

EL DORADO COUNTY ASSOCIATION OF REALTORS®

ALL SALES TRANSACTIONS

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	475	248**	\$112,111,700**
FEB.	555	277**	\$110,332,400**
MAR.	548	451**	\$188,084,100**
APR.	529	403**	\$171,490,700**
MAY	513	348**	\$161,137,500**
JUNE	512	360**	\$166,628,800**
JULY	457	324**	\$156,215,500**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	204**	\$ 98,545,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	154	\$ 79,643,800
FEB.			
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR 2001		YEAR 2002		YEAR 2003		YEAR 2004		YEAR 2005		YEAR	YEAR
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462
FEB.	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254		
MAR.	1,813	527	1,648	489	825	568	1,623	368	1,500	324		
APR.	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365		
MAY	2,036	526	1,536	481	967	474	1,627	354	1,765	445		
JUNE	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494		
JULY	2,020	493	1,581	539	903	507	1,393	348	2,073	460		
AUG.	1,979	413	1,585	494	840	451	1,747	317	2,298	547		
SEPT.	1,920	359	1,653	507	821	479	1,664	304	2,434	536		
OCT.	1,865	409	1,639	451	680	382	1,738	280	2,612	498		
NOV.	1,782	296	1,509	314	591	188	1,491	240	2,477	346		
DEC.	1,602	213	1,349	204	401	102	1,407	189	2,156	250		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	285	253	275	259	269	243	185	179	171
2006	119											

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355											

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$157,500	\$151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$163,000	\$176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$163,950	\$178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$187,725	\$180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$235,000	\$240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$249,200	\$266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$295,000	\$315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$375,000	\$369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$445,000	\$439,000	\$444,500	\$487,000	\$479,909	\$475,000	\$485,000	\$505,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000											

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$187,209	\$179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$188,391	\$196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$190,411	\$215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$219,134	\$215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$282,576	\$285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$278,354	\$296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$340,126	\$342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$389,013	\$411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$480,254	\$493,306	\$519,455	\$534,006	\$539,849	\$545,768	\$524,711	\$546,279	\$505,450	\$527,848	\$528,242
2006	\$ 572,448											

MULTIPLE LISTING STATISTICS FOR JANUARY 2006

				AVERAGE	PRICE
		CLOSED '05	CLOSED '06	2005	2006
RESIDENTIAL/COMMON INT.	RES	185	119	\$ 522,287	\$ 572,448
MOBILE HOME-IN PARK	MOB	3	3	\$ 25,667	\$ 185,000
RESIDENTIAL INCOME	RIN	0	2	\$ -	\$ 406,000
LAND	LND	59	28	\$ 250,033	\$ 321,268
COMMERCIAL/INDUSTRIAL	COM	0	2	\$ -	\$ 580,000
BUSINESS OPPORTUNITY	BOP	1	0	\$ 110,000	\$ -

RESIDENTIAL SALES - BY AREA - JANUARY 2006

AREA	ZONE	2005 # OF SALES	2005 AVG. PRICE	2006 # OF SALES	2006 AVG. PRICE
GREATER CAMERON PARK	12601	25	\$ 437,168	14	\$ 506,321
EL DORADO HILLS	12602	57	\$ 777,297	35	\$ 716,636
SHINGLE SPRINGS	12603	7	\$ 470,357	6	\$ 743,833
RESCUE/LUNEMAN	12604	3	\$ 578,167	5	\$ 494,600
LATROBE/SOUTH AREA	12605	1	\$ 585,000	0	\$ -
GREATER PLACERVILLE	12701	20	\$ 392,703	12	\$ 467,500
DIAMOND SPRGS/EL DORADO	12702	13	\$ 379,169	3	\$ 546,000
PLEASANTVALLEY/PLV SOUTH	12703	9	\$ 419,833	6	\$ 629,333
SOMERSET/SOUTH COUNTY	12704	6	\$ 245,407	8	\$ 369,963
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	3	\$ 882,667	0	\$ -
MOSQUITO, SWANSBORO	12707	1	\$ 240,000	3	\$ 459,500
CAMINO, CEDAR GROVE	12801	5	\$ 369,880	4	\$ 547,975
POLLOCK PINES, SLY PARK	12802	16	\$ 369,316	8	\$ 348,313
AMERICAN RIVER CANYON	12803	1	\$ 1,000,000	2	\$ 337,500
GEORGETOWN, GARDENVALLEY	12901	12	\$ 337,117	2	\$ 447,450
PILOT HILL, COOL	12902	6	\$ 355,150	10	\$ 517,453
NORTH COUNTY	12903	0	\$ -	1	\$ 354,500

