

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	475	248**	\$112,111,700**
FEB.	555	277**	\$110,332,400**
MAR.	548	451**	\$188,084,100**
APR.	529	403**	\$171,490,700**
MAY	513	348**	\$161,137,500**
JUNE	512	360**	\$166,628,800**
JULY	457	324**	\$156,215,500**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	205**	\$ 98,630,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	162	\$ 71,280,300
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR		YEAR	YEAR		YEAR	YEAR		YEAR	YEAR		
	TOTAL LISTINGS	NEW LISTINGS		TOTAL LISTINGS	NEW LISTINGS		TOTAL LISTINGS	NEW LISTINGS		TOTAL LISTINGS	NEW LISTINGS	
JAN.	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462
FEB.	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457
MAR.	1,813	527	1,648	489	825	568	1,623	368	1,500	324		
APR.	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365		
MAY	2,036	526	1,536	481	967	474	1,627	354	1,765	445		
JUNE	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494		
JULY	2,020	493	1,581	539	903	507	1,393	348	2,073	460		
AUG.	1,979	413	1,585	494	840	451	1,747	317	2,298	547		
SEPT.	1,920	359	1,653	507	821	479	1,664	304	2,434	536		
OCT.	1,865	409	1,639	451	680	382	1,738	280	2,612	498		
NOV.	1,782	296	1,509	314	591	188	1,491	240	2,477	346		
DEC.	1,602	213	1,349	204	401	102	1,407	189	2,156	250		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	194	320	285	253	275	259	269	243	185	179	171
2006	121	121										

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 444,500	\$ 439,000	\$444,500	\$487,000	\$479,909	\$475,000	\$485,000	\$505,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 430,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$ 188,391	\$196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 480,254	\$493,306	\$519,455	\$534,006	\$539,849	\$545,768	\$524,711	\$546,279	\$505,450	\$527,848	\$528,242
2006	\$ 570,391	\$ 494,636										

MULTIPLE LISTING STATISTICS FOR FEBRUARY 2006

				AVERAGE	PRICE
		CLOSED '05	CLOSED '06	2005	2006
RESIDENTIAL/COMMON INT.	RES	194	121	\$ 480,254	\$ 494,636
MOBILE HOME-IN PARK	MOB	9	7	\$ 61,717	\$ 72,200
RESIDENTIAL INCOME	RIN	3	6	\$ 453,333	\$ 704,650
LAND	LND	70	25	\$ 216,828	\$ 245,044
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 700,000	\$ 350,000
BUSINESS OPPORTUNITY	BOP	0	2	\$ -	\$ 110,000

RESIDENTIAL SALES - BY AREA - FEBRUARY 2006

		2005	2005	2006	2006
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	31	\$ 445,679	23	\$ 441,553
EL DORADO HILLS	12602	55	\$ 662,799	31	\$ 703,522
SHINGLE SPRINGS	12603	3	\$ 485,000	6	\$ 561,667
RESCUE/LUNEMAN	12604	5	\$ 497,800	5	\$ 700,200
LATROBE/SOUTH AREA	12605	1	\$ 569,500	1	\$ 1,260,000
GREATER PLACERVILLE	12701	29	\$ 440,331	7	\$ 301,343
DIAMOND SPRGS/EL DORADO	12702	10	\$ 354,700	13	\$ 364,308
PLEASANTVALLEY/PLV SOUTH	12703	2	\$ 482,000	1	\$ 625,000
SOMERSET/SOUTH COUNTY	12704	10	\$ 399,900	10	\$ 341,765
COLOMA, LOTUS	12705	0	\$ -	1	\$ 399,000
GREENSTONE/GOLDHILLWEST	12706	0	\$ -	0	\$ -
MOSQUITO, SWANSBORO	12707	2	\$ 390,000	2	\$ 399,250
CAMINO, CEDAR GROVE	12801	5	\$ 310,600	1	\$ 337,000
POLLOCK PINES, SLY PARK	12802	21	\$ 321,938	7	\$ 309,357
AMERICAN RIVER CANYON	12803	0	\$ -	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	8	\$ 379,125	9	\$ 352,667
PILOT HILL, COOL	12902	12	\$ 444,958	4	\$ 498,238
NORTH COUNTY	12903	0	\$ -	0	\$ -

