

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2011

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	196	161**	\$ 43,079,000**
FEB.	244	155**	\$ 40,262,300**
MAR.	241	214**	\$ 62,655,500**
APR.	264	224**	\$ 67,644,600**
MAY	300	227**	\$ 61,274,200**
JUNE	315	253**	\$ 77,273,100**
JULY	281	247**	\$ 69,481,100**
AUG.	314	238**	\$ 62,354,300**
SEPT.	278	256**	\$ 66,590,500**
OCT.	291	189**	\$ 49,061,400**
NOV.	284	224**	\$ 58,894,700**
DEC.	235	261**	\$ 75,850,200**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903500**
APR.	373	243**	\$70,060,700**
MAY	380	289**	\$83,632,700**
JUNE	369	285**	\$83,403,100**
JULY	509	248	\$73,857,300
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2007	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1858	575	1672	487	1502	389	1420	350	1307	346	1236	269
FEB.	1640	512	1773	450	1484	291	1506	363	1355	309	1275	268
MAR.	1794	599	1750	494	1508	362	1622	426	1349	307	1175	264
APR.	2363	719	1810	437	1619	396	1680	395	1493	392	1335	294
MAY	2609	606	2164	599	1763	435	1734	381	1557	332	1400	316
JUNE	2629	558	2147	479	1802	371	1814	401	1662	383	1793	276
JULY	2515	508	2163	445	1813	409	1847	389	1731	403	1350	213
AUG.	2490	538	2127	397	1857	343	1716	336	1713	369		
SEPT.	2290	436	1873	397	1718	284	1705	337	1652	331		
OCT.	2119	411	1796	327	1665	347	1549	274	1445	229		
NOV.	1901	339	1679	282	1591	267	1464	255	1477	261		
DEC.	1627	288	1449	255	1346	205	1290	221	1233	195		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	197	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	174	202	239
2012	154	203	234	220	260	285	232					

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152					

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$ 249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000					

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2001	\$ 248,974	\$ 282,576	\$ 286,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$ 293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$525,941	\$538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$426,308	\$425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$336,473	\$376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$352,727	\$346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$319,206	\$298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,468	\$287,011	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$306,939	\$311,455	\$308,060	\$311,485					

**MULTIPLE LISTING STATISTICS FOR JULY 2012**

				AVERAGE	PRICE
		CLOSED '11	CLOSED '12	2011	2012
RESIDENTIAL/COMMON INT.	RES	226	232	\$ 297,264	\$ 311,485
MOBILE HOME-IN PARK	MOB	5	5	\$ 48,700	\$ 41,500
RESIDENTIAL INCOME	RIN	2	0	\$ 307,500	\$ -
LAND	LND	13	11	\$ 94,231	\$ 125,945
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 216,500	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - JULY 2012</b>					
		2011	2011	2012	2012
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	32	\$ 264,950	39	\$ 269,238
EL DORADO HILLS	12602	68	\$ 450,437	70	\$ 472,347
SHINGLE SPRINGS	12603	16	\$ 401,406	13	\$ 366,746
RESCUE/LUNEMAN	12604	5	\$ 327,200	5	\$ 356,700
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 247,000
GREATER PLACERVILLE	12701	24	\$ 204,988	20	\$ 198,530
DIAMOND SPRGS/EL DORADO	12702	8	\$ 215,213	13	\$ 216,696
PLEASANTVALLEY/PLV SOUTH	12703	7	\$ 209,021	7	\$ 284,214
SOMERSET/SOUTH COUNTY	12704	9	\$ 165,767	4	\$ 211,000
COLOMA, LOTUS	12705	0	\$ -	1	\$ 205,000
GREENSTONE/GOLDHILLWEST	12706	2	\$ 357,500	6	\$ 442,600
MOSQUITO, SWANSBORO	12707	1	\$ 97,650	1	\$ 116,000
CAMINO, CEDAR GROVE	12801	10	\$ 246,236	13	\$ 171,614
POLLOCK PINES, SLY PARK	12802	19	\$ 159,721	21	\$ 169,557
AMERICAN RIVER CANYON	12803	1	\$ 160,000	3	\$ 237,000
GEORGETOWN, GARDENVALLEY	12901	8	\$ 147,313	7	\$ 195,129
PILOT HILL, COOL	12902	16	\$ 173,081	8	\$ 179,429
NORTH COUNTY	12903	0	\$ -	0	\$ -

