

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	294**	\$110,913,900**
JULY	370	261	\$ 99,145,500

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325	1617	350
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296		
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	258	232					

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257					

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 467,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$367,950	\$374,000					

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$411,386	\$416,538					

MULTIPLE LISTING STATISTICS FOR JULY 2014

		CLOSED '13	CLOSED '14	AVERAGE 2013	PRICE 2014
RESIDENTIAL/COMMON INT.	RES	254	232	\$ 394,482	\$ 416,538
MOBILE HOME-IN PARK	MOB	10	11	\$ 29,380	\$ 40,991
RESIDENTIAL INCOME	RIN	1	0	\$ 555,000	\$ -
LAND	LND	20	17	\$ 154,325	\$ 115,171
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 420,250	\$ 99,999
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - JULY 2014					
AREA	ZONE	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
GREATER CAMERON PARK	12601	35	\$ 390,308	33	\$ 360,064
EL DORADO HILLS	12602	75	\$ 564,476	73	\$ 620,399
SHINGLE SPRINGS	12603	15	\$ 445,200	12	\$ 418,938
RESCUE/LUNEMAN	12604	3	\$ 398,333	2	\$ 662,000
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	23	\$ 287,639	26	\$ 340,182
DIAMOND SPRGS/EL DORADO	12702	13	\$ 297,277	11	\$ 275,227
PLEASANTVALLEY/PLV SOUTH	12703	12	\$ 317,422	3	\$ 367,667
SOMERSET/SOUTH COUNTY	12704	13	\$ 219,415	7	\$ 206,857
COLOMA, LOTUS	12705	1	\$ 425,000	3	\$ 356,000
GREENSTONE/GOLDHILLWEST	12706	5	\$ 604,280	5	\$ 441,400
MOSQUITO, SWANSBORO	12707	3	\$ 184,483	2	\$ 226,650
CAMINO, CEDAR GROVE	12801	4	\$ 302,413	6	\$ 312,650
POLLOCK PINES, SLY PARK	12802	22	\$ 228,632	23	\$ 216,167
AMERICAN RIVER CANYON	12803	2	\$ 92,500	2	\$ 210,000
GEORGETOWN, GARDENVALLEY	12901	14	\$ 248,500	14	\$ 277,357
PILOT HILL, COOL	12902	12	\$ 381,250	10	\$ 305,605
NORTH COUNTY	12903	2	\$ 362,410	0	\$ -

TRANSACTION SUMMARY

	2013 MONTH	2013 YTD	2014 MONTH	2014 YTD
PENDING SALES-TOTAL	411	2935	370	2512
PENDING SALES - RESIDENTIAL	370	2682	338	2209
CLOSED SALES - TOTAL	286	1899	261	1706
CLOSED SALES - RESIDENTIAL	254	1645	232	1481
CLOSED SALES -RES.MEDIAN PRICE	\$ 355,550	\$ 329,000	\$ 374,000	\$ 365,000
LISTING INVENTORY - TOTAL	1447		1671	
LISTING INVENTORY - RESIDENTIAL	1010		1107	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (7/1 - 7/31)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	242	\$350,769	197	\$342,888
12602	EL DORADO HILLS	427	\$519,592	458	\$601,473
12603	SHINGLE SPRINGS	77	\$429,272	74	\$482,853
12604	RESCUE/NORTH AREA	30	\$412,583	37	\$501,182
12605	LATROBE/SOUTH AREA	13	\$467,486	9	\$518,222
12701	PLACERVILLE	159	\$256,936	156	\$299,685
12702	DIAMOND SPRINGS/EL DORADO	79	\$241,474	99	\$277,196
12703	PLEASANT VALLEY	66	\$308,020	40	\$343,485
12704	SOMERSET/SOUTH COUNTY	76	\$207,505	62	\$231,996
12705	LOTUS/COLOMA	5	\$363,500	9	\$283,111
12706	GREENSTONE,GOLD HILL WEST	29	\$465,187	20	\$480,938
12707	SWANSBORO	16	\$168,515	19	\$233,389
12801	CAMINO/CEDAR GROVE	41	\$352,584	46	\$300,992
12802	POLLOCK PINES/SLY PARK	50	\$194,111	119	\$226,281
12803	AMERICAN RIVER CANYON	10	\$146,225	10	\$245,903
12901	GEORGETOWN DIVIDE	74	\$214,801	66	\$257,027
12902	PILOT HILL/COOL	68	\$395,491	57	\$311,672
12903	NORTH COUNTY	6	\$279,978	3	\$368,330

