

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903,500**
APR.	373	243**	\$70,060,700**
MAY	380	289**	\$83,632,700**
JUNE	369	285**	\$83,403,100**
JULY	509	250**	\$74,584,400**
AUG.	502	311	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	210	\$ 65,104,000
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268	1065	196
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264		
APR.	1810	437	1619	396	1680	395	1493	392	1335	294		
MAY	2164	599	1763	435	1734	381	1557	332	1400	316		
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276		
JULY	2163	445	1813	409	1847	389	1731	403	1350	213		
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263		
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208		
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217		
NOV.	1679	282	1591	267	1464	255	1477	261	999	137		
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	285	234	284	228	261	227	200
2013	156	184										

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$267,250	\$ 235,000	\$ 241,000	\$ 240,000	\$ 263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$275,000	\$ 284,750	\$ 266,000	\$ 275,000	\$ 289,000
2013	\$ 277,250	\$ 300,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$559,820	\$549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$525,941	\$538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$426,308	\$425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$336,473	\$376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$352,727	\$346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$ 311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$319,206	\$298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$ 274,343	\$ 287,037	\$ 299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$306,939	\$311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$ 323,365	\$ 310,534	\$ 328,189
2013	\$ 312,541	\$ 337,096										

MULTIPLE LISTING STATISTICS FOR FEBRUARY 2013

				AVERAGE	PRICE
		CLOSED '12	CLOSED '13	2012	2013
RESIDENTIAL/COMMON INT.	RES	203	184	\$ 282,971	\$ 337,096
MOBILE HOME-IN PARK	MOB	6	7	\$ 29,833	\$ 36,714
RESIDENTIAL INCOME	RIN	0	1	\$ -	\$ 398,000
LAND	LND	8	17	\$ 109,250	\$ 101,500
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 698,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - FEBRUARY 2013					
		2012	2012	2013	2013
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	29	\$ 271,691	29	\$ 343,609
EL DORADO HILLS	12602	48	\$ 457,804	55	\$ 494,407
SHINGLE SPRINGS	12603	10	\$ 389,187	2	\$ 334,500
RESCUE/LUNEMAN	12604	7	\$ 356,877	3	\$ 323,567
LATROBE/SOUTH AREA	12605	1	\$ 280,000	4	\$ 397,553
GREATER PLACERVILLE	12701	27	\$ 235,843	15	\$ 231,620
DIAMOND SPRGS/EL DORADO	12702	11	\$ 193,064	9	\$ 258,944
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 188,913	10	\$ 282,195
SOMERSET/SOUTH COUNTY	12704	7	\$ 165,130	12	\$ 233,233
COLOMA, LOTUS	12705	0	\$ -	1	\$ 325,000
GREENSTONE/GOLDHILLWEST	12706	2	\$ 532,500	1	\$ 400,000
MOSQUITO, SWANSBORO	12707	3	\$ 139,500	1	\$ 118,000
CAMINO, CEDAR GROVE	12801	10	\$ 190,590	4	\$ 378,250
POLLOCK PINES, SLY PARK	12802	18	\$ 136,772	20	\$ 172,579
AMERICAN RIVER CANYON	12803	2	\$ 188,600	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	12	\$ 161,742	7	\$ 249,807
PILOT HILL, COOL	12902	8	\$ 198,936	11	\$ 241,536
NORTH COUNTY	12903	0	\$ -	1	\$ 125,000

TRANSACTION SUMMARY

	2012	2012	2013	2013
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	283	571	450	685
PENDING SALES - RESIDENTIAL	268	471	411	620
CLOSED SALES - TOTAL	217	386	210	386
CLOSED SALES - RESIDENTIAL	203	357	184	340
CLOSED SALES -RES.MEDIAN PRICE	\$ 236,000	\$ 245,000	\$ 300,000	\$ 285,577
LISTING INVENTORY - TOTAL	1275		1065	
LISTING INVENTORY - RESIDENTIAL	955		706	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 2/28)

	FEBRUARY	2012	2012	2013	2013
ZONE	AREA	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
12601	CAMERON PARK	50	\$265,462	53	\$332,866
12602	EL DORADO HILLS	90	\$482,255	103	\$472,148
12603	SHINGLE SPRINGS	18	\$338,437	9	\$373,210
12604	RESCUE/NORTH AREA	12	\$331,417	5	\$325,140
12605	LATROBE/SOUTH AREA	2	\$615,000	4	\$397,553
12701	PLACERVILLE	50	\$238,867	26	\$223,978
12702	DIAMOND SPRINGS/EL DORADO	20	\$208,390	18	\$223,461
12703	PLEASANT VALLEY	16	\$231,306	16	\$287,916
12704	SOMERSET/SOUTH COUNTY	13	\$146,332	18	\$237,367
12705	LOTUS/COLOMA	1	\$185,000	1	\$325,000
12706	GREENSTONE, GOLD HILL WEST	3	\$390,000	2	\$395,000
12707	SWANSBORO	4	\$141,875	1	\$118,000
12801	CAMINO/CEDAR GROVE	17	\$237,812	12	\$324,533
12802	POLLOCK PINES/SLY PARK	28	\$133,189	34	\$174,137
12803	AMERICAN RIVER CANYON	2	\$188,600	1	\$247,500
12901	GEORGETOWN DIVIDE	18	\$158,994	19	\$209,495
12902	PILOT HILL/COOL	13	\$174,922	17	\$224,012
12903	NORTH COUNTY	0	\$0	1	\$125,000

