

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903,500**
APR.	373	243**	\$70,060,700**
MAY	380	289**	\$83,632,700**
JUNE	369	285**	\$83,403,100**
JULY	509	250**	\$74,584,400**
AUG.	502	311	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176	\$ 51,373,500
FEB.			
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

MONTH	2008		2009		2010		2011		2012		2013	
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268		
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264		
APR.	1810	437	1619	396	1680	395	1493	392	1335	294		
MAY	2164	599	1763	435	1734	381	1557	332	1400	316		
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276		
JULY	2163	445	1813	409	1847	389	1731	403	1350	213		
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263		
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208		
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217		
NOV.	1679	282	1591	267	1464	255	1477	261	999	137		
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	285	234	284	228	261	227	199
2013	156											

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92											

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$ 300,000	\$ 332,500	\$ 317,389	\$ 288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$ 282,000	\$ 264,000	\$ 267,250	\$ 235,000	\$ 241,000	\$ 240,000	\$ 263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$ 258,500	\$ 285,000	\$ 275,000	\$ 284,750	\$ 266,000	\$ 275,000	\$ 289,000
2013	\$ 277,250											

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$ 432,000	\$ 397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$ 357,571	\$ 340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$ 357,006	\$ 324,138	\$ 319,798	\$ 311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$ 297,264	\$ 283,542	\$ 276,344	\$ 274,343	\$ 287,037	\$ 299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$ 311,930	\$ 312,512	\$ 314,876	\$ 323,365	\$ 310,534	\$ 328,793
2013	\$ 312,541											

MULTIPLE LISTING STATISTICS FOR JANUARY 2013

PRICE	AVERAGE	CLOSED '13	CLOSED '12	RES	MOB	RIN	LND	COM	BOP
2013	2012			154	156				
\$ 312,541	\$ 308,142								
RESIDENTIAL/COMMON INT.				RES	MOB	RIN	LND	COM	BOP
				5	8	1	8	1	0
				\$ 34,000	\$ 42,938	\$ 180,000	\$ 65,938	\$ 500,000	\$ -
				MOBILE HOME-IN PARK	RESIDENTIAL INCOME	LAND	COMMERCIAL/INDUSTRIAL	BUSINESS OPPORTUNITY	

RESIDENTIAL SALES - BY AREA - JANUARY 2013

AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
		2012	2012	2013	2013
GREATER CAMERON PARK	12601	21	\$ 256,860	24	\$ 319,886
EL DORADO HILLS	12602	42	\$ 510,199	48	\$ 446,642
SHINGLE SPRINGS	12603	8	\$ 275,000	7	\$ 384,270
RESCUE/LUNEMAN	12604	5	\$ 295,000	2	\$ 327,500
LATROBE/SOUTH AREA	12605	1	\$ 950,000	0	\$ -
GREATER PLACERVILLE	12701	23	\$ 242,417	11	\$ 213,557
DIAMOND SPRGS/EL DORADO	12702	9	\$ 227,121	9	\$ 187,978
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 273,699	6	\$ 297,450
SOMERSET/SOUTH COUNTY	12704	6	\$ 124,400	6	\$ 245,634
COLOMA, LOTUS	12705	1	\$ 185,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 105,000	1	\$ 390,000
MOSQUITO, SWANSBORO	12707	1	\$ 149,000	0	\$ -
CAMINO, CEDAR GROVE	12801	7	\$ 305,271	8	\$ 297,675
POLLOCK PINES, SLY PARK	12802	10	\$ 126,739	14	\$ 176,364
AMERICAN RIVER CANYON	12803	0	\$ -	1	\$ 247,500
GEORGETOWN, GARDENVALLEY	12901	6	\$ 153,500	12	\$ 185,979
PILOT HILL, COOL	12902	5	\$ 136,500	6	\$ 191,883
NORTH COUNTY	12903	0	\$ -	1	\$ 125,000

TRANSACTION SUMMARY

2012	2012	2013	2013
MONTH	YTD	MONTH	YTD
288	288	235	235
PENDING SALES-TOTAL			
203	203	209	209
PENDING SALES - RESIDENTIAL			
169	169	176	176
CLOSED SALES - TOTAL			
154	154	156	156
CLOSED SALES - RESIDENTIAL			
\$ 250,000	\$ 250,000	\$ 277,250	\$ 277,250
CLOSED SALES - RES.MEDIAN PRICE			
1236	1236	774	774
LISTING INVENTORY - TOTAL			
917	917	442	442
LISTING INVENTORY - RESIDENTIAL			

