

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	407**	\$174,353,700**
MAY	513	350**	\$162,683,400**
JUNE	512	362**	\$167,488,000**
JULY	457	324**	\$156,215,500**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	205**	\$ 98,630,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$75,360,600**
MAR.	331	262**	\$131,685,000**
APR.	319	221**	\$113,693,000**
MAY	307	237**	\$116,260,900**
JUNE	261	263	\$131,923,400
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2001	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,713	425	1,641	407	1394	439	1263	237	1386	259	2207	462
FEB.	1,679	403	1,633	411	1442	432	1226	279	1489	254	2224	457
MAR.	1,813	527	1,648	489	825	568	1623	368	1500	324	2212	458
APR.	1,920	600	1,614	463	1176	484	1835	387	1572	365	2274	537
MAY	2,036	526	1,536	481	967	474	1627	354	1765	445	1917	742
JUNE	2,049	490	1,521	447	1037	519	1752	390	1990	494	2434	729
JULY	2,020	493	1,581	539	903	507	1393	348	2073	460		
AUG.	1,979	413	1,585	494	840	451	1747	317	2298	547		
SEPT.	1,920	359	1,653	507	821	479	1664	304	2434	536		
OCT.	1,865	409	1,639	451	680	382	1738	280	2612	498		
NOV.	1,782	296	1,509	314	591	188	1491	240	2477	346		
DEC.	1,602	213	1,349	204	401	102	1407	189	2156	250		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	259	269	243	185	179	171
2006	121	126	211	179	193	215						

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518						

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$ 161,800	\$ 169,000	\$ 171,000	\$ 168,750	\$ 161,000	\$ 169,950	\$ 166,500	\$ 166,500	\$ 175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$ 162,500	\$ 165,250	\$ 174,500	\$ 176,500	\$ 166,500	\$ 160,000	\$ 168,000	\$ 174,000	\$ 167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 241,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 505,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 525,000	\$ 499,000	\$ 519,000						

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$ 183,158	\$ 189,608	\$ 195,612	\$ 204,178	\$ 185,018	\$ 188,075	\$ 189,314	\$ 189,314	\$ 190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$ 189,822	\$ 193,122	\$ 195,193	\$ 191,898	\$ 190,604	\$ 189,763	\$ 189,607	\$ 195,137	\$ 192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 546,279	\$ 505,450	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 562,199	\$ 550,186	\$ 550,986						

MULTIPLE LISTING STATISTICS FOR JUNE 2006

		CLOSED '05	CLOSED '06	AVERAGE 2005	PRICE 2006
RESIDENTIAL/COMMON INT.	RES	276	215	\$ 539,350	\$ 550,986
MOBILE HOME-IN PARK	MOB	11	10	\$ 61,627	\$ 86,830
RESIDENTIAL INCOME	RIN	1	2	\$ 542,975	\$ 1,495,000
LAND	LND	72	34	\$ 230,996	\$ 248,773
COMMERCIAL/INDUSTRIAL	COM	2	2	\$ 387,500	\$ 572,500
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - JUNE 2006					
AREA	ZONE	2005 # OF SALES	2005 AVG. PRICE	2006 # OF SALES	2006 AVG. PRICE
GREATER CAMERON PARK	12601	47	\$ 484,154	32	\$ 537,631
EL DORADO HILLS	12602	84	\$ 724,281	66	\$ 685,547
SHINGLE SPRINGS	12603	13	\$ 622,346	10	\$ 652,674
RESCUE/LUNEMAN	12604	11	\$ 656,995	7	\$ 694,429
LATROBE/SOUTH AREA	12605	1	\$ 1,050,000	1	\$ 550,000
GREATER PLACERVILLE	12701	23	\$ 393,909	26	\$ 441,269
DIAMOND SPRGS/EL DORADO	12702	12	\$ 472,929	11	\$ 505,091
PLEASANTVALLEY/PLV SOUTH	12703	10	\$ 438,200	5	\$ 751,180
SOMERSET/SOUTH COUNTY	12704	14	\$ 362,457	12	\$ 367,542
COLOMA, LOTUS	12705	3	\$ 476,167	1	\$ 1,248,000
GREENSTONE/GOLDHILLWEST	12706	2	\$ 792,000	0	\$ -
MOSQUITO, SWANSBORO	12707	4	\$ 326,500	5	\$ 430,000
CAMINO, CEDAR GROVE	12801	6	\$ 468,583	5	\$ 488,400
POLLOCK PINES, SLY PARK	12802	22	\$ 367,161	16	\$ 388,906
AMERICAN RIVER CANYON	12803	1	\$ 230,000	2	\$ 143,250
GEORGETOWN, GARDENVALLEY	12901	9	\$ 413,878	9	\$ 376,444
PILOT HILL, COOL	12902	13	\$ 397,646	7	\$ 448,786
NORTH COUNTY	12903	1	\$ 375,000	0	\$ -