TRANSACTION SUMMARY

		2005	2005	2006	2006
		MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL		555	1030	319	581
PENDING SALES - RESIDENTIAL		399	739	247	435
CLOSED SALES - TOTAL		277	524	162	318
CLOSED SALES - RESIDENTIAL		194	380	121	242
CLOSED SALES -RES.MEDIAN PRICE		\$ 444,500	\$ 444,500	\$ 430,000	\$ 468,500
LISTING INVENTORY - TOTAL		1489		2224	
LISTING INVENTORY - RESIDENTIAL		859		1258	

Market Statistics Report

Listings as of 03/07/06 at 3:06pm

FEBRUARY 2006

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	27	56	28	10	121
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	27	56	28	10	121
Dollar Value	\$8,962,000	\$25,425,002	\$17,729,575	\$7,734,340	\$59,850,917
Average List Price	\$342,139	\$464,021	\$646,184	\$801,979	\$506,908
Average Sold Price	\$331,926	\$454,018	\$633,199	\$773,434	\$494,636
Average Market Time	71	87	65	65	77
Average Square Feet	1192	1814	2725	3392	2016
% of List Price	97.01	97.84	97.99	96.44	97.58
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.
All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Area Market Survey Summary

Listings as of 03/07/06 at 2:50pm

Selling Price Range	Quantity	Average DOM	Summary Price Information			
\$30,000 - \$39,999	1	1	Minimum	\$37,000	Maximum	\$1,369,950
\$160,000 - \$179,999	1	239	Average	\$494,636	Median	\$430,000
\$180,000 - \$199,999	2	147				
\$200,000 - \$249,999	5	61				
\$250,000 - \$299,999	11	53				
\$300,000 - \$349,999	15	86				
\$350,000 - \$399,999	14	82				
\$400,000 - \$449,999	15	81				
\$450,000 - \$499,999	7	64				
\$500,000 - \$549,999	13	79				
\$550,000 - \$599,999	6	58				
\$600,000 - \$649,999	12	88				
\$650,000 - \$699,999	4	54				
\$700,000 - \$749,999	1	89				
\$750,000 - \$799,999	3	32				
\$800,000 - \$849,999	1	2				
\$850,000 - \$899,999	2	76				
\$900,000 - \$949,999	1	66				
\$950,000 - \$999,999	3	61				
\$1,000,000 and over	4	133				
=====						
	121	77				

All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Market Statistics Report

Listings as of 03/07/06 at 3:04pm

YEAR TO DATE 1/1/06 - 2/28/06

Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	47	116	61	18	242
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	47	116	61	18	242
Dollar Value	\$16,189,025	\$55,342,434	\$42,697,828	\$14,638,940	\$128,868,227
Average List Price	\$354,826	\$491,705	\$716,207	\$851,627	\$548,481
Average Sold Price	\$344,447	\$477,090	\$699,964	\$813,274	\$532,513
Average Market Time	64	80	74	55	73
Average Square Feet	1270	1874	2812	3551	2118
% of List Price	97.08	97.03	97.73	95.50	97.09
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

Area Market Survey Summary

Listings as of 03/07/06 at 3:03pm

Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
\$30,000 - \$39,999	1	1	\$37,000	\$1,875,000	
\$160,000 - \$179,999	1	239	\$532,513	\$468,500	
\$180,000 - \$199,999	3	121			
\$200,000 - \$249,999	7	65			
\$250,000 - \$299,999	17	58			
\$300,000 - \$349,999	31	70			
\$350,000 - \$399,999	27	64			
\$400,000 - \$449,999	29	75			
\$450,000 - \$499,999	19	62			
\$500,000 - \$549,999	22	80			
\$550,000 - \$599,999	9	72			
\$600,000 - \$649,999	18	89			
\$650,000 - \$699,999	12	56			
\$700,000 - \$749,999	7	83			
\$750,000 - \$799,999	6	36			
\$800,000 - \$849,999	3	44			
\$850,000 - \$899,999	8	85			
\$900,000 - \$949,999	3	55			
\$950,000 - \$999,999	6	102			
\$1,000,000 and over	13	110			
=====					
	242	73			

All information deemed reliable, but not guaranteed.