

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	178**	\$ 73,022,900**
FEB.	315	185**	\$ 74,118,000**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	315**	\$134,558,800**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	165**	\$ 65,511,000**
MAR.	308	235**	\$102,738,300**
APR.	351	288**	\$127,761,700**
MAY	420	311**	\$141,802,200**
JUNE	426	346**	\$163,840,900**
JULY	397	288	\$134,833,400
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251	869	215
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325	982	261
APR.	1335	294	1226	271	1445	340	1514	451	1322	335	1162	326
MAY	1400	316	1331	305	1614	415	1585	352	1518	363	1423	384
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399	1583	226
JULY	1350	213	1447	325	1617	350	1568	351	1601	335	1445	299
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300		
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268		
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216		
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	232
2017	181	131	194	236	269	299	256					

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217					

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,399	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 469,950	\$460,000	\$ 499,900	\$486,500					

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$639,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 450,095	\$ 444,147	\$ 496,172	\$ 496,768	\$ 512,735	\$ 526,364	\$515,368					

MULTIPLE LISTING STATISTICS FOR JULY 2017

		CLOSED '16	CLOSED '17	AVERAGE 2016	PRICE 2017
RESIDENTIAL/COMMON INT.	RES	264	256	\$ 449,408	\$ 515,368
MOBILE HOME-IN PARK	MOB	6	9	\$ 66,410	\$ 90,433
RESIDENTIAL INCOME	RIN	2	0	\$ 645,000	\$ -
LAND	LND	25	23	\$ 111,714	\$ 114,148
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 150,000	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA JULY 2017					
AREA	ZONE	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
GREATER CAMERON PARK	12601	22	439764	39	\$ 484,451
EL DORADO HILLS	12602	75	\$ 615,778	85	\$ 699,190
SHINGLE SPRINGS	12603	8	\$ 513,625	14	\$ 490,225
RESCUE/LUNEMAN	12604	4	\$ 583,375	4	\$ 579,250
LATROBE/SOUTH AREA	12605	2	\$ 1,300,000	0	\$ -
GREATER PLACERVILLE	12701	29	\$ 367,545	29	\$ 372,636
DIAMOND SPRGS/EL DORADO	12702	13	\$ 328,603	8	\$ 478,938
PLEASANTVALLEY/PLV SOUTH	12703	7	\$ 409,857	5	\$ 529,520
SOMERSET/SOUTH COUNTY	12704	7	\$ 238,357	12	\$ 251,042
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	7	\$ 526,429	1	\$ 789,000
MOSQUITO, SWANSBORO	12707	3	\$ 262,500	1	\$ 323,000
CAMINO, CEDAR GROVE	12801	13	\$ 465,897	3	\$ 419,167
POLLOCK PINES, SLY PARK	12802	31	\$ 277,746	27	\$ 258,333
AMERICAN RIVER CANYON	12803	5	\$ 153,600	3	\$ 258,333
GEORGETOWN, GARDENVALLEY	12901	14	\$ 312,429	14	\$ 370,179
PILOT HILL, COOL	12902	11	\$ 404,493	11	\$ 453,501
NORTH COUNTY	12903	3	\$ 382,167	0	\$ -

TRANSACTION SUMMARY

	2016 MONTH	2016 YTD	2017 MONTH	2017 YTD
PENDING SALES-TOTAL	432	2796	397	2398
PENDING SALES - RESIDENTIAL	387	2442	354	2122
CLOSED SALES - TOTAL	298	1923	288	1853
CLOSED SALES - RESIDENTIAL	264	1637	256	1565
CLOSED SALES -RES.MEDIAN PRICE	\$ 423,750	\$ 432,500	\$ 486,500	\$ 455,000
LISTING INVENTORY - TOTAL	1601		1445	
LISTING INVENTORY - RESIDENTIAL	1082		947	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 7/31)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	219	\$441,093	215	\$448,671
12602	EL DORADO HILLS	511	\$646,170	462	\$674,283
12603	SHINGLE SPRINGS	90	\$505,925	77	\$563,038
12604	RESCUE/NORTH AREA	30	\$547,714	35	\$632,911
12605	LATROBE/SOUTH AREA	14	\$888,107	7	\$747,571
12701	PLACERVILLE	161	\$352,559	163	\$385,052
12702	DIAMOND SPRINGS/EL DORADO	86	\$340,684	75	\$414,847
12703	PLEASANT VALLEY	52	\$384,352	48	\$459,760
12704	SOMERSET/SOUTH COUNTY	64	\$335,744	77	\$304,818
12705	LOTUS/COLOMA	5	\$462,900	9	\$615,889
12706	GREENSTONE, GOLD HILL WEST	32	\$579,501	32	\$705,825
12707	SWANSBORO	13	\$262,315	14	\$305,429
12801	CAMINO/CEDAR GROVE	55	\$378,271	49	\$391,038
12802	POLLOCK PINES/SLY PARK	138	\$286,498	125	\$332,897
12803	AMERICAN RIVER CANYON	11	\$200,206	4	\$226,250
12901	GEORGETOWN DIVIDE	71	\$304,726	74	\$340,946
12902	PILOT HILL/COOL	75	\$397,131	84	\$440,436
12903	NORTH COUNTY	10	\$401,902	15	\$410,040

