

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	228**	\$ 80,008,900**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,543,700**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	167**	\$ 67,736,100**
DEC.	203	220	\$ 81,912,600

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325	1617	350
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296	1428	287
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311	1463	300
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271	1249	263
NOV.	1591	267	1464	255	1477	261	999	137	1209	194	1179	176
DEC.	1346	205	1290	221	1233	195	918	121	1168	149	915	129

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	259	234	254	217	234	167	191

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$288,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 276,344	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 314,876	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912

**MULTIPLE LISTING STATISTICS FOR DECEMBER 2014**

				AVERAGE	PRICE
		CLOSED '13	CLOSED '14	2013	2014
RESIDENTIAL/COMMON INT.	RES	206	191	\$ 376,788	\$ 411,912
MOBILE HOME-IN PARK	MOB	5	5	\$ 42,200	\$ 43,000
RESIDENTIAL INCOME	RIN	1	1	\$ 135,000	\$ 335,000
LAND	LND	20	23	\$ 136,478	\$ 116,848
COMMERCIAL/INDUSTRIAL	COM	3	0	\$ 283,333	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - DECEMBER 2014</b>					
		2013	2013	2014	2014
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	31	\$ 363,773	29	\$ 374,931
EL DORADO HILLS	12602	59	\$ 547,748	56	\$ 559,769
SHINGLE SPRINGS	12603	7	\$ 403,557	8	\$ 614,738
RESCUE/LUNEMAN	12604	3	\$ 305,000	5	\$ 523,580
LATROBE/SOUTH AREA	12605	2	\$ 531,750	1	\$ 1,250,000
GREATER PLACERVILLE	12701	21	\$ 286,459	16	\$ 350,900
DIAMOND SPRGS/EL DORADO	12702	10	\$ 243,004	7	\$ 310,500
PLEASANTVALLEY/PLV SOUTH	12703	2	\$ 453,500	8	\$ 312,150
SOMERSET/SOUTH COUNTY	12704	8	\$ 245,000	14	\$ 277,457
COLOMA, LOTUS	12705	2	\$ 491,500	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	3	\$ 454,667	2	\$ 501,750
MOSQUITO, SWANSBORO	12707	2	\$ 213,950	6	\$ 224,333
CAMINO, CEDAR GROVE	12801	8	\$ 282,375	5	\$ 398,200
POLLOCK PINES, SLY PARK	12802	21	\$ 282,550	20	\$ 245,615
AMERICAN RIVER CANYON	12803	1	\$ 215,000	1	\$ 195,000
GEORGETOWN, GARDENVALLEY	12901	12	\$ 236,933	6	\$ 285,333
PILOT HILL, COOL	12902	13	\$ 302,308	7	\$ 334,284
NORTH COUNTY	12903	1	\$ 147,000	0	\$ -

**TRANSACTION SUMMARY**

	2013	2013	2014	2014
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	225	4532	203	3836
PENDING SALES - RESIDENTIAL	198	4139	173	3398
CLOSED SALES - TOTAL	235	3139	220	2890
CLOSED SALES - RESIDENTIAL	206	2726	191	2547
CLOSED SALES -RES.MEDIAN PRICE	\$ 365,000	\$ 340,000	\$ 382,000	\$ 365,000
LISTING INVENTORY - TOTAL	1168		915	
LISTING INVENTORY - RESIDENTIAL	582		596	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 -12/31

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	382	\$352,018	341	\$355,676
12602	EL DORADO HILLS	835	\$536,555	771	\$588,958
12603	SINGLE SPRINGS	120	\$422,419	124	\$495,740
12604	RESCUE/NORTH AREA	52	\$430,412	64	\$486,860
12605	LATROBE/SOUTH AREA	24	\$540,046	12	\$594,500
12701	PLACERVILLE	258	\$265,966	264	\$301,290
12702	DIAMOND SPRINGS/EL DORADO	146	\$256,680	149	\$279,359
12703	PLEASANT VALLEY	89	\$319,836	79	\$345,572
12704	SOMERSET/SOUTH COUNTY	114	\$217,490	112	\$225,943
12705	LOTUS/COLOMA	9	\$377,722	13	\$314,415
12706	GREENSTONE,GOLD HILL WEST	46	\$463,216	35	\$506,750
12707	SWANSBORO	28	\$187,091	33	\$240,330
12801	CAMINO/CEDAR GROVE	83	\$341,327	79	\$303,180
12802	POLLOCK PINES/SLY PARK	258	\$212,773	224	\$240,699
12803	AMERICAN RIVER CANYON	22	\$152,602	28	\$198,109
12901	GEORGETOWN DIVIDE	121	\$230,479	113	\$263,922
12902	PILOT HILL/COOL	124	\$355,390	97	\$315,154
12903	NORTH COUNTY	15	\$292,255	9	\$416,996

