

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	222**	\$113,827,600**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	214**	\$108,696,300**
SEPT.	240	181*	\$ 93,494,600**
OCT.	220	168**	\$ 84,555,200**
NOV.	219	164**	\$ 73,012,400**
DEC.	185	192**	\$ 90,832,100**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	214	159**	\$ 70,628,600**
FEB.	265	149**	\$ 73,036,600**
MAR.	271	213**	\$105,443,700**
APR.	250	206**	\$100,276,000**
MAY	338	187**	\$ 90,340,900**
JUNE	240	201	\$ 97,936,200
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,641	407	1394	439	1263	237	1386	259	2207	462	1858	575
FEB.	1,633	411	1442	432	1226	279	1489	254	2224	457	1640	512
MAR.	1,648	489	825	568	1623	368	1500	324	2212	458	1794	599
APR.	1,614	463	1176	484	1835	387	1572	365	2274	537	2363	719
MAY	1,536	481	967	474	1627	354	1765	445	1917	742	2609	606
JUNE	1,521	447	1037	519	1752	390	1990	494	2434	729	2629	558
JULY	1,581	539	903	507	1393	348	2073	460	2567	622		
AUG.	1,585	494	840	451	1747	317	2298	547	2525	625		
SEPT.	1,653	507	821	479	1664	304	2434	536	2552	544		
OCT.	1,639	451	680	382	1738	280	2612	498	2359	455		
NOV.	1,509	314	591	188	1491	240	2477	346	2140	361		
DEC.	1,349	204	401	102	1407	189	2156	250	1759	254		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	145
2007	137	120	185	174	150	164						

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	366	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423						

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 389,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$484,250	\$457,500	\$450,000	\$459,900
2007	\$ 447,000	\$ 502,500	\$ 462,500	\$ 450,000	\$ 489,000	\$ 505,000						

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$557,866	\$539,861	\$482,987	\$516,916
2007	\$ 474,378	\$ 557,090	\$ 527,632	\$ 525,027	\$ 539,554	\$ 541,605						

MULTIPLE LISTING STATISTICS FOR JUNE 2007

		CLOSED '06	CLOSED '07	AVERAGE 2006	PRICE 2007
RESIDENTIAL/COMMON INT.	RES	225	164	\$ 547,701	\$ 541,605
MOBILE HOME-IN PARK	MOB	11	12	\$ 85,255	\$ 82,708
RESIDENTIAL INCOME	RIN	2	1	\$ 1,495,000	\$ 440,000
LAND	LND	35	23	\$ 243,279	\$ 320,899
COMMERCIAL/INDUSTRIAL	COM	2	0	\$ 572,500	\$ -
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 300,000

RESIDENTIAL SALES - BY AREA - JUNE 2007					
AREA	ZONE	2006 # OF SALES	2006 AVG. PRICE	2007 # OF SALES	2007 AVG. PRICE
GREATER CAMERON PARK	12601	34	\$ 525,562	16	\$ 432,700
EL DORADO HILLS	12602	67	\$ 682,479	61	\$ 675,343
SHINGLE SPRINGS	12603	11	\$ 615,158	8	\$ 560,538
RESCUE/LUNEMAN	12604	8	\$ 717,625	2	\$ 1,100,000
LATROBE/SOUTH AREA	12605	1	\$ 550,000	0	\$ -
GREATER PLACERVILLE	12701	26	\$ 441,269	8	\$ 435,250
DIAMOND SPRGS/EL DORADO	12702	12	\$ 528,833	7	\$ 417,871
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 700,808	6	\$ 462,750
SOMERSET/SOUTH COUNTY	12704	12	\$ 367,542	7	\$ 586,357
COLOMA, LOTUS	12705	1	\$ 1,248,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	6	\$ 734,833
MOSQUITO, SWANSBORO	12707	7	\$ 414,571	1	\$ 340,000
CAMINO, CEDAR GROVE	12801	5	\$ 488,400	4	\$ 578,500
POLLOCK PINES, SLY PARK	12802	16	\$ 388,906	19	\$ 332,434
AMERICAN RIVER CANYON	12803	2	\$ 143,250	5	\$ 281,980
GEORGETOWN, GARDENVALLEY	12901	10	\$ 390,300	7	\$ 409,286
PILOT HILL, COOL	12902	7	\$ 448,786	7	\$ 439,643
NORTH COUNTY	12903	0	\$ -	0	\$ -

