

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	221**	\$113,693,000**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	214**	\$108,696,300**
SEPT.	240	181*	\$ 93,494,600**
OCT.	220	168**	\$ 84,555,200**
NOV.	219	164**	\$ 73,012,400**
DEC.	185	192**	\$ 90,832,100**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	214	150	\$ 67,124,700
FEB.			
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2002		YEAR		2003		YEAR		2004		YEAR		2005		YEAR		2006		YEAR		2007		
	TOTAL	LISTINGS	NEW	LISTINGS	TOTAL	LISTINGS	NEW	LISTINGS	TOTAL	LISTINGS	NEW	LISTINGS	TOTAL	LISTINGS	NEW	LISTINGS	TOTAL	LISTINGS	NEW	LISTINGS	TOTAL	LISTINGS	NEW	
MONTH	LISTINGS	LISTINGS		LISTINGS	LISTINGS	LISTINGS		LISTINGS	LISTINGS	LISTINGS		LISTINGS	LISTINGS	LISTINGS		LISTINGS	LISTINGS	LISTINGS		LISTINGS	LISTINGS		LISTINGS	LISTINGS
JAN.	1,641	407		1,394	439		1,263	237		1,386	259		2,207	462		1,858	575							
FEB.	1,633	411		1,442	432		1,226	279		1,489	254		2,224	457										
MAR.	1,648	489		825	568		1,623	368		1,500	324		2,212	458										
APR.	1,614	463		1,176	484		1,835	387		1,572	365		2,274	537										
MAY	1,536	481		967	474		1,627	354		1,765	445		1,917	742										
JUNE	1,521	447		1,037	519		1,752	390		1,990	494		2,434	729										
JULY	1,581	539		903	507		1,393	348		2,073	460		2,567	622										
AUG.	1,585	494		840	451		1,747	317		2,298	547		2,525	625										
SEPT.	1,653	507		821	479		1,664	304		2,434	536		2,552	544										
OCT.	1,639	451		680	382		1,738	280		2,612	498		2,359	455										
NOV.	1,509	314		591	188		1,491	240		2,477	346		2,140	361										
DEC.	1,349	204		401	102		1,407	189		2,156	250		1,759	254										

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	179	197	225	176	175	143	144	133	145
2007	129											

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419											

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$ 162,500	\$ 165,250	\$ 174,500	\$ 176,500	\$ 166,500	\$ 160,000	\$ 168,000	\$ 174,000	\$ 167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 241,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 525,000	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 459,900
2007	\$ 450,000											

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$ 189,822	\$ 193,122	\$ 195,193	\$ 191,898	\$ 190,604	\$ 189,763	\$ 189,607	\$ 195,137	\$ 192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 562,199	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,916
2007	\$ 477,836											

**MULTIPLE LISTING STATISTICS FOR JANUARY 2007**

	CLOSED '06	CLOSED '07	AVERAGE	PRICE
RESIDENTIAL/COMMON INT.	121	129	\$ 570,391	\$ 477,836
MOBILE HOME-IN PARK	3	2	\$ 185,000	\$ 106,000
RESIDENTIAL INCOME	2	2	\$ 406,000	\$ 558,500
LAND	28	17	\$ 321,268	\$ 244,406
COMMERCIAL/INDUSTRIAL	2	0	\$ 580,000	\$ -
BUSINESS OPPORTUNITY	0	0	\$ -	\$ -

**RESIDENTIAL SALES - BY AREA - JANUARY 2007**

AREA	2006	2006	2007
	# OF SALES	AVG. PRICE	# OF SALES
GREATER CAMERON PARK	14	\$ 506,321	13
EL DORADO HILLS	36	\$ 754,536	35
SINGLE SPRINGS	6	\$ 743,833	5
RESCUE/LUNEMAN	5	\$ 494,600	2
LATROBE/SOUTH AREA	0	\$ -	1
12605	0	\$ -	1
GREATER PLACERVILLE	12	\$ 467,500	19
12701	12	\$ 467,500	19
DIAMOND SPRGS/EL DORADO	3	\$ 546,000	13
12702	3	\$ 546,000	13
PLEASANTVALEY/PLV SOUTH	6	\$ 629,333	4
12703	6	\$ 629,333	4
SOMERSET/SOUTH COUNTY	8	\$ 369,963	7
12704	8	\$ 369,963	7
COLOMA, LOTUS	0	\$ -	1
12705	0	\$ -	1
GREENSTONE/GOLDHILLWEST	0	\$ -	0
12706	0	\$ -	0
MOSQUITO, SWANSBORO	3	\$ 459,500	2
12707	3	\$ 459,500	2
CAMINO, CEDAR GROVE	4	\$ 547,975	5
12801	4	\$ 547,975	5
POLLOCK PINES, SLY PARK	8	\$ 348,313	7
12802	8	\$ 348,313	7
AMERICAN RIVER CANYON	2	\$ 337,500	2
12803	2	\$ 337,500	2
GEORGETOWN, GARDENVALLEY	2	\$ 447,450	5
12901	2	\$ 447,450	5
PILOT HILL, COOL	11	\$ 505,867	7
12902	11	\$ 505,867	7
NORTH COUNTY	1	\$ 354,500	1
12903	1	\$ 354,500	1