TRANSACTION SUMMARY

	2005 MONTH	2005 YTD	2006 MONTH	2006 YTD
PENDING SALES-TOTAL	475	475	262	262
PENDING SALES - RESIDENTIAL	340	340	188	188
CLOSED SALES - TOTAL	247	247	154	154
CLOSED SALES - RESIDENTIAL	185	185	119	119
CLOSED SALES -RES.MEDIAN PRICE	\$ 522,287	\$ 442,500	\$ 487,000	\$ 487,000
LISTING INVENTORY - TOTAL	1386		2207	
LISTING INVENTORY - RESIDENTIAL	784		1157	

Market Statistics Report

Listings as of 02/09/06 at 1:54pm

JANUARY 2006

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	19	59	33	8	119
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	19	59	33	8	119
Dollar Value	\$6,721,000	\$29,527,432	\$24,968,253	\$6,904,600	\$68,121,285
Average List Price	\$362,555	\$519,552	\$775,622	\$913,688	\$591,993
Average Sold Price	\$353,737	\$500,465	\$756,614	\$863,075	\$572,448
Average Market Time	52	74	82	43	70
Average Square Feet	1324	1939	2886	3749	2225
% of List Price	97.57	96.33	97.55	94.46	96.70
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Area Market Survey Summary

Listings as of 02/09/06 at 1:52pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$180,000 - \$199,999	1	68	Minimum	\$186,000	Maximum	\$1,875,000
\$200,000 - \$249,999	2	75	Average	\$572,448	Median	\$487,000
\$250,000 - \$299,999	6	67				
\$300,000 - \$349,999	16	56				
\$350,000 - \$399,999	12	47				
\$400,000 - \$449,999	14	68				
\$450,000 - \$499,999	12	60				
\$500,000 - \$549,999	8	79				
\$550,000 - \$599,999	3	99				
\$600,000 - \$649,999	6	93				
\$650,000 - \$699,999	8	57				
\$700,000 - \$749,999	6	82				
\$750,000 - \$799,999	3	40				
\$800,000 - \$849,999	2	65				
\$850,000 - \$899,999	6	89				
\$900,000 - \$949,999	2	49				
\$950,000 - \$999,999	3	143				
\$1,000,000 and over	9	100				
=====						
	119	70				

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Market Statistics Report

Listings as of 02/09/06 at 1:54pm

YEAR TO DATE 1/1/06 - 1/31/06

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	19	59	33	8	119
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	19	59	33	8	119
Dollar Value	\$6,721,000	\$29,527,432	\$24,968,253	\$6,904,600	\$68,121,285
Average List Price	\$362,555	\$519,552	\$775,622	\$913,688	\$591,993
Average Sold Price	\$353,737	\$500,465	\$756,614	\$863,075	\$572,448
Average Market Time	52	74	82	43	70
Average Square Feet	1324	1939	2886	3749	2225
% of List Price	97.57	96.33	97.55	94.46	96.70
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Area Market Survey Summary

Listings as of 02/09/06 at 1:52pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$180,000 - \$199,999	1	68	<u>Minimum</u>	\$186,000	<u>Maximum</u> \$1,875,000
\$200,000 - \$249,999	2	75	<u>Average</u>	\$572,448	<u>Median</u> \$487,000
\$250,000 - \$299,999	6	67			
\$300,000 - \$349,999	16	56			
\$350,000 - \$399,999	12	47			
\$400,000 - \$449,999	14	68			
\$450,000 - \$499,999	12	60			
\$500,000 - \$549,999	8	79			
\$550,000 - \$599,999	3	99			
\$600,000 - \$649,999	6	93			
\$650,000 - \$699,999	8	57			
\$700,000 - \$749,999	6	82			
\$750,000 - \$799,999	3	40			
\$800,000 - \$849,999	2	65			
\$850,000 - \$899,999	6	89			
\$900,000 - \$949,999	2	49			
\$950,000 - \$999,999	3	143			
\$1,000,000 and over	9	100			
=====					
	119	70			

All information deemed reliable, but not guaranteed.

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