REPORT 4B

Market Statistics Report

Listings as of 08/12/14 at 3:06pm

JULY 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	33	107	71	21	232
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	33	107	71	21	232
Dollar Value	\$6,717,937	\$37,658,658	\$38,800,995	\$13,459,225	\$96,636,815
Average List Price	\$205,851	\$361,383	\$557,930	\$653,895	\$425,887
Average Sold Price	\$203,574	\$351,950	\$546,493	\$640,915	\$416,538
Average Market Time	48	47	50	62	49
Average Square Feet	1171	1815	2721	3523	2155
% of List Price	98.89	97.39	97.95	98.02	97.80
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 08/12/14 at 3:06pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	2	116	<u>Minimum</u>	\$80,000	<u>Maximum</u>	\$1,300,000
\$90,000 thru \$99,999	1	74	<u>Average</u>	\$416,538	<u>Median</u>	\$374,000
\$100,000 thru \$119,999	1	28				
\$120,000 thru \$139,999	4	101				
\$140,000 thru \$159,999	4	20				
\$160,000 thru \$179,999	9	33				
\$180,000 thru \$199,999	10	53				
\$200,000 thru \$249,999	22	42				
\$250,000 thru \$299,999	24	36				
\$300,000 thru \$349,999	30	71				
\$350,000 thru \$399,999	19	42				
\$400,000 thru \$449,999	15	56				
\$450,000 thru \$499,999	21	27				
\$500,000 thru \$549,999	15	47				
\$550,000 thru \$599,999	22	56				
\$600,000 thru \$649,999	6	57				
\$650,000 thru \$699,999	5	37				
\$700,000 thru \$749,999	6	92				
\$750,000 thru \$799,999	5	34				
\$800,000 thru \$849,999	2	82				
\$850,000 thru \$899,999	3	22				
\$1,000,000 thru \$1,249,999	5	50				
\$1,250,000 thru \$1,499,999	1	14				
	232	49				

Market Statistics Report

Listings as of 08/12/14 at 3:16pm

YEAR TO DATE 1/1/14 – 7/31/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	240	711	404	126	1481
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	240	711	404	126	1481
Dollar Value	\$52,618,063	\$241,466,490	\$223,378,345	\$82,483,475	\$599,946,373
Average List Price	\$223,489	\$345,795	\$564,100	\$676,927	\$413,698
Average Sold Price	\$219,242	\$339,615	\$552,917	\$654,631	\$405,095
Average Market Time	52	48	54	65	52
Average Square Feet	1281	1848	2882	3717	2197
% of List Price	98.10	98.21	98.02	96.71	97.92
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 08/12/14 at 3:15pm

Sold

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	27	Minimum	\$52,750	Maximum	\$2,750,000
\$60,000 thru \$69,999	1	3	Average	\$405,095	Median	\$365,000
\$70,000 thru \$79,999	4	21				
\$80,000 thru \$89,999	6	70				
\$90,000 thru \$99,999	9	47				
\$100,000 thru \$119,999	13	48				
\$120,000 thru \$139,999	27	87				
\$140,000 thru \$159,999	48	47				
\$160,000 thru \$179,999	47	44				
\$180,000 thru \$199,999	52	58				
\$200,000 thru \$249,999	142	46				
\$250,000 thru \$299,999	173	55				
\$300,000 thru \$349,999	160	53				
\$350,000 thru \$399,999	173	39				
\$400,000 thru \$449,999	122	58				
\$450,000 thru \$499,999	111	46				
\$500,000 thru \$549,999	109	51				
\$550,000 thru \$599,999	77	60				
\$600,000 thru \$649,999	53	53				
\$650,000 thru \$699,999	33	53				
\$700,000 thru \$749,999	25	51				
\$750,000 thru \$799,999	21	38				
\$800,000 thru \$849,999	14	47				
\$850,000 thru \$899,999	9	106				
\$900,000 thru \$949,999	6	34				
\$950,000 thru \$999,999	10	60				
\$1,000,000 thru \$1,249,999	20	53				
\$1,250,000 thru \$1,499,999	11	91				
\$1,500,000 thru \$1,749,999	3	47				
\$2,750,000 thru \$2,999,999	1	366				
	1481	52				