REPORT 4B

# Market Statistics Report

Listings as of 01/14/15 at 3:45pm

## DECEMBER 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	32	95	44	20	191
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	32	95	44	20	191
Dollar Value	\$7,877,850	\$33,280,672	\$22,117,274	\$15,399,377	\$78,675,173
Average List Price	\$253,225	\$359,165	\$511,510	\$798,918	\$422,558
Average Sold Price	\$246,183	\$350,323	\$502,665	\$769,969	\$411,912
Average Market Time	71	66	54	83	66
Average Square Feet	1378	1885	2844	4227	2266
% of List Price	97.22	97.54	98.27	96.38	97.48
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 01/14/15 at 3:45pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	2	143	<b>Minimum</b>	\$82,000	<b>Maximum</b>	\$1,830,000
\$100,000 thru \$119,999	4	85	<b>Average</b>	\$411,912	<b>Median</b>	\$382,000
\$120,000 thru \$139,999	2	121				
\$140,000 thru \$159,999	7	113				
\$160,000 thru \$179,999	6	46				
\$180,000 thru \$199,999	4	91				
\$200,000 thru \$249,999	26	53				
\$250,000 thru \$299,999	15	55				
\$300,000 thru \$349,999	19	52				
\$350,000 thru \$399,999	12	80				
\$400,000 thru \$449,999	20	67				
\$450,000 thru \$499,999	20	69				
\$500,000 thru \$549,999	21	54				
\$550,000 thru \$599,999	12	38				
\$600,000 thru \$649,999	5	50				
\$650,000 thru \$699,999	4	93				
\$700,000 thru \$749,999	1	143				
\$750,000 thru \$799,999	1	62				
\$800,000 thru \$849,999	1	26				
\$850,000 thru \$899,999	3	107				
\$900,000 thru \$949,999	1	65				
\$1,250,000 thru \$1,499,999	4	98				
\$1,750,000 thru \$1,999,999	1	209				
	191	66				

# Market Statistics Report

Listings as of 01/14/15 at 3:49pm

## YEAR TO DATE 1/1/14 – 12/31/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	423	1219	687	218	2547
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	423	1219	687	218	2547
Dollar Value	\$96,296,937	\$413,921,907	\$372,471,996	\$142,250,641	\$1,024,941,481
Average List Price	\$233,271	\$346,181	\$553,162	\$673,687	\$411,289
Average Sold Price	\$227,652	\$339,559	\$542,172	\$652,526	\$402,411
Average Market Time	55	50	56	62	54
Average Square Feet	1300	1850	2845	3699	2186
% of List Price	97.59	98.09	98.01	96.86	97.84
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 01/14/15 at 3:48pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	42	<b>Minimum</b>	\$46,000	<b>Maximum</b>	\$2,750,000
\$50,000 thru \$59,999	3	80	<b>Average</b>	\$402,411	<b>Median</b>	\$365,000
\$60,000 thru \$69,999	2	8				
\$70,000 thru \$79,999	8	40				
\$80,000 thru \$89,999	11	97				
\$90,000 thru \$99,999	11	53				
\$100,000 thru \$119,999	22	50				
\$120,000 thru \$139,999	43	71				
\$140,000 thru \$159,999	83	50				
\$160,000 thru \$179,999	79	44				
\$180,000 thru \$199,999	95	56				
\$200,000 thru \$249,999	266	50				
\$250,000 thru \$299,999	284	56				
\$300,000 thru \$349,999	277	54				
\$350,000 thru \$399,999	259	44				
\$400,000 thru \$449,999	226	56				
\$450,000 thru \$499,999	216	50				
\$500,000 thru \$549,999	180	56				
\$550,000 thru \$599,999	135	57				
\$600,000 thru \$649,999	90	51				
\$650,000 thru \$699,999	60	61				
\$700,000 thru \$749,999	40	50				
\$750,000 thru \$799,999	40	48				
\$800,000 thru \$849,999	23	53				
\$850,000 thru \$899,999	18	87				
\$900,000 thru \$949,999	9	41				
\$950,000 thru \$999,999	16	63				
\$1,000,000 thru \$1,249,999	26	49				
\$1,250,000 thru \$1,499,999	19	98				
\$1,500,000 thru \$1,749,999	3	47				
\$1,750,000 thru \$1,999,999	1	209				
\$2,750,000 thru \$2,999,999	1	366				
	<b>2547</b>	<b>54</b>				