

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	194	\$ 68,055,200
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329		
APR.	1680	395	1493	392	1335	294	1226	271	1445	340		
MAY	1734	381	1557	332	1400	316	1331	305	1614	415		
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380		
JULY	1847	389	1731	403	1350	213	1447	325	1617	350		
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287		
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300		
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	264	259	234	254	217	234	168	191
2015	117	160										

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$ 485,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$ 369,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,024										

MULTIPLE LISTING STATISTICS FOR FEBRUARY 2015

		CLOSED '14	CLOSED '15	AVERAGE 2014	PRICE 2015
RESIDENTIAL/COMMON INT.	RES	139	160	\$ 368,928	\$ 402,024
MOBILE HOME-IN PARK	MOB	7	13	\$ 58,286	\$ 59,192
RESIDENTIAL INCOME	RIN	1	0	\$ 218,150	\$ -
LAND	LND	20	21	\$ 204,070	\$ 146,048
COMMERCIAL/INDUSTRIAL	COM	0	0	\$ -	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - FEBRUARY 2015					
AREA	ZONE	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
GREATER CAMERON PARK	12601	24	\$ 318,296	25	\$ 349,780
EL DORADO HILLS	12602	38	\$ 567,916	44	\$ 528,153
SHINGLE SPRINGS	12603	7	\$ 422,857	11	\$ 405,414
RESCUE/LUNEMAN	12604	3	\$ 331,667	2	\$ 328,935
LATROBE/SOUTH AREA	12605	2	\$ 547,500	2	\$ 538,000
GREATER PLACERVILLE	12701	18	\$ 250,520	11	\$ 361,000
DIAMOND SPRGS/EL DORADO	12702	5	\$ 293,300	10	\$ 345,200
PLEASANTVALLEY/PLV SOUTH	12703	2	\$ 349,500	3	\$ 232,739
SOMERSET/SOUTH COUNTY	12704	4	\$ 252,750	7	\$ 296,786
COLOMA, LOTUS	12705	0	\$ -	1	\$ 1,058,000
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	3	\$ 567,833
MOSQUITO, SWANSBORO	12707	2	\$ 249,950	1	\$ 340,000
CAMINO, CEDAR GROVE	12801	4	\$ 305,162	10	\$ 313,730
POLLOCK PINES, SLY PARK	12802	13	\$ 221,169	9	\$ 239,888
AMERICAN RIVER CANYON	12803	2	\$ 344,013	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	11	\$ 224,218	7	\$ 304,214
PILOT HILL, COOL	12902	3	\$ 410,000	13	\$ 370,085
NORTH COUNTY	12903	1	\$ 345,000	1	\$ 610,000

TRANSACTION SUMMARY

	2014 MONTH	2014 YTD	2015 MONTH	2015 YTD
PENDING SALES-TOTAL	327	587	331	623
PENDING SALES - RESIDENTIAL	295	524	288	544
CLOSED SALES - TOTAL	167	347	194	332
CLOSED SALES - RESIDENTIAL	139	291	160	277
CLOSED SALES -RES.MEDIAN PRICE	\$ 336,500	\$ 325,000	\$ 375,000	\$ 365,000
LISTING INVENTORY - TOTAL	1165		1179	
LISTING INVENTORY - RESIDENTIAL	733		809	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 2/28)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	49	\$313,621	42	\$349,726
12602	EL DORADO HILLS	76	\$551,493	78	\$568,806
12603	SHINGLE SPRINGS	14	\$433,607	17	\$438,091
12604	RESCUE/NORTH AREA	8	\$380,402	5	\$387,374
12605	LATROBE/SOUTH AREA	3	\$473,667	2	\$538,000
12701	PLACERVILLE	31	\$259,915	20	\$336,173
12702	DIAMOND SPRINGS/EL DORADO	17	\$228,882	14	\$339,321
12703	PLEASANT VALLEY	5	\$322,580	8	\$314,777
12704	SOMERSET/SOUTH COUNTY	12	\$226,659	13	\$287,115
12705	LOTUS/COLOMA	0	\$0	2	\$604,000
12706	GREENSTONE, GOLD HILL WEST	4	\$423,750	3	\$567,833
12707	SWANSBORO	5	\$278,480	1	\$340,000
12801	CAMINO/CEDAR GROVE	6	\$294,775	13	\$316,638
12802	POLLOCK PINES/SLY PARK	29	\$215,226	20	\$229,300
12803	AMERICAN RIVER CANYON	2	\$344,013	1	\$219,000
12901	GEORGETOWN DIVIDE	16	\$242,988	17	\$257,324
12902	PILOT HILL/COOL	12	\$304,583	20	\$344,005
12903	NORTH COUNTY	2	\$360,000	1	\$610,000

