

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	297**	\$110,423,700**
JUNE	379	282	\$105,475,000

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325		
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296		
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	260	246						

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298						

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$ 300,000	\$ 332,500	\$ 317,389	\$ 288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$ 282,000	\$ 264,000	\$ 267,250	\$ 235,000	\$ 241,000	\$ 240,000	\$ 263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$ 258,500	\$ 285,000	\$ 275,000	\$ 284,750	\$ 266,000	\$ 275,000	\$ 289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,500	\$ 336,700	\$ 355,550	\$ 350,000	\$ 349,000	\$ 355,000	\$ 352,500	\$ 363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$ 375,000	\$ 377,500	\$ 365,000						

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$ 432,000	\$ 397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$ 357,571	\$ 340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 273,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$ 357,006	\$ 324,138	\$ 319,798	\$ 311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$ 297,264	\$ 283,542	\$ 276,344	\$ 274,343	\$ 287,037	\$ 299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$ 311,930	\$ 312,512	\$ 314,876	\$ 323,365	\$ 310,534	\$ 328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$ 394,545	\$ 399,689	\$ 371,094	\$ 395,298	\$ 393,120	\$ 376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 407,482	\$ 409,344						

MULTIPLE LISTING STATISTICS FOR JUNE 2014

		CLOSED '13	CLOSED '14	AVERAGE 2013	PRICE 2014
RESIDENTIAL/COMMON INT.	RES	260	246	\$ 421,292	\$ 409,344
MOBILE HOME-IN PARK	MOB	8	5	\$ 40,613	\$ 69,500
RESIDENTIAL INCOME	RIN	1	2	\$ 262,500	\$ 149,367
LAND	LND	37	28	\$ 105,319	\$ 124,296
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 255,000	\$ 650,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - JUNE 2014					
AREA	ZONE	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
GREATER CAMERON PARK	12601	41	\$ 357,012	31	\$ 335,782
EL DORADO HILLS	12602	73	\$ 592,467	70	\$ 625,800
SHINGLE SPRINGS	12603	18	\$ 493,701	14	\$ 514,350
RESCUE/LUNEMAN	12604	7	\$ 418,557	9	\$ 559,778
LATROBE/SOUTH AREA	12605	1	\$ 465,000	1	\$ 1,055,000
GREATER PLACERVILLE	12701	22	\$ 270,054	30	\$ 278,533
DIAMOND SPRGS/EL DORADO	12702	12	\$ 266,875	15	\$ 250,423
PLEASANTVALLEY/PLV SOUTH	12703	10	\$ 287,550	13	\$ 334,654
SOMERSET/SOUTH COUNTY	12704	13	\$ 227,262	11	\$ 202,165
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	3	\$ 592,175	4	\$ 505,813
MOSQUITO, SWANSBORO	12707	4	\$ 159,000	3	\$ 203,800
CAMINO, CEDAR GROVE	12801	9	\$ 473,600	9	\$ 267,167
POLLOCK PINES, SLY PARK	12802	28	\$ 204,981	19	\$ 233,721
AMERICAN RIVER CANYON	12803	2	\$ 101,875	1	\$ 142,000
GEORGETOWN, GARDENVALLEY	12901	8	\$ 237,000	5	\$ 255,200
PILOT HILL, COOL	12902	8	\$ 1,213,000	11	\$ 327,714
NORTH COUNTY	12903	1	\$ 175,000	0	\$ -

TRANSACTION SUMMARY

	2013 MONTH	2013 YTD	2014 MONTH	2014 YTD
PENDING SALES-TOTAL	438	2524	379	2142
PENDING SALES - RESIDENTIAL	402	2312	344	1871
CLOSED SALES - TOTAL	307	1613	282	1428
CLOSED SALES - RESIDENTIAL	260	1391	246	1233
CLOSED SALES -RES.MEDIAN PRICE	\$ 336,700	\$ 325,000	\$ 365,000	\$ 360,000
LISTING INVENTORY - TOTAL	1384		1690	
LISTING INVENTORY - RESIDENTIAL	957		1166	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (6/1 - 6/30)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	207	\$344,083	161	\$340,357
12602	EL DORADO HILLS	427	\$511,708	374	\$599,727
12603	SHINGLE SPRINGS	62	\$425,418	62	\$483,030
12604	RESCUE/NORTH AREA	27	\$414,167	35	\$491,992
12605	LATROBE/SOUTH AREA	13	\$467,486	9	\$518,222
12701	PLACERVILLE	136	\$251,743	130	\$291,586
12702	DIAMOND SPRINGS/EL DORADO	66	\$230,482	88	\$277,442
12703	PLEASANT VALLEY	54	\$305,931	37	\$341,524
12704	SOMERSET/SOUTH COUNTY	63	\$205,047	55	\$235,195
12705	LOTUS/COLOMA	4	\$348,125	6	\$246,667
12706	GREENSTONE, GOLD HILL WEST	24	\$436,209	15	\$494,117
12707	SWANSBORO	13	\$164,831	17	\$234,181
12801	CAMINO/CEDAR GROVE	37	\$358,007	41	\$301,457
12802	POLLOCK PINES/SLY PARK	128	\$188,178	94	\$225,304
12803	AMERICAN RIVER CANYON	8	\$159,656	8	\$254,878
12901	GEORGETOWN DIVIDE	60	\$206,938	52	\$251,554
12902	PILOT HILL/COOL	56	\$398,543	46	\$310,245
12903	NORTH COUNTY	5	\$268,000	3	\$368,330