**TRANSACTION SUMMARY**

	2006	2006	2007	2007
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	262	262	214	214
PENDING SALES - RESIDENTIAL	188	188	174	174
CLOSED SALES - TOTAL	156	156	150	150
CLOSED SALES - RESIDENTIAL	121	121	129	129
CLOSED SALES - RES. MEDIAN PRICE	\$ 487,000	\$ 487,000	\$ 450,000	\$ 450,000
LISTING INVENTORY - TOTAL	2207		1858	
LISTING INVENTORY - RESIDENTIAL	1157		1279	

# Market Statistics Report

JANUARY 2007

Listings as of 02/05/07 at 2:31pm

Residential	2-Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active	#Units 0	#Units 0	#Units 0	#Units 0	#Units 0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	#Units 25	#Units 65	#Units 26	#Units 13	#Units 129
Pending	#Units 0	#Units 0	#Units 0	#Units 0	#Units 0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold	#Units 25	#Units 65	#Units 26	#Units 13	#Units 129
Dollar Value	\$8,478,755	\$27,550,500	\$16,103,048	\$9,508,500	\$61,640,803
Average List Price	\$356,101	\$440,648	\$635,717	\$800,055	\$499,798
Average Sold Price	\$339,150	\$423,854	\$619,348	\$731,423	\$477,836
Average Market Time	100	88	123	97	98
Average Square Feet	1348	1780	2786	3729	2095
% of List Price	95.24	96.19	97.43	91.42	95.61
Not Pending or Sold	#Units 0	#Units 0	#Units 0	#Units 0	#Units 0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interestec Equal Opportunity Housing \* All information deemed reliable  
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# Area Market Survey

Listings as of 02/05/07 at 2:30pm

Sold	Quantity	Average DOM	Summary Price Information
\$90,000 thru \$99,999	2	115	Minimum \$95,000
\$160,000 thru \$179,999	1	16	Maximum \$1,345,000
\$180,000 thru \$199,999	1	49	Median \$477,836
\$200,000 thru \$249,999	6	113	Average \$450,000
\$250,000 thru \$299,999	13	112	
\$300,000 thru \$349,999	15	89	
\$350,000 thru \$399,999	11	70	
\$400,000 thru \$449,999	15	96	
\$450,000 thru \$499,999	10	110	
\$500,000 thru \$549,999	15	112	
\$550,000 thru \$599,999	9	85	
\$600,000 thru \$649,999	6	54	
\$650,000 thru \$699,999	10	124	
\$700,000 thru \$749,999	6	116	
\$750,000 thru \$799,999	2	73	
\$800,000 thru \$849,999	2	101	
\$850,000 thru \$899,999	2	25	
\$950,000 thru \$999,999	1	175	
\$1,000,000 thru \$1,249,999	1	175	
\$1,250,000 thru \$1,499,999	1	146	

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interestec Equal Opportunity Housing \* All information deemed reliable  
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### Market Statistics Report

YEAR TO DATE 1/1/07 - 1/31/07

#### Residential

Active	2-Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	25	65	26	13	129
#Units					
Pending	0	0	0	0	0
#Units					
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold	25	65	26	13	129
#Units					
Dollar Value	\$8,478,755	\$27,550,500	\$16,103,048	\$9,508,500	\$61,640,803
Average List Price	\$356,101	\$440,648	\$635,717	\$800,055	\$499,798
Average Sold Price	\$339,150	\$423,854	\$619,348	\$731,423	\$477,836
Average Market Time	100	88	123	97	98
Average Square Feet	1348	1780	2786	3729	2095
% of List Price	95.24	96.19	97.43	91.42	95.61
Not Pending or Sold	0	0	0	0	0
#Units					
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable. All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interestec Copyright ©2007 Rapattoni Corporation. All rig

### Area Market Survey

Sold	Quantity	Average DOM	Summary Price Information
\$90,000 thru \$99,999	2	115	Minimum \$95,000
\$160,000 thru \$179,999	1	16	Maximum \$450,000
\$180,000 thru \$199,999	1	49	Median \$477,836
\$200,000 thru \$249,999	6	113	Average \$477,836
\$250,000 thru \$299,999	13	112	
\$300,000 thru \$349,999	15	89	
\$350,000 thru \$399,999	11	70	
\$400,000 thru \$449,999	15	96	
\$450,000 thru \$499,999	10	110	
\$500,000 thru \$549,999	15	112	
\$550,000 thru \$599,999	9	85	
\$600,000 thru \$649,999	6	54	
\$650,000 thru \$699,999	10	124	
\$700,000 thru \$749,999	6	116	
\$750,000 thru \$799,999	2	73	
\$800,000 thru \$849,999	2	101	
\$850,000 thru \$899,999	2	25	
\$950,000 thru \$999,999	1	175	
\$1,000,000 thru \$1,249,999	1	175	
\$1,250,000 thru \$1,499,999	1	146	

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