

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	212**	\$ 65,865,900**
MAR.	444	289**	\$ 90,327,300**
APR.	485	293**	\$ 94,757,900**
MAY	472	332**	\$111,464,800**
JUNE	438	305**	\$113,900,800**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN	260	177	\$ 55,047,500

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196		
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224		
APR.	1619	396	1680	395	1493	392	1335	294	1226	271		
MAY	1763	435	1734	381	1557	332	1400	316	1331	305		
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304		
JULY	1813	409	1847	389	1731	403	1350	213	1447	325		
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296		
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	185	246	257	285	260	254	251	206	226	192	206
2014	150											

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180											

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,900
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,000	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 321,500											

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,095	\$ 345,377	\$ 350,540	\$ 367,529	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 350,009											

MULTIPLE LISTING STATISTICS FOR JANUARY 2014

				AVERAGE	PRICE
		CLOSED '13	CLOSED '14	2013	2014
RESIDENTIAL/COMMON INT.	RES	156	150	\$ 312,541	\$ 350,009
MOBILE HOME-IN PARK	MOB	8	4	\$ 42,938	\$ 41,950
RESIDENTIAL INCOME	RIN	3	1	\$ 455,513	\$ 201,000
LAND	LND	7	21	\$ 57,321	\$ 94,405
COMMERCIAL/INDUSTRIAL	COM	2	1	\$ 253,000	\$ 195,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - JANUARY 2014					
		2013	2013	2014	2014
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	24	\$ 319,886	24	\$ 316,890
EL DORADO HILLS	12602	48	\$ 446,642	38	\$ 535,071
SHINGLE SPRINGS	12603	7	\$ 384,270	7	\$ 444,357
RESCUE/LUNEMAN	12604	2	\$ 327,500	5	\$ 409,644
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 326,000
GREATER PLACERVILLE	12701	11	\$ 213,557	13	\$ 272,923
DIAMOND SPRGS/EL DORADO	12702	9	\$ 187,978	12	\$ 202,042
PLEASANTVALLEY/PLV SOUTH	12703	6	\$ 297,450	3	\$ 304,633
SOMERSET/SOUTH COUNTY	12704	6	\$ 245,634	8	\$ 213,613
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 390,000	4	\$ 423,750
MOSQUITO, SWANSBORO	12707	0	\$ -	3	\$ 297,500
CAMINO, CEDAR GROVE	12801	8	\$ 297,675	2	\$ 274,000
POLLOCK PINES, SLY PARK	12802	14	\$ 176,364	16	\$ 210,397
AMERICAN RIVER CANYON	12803	1	\$ 247,500	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	12	\$ 185,979	5	\$ 284,280
PILOT HILL, COOL	12902	6	\$ 191,883	8	\$ 273,125
NORTH COUNTY	12903	1	\$ 125,000	1	\$ 375,000

TRANSACTION SUMMARY

	2013	2013	2014	2014
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	235	235	260	260
PENDING SALES - RESIDENTIAL	209	209	229	229
CLOSED SALES - TOTAL	235	235	177	177
CLOSED SALES - RESIDENTIAL	156	156	150	150
CLOSED SALES -RES.MEDIAN PRICE	\$ 277,258	\$ 277,258	\$ 321,500	\$ 321,500
LISTING INVENTORY - TOTAL	774		1083	
LISTING INVENTORY - RESIDENTIAL	442		694	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 1/31)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	24	\$319,886	24	\$316,890
12602	EL DORADO HILLS	48	\$446,642	38	\$535,071
12603	SHINGLE SPRINGS	7	\$384,270	7	\$444,357
12604	RESCUE/NORTH AREA	2	\$327,500	5	\$409,644
12605	LATROBE/SOUTH AREA	0	\$0	1	\$326,000
12701	PLACERVILLE	11	\$213,557	13	\$272,923
12702	DIAMOND SPRINGS/EL DORADO	9	\$187,978	12	\$202,042
12703	PLEASANT VALLEY	6	\$297,450	3	\$304,633
12704	SOMERSET/SOUTH COUNTY	6	\$245,634	8	\$213,613
12705	LOTUS/COLOMA	0	\$0	0	\$0
12706	GREENSTONE, GOLD HILL WEST	1	\$390,000	4	\$423,750
12707	SWANSBORO	0	\$0	3	\$297,500
12801	CAMINO/CEDAR GROVE	8	\$297,675	2	\$274,000
12802	POLLOCK PINES/SLY PARK	14	\$176,364	16	\$210,397
12803	AMERICAN RIVER CANYON	1	\$247,500	0	\$0
12901	GEORGETOWN DIVIDE	12	\$185,979	5	\$284,280
12902	PILOT HILL/COOL	6	\$191,883	8	\$273,125
12903	NORTH COUNTY	1	\$125,000	1	\$375,000