TRANSACTION SUMMARY

	2005 MONTH	2005 YTD	2006 MONTH	2006 YTD
PENDING SALES-TOTAL	512	3132	261	1799
PENDING SALES - RESIDENTIAL	383	2307	206	1369
CLOSED SALES - TOTAL	362	2096	263	1309
CLOSED SALES - RESIDENTIAL	276	1517	215	1046
CLOSED SALES -RES.MEDIAN PRICE	\$ 479,705	\$ 459,000	\$ 519,000	\$ 500,153
LISTING INVENTORY - TOTAL	1990		2434	
LISTING INVENTORY - RESIDENTIAL	1175		1764	

Market Statistics Report

Listings as of 07/07/06 at 3:12pm

JUNE 2006

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	31	99	69	16	215
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	31	99	69	16	215
Dollar Value	\$10,330,900	\$49,630,850	\$46,000,685	\$12,499,495	\$118,461,930
Average List Price	\$342,515	\$516,646	\$683,785	\$803,493	\$566,525
Average Sold Price	\$333,255	\$501,322	\$666,677	\$781,218	\$550,986
Average Market Time	54	68	56	68	62
Average Square Feet	1221	1875	2751	3595	2190
% of List Price	97.30	97.03	97.50	97.23	97.26
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Area Market Survey Summary

Listings as of 07/07/06 at 3:10pm

Selling Price Range	Quantity	Average DOM	Summary Price Information			
\$120,000 - \$139,999	1	3	Minimum	\$139,000	Maximum	\$1,565,000
\$140,000 - \$159,999	1	5	Average	\$550,986	Median	\$519,000
\$200,000 - \$249,999	5	63				
\$250,000 - \$299,999	12	62				
\$300,000 - \$349,999	15	93				
\$350,000 - \$399,999	24	65				
\$400,000 - \$449,999	21	69				
\$450,000 - \$499,999	22	48				
\$500,000 - \$549,999	22	50				
\$550,000 - \$599,999	18	71				
\$600,000 - \$649,999	18	59				
\$650,000 - \$699,999	13	60				
\$700,000 - \$749,999	11	54				
\$750,000 - \$799,999	9	88				
\$800,000 - \$849,999	4	28				
\$850,000 - \$899,999	2	16				
\$900,000 - \$949,999	4	29				
\$950,000 - \$999,999	3	114				
\$1,000,000 and over	10	57				
=====						
	215	62				

All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Market Statistics Report

Listings as of 07/07/06 at 3:09pm

YEAR TO DATE 1/1/06 - 6/30/06

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	158	502	304	82	1046
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	158	502	304	82	1046
Dollar Value	\$54,678,035	\$244,701,318	\$206,130,178	\$66,658,561	\$572,168,092
Average List Price	\$356,177	\$499,162	\$696,210	\$845,172	\$561,957
Average Sold Price	\$346,064	\$487,453	\$678,060	\$812,909	\$547,006
Average Market Time	66	70	69	61	68
Average Square Feet	1254	1868	2742	3700	2173
% of List Price	97.16	97.65	97.39	96.18	97.34
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

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Area Market Survey Summary

Listings as of 07/07/06 at 3:07pm

Sold Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
\$30,000 - \$39,999	1	1	\$37,000	\$1,950,000	
\$120,000 - \$139,999	2	2	\$547,006	\$500,153	
\$140,000 - \$159,999	2	43			
\$160,000 - \$179,999	3	87			
\$180,000 - \$199,999	6	74			
\$200,000 - \$249,999	24	70			
\$250,000 - \$299,999	69	65			
\$300,000 - \$349,999	95	76			
\$350,000 - \$399,999	107	63			
\$400,000 - \$449,999	113	63			
\$450,000 - \$499,999	92	61			
\$500,000 - \$549,999	102	60			
\$550,000 - \$599,999	72	74			
\$600,000 - \$649,999	81	65			
\$650,000 - \$699,999	78	70			
\$700,000 - \$749,999	44	53			
\$750,000 - \$799,999	39	84			
\$800,000 - \$849,999	16	68			
\$850,000 - \$899,999	19	71			
\$900,000 - \$949,999	13	80			
\$950,000 - \$999,999	17	103			
\$1,000,000 and over	51	94			
=====					
	1046	68			

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