

# FL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138	\$ 49,144,600
FEB.			
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297		
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329		
APR.	1680	395	1493	392	1335	294	1226	271	1445	340		
MAY	1734	381	1557	332	1400	316	1331	305	1614	415		
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380		
JULY	1847	389	1731	403	1350	213	1447	325	1617	350		
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287		
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300		
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	259	234	254	217	234	168	191
2015	117											

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151											

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$363,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000											

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$ 412,059	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317											

**MULTIPLE LISTING STATISTICS FOR JANUARY 2015**

		CLOSED '14	CLOSED '15	AVERAGE 2014	PRICE 2015
RESIDENTIAL/COMMON INT.	RES	152	117	\$ 347,792	\$ 401,317
MOBILE HOME-IN PARK	MOB	4	3	\$ 41,950	\$ 29,833
RESIDENTIAL INCOME	RIN	1	0	\$ 201,000	\$ -
LAND	LND	22	18	\$ 91,023	\$ 116,736
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 195,000	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - JANUARY 2015</b>					
AREA	ZONE	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
GREATER CAMERON PARK	12601	25	\$ 309,134	17	\$ 349,647
EL DORADO HILLS	12602	38	\$ 535,071	34	\$ 621,414
SHINGLE SPRINGS	12603	7	\$ 444,357	6	\$ 498,000
RESCUE/LUNEMAN	12604	5	\$ 409,644	3	\$ 426,333
LATROBE/SOUTH AREA	12605	1	\$ 326,000	0	\$ -
GREATER PLACERVILLE	12701	13	\$ 272,923	9	\$ 305,828
DIAMOND SPRGS/EL DORADO	12702	12	\$ 202,042	4	\$ 324,625
PLEASANTVALLEY/PLV SOUTH	12703	3	\$ 304,633	5	\$ 364,000
SOMERSET/SOUTH COUNTY	12704	8	\$ 213,613	6	\$ 275,833
COLOMA, LOTUS	12705	0	\$ -	1	\$ 150,000
GREENSTONE/GOLDHILLWEST	12706	4	\$ 423,750	0	\$ -
MOSQUITO, SWANSBORO	12707	3	\$ 297,500	0	\$ -
CAMINO, CEDAR GROVE	12801	2	\$ 274,000	3	\$ 326,333
POLLOCK PINES, SLY PARK	12802	51	\$ 210,397	11	\$ 220,636
AMERICAN RIVER CANYON	12803	0	\$ -	1	\$ 219,000
GEORGETOWN, GARDENVALLEY	12901	5	\$ 284,280	10	\$ 224,500
PILOT HILL, COOL	12902	9	\$ 269,444	7	\$ 295,571
NORTH COUNTY	12903	1	\$ 375,000	0	\$ -

**TRANSACTION SUMMARY**

	2014 MONTH	2014 YTD	2015 MONTH	2015 YTD
PENDING SALES-TOTAL	260	260	292	292
PENDING SALES - RESIDENTIAL	229	229	256	256
CLOSED SALES - TOTAL	180	180	138	138
CLOSED SALES - RESIDENTIAL	152	152	117	117
CLOSED SALES -RES.MEDIAN PRICE	\$ 321,500	\$ 321,500	\$ 350,000	\$ 350,000
LISTING INVENTORY - TOTAL	1083		1020	
LISTING INVENTORY - RESIDENTIAL	694		670	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 -1/31

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	25	\$309,134	17	\$349,647
12602	EL DORADO HILLS	38	\$535,071	34	\$621,414
12603	SHINGLE SPRINGS	7	\$444,357	6	\$498,000
12604	RESCUE/NORTH AREA	5	\$409,644	3	\$426,333
12605	LATROBE/SOUTH AREA	1	\$326,000	0	\$0
12701	PLACERVILLE	13	\$272,923	9	\$305,828
12702	DIAMOND SPRINGS/EL DORADO	12	\$202,042	4	\$324,625
12703	PLEASANT VALLEY	3	\$304,633	5	\$364,000
12704	SOMERSET/SOUTH COUNTY	8	\$213,613	6	\$275,833
12705	LOTUS/COLOMA	0	\$0	1	\$150
12706	GREENSTONE,GOLD HILL WEST	4	\$423,750	0	\$0
12707	SWANSBORO	3	\$297,500	0	\$0
12801	CAMINO/CEDAR GROVE	2	\$274,000	3	\$326,333
12802	POLLCK PINES/SLY PARK	16	\$210,397	11	\$220,636
12803	AMERICAN RIVER CANYON	0	\$0	1	\$219,000
12901	GEORGETOWN DIVIDE	5	\$284,280	10	\$224,500
12902	PILOT HILL/COOL	9	\$269,444	7	\$295,571
12903	NORTH COUNTY	1	\$375,000	0	\$0