Market Statistics Report
JULY 2017

Residential	2-Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active	#Units 0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	#Units 40	111	78	27	256
Pending	#Units 0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold	#Units 40	111	78	27	256
Dollar Value	\$12,902,900	\$48,404,014	\$51,172,910	\$19,454,400	\$131,934,224
Average Sold Price	\$328,337	\$440,326	\$668,699	\$732,000	\$523,172
Average Sold Price	\$322,573	\$436,072	\$656,063	\$720,533	\$515,368
Average Market Time	34	30	52	42	38
Average Square Feet	1366	1895	2858	3488	2274
% of List Price	98.24	99.03	98.11	98.43	98.51
Not Pending or Sold	#Units 0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 08/17/17 at 3:35pm

Selling Price Range	Quantity	Average DOM	Summary Price Information	Minimum	Average	Maximum
\$100,000 thru \$119,999	2	231	\$105,000	13	\$515,368	\$1,842,583
\$120,000 thru \$139,999	1	1		13		
\$140,000 thru \$159,999	4	1		9		
\$160,000 thru \$179,999	1	1		13		
\$180,000 thru \$199,999	1	1		17		
\$200,000 thru \$249,999	11	27		27		
\$250,000 thru \$299,999	19	19		25		
\$300,000 thru \$349,999	27	24		24		
\$350,000 thru \$399,999	29	29		36		
\$400,000 thru \$449,999	19	22		22		
\$450,000 thru \$499,999	24	24		29		
\$500,000 thru \$549,999	25	32		32		
\$550,000 thru \$599,999	25	56		56		
\$600,000 thru \$649,999	16	43		43		
\$650,000 thru \$699,999	10	25		25		
\$700,000 thru \$749,999	11	40		40		
\$750,000 thru \$799,999	6	41		41		
\$800,000 thru \$849,999	7	68		68		
\$850,000 thru \$899,999	3	29		29		
\$900,000 thru \$949,999	1	138		138		
\$950,000 thru \$999,999	1	24		24		
\$1,000,000 thru \$1,249,999	6	99		99		
\$1,250,000 thru \$1,499,999	6	91		91		
\$1,750,000 thru \$1,999,999	1	53		53		
		256		38		

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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Market Statistics Report

YEAR TO DATE 1/1/17 - 7/31/17

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	231	755	447	132	1565
#Units	231	755	447	132	1565
Dollar Value	\$71,975,343	\$330,403,672	\$279,063,259	\$98,726,583	\$780,168,857
Average List Price	\$318,271	\$442,664	\$632,855	\$760,955	\$505,472
Average Sold Price	\$311,582	\$437,621	\$624,303	\$747,929	\$498,510
Average Market Time	38	39	50	52	43
Average Square Feet	1328	1947	2787	3608	2236
% of List Price	97.90	98.86	98.65	98.29	98.62
Not Pending or Sold	0	0	0	0	0
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information	Median	Maximum
\$50,000 thru \$69,999	1	20	Minimum	\$67,025	\$2,495,000
\$60,000 thru \$89,999	2	54	Average	\$498,510	
\$100,000 thru \$119,999	3	169			
\$120,000 thru \$139,999	6	57			
\$140,000 thru \$159,999	10	33			
\$160,000 thru \$179,999	11	80			
\$180,000 thru \$199,999	15	36			
\$200,000 thru \$249,999	82	45			
\$250,000 thru \$299,999	129	33			
\$300,000 thru \$349,999	169	36			
\$350,000 thru \$399,999	158	38			
\$400,000 thru \$449,999	172	34			
\$450,000 thru \$499,999	160	37			
\$500,000 thru \$549,999	131	41			
\$550,000 thru \$599,999	119	51			
\$600,000 thru \$649,999	113	39			
\$650,000 thru \$699,999	61	41			
\$700,000 thru \$749,999	56	40			
\$750,000 thru \$799,999	37	50			
\$800,000 thru \$849,999	27	50			
\$850,000 thru \$899,999	25	82			
\$900,000 thru \$949,999	8	88			
\$950,000 thru \$999,999	8	81			
\$1,000,000 thru \$1,249,999	32	89			
\$1,250,000 thru \$1,499,999	24	88			
\$1,500,000 thru \$1,749,999	3	30			
\$1,750,000 thru \$1,999,999	2	85			
\$2,250,000 thru \$2,499,999	1	244			

REPORT 5B

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

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