Market Statistics Report

Listings as of 02/10/14 at 2:09pm

JANUARY 2014

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	79	30	14	150
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	79	30	14	150
Dollar Value	\$5,748,119	\$23,372,852	\$14,801,850	\$8,578,500	\$52,501,321
Average List Price	\$217,096	\$303,247	\$507,890	\$628,846	\$359,058
Average Sold Price	\$212,893	\$295,859	\$493,395	\$612,750	\$350,009
Average Market Time	83	64	71	48	67
Average Square Feet	1286	1799	2808	3697	2085
% of List Price	98.06	97.56	97.15	97.44	97.48
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All Interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 02/10/14 at 2:08pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$80,000 thru \$89,999	2	86	Minimum	\$84,000	Maximum \$1,122,500
\$100,000 thru \$119,999	1	176	Average	\$350,009	Median \$321,500
\$120,000 thru \$139,999	2	129			
\$140,000 thru \$159,999	13	89			
\$160,000 thru \$179,999	5	60			
\$180,000 thru \$199,999	8	78			
\$200,000 thru \$249,999	15	55			
\$250,000 thru \$299,999	20	71			
\$300,000 thru \$349,999	20	49			
\$350,000 thru \$399,999	18	44			
\$400,000 thru \$449,999	12	92			
\$450,000 thru \$499,999	10	44			
\$500,000 thru \$549,999	8	50			
\$550,000 thru \$599,999	4	244			
\$600,000 thru \$649,999	3	60			
\$650,000 thru \$699,999	2	13			
\$750,000 thru \$799,999	2	31			
\$800,000 thru \$849,999	1	51			
\$900,000 thru \$949,999	2	27			
\$1,000,000 thru \$1,249,999	2	65			
	150	67			

REPORT 5A

Market Statistics Report

Listings as of 02/10/14 at 2:09pm

YEAR TO DATE 1/1/14 – 1/31/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	79	30	14	150
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	79	30	14	150
Dollar Value	\$5,748,119	\$23,372,852	\$14,801,850	\$8,578,500	\$52,501,321
Average List Price	\$217,096	\$303,247	\$507,890	\$628,846	\$359,058
Average Sold Price	\$212,893	\$295,859	\$493,395	\$612,750	\$350,009
Average Market Time	83	64	71	48	67
Average Square Feet	1286	1799	2808	3697	2085
% of List Price	98.06	97.56	97.15	97.44	97.48
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 02/10/14 at 2:08pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	2	86	Minimum	\$84,000	Maximum	\$1,122,500
\$100,000 thru \$119,999	1	176	Average	\$350,009	Median	\$321,500
\$120,000 thru \$139,999	2	129				
\$140,000 thru \$159,999	13	89				
\$160,000 thru \$179,999	5	60				
\$180,000 thru \$199,999	8	78				
\$200,000 thru \$249,999	15	55				
\$250,000 thru \$299,999	20	71				
\$300,000 thru \$349,999	20	49				
\$350,000 thru \$399,999	18	44				
\$400,000 thru \$449,999	12	92				
\$450,000 thru \$499,999	10	44				
\$500,000 thru \$549,999	8	50				
\$550,000 thru \$599,999	4	244				
\$600,000 thru \$649,999	3	60				
\$650,000 thru \$699,999	2	13				
\$750,000 thru \$799,999	2	31				
\$800,000 thru \$849,999	1	51				
\$900,000 thru \$949,999	2	27				
\$1,000,000 thru \$1,249,999	2	65				
	150	67				

REPORT 5B