REPORT 4B

# Market Statistics Report

Listings as of 02/12/15 at 2:49pm

## JANUARY 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	24	50	31	12	117
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	24	50	31	12	117
Dollar Value	\$4,935,500	\$16,404,450	\$17,054,839	\$8,559,250	\$46,954,039
Average List Price	\$213,594	\$338,806	\$562,866	\$746,300	\$414,282
Average Sold Price	\$205,646	\$328,089	\$550,156	\$713,271	\$401,317
Average Market Time	70	77	71	122	79
Average Square Feet	1290	1788	2797	3788	2159
% of List Price	96.28	96.84	97.74	95.57	96.87
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 02/12/15 at 2:49pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	61	<b>Minimum</b>	\$70,000	<b>Maximum</b>	\$1,560,000
\$100,000 thru \$119,999	2	132	<b>Average</b>	\$401,317	<b>Median</b>	\$350,000
\$120,000 thru \$139,999	4	39				
\$140,000 thru \$159,999	3	30				
\$160,000 thru \$179,999	5	90				
\$180,000 thru \$199,999	5	38				
\$200,000 thru \$249,999	13	64				
\$250,000 thru \$299,999	7	119				
\$300,000 thru \$349,999	17	68				
\$350,000 thru \$399,999	11	79				
\$400,000 thru \$449,999	11	86				
\$450,000 thru \$499,999	9	88				
\$500,000 thru \$549,999	11	65				
\$550,000 thru \$599,999	5	139				
\$600,000 thru \$649,999	5	124				
\$650,000 thru \$699,999	1	42				
\$700,000 thru \$749,999	1	25				
\$800,000 thru \$849,999	1	1				
\$1,000,000 thru \$1,249,999	1	95				
\$1,250,000 thru \$1,499,999	3	121				
\$1,500,000 thru \$1,749,999	1	27				
	117	79				

## Market Statistics Report

Listings as of 02/12/15 at 2:49pm

**YEAR TO DATE 1/1/15 – 1/31/15**

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	24	50	31	12	117
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	24	50	31	12	117
Dollar Value	\$4,935,500	\$16,404,450	\$17,054,839	\$8,559,250	\$46,954,039
Average List Price	\$213,594	\$338,806	\$562,866	\$746,300	\$414,282
Average Sold Price	\$205,646	\$328,089	\$550,156	\$713,271	\$401,317
Average Market Time	70	77	71	122	79
Average Square Feet	1290	1788	2797	3788	2159
% of List Price	96.28	96.84	97.74	95.57	96.87
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 02/12/15 at 2:49pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
			<u>Minimum</u>	\$70,000	<u>Maximum</u>	\$1,560,000
			<u>Average</u>	\$401,317	<u>Median</u>	\$350,000
\$70,000 thru \$79,999	1	61				
\$100,000 thru \$119,999	2	132				
\$120,000 thru \$139,999	4	39				
\$140,000 thru \$159,999	3	30				
\$160,000 thru \$179,999	5	90				
\$180,000 thru \$199,999	5	38				
\$200,000 thru \$249,999	13	64				
\$250,000 thru \$299,999	7	119				
\$300,000 thru \$349,999	17	68				
\$350,000 thru \$399,999	11	79				
\$400,000 thru \$449,999	11	86				
\$450,000 thru \$499,999	9	88				
\$500,000 thru \$549,999	11	65				
\$550,000 thru \$599,999	5	139				
\$600,000 thru \$649,999	5	124				
\$650,000 thru \$699,999	1	42				
\$700,000 thru \$749,999	1	25				
\$800,000 thru \$849,999	1	1				
\$1,000,000 thru \$1,249,999	1	95				
\$1,250,000 thru \$1,499,999	3	121				
\$1,500,000 thru \$1,749,999	1	27				
	117	79				

**REPORT 5B**