

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	289**	\$ 90,327,300**
APR.	485	293**	\$ 94,757,900**
MAY	472	332**	\$111,464,800**
JUNE	438	305**	\$113,900,800**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN	260	180**	\$ 55,430,600**
FEB	327	165	\$ 55,091,900

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224		
APR.	1619	396	1680	395	1493	392	1335	294	1226	271		
MAY	1763	435	1734	381	1557	332	1400	316	1331	305		
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304		
JULY	1813	409	1847	389	1731	403	1350	213	1447	325		
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296		
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	285	260	254	251	206	226	192	206
2014	152	137										

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,000	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 335,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,529	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 367,770										

**MULTIPLE LISTING STATISTICS FOR FEBRUARY 2014**

				AVERAGE	PRICE
		CLOSED '13	CLOSED '14	2013	2014
RESIDENTIAL/COMMON INT.	RES	186	137	\$ 336,761	\$ 367,770
MOBILE HOME-IN PARK	MOB	8	7	\$ 35,875	\$ 58,286
RESIDENTIAL INCOME	RIN	1	1	\$ 398,000	\$ 218,150
LAND	LND	17	20	\$ 101,500	\$ 204,070
COMMERCIAL/INDUSTRIAL	COM	2	0	\$ 548,000	\$ 195,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - FEBRUARY 2014</b>					
		2013	2013	2014	2014
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	29	\$ 343,609	22	\$ 314,914
EL DORADO HILLS	12602	56	\$ 493,793	37	\$ 564,076
SHINGLE SPRINGS	12603	2	\$ 334,500	7	\$ 422,857
RESCUE/LUNEMAN	12604	3	\$ 323,567	3	\$ 331,667
LATROBE/SOUTH AREA	12605	4	\$ 397,553	2	\$ 547,500
GREATER PLACERVILLE	12701	15	\$ 231,620	18	\$ 250,520
DIAMOND SPRGS/EL DORADO	12702	9	\$ 258,944	5	\$ 293,300
PLEASANTVALLEY/PLV SOUTH	12703	10	\$ 282,195	2	\$ 349,500
SOMERSET/SOUTH COUNTY	12704	12	\$ 233,233	5	\$ 307,200
COLOMA, LOTUS	12705	1	\$ 325,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 400,000	0	\$ -
MOSQUITO, SWANSBORO	12707	1	\$ 118,000	2	\$ 249,750
CAMINO, CEDAR GROVE	12801	4	\$ 378,250	5	\$ 322,130
POLLOCK PINES, SLY PARK	12802	20	\$ 172,579	12	\$ 207,100
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 344,013
GEORGETOWN, GARDENVALLEY	12901	8	\$ 237,568	11	\$ 224,218
PILOT HILL, COOL	12902	11	\$ 241,536	3	\$ 410,000
NORTH COUNTY	12903	0	\$ -	1	\$ 345,000

**TRANSACTION SUMMARY**

	2013	2013	2014	2014
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	450	685	327	587
PENDING SALES - RESIDENTIAL	411	620	295	524
CLOSED SALES - TOTAL	214	390	165	345
CLOSED SALES - RESIDENTIAL	186	342	137	289
CLOSED SALES -RES.MEDIAN PRICE	\$ 300,000	\$ 285,577	\$ 335,000	\$ 325,000
LISTING INVENTORY - TOTAL	1065		1165	
LISTING INVENTORY - RESIDENTIAL	706		733	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (2/1 - 2/28)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	53	\$332,866	47	\$311,839
12602	EL DORADO HILLS	104	\$472,031	75	\$549,380
12603	SHINGLE SPRINGS	9	\$373,210	14	\$433,607
12604	RESCUE/NORTH AREA	5	\$325,140	8	\$380,402
12605	LATROBE/SOUTH AREA	4	\$397,553	3	\$473,667
12701	PLACERVILLE	26	\$223,978	31	\$259,915
12702	DIAMOND SPRINGS/EL DORADO	18	\$223,461	17	\$228,882
12703	PLEASANT VALLEY	16	\$287,916	5	\$322,580
12704	SOMERSET/SOUTH COUNTY	18	\$237,367	13	\$249,608
12705	LOTUS/COLOMA	1	\$325,000	0	\$0
12706	GREENSTONE, GOLD HILL WEST	2	\$395,000	4	\$423,750
12707	SWANSBORO	1	\$118,000	5	\$278,400
12801	CAMINO/CEDAR GROVE	12	\$324,533	7	\$308,378
12802	POLLOCK PINES/SLY PARK	34	\$174,137	28	\$208,984
12803	AMERICAN RIVER CANYON	1	\$247,500	2	\$344,013
12901	GEORGETOWN DIVIDE	20	\$206,615	16	\$242,988
12902	PILOT HILL/COOL	17	\$224,012	12	\$304,583
12903	NORTH COUNTY	1	\$125,000	2	\$360,000