Market Statistics Report

JANUARY 2013

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
#Units	26	78	42	10	156
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Active	0	0	0	0	0
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	26	78	42	10	156
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Pending	0	0	0	0	0
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Not Pending or Sold	98.06	97.87	99.05	99.97	98.50
% of List Price	1291	1908	2554	3508	2082
Average Square Feet	64	49	57	30	52
Average Market Time	\$205,638	\$280,463	\$392,626	\$504,339	\$312,541
Average Sold Price	\$209,710	\$386,410	\$504,490	\$504,490	\$317,305
Average List Price	\$5,346,590	\$21,876,143	\$16,490,300	\$5,043,389	\$48,756,422
Dollar Value	26	78	42	10	156
#Units	0	0	0	0	0
Sold	0	0	0	0	0
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0

Listings as of 02/25/13 at 3:43pm

Area Market Survey Summary

Equal Opportunity Housing * All information deemed reliable, but not guaranteed. All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information. Copyright 2013, MetroList Services, Inc. Copyright © 2013, Rapattoni Corporation. All rights reserved. U.S. Patent 6,910,045

Listings as of 02/25/13 at 3:43pm

Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information
\$60,000 thru \$69,999	1	15	Minimum \$63,000
\$70,000 thru \$79,999	1	49	Average \$312,541
\$80,000 thru \$89,999	1	22	Maximum \$1,125,000
\$90,000 thru \$99,999	2	12	Median \$277,250
\$100,000 thru \$119,999	3	55	
\$120,000 thru \$139,999	7	84	
\$140,000 thru \$159,999	6	35	
\$160,000 thru \$179,999	13	59	
\$180,000 thru \$199,999	9	62	
\$200,000 thru \$249,999	17	60	
\$250,000 thru \$299,999	28	46	
\$300,000 thru \$349,999	14	45	
\$350,000 thru \$399,999	19	73	
\$400,000 thru \$449,999	12	46	
\$450,000 thru \$499,999	10	57	
\$500,000 thru \$549,999	2	11	
\$600,000 thru \$649,999	4	23	
\$650,000 thru \$699,999	2	13	
\$700,000 thru \$749,999	1	11	
\$800,000 thru \$849,999	1	20	
\$850,000 thru \$899,999	1	24	
\$950,000 thru \$999,999	1	16	
\$1,000,000 thru \$1,249,999	1	85	
	156	52	

Market Statistics Report YEAR TO DATE 1/13 - 1/31/13

Residential	2-Bedrooms		3 Bedrooms		4 Bedrooms		5+ Bedrooms		All Bedrooms			
	#Units	Average List Price	Average Market Time	Average Square Feet	#Units	Average List Price	Average Market Time	Average Square Feet	#Units	Average List Price	Average Market Time	Average Square Feet
Active	0	\$0	0	0	0	\$0	0	0	0	\$0	0	0
All Off Market	26	\$0	0	0	42	\$0	0	0	10	\$0	0	0
Pending	0	\$0	0	0	0	\$0	0	0	0	\$0	0	0
Not Pending or Sold	0	\$0	0	0	0	\$0	0	0	0	\$0	0	0
Sold	26	\$5,346,590	26	78	42	\$16,490,300	42	10	156	\$48,756,422	156	156
#Units	26		26	78	42		42	10	156		156	156
Dollar Value	\$5,346,590		\$21,876,143		\$16,490,300		\$5,043,389		\$48,756,422		\$48,756,422	
Average List Price	\$209,710		\$286,577		\$396,410		\$504,490		\$317,305		\$317,305	
Average Sold Price	\$205,638		\$280,463		\$392,626		\$504,339		\$312,541		\$312,541	
Average Market Time	64		49		57		30		52		52	
Average Square Feet	1291		1908		2554		3508		2082		2082	
% of List Price	98.06		97.87		99.05		99.97		98.50		98.50	

Equal Opportunity Housing * All information deemed reliable, but not guaranteed. All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.
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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 02/25/13 at 3:43pm
Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information
\$60,000 thru \$69,999	1	15	Minimum \$63,000
\$70,000 thru \$79,999	1	15	Maximum \$1,125,000
\$80,000 thru \$89,999	1	22	Median \$277,250
\$90,000 thru \$99,999	2	12	
\$100,000 thru \$119,999	3	55	
\$120,000 thru \$139,999	7	84	
\$140,000 thru \$159,999	6	35	
\$160,000 thru \$179,999	13	69	
\$180,000 thru \$199,999	9	62	
\$200,000 thru \$249,999	17	60	
\$250,000 thru \$299,999	28	46	
\$300,000 thru \$349,999	14	45	
\$350,000 thru \$399,999	19	73	
\$400,000 thru \$449,999	12	46	
\$450,000 thru \$499,999	10	57	
\$500,000 thru \$549,999	2	11	
\$600,000 thru \$649,999	4	23	
\$650,000 thru \$699,999	2	13	
\$700,000 thru \$749,999	1	11	
\$800,000 thru \$849,999	1	20	
\$850,000 thru \$899,999	1	24	
\$950,000 thru \$999,999	1	16	
\$1,000,000 thru \$1,249,999	1	85	