

## EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2009

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	161	101**	\$ 34,849,000**
FEB.	159	117**	\$ 37,862,900**
MAR.	195	136**	\$ 48,388,000**
APR.	222	150**	\$ 46,268,600**
MAY	240	170**	\$ 60,375,700**
JUNE	245	194**	\$ 69,278,400**
JULY	238	220**	\$ 72,833,900**
AUG.	273	173**	\$ 53,285,100**
SEPT.	265	197**	\$ 58,718,800**
OCT.	239	210**	\$ 61,961,600**
NOV.	192	178**	\$ 55,637,400**
DEC.	186	174**	\$ 57,622,600**

YEAR: 2010

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	201	139**	\$ 44,495,900**
FEB.	248	145**	\$ 43,527,600**
MAR.	273	202**	\$ 60,288,300**
APR.	300	216**	\$ 72,902,500**
MAY	250	227**	\$ 75,616,800**
JUNE	250	233**	\$ 76,423,900**
JULY	259	188	\$ 60,399,100
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2005	YEAR	2006	YEAR	2007	YEAR	2008	YEAR	2009	YEAR	2010
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1386	259	2207	462	1858	575	1672	487	1502	389	1420	350
FEB.	1489	254	2224	457	1640	512	1773	450	1484	291	1506	363
MAR.	1500	324	2212	458	1794	599	1750	494	1508	362	1622	426
APR.	1572	365	2274	537	2363	719	1810	437	1619	396	1680	395
MAY	1765	445	1917	742	2609	606	2164	599	1763	435	1734	381
JUNE	1990	494	2434	729	2629	558	2147	479	1802	371	1814	401
JULY	2073	460	2567	622	2515	508	2163	445	1813	409	1847	389
AUG.	2298	547	2525	625	2490	538	2127	397	1857	343		
SEPT.	2434	536	2552	544	2290	436	1873	397	1718	284		
OCT.	2612	498	2359	455	2119	411	1796	327	1665	347		
NOV.	2477	346	2140	361	1901	339	1679	282	1591	267		
DEC.	2156	250	1759	254	1627	288	1449	255	1346	205		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	158					

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309					

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$ 183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$ 225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$ 249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$287,500	\$ 292,500	\$ 281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$330,000	\$325,000					

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$ 210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$ 251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$ 293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$525,941	\$538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$426,308	\$425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$336,473	\$376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$ 312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$352,727	\$346,698	\$367,423	\$360,990					

**MULTIPLE LISTING STATISTICS FOR JULY 2010**

				AVERAGE	PRICE
		CLOSED '09	CLOSED '10	2009	2010
RESIDENTIAL/COMMON INT.	RES	197	158	\$ 357,571	\$ 360,990
MOBILE HOME-IN PARK	MOB	10	15	\$ 42,425	\$ 30,430
RESIDENTIAL INCOME	RIN	1	1	\$ 180,000	\$ 425,000
LAND	LND	12	13	\$ 149,032	\$ 100,492
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 1,175,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - JULY 2010</b>					
		2009	2009	2010	2010
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	27	\$ 307,876	24	\$ 315,044
EL DORADO HILLS	12602	74	\$ 495,448	50	\$ 507,991
SHINGLE SPRINGS	12603	5	\$ 382,955	6	\$ 435,280
RESCUE/LUNEMAN	12604	4	\$ 365,000	6	\$ 416,500
LATROBE/SOUTH AREA	12605	1	\$ 449,000	1	\$ 590,000
GREATER PLACERVILLE	12701	21	\$ 246,469	14	\$ 206,786
DIAMOND SPRGS/EL DORADO	12702	5	\$ 320,300	9	\$ 242,444
PLEASANTVALLEY/PLV SOUTH	12703	9	\$ 323,333	2	\$ 289,500
SOMERSET/SOUTH COUNTY	12704	8	\$ 157,363	5	\$ 235,780
COLOMA, LOTUS	12705	0	\$ -	1	\$ 307,000
GREENSTONE/GOLDHILLWEST	12706	3	\$ 549,333	1	\$ 240,000
MOSQUITO, SWANSBORO	12707	0	\$ -	5	\$ 266,800
CAMINO, CEDAR GROVE	12801	4	\$ 328,750	4	\$ 376,000
POLLOCK PINES, SLY PARK	12802	17	\$ 177,335	9	\$ 191,989
AMERICAN RIVER CANYON	12803	5	\$ 182,000	2	\$ 196,500
GEORGETOWN, GARDENVALLEY	12901	4	\$ 245,000	5	\$ 275,000
PILOT HILL, COOL	12902	8	\$ 264,625	13	\$ 351,492
NORTH COUNTY	12903	2	\$ 410,016	1	\$ 90,000