REPORT 4B

Market Statistics Report

Listings as of 03/04/15 at 3:31pm

FEBRUARY 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	79	46	8	160
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	79	46	8	160
Dollar Value	\$6,515,500	\$28,618,355	\$23,652,918	\$5,537,000	\$64,323,773
Average List Price	\$241,498	\$366,669	\$526,631	\$700,875	\$408,246
Average Sold Price	\$241,315	\$362,258	\$514,194	\$692,125	\$402,024
Average Market Time	68	70	97	77	78
Average Square Feet	1340	1914	2791	3581	2153
% of List Price	99.92	98.80	97.64	98.75	98.48
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.
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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 03/04/15 at 3:30pm
Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	236	Minimum	\$60,000	Maximum	\$1,058,000
\$70,000 thru \$79,999	1	17	Average	\$402,024	Median	\$375,000
\$80,000 thru \$89,999	1	4				
\$100,000 thru \$119,999	1	76				
\$120,000 thru \$139,999	2	15				
\$140,000 thru \$159,999	2	66				
\$160,000 thru \$179,999	2	96				
\$180,000 thru \$199,999	5	61				
\$200,000 thru \$249,999	19	60				
\$250,000 thru \$299,999	17	56				
\$300,000 thru \$349,999	21	57				
\$350,000 thru \$399,999	16	97				
\$400,000 thru \$449,999	14	64				
\$450,000 thru \$499,999	15	82				
\$500,000 thru \$549,999	14	115				
\$550,000 thru \$599,999	8	103				
\$600,000 thru \$649,999	7	89				
\$650,000 thru \$699,999	4	121				
\$700,000 thru \$749,999	4	140				
\$750,000 thru \$799,999	3	7				
\$850,000 thru \$899,999	1	74				
\$950,000 thru \$999,999	1	11				
\$1,000,000 thru \$1,249,999	1	265				
	160	78				

Market Statistics Report

Listings as of 03/04/15 at 3:41pm

YEAR TO DATE 1/1/15 – 2/28/15

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	51	129	77	20	277
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	51	129	77	20	277
Dollar Value	\$11,451,000	\$45,022,805	\$40,707,757	\$14,096,250	\$111,277,812
Average List Price	\$228,367	\$355,869	\$541,219	\$728,130	\$410,795
Average Sold Price	\$224,529	\$349,014	\$528,672	\$704,813	\$401,725
Average Market Time	69	73	87	104	78
Average Square Feet	1317	1865	2794	3705	2155
% of List Price	98.32	98.07	97.68	96.80	97.79
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 03/04/15 at 3:41pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	236	Minimum	\$60,000	Maximum	\$1,560,000
\$70,000 thru \$79,999	2	39	Average	\$401,725	Median	\$365,000
\$80,000 thru \$89,999	1	4				
\$100,000 thru \$119,999	3	113				
\$120,000 thru \$139,999	6	31				
\$140,000 thru \$159,999	5	44				
\$160,000 thru \$179,999	7	92				
\$180,000 thru \$199,999	10	50				
\$200,000 thru \$249,999	32	62				
\$250,000 thru \$299,999	24	74				
\$300,000 thru \$349,999	38	62				
\$350,000 thru \$399,999	27	90				
\$400,000 thru \$449,999	25	74				
\$450,000 thru \$499,999	24	84				
\$500,000 thru \$549,999	25	93				
\$550,000 thru \$599,999	13	117				
\$600,000 thru \$649,999	12	103				
\$650,000 thru \$699,999	5	105				
\$700,000 thru \$749,999	5	117				
\$750,000 thru \$799,999	3	7				
\$800,000 thru \$849,999	1	1				
\$850,000 thru \$899,999	1	74				
\$950,000 thru \$999,999	1	11				
\$1,000,000 thru \$1,249,999	2	180				
\$1,250,000 thru \$1,499,999	3	121				
\$1,500,000 thru \$1,749,999	1	27				
	277	78				