**TRANSACTION SUMMARY**

	2011	2011	2012	2012
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	281	1841	509	2529
PENDING SALES - RESIDENTIAL	267	1736	489	2343
CLOSED SALES - TOTAL	247	1481	248	1715
CLOSED SALES - RESIDENTIAL	226	1337	232	1567
CLOSED SALES -RES.MEDIAN PRICE	\$ 264,000	\$ 262,500	\$ 285,000	\$ 260,000
LISTING INVENTORY - TOTAL	1731		1350	
LISTING INVENTORY - RESIDENTIAL	1290		986	

## Area Market Survey Summary

JULY 2012

Listings as of 08/08/12 at 3:51pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	132	<b>Minimum</b>	\$52,000	<b>Maximum</b>	\$1,140,000
\$60,000 thru \$69,999	4	48	<b>Average</b>	\$311,485	<b>Median</b>	\$285,000
\$70,000 thru \$79,999	3	169				
\$80,000 thru \$89,999	3	73				
\$90,000 thru \$99,999	4	76				
\$100,000 thru \$119,999	7	123				
\$120,000 thru \$139,999	13	102				
\$140,000 thru \$159,999	17	78				
\$160,000 thru \$179,999	10	59				
\$180,000 thru \$199,999	13	87				
\$200,000 thru \$249,999	27	75				
\$250,000 thru \$299,999	22	101				
\$300,000 thru \$349,999	23	67				
\$350,000 thru \$399,999	23	61				
\$400,000 thru \$449,999	15	76				
\$450,000 thru \$499,999	16	34				
\$500,000 thru \$549,999	9	87				
\$550,000 thru \$599,999	4	117				
\$600,000 thru \$649,999	10	102				
\$650,000 thru \$699,999	2	72				
\$700,000 thru \$749,999	1	52				
\$750,000 thru \$799,999	2	49				
\$1,000,000 thru \$1,249,999	3	67				
	232	79				

## Market Statistics Report

Listings as of 08/08/12 at 3:54pm

<u>Residential</u>	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	39	117	57	19	232
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	39	117	57	19	232
Dollar Value	\$6,277,430	\$30,990,335	\$24,024,390	\$10,972,400	\$72,264,555
Average List Price	\$162,849	\$269,048	\$427,297	\$582,574	\$315,752
Average Sold Price	\$160,960	\$264,875	\$421,481	\$577,495	\$311,485
Average Market Time	95	82	62	72	79
Average Square Feet	1331	1876	2734	4060	2174
% of List Price	98.84	98.45	98.64	99.13	98.65
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

# Market Statistics Report

Listings as of 08/08/12 at 3:58pm

## YEAR TO DATE 1/1/12- 7/31/12

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	263	745	412	147	1567
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	263	745	412	147	1567
Dollar Value	\$38,684,980	\$186,737,562	\$176,590,900	\$75,710,114	\$477,723,556
Average List Price	\$151,544	\$256,943	\$437,988	\$522,091	\$311,727
Average Sold Price	\$147,091	\$250,654	\$428,619	\$515,035	\$304,865
Average Market Time	83	83	77	87	82
Average Square Feet	1295	1891	2897	3856	2240
% of List Price	97.06	97.55	97.86	98.65	97.80
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 08/08/12 at 3:58pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	4	139	<b>Minimum</b>	\$35,000	<b>Maximum</b>	\$1,699,000
\$40,000 thru \$49,999	5	173	<b>Average</b>	\$304,865	<b>Median</b>	\$260,000
\$50,000 thru \$59,999	15	131				
\$60,000 thru \$69,999	21	74				
\$70,000 thru \$79,999	15	113				
\$80,000 thru \$89,999	33	72				
\$90,000 thru \$99,999	32	73				
\$100,000 thru \$119,999	67	86				
\$120,000 thru \$139,999	86	91				
\$140,000 thru \$159,999	97	72				
\$160,000 thru \$179,999	96	79				
\$180,000 thru \$199,999	89	75				
\$200,000 thru \$249,999	177	73				
\$250,000 thru \$299,999	162	92				
\$300,000 thru \$349,999	147	80				
\$350,000 thru \$399,999	143	87				
\$400,000 thru \$449,999	95	80				
\$450,000 thru \$499,999	71	61				
\$500,000 thru \$549,999	58	83				
\$550,000 thru \$599,999	34	71				
\$600,000 thru \$649,999	36	77				
\$650,000 thru \$699,999	16	90				
\$700,000 thru \$749,999	19	105				
\$750,000 thru \$799,999	11	182				
\$800,000 thru \$849,999	6	62				
\$850,000 thru \$899,999	7	74				
\$900,000 thru \$949,999	2	69				
\$950,000 thru \$999,999	4	66				
\$1,000,000 thru \$1,249,999	14	59				
\$1,250,000 thru \$1,499,999	2	25				
\$1,500,000 thru \$1,749,999	3	152				
	1567	82				