

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	212	218	\$ 89,715,700**
FEB.			
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251		
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325		
APR.	1335	294	1226	271	1445	340	1514	451	1322	335		
MAY	1400	316	1331	305	1614	415	1585	352	1518	363		
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399		
JULY	1350	213	1447	325	1617	350	1568	351	1601	335		
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300		
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268		
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216		
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	242	271	311	264	287	236	241	205	232
2017	180											

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105											

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 369,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 402,000											

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 452,768											

MULTIPLE LISTING STATISTICS FOR JANUARY 2017

		CLOSED '16	CLOSED '17	AVERAGE 2016	PRICE 2017
RESIDENTIAL/COMMON INT.	RES	149	180	\$ 460,280	\$ 452,768
MOBILE HOME-IN PARK	MOB	4	8	\$ 41,300	\$ 81,925
RESIDENTIAL INCOME	RIN	0	5	\$ -	\$ 545,000
LAND	LND	23	24	\$ 165,787	\$ 195,214
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 165,000	\$ 160,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA JANUARY 2017					
		2016	2016	2017	2017
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	22	\$ 391,559	16	\$ 408,303
EL DORADO HILLS	12602	40	\$ 687,628	47	\$ 675,540
SHINGLE SPRINGS	12603	10	\$ 483,400	10	\$ 542,410
RESCUE/LUNEMAN	12604	0	\$ -	2	\$ 637,500
LATROBE/SOUTH AREA	12605	0	\$ -	2	\$ 799,500
GREATER PLACERVILLE	12701	15	\$ 414,293	22	\$ 357,682
DIAMOND SPRGS/EL DORADO	12702	14	\$ 302,211	14	\$ 339,318
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 450,500	6	\$ 447,233
SOMERSET/SOUTH COUNTY	12704	7	\$ 291,000	9	\$ 301,336
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 655,000	0	\$ -
MOSQUITO, SWANSBORO	12707	0	\$ -	4	\$ 295,375
CAMINO, CEDAR GROVE	12801	6	\$ 379,167	7	\$ 312,250
POLLOCK PINES, SLY PARK	12802	9	\$ 265,656	15	\$ 310,000
AMERICAN RIVER CANYON	12803	0	\$ -	1	\$ 130,000
GEORGETOWN, GARDENVALLEY	12901	10	\$ 272,525	11	\$ 288,445
PILOT HILL, COOL	12902	7	\$ 499,388	11	\$ 398,727
NORTH COUNTY	12903	1	\$ 398,000	3	\$ 398,633

TRANSACTION SUMMARY

	2016	2016	2017	2017
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	295	295	212	212
PENDING SALES - RESIDENTIAL	258	258	188	188
CLOSED SALES - TOTAL	177	177	218	218
CLOSED SALES - RESIDENTIAL	150	150	180	180
CLOSED SALES -RES.MEDIAN PRICE	\$ 404,750	\$ 404,750	\$ 402,500	\$ 402,500
LISTING INVENTORY - TOTAL	955		744	
LISTING INVENTORY - RESIDENTIAL	632		460	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 1/31)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	22	\$391,559	16	\$408,303
12602	EL DORADO HILLS	40	\$687,628	47	\$675,540
12603	SHINGLE SPRINGS	10	\$483,400	10	\$542,410
12604	RESCUE/NORTH AREA	0	\$0	2	\$637,500
12605	LATROBE/SOUTH AREA	0	\$0	2	\$799,500
12701	PLACERVILLE	15	\$414,293	22	\$357,682
12702	DIAMOND SPRINGS/EL DORADO	14	\$302,211	14	\$339,318
12703	PLEASANT VALLEY	8	\$450,500	6	\$447,233
12704	SOMERSET/SOUTH COUNTY	7	\$291,000	9	\$301,336
12705	LOTUS/COLOMA	0	\$0	0	\$0
12706	GREENSTONE,GOLD HILL WEST	1	\$655,000	0	\$0
12707	SWANSBORO	0	\$0	4	\$295,375
12801	CAMINO/CEDAR GROVE	6	\$379,167	7	\$312,250
12802	POLLOCK PINES/SLY PARK	9	\$265,656	15	\$310,000
12803	AMERICAN RIVER CANYON	0	\$0	1	\$130,000
12901	GEORGETOWN DIVIDE	10	\$272,525	11	\$288,445
12902	PILOT HILL/COOL	7	\$499,388	11	\$398,727
12903	NORTH COUNTY	1	\$398,000	3	\$398,633

