

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	275**	\$113,872,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	283**	\$113,373,900**
MAY	460	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	246**	\$100,079,400**
DEC.	218	264**	\$111,469,900**

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426	1639	399
JULY	1731	403	1350	213	1447	325	1617	350	1568	351	1601	335
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294	1430	300
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272	1512	268
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248	1372	216
NOV.	1477	261	999	137	1209	194	1179	176	1125	175	986	154
DEC.	1233	195	918	121	1168	149	915	129	837	125	802	104

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	242	271	311	264	287	236	241	205	232

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 289,000	\$ 300,000	\$ 332,500	\$ 317,389	\$ 288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$ 282,000	\$ 264,000	\$ 267,250	\$ 235,000	\$ 241,000	\$ 240,000	\$ 263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$ 258,500	\$ 285,000	\$ 275,000	\$ 284,750	\$ 266,000	\$ 275,000	\$ 289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,500	\$ 336,700	\$ 355,550	\$ 350,000	\$ 349,000	\$ 355,000	\$ 352,500	\$ 363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$ 379,000	\$ 369,950	\$ 374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$ 369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$ 420,000	\$ 405,000	\$ 435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$ 394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 438,500	\$ 432,500	\$ 460,000	\$ 423,750	\$ 406,500	\$ 419,450	\$ 405,000	\$ 429,000	\$ 422,500

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,566	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$ 432,000	\$ 397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$ 357,571	\$ 340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$ 357,006	\$ 324,138	\$ 319,798	\$ 311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$ 297,264	\$ 283,542	\$ 276,344	\$ 274,343	\$ 287,037	\$ 299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$ 311,930	\$ 312,512	\$ 314,876	\$ 323,365	\$ 310,534	\$ 328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$ 394,545	\$ 399,689	\$ 371,094	\$ 395,298	\$ 393,120	\$ 376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$ 416,524	\$ 416,061	\$ 389,619	\$ 381,815	\$ 391,686	\$ 411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$ 462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$ 422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,855	\$ 449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$ 454,445	\$ 457,312

MULTIPLE LISTING STATISTICS FOR DECEMBER 2016

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	211	232	\$ 404,885	\$ 457,312
MOBILE HOME-IN PARK	MOB	3	4	\$ 63,533	\$ 69,225
RESIDENTIAL INCOME	RIN	1	3	\$ 410,000	\$ 375,000
LAND	LND	21	22	\$ 180,989	\$ 141,900
COMMERCIAL/INDUSTRIAL	COM	1	3	\$ 70,000	\$ 283,333
BUSINESS OPPORTUNITY	BOP	1	0	\$ 350,000	\$ -

RESIDENTIAL SALES BY AREA DECEMBER 2016					
		2015	2015	2016	2016
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	36	\$ 344,622	38	\$ 407,451
EL DORADO HILLS	12602	58	\$ 576,472	66	\$ 632,571
SHINGLE SPRINGS	12603	8	\$ 520,563	11	\$ 699,455
RESCUE/LUNEMAN	12604	3	\$ 561,000	4	\$ 504,750
LATROBE/SOUTH AREA	12605	1	\$ 155,000	1	\$ 750,000
GREATER PLACERVILLE	12701	17	\$ 371,467	18	\$ 326,024
DIAMOND SPRGS/EL DORADO	12702	15	\$ 327,620	14	\$ 381,750
PLEASANTVALLEY/PLV SOUTH	12703	3	\$ 429,933	9	\$ 486,111
SOMERSET/SOUTH COUNTY	12704	5	\$ 323,700	15	\$ 311,000
COLOMA, LOTUS	12705	0	\$ -	1	\$ 750,000
GREENSTONE/GOLDHILLWEST	12706	1	\$ 230,000	1	\$ 800,000
MOSQUITO, SWANSBORO	12707	3	\$ 192,667	4	\$ 189,331
CAMINO, CEDAR GROVE	12801	12	\$ 264,825	2	\$ 365,675
POLLOCK PINES, SLY PARK	12802	14	\$ 281,800	21	\$ 245,642
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 135,000
GEORGETOWN, GARDENVALLEY	12901	20	\$ 297,720	15	\$ 326,767
PILOT HILL, COOL	12902	14	\$ 379,529	9	\$ 491,556
NORTH COUNTY	12903	1	\$ 250,000	1	\$ 355,000