TRANSACTION SUMMARY

	2006 MONTH	2006 YTD	2007 MONTH	2007 YTD
PENDING SALES-TOTAL	261	1799	240	1578
PENDING SALES - RESIDENTIAL	206	1369	199	1267
CLOSED SALES - TOTAL	275	1329	201	1115
CLOSED SALES - RESIDENTIAL	225	1061	164	930
CLOSED SALES - RES.MEDIAN PRICE	\$ 515,000	\$ 500,000	\$ 505,000	\$ 475,000
LISTING INVENTORY - TOTAL	2434		2629	
LISTING INVENTORY - RESIDENTIAL	1764		1867	

Market Statistics Report

Listings as of 07/05/07 at 3:29pm

JUNE 2007

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	67	49	21	164
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	67	49	21	164
Dollar Value	\$10,531,397	\$30,746,150	\$30,140,150	\$17,405,500	\$88,823,197
Average List Price	\$404,255	\$474,891	\$639,607	\$867,438	\$562,741
Average Sold Price	\$390,052	\$458,898	\$615,105	\$828,833	\$541,605
Average Market Time	46	61	95	79	71
Average Square Feet	1363	1920	2765	3767	2317
% of List Price	96.49	96.63	96.17	95.55	96.24
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 07/05/07 at 3:29pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	1	0	Minimum	\$87,500	Maximum	\$2,350,000
\$120,000 thru \$139,999	1	3	Average	\$541,605	Median	\$505,000
\$180,000 thru \$199,999	1	92				
\$200,000 thru \$249,999	5	83				
\$250,000 thru \$299,999	11	38				
\$300,000 thru \$349,999	16	92				
\$350,000 thru \$399,999	21	68				
\$400,000 thru \$449,999	13	49				
\$450,000 thru \$499,999	12	48				
\$500,000 thru \$549,999	19	60				
\$550,000 thru \$599,999	13	65				
\$600,000 thru \$649,999	11	79				
\$650,000 thru \$699,999	5	63				
\$700,000 thru \$749,999	8	47				
\$750,000 thru \$799,999	7	124				
\$800,000 thru \$849,999	3	119				
\$850,000 thru \$899,999	3	156				
\$900,000 thru \$949,999	5	98				
\$950,000 thru \$999,999	2	57				
\$1,000,000 thru \$1,249,999	2	121				
\$1,250,000 thru \$1,499,999	4	84				
\$2,250,000 thru \$2,499,999	1	119				
	164	71				

All information deemed reliable, but not guaranteed.

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Market Statistics Report

Listings as of 07/05/07 at 3:32pm

YEAR TO DATE 1/1/07 - 6/30/07

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	140	426	286	78	930
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	140	426	286	78	930
Dollar Value	\$47,577,826	\$190,939,660	\$188,002,243	\$64,188,646	\$490,708,375
Average List Price	\$354,636	\$467,322	\$681,020	\$865,868	\$549,503
Average Sold Price	\$339,842	\$448,215	\$657,351	\$822,931	\$527,643
Average Market Time	76	77	82	78	79
Average Square Feet	1305	1858	2796	3730	2220
% of List Price	95.83	95.91	96.52	95.04	96.02
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey

Listings as of 07/05/07 at 3:32pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	1	0	Minimum	\$87,500	Maximum	\$2,434,801
\$90,000 thru \$99,999	5	112	Average	\$527,643	Median	\$475,000
\$120,000 thru \$139,999	2	14				
\$140,000 thru \$159,999	1	167				
\$160,000 thru \$179,999	3	15				
\$180,000 thru \$199,999	5	103				
\$200,000 thru \$249,999	35	73				
\$250,000 thru \$299,999	65	81				
\$300,000 thru \$349,999	106	87				
\$350,000 thru \$399,999	101	78				
\$400,000 thru \$449,999	98	68				
\$450,000 thru \$499,999	81	80				
\$500,000 thru \$549,999	100	75				
\$550,000 thru \$599,999	61	79				
\$600,000 thru \$649,999	51	66				
\$650,000 thru \$699,999	49	92				
\$700,000 thru \$749,999	35	65				
\$750,000 thru \$799,999	28	96				
\$800,000 thru \$849,999	17	61				
\$850,000 thru \$899,999	19	105				
\$900,000 thru \$949,999	9	76				
\$950,000 thru \$999,999	15	63				
\$1,000,000 thru \$1,249,999	17	110				
\$1,250,000 thru \$1,499,999	17	87				
\$1,500,000 thru \$1,749,999	4	38				
\$1,750,000 thru \$1,999,999	3	107				
\$2,250,000 thru \$2,499,999	2	68				
	930	79				

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

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