REPORT 4B

# Market Statistics Report

Listings as of 03/12/14 at 2:49pm

## FEBRUARY 2014

### Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	25	69	33	10	137
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	25	69	33	10	137
Dollar Value	\$4,580,350	\$22,274,753	\$15,533,525	\$7,995,900	\$50,384,528
Average List Price	\$189,814	\$327,999	\$481,926	\$931,765	\$383,930
Average Sold Price	\$183,214	\$322,823	\$470,713	\$799,590	\$367,770
Average Market Time	58	45	48	139	55
Average Square Feet	1182	1778	2807	4346	2105
% of List Price	96.52	98.42	97.67	85.81	95.79
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All Interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 03/12/14 at 2:48pm

### Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	19	<b>Minimum</b>	\$75,000	<b>Maximum</b>	\$2,750,000
\$80,000 thru \$89,999	1	0	<b>Average</b>	\$367,770	<b>Median</b>	\$335,000
\$100,000 thru \$119,999	3	52				
\$120,000 thru \$139,999	2	73				
\$140,000 thru \$159,999	6	21				
\$160,000 thru \$179,999	7	66				
\$180,000 thru \$199,999	5	48				
\$200,000 thru \$249,999	15	22				
\$250,000 thru \$299,999	21	55				
\$300,000 thru \$349,999	13	69				
\$350,000 thru \$399,999	19	47				
\$400,000 thru \$449,999	16	49				
\$450,000 thru \$499,999	6	69				
\$500,000 thru \$549,999	9	43				
\$550,000 thru \$599,999	3	123				
\$600,000 thru \$649,999	2	28				
\$650,000 thru \$699,999	1	31				
\$700,000 thru \$749,999	1	95				
\$750,000 thru \$799,999	1	14				
\$800,000 thru \$849,999	1	36				
\$850,000 thru \$899,999	1	207				
\$1,000,000 thru \$1,249,999	2	173				
\$2,750,000 thru \$2,999,999	1	366				

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REPORT 5A

# Market Statistics Report

Listings as of 03/12/14 at 2:47pm

## YEAR TO DATE 1/1/14 – 2/28/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	53	148	64	24	289
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	53	148	64	24	289
Dollar Value	\$10,451,469	\$45,647,605	\$30,575,375	\$16,574,400	\$103,248,849
Average List Price	\$202,489	\$314,787	\$490,551	\$755,062	\$369,679
Average Sold Price	\$197,198	\$308,430	\$477,740	\$690,600	\$357,262
Average Market Time	70	55	59	86	61
Average Square Feet	1232	1789	2788	3967	2089
% of List Price	97.39	97.98	97.39	91.46	96.64
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All Interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 03/12/14 at 2:46pm

<b>Sold</b>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	19	<b>Minimum</b>	\$75,000	<b>Maximum</b>	\$2,750,000
\$80,000 thru \$89,999	3	57	<b>Average</b>	\$357,262	<b>Median</b>	\$325,000
\$100,000 thru \$119,999	4	83				
\$120,000 thru \$139,999	5	86				
\$140,000 thru \$159,999	19	68				
\$160,000 thru \$179,999	12	64				
\$180,000 thru \$199,999	13	67				
\$200,000 thru \$249,999	31	39				
\$250,000 thru \$299,999	41	63				
\$300,000 thru \$349,999	33	57				
\$350,000 thru \$399,999	37	45				
\$400,000 thru \$449,999	28	67				
\$450,000 thru \$499,999	16	54				
\$500,000 thru \$549,999	17	46				
\$550,000 thru \$599,999	7	192				
\$600,000 thru \$649,999	5	47				
\$650,000 thru \$699,999	3	19				
\$700,000 thru \$749,999	1	95				
\$750,000 thru \$799,999	3	25				
\$800,000 thru \$849,999	2	44				
\$850,000 thru \$899,999	1	207				
\$900,000 thru \$949,999	2	27				
\$1,000,000 thru \$1,249,999	4	119				
\$2,750,000 thru \$2,999,999	1	366				
	289	61				