

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	178**	\$ 73,022,900**
FEB.	315	185**	\$ 74,118,000**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	212	220**	\$ 90,356,300**
FEB.	284	162	\$ 64,315,900
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251	869	215
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325		
APR.	1335	294	1226	271	1445	340	1514	451	1322	335		
MAY	1400	316	1331	305	1614	415	1585	352	1518	363		
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399		
JULY	1350	213	1447	325	1617	350	1568	351	1601	335		
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300		
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268		
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216		
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	271	311	264	287	236	241	205	232
2017	181	129										

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 405,000	\$ 415,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$ 317,094	\$395,298	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$389,619	\$381,815	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,855	\$449,408	\$457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 452,615	\$ 443,940										

MULTIPLE LISTING STATISTICS FOR FEBRUARY 2017

		CLOSED '16	CLOSED '17	AVERAGE 2016	PRICE 2017
RESIDENTIAL/COMMON INT.	RES	147	129	\$ 478,526	\$ 443,940
MOBILE HOME-IN PARK	MOB	6	1	\$ 38,649	\$ 50,000
RESIDENTIAL INCOME	RIN	3	2	\$ 313,667	\$ 1,110,000
LAND	LND	28	27	\$ 93,175	\$ 130,659
COMMERCIAL/INDUSTRIAL	COM	1	2	\$ 699,000	\$ 325,000
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 600,000

RESIDENTIAL SALES BY AREA FEBRUARY 2017					
		2016	2016	2017	2017
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	23	\$ 389,330	24	\$ 417,511
EL DORADO HILLS	12602	54	\$ 656,640	28	\$ 603,105
SHINGLE SPRINGS	12603	7	\$ 533,600	6	\$ 462,333
RESCUE/LUNEMAN	12604	1	\$ 365,000	3	\$ 637,667
LATROBE/SOUTH AREA	12605	2	\$ 1,162,500	1	\$ 320,000
GREATER PLACERVILLE	12701	6	\$ 281,583	10	\$ 338,836
DIAMOND SPRGS/EL DORADO	12702	4	\$ 317,750	8	\$ 453,796
PLEASANTVALLEY/PLV SOUTH	12703	4	\$ 430,250	3	\$ 391,000
SOMERSET/SOUTH COUNTY	12704	11	\$ 314,027	13	\$ 299,231
COLOMA, LOTUS	12705	1	\$ 365,000	1	\$ 525,000
GREENSTONE/GOLDHILLWEST	12706	2	\$ 549,250	2	\$ 775,000
MOSQUITO, SWANSBORO	12707	0	\$ -	2	\$ 257,000
CAMINO, CEDAR GROVE	12801	2	\$ 289,500	4	\$ 386,000
POLLOCK PINES, SLY PARK	12802	13	\$ 326,269	10	\$ 309,744
AMERICAN RIVER CANYON	12803	2	\$ 257,500	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	6	\$ 295,667	7	\$ 276,920
PILOT HILL, COOL	12902	9	\$ 310,687	5	\$ 613,100
NORTH COUNTY	12903	0	\$ -	2	\$ 519,000

TRANSACTION SUMMARY

	2016	2016	2017	2017
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	315	610	284	496
PENDING SALES - RESIDENTIAL	282	540	245	433
CLOSED SALES - TOTAL	185	363	382	608
CLOSED SALES - RESIDENTIAL	147	297	129	310
CLOSED SALES -RES.MEDIAN PRICE	\$ 425,000	\$ 420,700	\$ 415,000	\$ 412,000
LISTING INVENTORY - TOTAL	979		869	
LISTING INVENTORY - RESIDENTIAL	649		530	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 2/28)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	45	\$390,420	40	\$413,828
12602	EL DORADO HILLS	94	\$669,826	76	\$645,557
12603	SHINGLE SPRINGS	17	\$504,071	16	\$512,381
12604	RESCUE/NORTH AREA	1	\$365,000	5	\$637,600
12605	LATROBE/SOUTH AREA	2	\$1,162,500	3	\$639,667
12701	PLACERVILLE	21	\$376,376	32	\$351,793
12702	DIAMOND SPRINGS/EL DORADO	18	\$305,664	22	\$380,946
12703	PLEASANT VALLEY	12	\$443,750	9	\$428,489
12704	SOMERSET/SOUTH COUNTY	18	\$305,072	22	\$300,092
12705	LOTUS/COLOMA	1	\$365,000	1	\$525,000
12706	GREENSTONE, GOLD HILL WEST	3	\$584,500	2	\$775,000
12707	SWANSBORO	0	\$0	6	\$282,583
12801	CAMINO/CEDAR GROVE	8	\$356,750	11	\$339,068
12802	POLLOCK PINES/SLY PARK	22	\$301,473	25	\$309,898
12803	AMERICAN RIVER CANYON	2	\$257,500	1	\$130,000
12901	GEORGETOWN DIVIDE	16	\$281,203	18	\$283,963
12902	PILOT HILL/COOL	16	\$393,244	16	\$465,719
12903	NORTH COUNTY	1	\$398,000	5	\$446,780