REPORT 4B

Market Statistics Report FEBRUARY 2013

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	24	86	60	14	184
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	24	86	60	14	184
Dollar Value	\$4,940,837	\$23,713,485	\$24,904,867	\$8,466,432	\$62,025,621
Average List Price	\$208,812	\$278,442	\$420,935	\$627,455	\$342,380
Average Sold Price	\$205,868	\$275,738	\$415,081	\$604,745	\$337,096
Average Market Time	80	60	55	97	64
Average Square Feet	1317	1911	2673	3834	2228
% of List Price	98.59	99.03	98.61	96.38	98.46
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed. All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.
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U.S. Patent 6,910,045

Area Market Survey Summary

Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information	Median	Maximum
\$80,000 thru \$89,999	1	12	Minimum \$89,647	\$89,647	\$1,133,250
\$90,000 thru \$99,999	1	15	Average \$337,096	\$337,096	\$300,000
\$100,000 thru \$119,999	4	81			
\$120,000 thru \$139,999	5	67			
\$140,000 thru \$159,999	9	65			
\$160,000 thru \$179,999	14	69			
\$180,000 thru \$199,999	13	75			
\$200,000 thru \$249,999	21	48			
\$250,000 thru \$299,999	23	48			
\$300,000 thru \$349,999	15	61			
\$350,000 thru \$399,999	17	57			
\$400,000 thru \$449,999	22	73			
\$450,000 thru \$499,999	10	113			
\$500,000 thru \$549,999	12	42			
\$550,000 thru \$599,999	6	67			
\$600,000 thru \$649,999	6	42			
\$650,000 thru \$749,999	1	1			
\$700,000 thru \$749,999	1	87			
\$850,000 thru \$899,999	3	205			
\$1,000,000 thru \$1,249,999	3	64			

Market Statistics Report
YEAR TO DATE 1/1/13 - 2/28/13

Listings as of 03/12/13 at 3:14pm

Residential	Active	All Off Market	Pending	Sold	Sold	#Units	Dollar Value	Average List Price	Average Sold Price	Average Market Time	Average Square Feet	% of List Price	Not Pending or Sold	#Units	Average List Price	Average Square Feet
2-Bedrooms	0	50	0	50	164	102	\$45,589,628	\$282,311	\$209,279	72	1304	98.31	98.47	0	\$0	0
3 Bedrooms	0	164	0	164	102	102	\$41,395,167	\$410,836	\$277,986	56	1909	98.78	98.78	0	\$0	0
4 Bedrooms	0	102	0	102	102	24	\$13,509,821	\$576,220	\$62,909	69	2624	97.69	97.69	0	\$0	0
5+ Bedrooms	0	24	0	24	24	24	\$13,509,821	\$576,220	\$62,909	69	2624	97.69	97.69	0	\$0	0
All Bedrooms	0	340	0	340	340	340	\$110,782,043	\$330,875	\$325,830	59	2161	98.48	98.48	0	\$0	0

Area Market Survey
Summary

Listings as of 03/12/13 at 3:14pm
Sold

Quantity	Average DOM	Summary Price Information	Median	Maximum
1	15	Minimum \$63,000	\$1,133,250	\$285,577
1	49	Average \$325,830		
2	17			
3	13			
7	70			
12	77			
15	53			
27	64			
22	70			
38	53			
51	47			
29	54			
36	66			
34	63			
20	85			
14	37			
6	67			
10	35			
2	13			
2	6			
1	20			
1	20			
2	56			
1	16			
4	175			
4	59			

Selling Price Range

\$60,000 thru \$69,999
\$70,000 thru \$79,999
\$80,000 thru \$89,999
\$90,000 thru \$99,999
\$100,000 thru \$119,999
\$120,000 thru \$139,999
\$140,000 thru \$159,999
\$160,000 thru \$179,999
\$180,000 thru \$199,999
\$200,000 thru \$249,999
\$250,000 thru \$299,999
\$300,000 thru \$349,999
\$350,000 thru \$399,999
\$400,000 thru \$449,999
\$450,000 thru \$499,999
\$500,000 thru \$549,999
\$550,000 thru \$599,999
\$600,000 thru \$649,999
\$650,000 thru \$699,999
\$700,000 thru \$749,999
\$800,000 thru \$849,999
\$850,000 thru \$899,999
\$950,000 thru \$999,999
\$1,000,000 thru \$1,249,999