JUNE 2017

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	35	144	88	28	295
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	35	144	88	28	295
Dollar Value	\$10,739,950	\$66,427,469	\$56,842,092	\$20,849,250	\$154,858,761
Average List Price	\$310,954	\$466,755	\$652,753	\$753,825	\$531,002
Average Sold Price	\$306,856	\$461,302	\$645,933	\$744,616	\$524,945
Average Market Time	36	25	42	24	31
Average Square Feet	1338	1979	2753	3554	2283
% of List Price	98.68	98.83	98.96	98.78	98.86
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 07/11/17 at 1:28pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$120,000 thru \$139,999	1	170	Minimum	\$135,000	Maximum	\$1,435,000
\$160,000 thru \$179,999	2	56	Average	\$524,945	Median	\$499,900
\$180,000 thru \$199,999	3	7				
\$200,000 thru \$249,999	15	32				
\$250,000 thru \$299,999	13	18				
\$300,000 thru \$349,999	31	20				
\$350,000 thru \$399,999	24	17				
\$400,000 thru \$449,999	30	25				
\$450,000 thru \$499,999	30	15				
\$500,000 thru \$549,999	26	35				
\$550,000 thru \$599,999	26	43				
\$600,000 thru \$649,999	26	32				
\$650,000 thru \$699,999	20	41				
\$700,000 thru \$749,999	12	19				
\$750,000 thru \$799,999	5	46				
\$800,000 thru \$849,999	10	25				
\$850,000 thru \$899,999	7	51				
\$900,000 thru \$949,999	1	10				
\$950,000 thru \$999,999	3	113				
\$1,000,000 thru \$1,249,999	6	86				
\$1,250,000 thru \$1,499,999	4	77				
	295	31				

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

REPORT 5A

Market Statistics Report

Listings as of 07/11/17 at 1:58pm

YEAR TO DATE 1/1/17 – 6/30/17

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	191	643	368	104	1306
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	191	643	368	104	1306
Dollar Value	\$59,072,443	\$281,600,752	\$226,497,449	\$78,862,183	\$646,032,827
Average List Price	\$316,163	\$443,163	\$623,450	\$771,664	\$501,550
Average Sold Price	\$309,280	\$437,948	\$615,482	\$758,290	\$494,665
Average Market Time	39	40	50	55	44
Average Square Feet	1320	1956	2768	3647	2227
% of List Price	97.82	98.82	98.72	98.27	98.63
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 07/11/17 at 1:58pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	20	Minimum	\$67,025	Maximum	\$2,495,000
\$80,000 thru \$89,999	2	54	Average	\$494,665	Median	\$451,000
\$100,000 thru \$119,999	1	46				
\$120,000 thru \$139,999	5	65				
\$140,000 thru \$159,999	6	47				
\$160,000 thru \$179,999	10	88				
\$180,000 thru \$199,999	15	36				
\$200,000 thru \$249,999	71	48				
\$250,000 thru \$299,999	108	35				
\$300,000 thru \$349,999	142	39				
\$350,000 thru \$399,999	129	39				
\$400,000 thru \$449,999	153	36				
\$450,000 thru \$499,999	136	38				
\$500,000 thru \$549,999	106	43				
\$550,000 thru \$599,999	94	49				
\$600,000 thru \$649,999	96	39				
\$650,000 thru \$699,999	51	44				
\$700,000 thru \$749,999	45	40				
\$750,000 thru \$799,999	31	52				
\$800,000 thru \$849,999	20	44				
\$850,000 thru \$899,999	22	89				
\$900,000 thru \$949,999	7	81				
\$950,000 thru \$999,999	7	89				
\$1,000,000 thru \$1,249,999	25	89				
\$1,250,000 thru \$1,499,999	18	87				
\$1,500,000 thru \$1,749,999	3	30				
\$1,750,000 thru \$1,999,999	1	116				
\$2,250,000 thru \$2,499,999	1	244				
	1306	44				

REPORT 5B

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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