REPORT 4B

Market Statistics Report

Listings as of 03/15/17 at 3:08pm

FEBRUARY 2017

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	19	74	25	11	129
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	19	74	25	11	129
Dollar Value	\$6,157,537	\$28,968,479	\$14,268,271	\$7,874,025	\$57,268,312
Average List Price	\$335,730	\$397,138	\$583,017	\$732,173	\$452,685
Average Sold Price	\$324,081	\$391,466	\$570,731	\$715,820	\$443,940
Average Market Time	44	57	60	79	58
Average Square Feet	1400	1830	2845	3615	2116
% of List Price	96.53	98.57	97.89	97.77	98.07
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 03/15/17 at 3:07pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$120,000 thru \$139,999	1	94	Minimum	\$126,000	Maximum	\$1,479,000
\$160,000 thru \$179,999	3	168	Average	\$443,940	Median	\$415,000
\$180,000 thru \$199,999	1	99				
\$200,000 thru \$249,999	8	34				
\$250,000 thru \$299,999	14	35				
\$300,000 thru \$349,999	16	75				
\$350,000 thru \$399,999	15	46				
\$400,000 thru \$449,999	20	59				
\$450,000 thru \$499,999	14	32				
\$500,000 thru \$549,999	12	24				
\$550,000 thru \$599,999	5	33				
\$600,000 thru \$649,999	8	62				
\$650,000 thru \$699,999	3	82				
\$700,000 thru \$749,999	2	38				
\$750,000 thru \$799,999	2	34				
\$800,000 thru \$849,999	1	13				
\$1,000,000 thru \$1,249,999	2	276				
\$1,250,000 thru \$1,499,999	2	281				
	129	58				

REPORT 5A

Market Statistics Report

Listings as of 03/15/17 at 3:14pm

YEAR TO DATE 1/1/17 -1/28/17

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	45	167	74	24	310
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	45	167	74	24	310
Dollar Value	\$12,604,062	\$67,569,923	\$40,723,921	\$18,293,675	\$139,191,581
Average List Price	\$289,406	\$410,020	\$561,009	\$781,533	\$457,316
Average Sold Price	\$280,090	\$404,610	\$550,323	\$762,236	\$449,005
Average Market Time	38	59	69	71	59
Average Square Feet	1260	1904	2736	3742	2151
% of List Price	96.78	98.68	98.10	97.53	98.18
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 03/15/17 at 3:14pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	20	Minimum	\$67,025	Maximum	\$1,700,000
\$120,000 thru \$139,999	3	52	Average	\$449,005	Median	\$412,000
\$140,000 thru \$159,999	1	19				
\$160,000 thru \$179,999	4	157				
\$180,000 thru \$199,999	4	55				
\$200,000 thru \$249,999	19	60				
\$250,000 thru \$299,999	38	46				
\$300,000 thru \$349,999	38	66				
\$350,000 thru \$399,999	38	53				
\$400,000 thru \$449,999	48	47				
\$450,000 thru \$499,999	27	48				
\$500,000 thru \$549,999	24	48				
\$550,000 thru \$599,999	15	69				
\$600,000 thru \$649,999	16	60				
\$650,000 thru \$699,999	6	70				
\$700,000 thru \$749,999	5	48				
\$750,000 thru \$799,999	6	122				
\$800,000 thru \$849,999	3	26				
\$850,000 thru \$899,999	2	55				
\$900,000 thru \$949,999	1	1				
\$950,000 thru \$999,999	1	242				
\$1,000,000 thru \$1,249,999	5	149				
\$1,250,000 thru \$1,499,999	3	197				
\$1,500,000 thru \$1,749,999	2	41				
	310	59				

REPORT 5B