TRANSACTION SUMMARY

	2015	2015	2016	2016
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	298	3907	218	4445
PENDING SALES - RESIDENTIAL	274	3544	188	3861
CLOSED SALES - TOTAL	238	3088	264	3319
CLOSED SALES - RESIDENTIAL	211	2674	232	2838
CLOSED SALES -RES.MEDIAN PRICE	\$ 395,000	\$ 400,000	\$ 422,500	\$ 425,000
LISTING INVENTORY - TOTAL	1125		802	
LISTING INVENTORY - RESIDENTIAL	763		473	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 12/31)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	387	\$387,347	376	\$413,993
12602	EL DORADO HILLS	817	\$612,088	867	\$639,513
12603	SHINGLE SPRINGS	119	\$495,359	145	\$517,807
12604	RESCUE/NORTH AREA	51	\$539,329	50	\$536,945
12605	LATROBE/SOUTH AREA	14	\$682,485	21	\$792,548
12701	PLACERVILLE	243	\$333,263	272	\$352,095
12702	DIAMOND SPRINGS/EL DORADO	139	\$315,290	157	\$356,802
12703	PLEASANT VALLEY	78	\$390,279	92	\$410,504
12704	SOMERSET/SOUTH COUNTY	105	\$305,485	119	\$320,943
12705	LOTUS/COLOMA	7	\$509,637	7	\$478,071
12706	GREENSTONE, GOLD HILL WEST	37	\$540,186	48	\$569,490
12707	SWANSBORO	19	\$280,437	26	\$263,920
12801	CAMINO/CEDAR GROVE	104	\$321,474	89	\$382,566
12802	POLLOCK PINES/SLY PARK	232	\$252,913	265	\$285,951
12803	AMERICAN RIVER CANYON	26	\$225,722	33	\$188,735
12901	GEORGETOWN DIVIDE	136	\$280,384	135	\$321,177
12902	PILOT HILL/COOL	151	\$365,421	114	\$410,156
12903	NORTH COUNTY	9	\$356,667	22	\$391,677

REPORT 4B

Market Statistics Report
DECEMBER 2016

Residential	2-Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active	#Units 0	#Units 0	#Units 0	#Units 0	#Units 0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market	#Units 40	#Units 105	#Units 65	#Units 22	#Units 232
Pending	#Units 0	#Units 0	#Units 0	#Units 0	#Units 0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold	#Units 40	#Units 105	#Units 65	#Units 22	#Units 232
Dollar Value	\$10,071,500	\$42,354,459	\$38,762,475	\$14,908,000	\$106,096,434
Average List Price	\$260,095	\$411,864	\$608,785	\$693,205	\$467,548
Average Sold Price	\$251,788	\$403,376	\$596,346	\$677,636	\$457,312
Average Market Time	56	58	72	70	63
Average Square Feet	1249	1888	2854	3628	2214
% of List Price	96.81	97.94	97.96	97.75	97.81
Not Pending or Sold	#Units 0	#Units 0	#Units 0	#Units 0	#Units 0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.
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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 01/18/17 at 2:48pm
 Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information	Maximum	Median
\$50,000 thru \$59,999	1	2	Minimum \$2,500	\$1,475,000	\$422,500
\$60,000 thru \$89,999	2	2	Average \$457,312		
\$100,000 thru \$119,999	2	2			
\$120,000 thru \$139,999	2	205			
\$140,000 thru \$159,999	3	48			
\$160,000 thru \$179,999	6	74			
\$180,000 thru \$199,999	3	41			
\$200,000 thru \$249,999	10	36			
\$250,000 thru \$299,999	29	60			
\$300,000 thru \$349,999	24	45			
\$350,000 thru \$399,999	25	46			
\$400,000 thru \$449,999	18	35			
\$450,000 thru \$499,999	18	60			
\$500,000 thru \$549,999	18	79			
\$550,000 thru \$599,999	13	68			
\$600,000 thru \$649,999	16	56			
\$650,000 thru \$699,999	7	55			
\$700,000 thru \$749,999	4	176			
\$750,000 thru \$799,999	9	68			
\$800,000 thru \$849,999	6	86			
\$850,000 thru \$899,999	3	211			
\$900,000 thru \$949,999	1	47			
\$950,000 thru \$999,999	4	116			
\$1,000,000 thru \$1,249,999	2	73			
\$1,250,000 thru \$1,499,999	2	63			

Market Statistics Report

YEAR TO DATE 1/1/16 - 12/31/16

Residential	Active	Pending	Sold	Dollar Value	Average List Price	Average Market Time	Average Sold Price	Average Market Time	% of List Price	Not Pending or Sold	#Units	Average List Price	Average Square Feet
2-Bedrooms	0	0	424	\$115,009,180	\$276,555	41	\$271,248	41	98.08	1289	0	\$0	0
3 Bedrooms	0	0	1335	\$530,917,304	\$404,639	46	\$397,691	46	98.28	1898	0	\$0	0
4 Bedrooms	0	0	843	\$487,095,945	\$587,142	52	\$577,813	52	98.41	2771	0	\$0	0
5+ Bedrooms	0	0	236	\$175,746,947	\$765,584	55	\$744,690	55	97.27	3804	0	\$0	0
All Bedrooms	0	0	2838	\$1,308,769,376	\$469,729	48	\$461,159	48	98.18	2225	0	\$0	0

Area Market Survey Summary

Listings as of 01/18/17 at 2:50pm

Quantity	Average DOM	Summary Price Information	Maximum	Median	Minimum
1	7	Minimum	\$37,000	\$461,159	2
1	21	Average			2
1	83				83
3	60				60
6	81				81
11	42				42
12	75				75
18	57				57
25	57				57
46	49				49
46	33				33
224	43				43
288	40				40
267	40				40
323	49				49
274	34				34
262	46				46
235	43				43
211	46				46
145	51				51
125	69				69
75	61				61
46	74				74
71	71				71
38	73				73
15	54				54
15	56				56
38	93				93
19	127				127
5	77				77
3	36				36
1	12				12
2	76				76
1	34				34
2838	48				48