Market Statistics Report

Listings as of 02/16/17 at 2:48pm

JANUARY 2017

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	26	92	49	13	180
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	26	92	49	13	180
Dollar Value	\$6,446,525	\$38,176,444	\$26,455,650	\$10,419,650	\$81,498,269
Average List Price	\$255,554	\$420,164	\$549,780	\$823,300	\$460,787
Average Sold Price	\$247,943	\$414,961	\$539,911	\$801,512	\$452,768
Average Market Time	35	59	73	65	60
Average Square Feet	1157	1959	2681	3849	2176
% of List Price	97.02	98.76	98.21	97.35	98.26
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Copyright © 2017, MetroList Services, Inc. Copyright © 2017, Rapattoni Corporation. All rights reserved.
 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 02/16/17 at 2:47pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	20	Minimum	\$67,025	Maximum	\$1,700,000
\$120,000 thru \$139,999	2	32	Average	\$452,768	Median	\$402,500
\$140,000 thru \$159,999	1	19				
\$160,000 thru \$179,999	1	125				
\$180,000 thru \$199,999	3	41				
\$200,000 thru \$249,999	11	79				
\$250,000 thru \$299,999	24	53				
\$300,000 thru \$349,999	22	59				
\$350,000 thru \$399,999	23	58				
\$400,000 thru \$449,999	27	32				
\$450,000 thru \$499,999	13	65				
\$500,000 thru \$549,999	12	72				
\$550,000 thru \$599,999	10	88				
\$600,000 thru \$649,999	8	58				
\$650,000 thru \$699,999	3	58				
\$700,000 thru \$749,999	3	54				
\$750,000 thru \$799,999	4	166				
\$800,000 thru \$849,999	2	32				
\$850,000 thru \$899,999	2	55				
\$900,000 thru \$949,999	1	1				
\$950,000 thru \$999,999	1	242				
\$1,000,000 thru \$1,249,999	3	65				
\$1,250,000 thru \$1,499,999	1	30				
\$1,500,000 thru \$1,749,999	2	41				
	180	60				

REPORT 5A

Market Statistics Report

Listings as of 02/16/17 at 2:48pm

YEAR TO DATE 1/1/17 -1/31/17

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	26	92	49	13	180
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	26	92	49	13	180
Dollar Value	\$6,446,525	\$38,176,444	\$26,455,650	\$10,419,650	\$81,498,269
Average List Price	\$255,554	\$420,164	\$549,780	\$823,300	\$460,787
Average Sold Price	\$247,943	\$414,961	\$539,911	\$801,512	\$452,768
Average Market Time	35	59	73	65	60
Average Square Feet	1157	1959	2681	3849	2176
% of List Price	97.02	98.76	98.21	97.35	98.26
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Copyright © 2017, MetroList Services, Inc. Copyright © 2017, Rapattoni Corporation. All rights reserved.
U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 02/16/17 at 2:47pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	20	Minimum	\$67,025	Maximum	\$1,700,000
\$120,000 thru \$139,999	2	32	Average	\$452,768	Median	\$402,500
\$140,000 thru \$159,999	1	19				
\$160,000 thru \$179,999	1	125				
\$180,000 thru \$199,999	3	41				
\$200,000 thru \$249,999	11	79				
\$250,000 thru \$299,999	24	53				
\$300,000 thru \$349,999	22	59				
\$350,000 thru \$399,999	23	58				
\$400,000 thru \$449,999	27	32				
\$450,000 thru \$499,999	13	65				
\$500,000 thru \$549,999	12	72				
\$550,000 thru \$599,999	10	88				
\$600,000 thru \$649,999	8	58				
\$650,000 thru \$699,999	3	58				
\$700,000 thru \$749,999	3	54				
\$750,000 thru \$799,999	4	166				
\$800,000 thru \$849,999	2	32				
\$850,000 thru \$899,999	2	55				
\$900,000 thru \$949,999	1	1				
\$950,000 thru \$999,999	1	242				
\$1,000,000 thru \$1,249,999	3	65				
\$1,250,000 thru \$1,499,999	1	30				
\$1,500,000 thru \$1,749,999	2	41				

180 60

REPORT 5B