**TRANSACTION SUMMARY**

	2009	2009	2010	2010
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	238	1460	259	1781
PENDING SALES - RESIDENTIAL	214	1356	242	1701
CLOSED SALES - TOTAL	220	1088	188	1325
CLOSED SALES - RESIDENTIAL	197	992	158	1206
CLOSED SALES -RES.MEDIAN PRICE	\$ 337,750	\$ 335,000	\$ 325,000	\$ 304,500
LISTING INVENTORY - TOTAL	1813		1847	
LISTING INVENTORY - RESIDENTIAL	1266		1377	

# Market Statistics Report

Listings as of 08/03/10 at 3:09pm

## JULY 2010

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	22	70	52	14	158
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	22	70	52	14	158
Dollar Value	\$4,278,150	\$20,659,227	\$24,525,200	\$7,573,900	\$57,036,477
Average List Price	\$199,845	\$311,548	\$479,678	\$554,007	\$372,812
Average Sold Price	\$194,461	\$295,132	\$471,638	\$540,993	\$360,990
Average Market Time	59	80	75	76	75
Average Square Feet	1228	1995	2893	3853	2348
% of List Price	97.31	94.73	98.32	97.65	96.83
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 08/03/10 at 3:09pm

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
<u>Selling Price Range</u>			<u>Minimum</u>	\$55,000	<u>Maximum</u>	\$1,410,000
\$50,000 thru \$59,999	1	15	<u>Average</u>	\$360,990	<u>Median</u>	\$325,000
\$60,000 thru \$69,999	1	96				
\$70,000 thru \$79,999	1	209				
\$80,000 thru \$89,999	2	62				
\$90,000 thru \$99,999	1	195				
\$100,000 thru \$119,999	1	34				
\$120,000 thru \$139,999	6	35				
\$140,000 thru \$159,999	7	47				
\$160,000 thru \$179,999	11	76				
\$180,000 thru \$199,999	5	30				
\$200,000 thru \$249,999	12	62				
\$250,000 thru \$299,999	22	90				
\$300,000 thru \$349,999	19	85				
\$350,000 thru \$399,999	16	52				
\$400,000 thru \$449,999	13	62				
\$450,000 thru \$499,999	12	70				
\$500,000 thru \$549,999	10	96				
\$550,000 thru \$599,999	2	25				
\$600,000 thru \$649,999	2	139				
\$650,000 thru \$699,999	2	156				
\$700,000 thru \$749,999	3	139				
\$750,000 thru \$799,999	2	194				
\$850,000 thru \$899,999	1	16				
\$900,000 thru \$949,999	2	141				
\$950,000 thru \$999,999	1	5				
\$1,000,000 thru \$1,249,999	2	53				
\$1,250,000 thru \$1,499,999	1	13				
	158	75				

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All Interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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## Market Statistics Report

Listings as of 08/03/10 at 3:13pm

**YEAR TO DATE 1/1/10 - 7/31/10**

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	190	575	324	117	1206
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	190	575	324	117	1206
Dollar Value	\$36,440,234	\$167,066,181	\$145,010,085	\$71,363,790	\$419,880,290
Average List Price	\$200,837	\$299,045	\$457,397	\$639,795	\$359,173
Average Sold Price	\$191,791	\$290,550	\$447,562	\$609,947	\$348,159
Average Market Time	72	77	88	97	81
Average Square Feet	1321	1946	2915	3938	2301
% of List Price	95.50	97.16	97.85	95.33	96.93
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey

Listings as of 08/03/10 at 3:12pm

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
<u>Selling Price Range</u>			<u>Minimum</u>	\$54,285	<u>Maximum</u>
\$50,000 thru \$59,999	4	34	<u>Average</u>	\$348,159	<u>Median</u>
\$60,000 thru \$69,999	3	54			\$2,225,000
\$70,000 thru \$79,999	5	101			\$304,500
\$80,000 thru \$89,999	9	64			
\$90,000 thru \$99,999	13	103			
\$100,000 thru \$119,999	28	64			
\$120,000 thru \$139,999	43	74			
\$140,000 thru \$159,999	55	68			
\$160,000 thru \$179,999	60	71			
\$180,000 thru \$199,999	62	70			
\$200,000 thru \$249,999	148	67			
\$250,000 thru \$299,999	152	77			
\$300,000 thru \$349,999	122	94			
\$350,000 thru \$399,999	117	71			
\$400,000 thru \$449,999	113	77			
\$450,000 thru \$499,999	76	86			
\$500,000 thru \$549,999	48	86			
\$550,000 thru \$599,999	37	117			
\$600,000 thru \$649,999	27	104			
\$650,000 thru \$699,999	12	89			
\$700,000 thru \$749,999	10	72			
\$750,000 thru \$799,999	21	99			
\$800,000 thru \$849,999	9	93			
\$850,000 thru \$899,999	6	177			
\$900,000 thru \$949,999	4	141			
\$950,000 thru \$999,999	5	175			
\$1,000,000 thru \$1,249,999	10	150			
\$1,250,000 thru \$1,499,999	4	136			
\$1,750,000 thru \$1,999,999	2	150			
\$2,000,000 thru \$2,249,999	1	173			
	1206	81			