Market Statistics Report

Listings as of 07/03/14 at 3:38pm

JUNE 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	39	124	65	18	246
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	39	124	65	18	246
Dollar Value	\$8,142,311	\$42,325,499	\$37,476,831	\$12,753,900	\$100,698,541
Average List Price	\$209,897	\$345,632	\$586,696	\$719,918	\$415,196
Average Sold Price	\$208,777	\$341,335	\$576,567	\$708,550	\$409,344
Average Market Time	32	41	49	69	44
Average Square Feet	1288	1875	2942	3688	2197
% of List Price	99.47	98.76	98.27	98.42	98.59
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 07/03/14 at 3:37pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	58	Minimum	\$70,314	Maximum	\$1,585,000
\$90,000 thru \$99,999	3	50	Average	\$409,344	Median	\$365,000
\$100,000 thru \$119,999	5	21				
\$120,000 thru \$139,999	3	32				
\$140,000 thru \$159,999	5	44				
\$160,000 thru \$179,999	5	26				
\$180,000 thru \$199,999	12	48				
\$200,000 thru \$249,999	28	51				
\$250,000 thru \$299,999	27	37				
\$300,000 thru \$349,999	21	43				
\$350,000 thru \$399,999	29	41				
\$400,000 thru \$449,999	24	47				
\$450,000 thru \$499,999	15	32				
\$500,000 thru \$549,999	23	29				
\$550,000 thru \$599,999	11	49				
\$600,000 thru \$649,999	10	52				
\$650,000 thru \$699,999	5	66				
\$700,000 thru \$749,999	2	6				
\$750,000 thru \$799,999	2	28				
\$800,000 thru \$849,999	2	24				
\$850,000 thru \$899,999	1	167				
\$950,000 thru \$999,999	6	58				
\$1,000,000 thru \$1,249,999	1	155				
\$1,250,000 thru \$1,499,999	4	87				
\$1,500,000 thru \$1,749,999	1	130				
	246	44				

Market Statistics Report

Listings as of 07/03/14 at 3:48pm

YEAR TO DATE 1/1/14 – 6/30/14

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	206	597	327	103	1233
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	206	597	327	103	1233
Dollar Value	\$45,513,126	\$201,138,527	\$181,209,416	\$67,866,250	\$495,727,319
Average List Price	\$225,457	\$342,525	\$565,423	\$683,516	\$410,565
Average Sold Price	\$220,938	\$336,915	\$554,157	\$658,896	\$402,050
Average Market Time	52	48	53	66	52
Average Square Feet	1296	1853	2915	3764	2201
% of List Price	98.00	98.36	98.01	96.40	97.93
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 07/03/14 at 3:48pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	27	Minimum	\$52,750	Maximum	\$2,750,000
\$60,000 thru \$69,999	1	3	Average	\$402,050	Median	\$360,000
\$70,000 thru \$79,999	4	21				
\$80,000 thru \$89,999	4	47				
\$90,000 thru \$99,999	8	44				
\$100,000 thru \$119,999	12	50				
\$120,000 thru \$139,999	23	85				
\$140,000 thru \$159,999	44	49				
\$160,000 thru \$179,999	38	47				
\$180,000 thru \$199,999	42	59				
\$200,000 thru \$249,999	119	47				
\$250,000 thru \$299,999	149	58				
\$300,000 thru \$349,999	128	50				
\$350,000 thru \$399,999	153	39				
\$400,000 thru \$449,999	104	56				
\$450,000 thru \$499,999	85	43				
\$500,000 thru \$549,999	94	52				
\$550,000 thru \$599,999	55	62				
\$600,000 thru \$649,999	45	51				
\$650,000 thru \$699,999	27	57				
\$700,000 thru \$749,999	19	38				
\$750,000 thru \$799,999	15	40				
\$800,000 thru \$849,999	12	41				
\$850,000 thru \$899,999	6	148				
\$900,000 thru \$949,999	6	34				
\$950,000 thru \$999,999	10	60				
\$1,000,000 thru \$1,249,999	15	54				
\$1,250,000 thru \$1,499,999	10	99				
\$1,500,000 thru \$1,749,999	3	47				
\$2,750,000 thru \$2,999,999	1	366				
	1233	52				

REPORT 5B