

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	407**	\$174,353,700**
MAY	513	350**	\$162,683,400**
JUNE	512	362**	\$167,488,000**
JULY	457	325**	\$156,519,400**
AUG.	403	362**	\$167,483,200**
SEPT.	357	312**	\$151,081,000**
OCT.	345	235**	\$110,575,900**
NOV.	273	231**	\$109,817,800**
DEC.	198	206**	\$ 98,915,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$ 75,360,600**
MAR.	331	264**	\$132,097,300**
APR.	319	221**	\$113,693,000**
MAY	307	242**	\$119,401,000**
JUNE	261	275**	\$136,820,200**
JULY	232	204**	\$109,279,300**
AUG.	240	213**	\$108,243,600**
SEPT.	240	179*	\$ 92,892,900**
OCT.	220	167**	\$ 83,880,100**
NOV.	219	161**	\$ 71,808,900**
DEC.	185	171	\$ 80,607,900

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2001	YEAR	2002	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462
FEB.	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457
MAR.	1,813	527	1,648	489	825	568	1,623	368	1,500	324	2,212	458
APR.	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365	2,274	537
MAY	2,036	526	1,536	481	967	474	1,627	354	1,765	445	1,917	742
JUNE	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494	2,434	729
JULY	2,020	493	1,581	539	903	507	1,393	348	2,073	460	2,567	622
AUG.	1,979	413	1,585	494	840	451	1,747	317	2,298	547	2,525	625
SEPT.	1,920	359	1,653	507	821	479	1,664	304	2,434	536	2,552	544
OCT.	1,865	409	1,639	451	680	382	1,738	280	2,612	498	2,359	455
NOV.	1,782	296	1,509	314	591	188	1,491	240	2,477	346	2,140	361
DEC.	1,602	213	1,349	204	401	102	1,407	189	2,156	250	1,759	254

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	179	197	225	176	175	143	144	133	145

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$525,000	\$499,900	\$519,000	\$499,475	\$504,000	\$485,000	\$457,500	\$450,000	\$452,500

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$535,880	\$539,350	\$545,768	\$524,711	\$544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$562,199	\$549,878	\$547,701	\$578,118	\$573,332	\$560,183	\$538,922	\$484,833	\$514,341

**MULTIPLE LISTING STATISTICS FOR DECEMBER 2006**

				AVERAGE	PRICE
		CLOSED '05	CLOSED '06	2005	2006
RESIDENTIAL/COMMON INT.	RES	171	145	\$ 528,242	\$ 514,341
MOBILE HOME-IN PARK	MOB	6	7	\$ 68,167	\$ 64,357
RESIDENTIAL INCOME	RIN	1	1	\$ 600,000	\$ 220,000
LAND	LND	28	16	\$ 270,625	\$ 168,438
COMMERCIAL/INDUSTRIAL	COM	0	2	\$ -	\$ 1,313,250
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - DECEMBER 2006</b>					
		2005	2005	2006	2006
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	30	\$ 440,643	26	\$ 484,877
EL DORADO HILLS	12602	59	\$ 678,522	46	\$ 691,209
SHINGLE SPRINGS	12603	5	\$ 653,900	7	\$ 597,357
RESCUE/LUNEMAN	12604	4	\$ 488,000	2	\$ 880,000
LATROBE/SOUTH AREA	12605	1	\$ 659,000	0	\$ -
GREATER PLACERVILLE	12701	20	\$ 420,118	20	\$ 365,250
DIAMOND SPRGS/EL DORADO	12702	9	\$ 454,322	8	\$ 411,813
PLEASANTVALLEY/PLV SOUTH	12703	4	\$ 587,375	1	\$ 200,000
SOMERSET/SOUTH COUNTY	12704	7	\$ 363,600	4	\$ 367,500
COLOMA, LOTUS	12705	0	\$ -	1	\$ 225,000
GREENSTONE/GOLDHILLWEST	12706	1	\$ 325,000	2	\$ 490,000
MOSQUITO, SWANSBORO	12707	4	\$ 332,000	0	\$ -
CAMINO, CEDAR GROVE	12801	3	\$ 713,833	6	\$ 467,000
POLLOCK PINES, SLY PARK	12802	10	\$ 437,350	13	\$ 347,077
AMERICAN RIVER CANYON	12803	0	\$ -	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	7	\$ 301,786	4	\$ 297,500
PILOT HILL, COOL	12902	7	\$ 504,346	5	\$ 451,400
NORTH COUNTY	12903	0	\$ -	0	\$ -

**TRANSACTION SUMMARY**

	2005	2005	2006	2006
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	198	5165	185	3135
PENDING SALES - RESIDENTIAL	140	3857	153	2445
CLOSED SALES - TOTAL	206	3767	171	2423
CLOSED SALES - RESIDENTIAL	171	2835	145	1987
CLOSED SALES -RES.MEDIAN PRICE	\$ 492,500	\$ 470,000	\$ 452,500	\$ 492,500
LISTING INVENTORY - TOTAL	2156		1759	
LISTING INVENTORY - RESIDENTIAL	1056		1223	

# Market Statistics Report

Listings as of 01/02/07 at 4:23pm

DECEMBER 2006

## Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	22	63	45	15	145
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	22	63	45	15	145
Dollar Value	\$6,410,800	\$28,483,490	\$29,140,766	\$10,544,355	\$74,579,411
Average List Price	\$309,743	\$477,291	\$675,322	\$759,296	\$542,501
Average Sold Price	\$291,400	\$452,119	\$647,573	\$702,957	\$514,341
Average Market Time	66	86	78	79	80
Average Square Feet	1198	1837	2883	3357	2222
% of List Price	94.08	94.73	95.89	92.58	94.81
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec Copyright ©2007 Rapattoni Corporation. All rights reserved.

## Area Market Survey Summary

Listings as of 01/02/07 at 4:22pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$180,000 - \$199,999	1	10	Minimum	\$180,000	Maximum	\$1,400,000
\$200,000 - \$249,999	7	59	Average	\$514,341	Median	\$452,500
\$250,000 - \$299,999	14	73				
\$300,000 - \$349,999	13	50				
\$350,000 - \$399,999	19	100				
\$400,000 - \$449,999	14	51				
\$450,000 - \$499,999	12	78				
\$500,000 - \$549,999	14	92				
\$550,000 - \$599,999	10	42				
\$600,000 - \$649,999	10	53				
\$650,000 - \$699,999	5	63				
\$700,000 - \$749,999	8	156				
\$750,000 - \$799,999	3	128				
\$800,000 - \$849,999	3	77				
\$850,000 - \$899,999	2	96				
\$900,000 - \$949,999	3	90				
\$950,000 - \$999,999	2	59				
\$1,000,000 and over	5	193				
=====						
	145	80				

All information deemed reliable, but not guaranteed

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# Market Statistics Report

## YEAR TO DATE 1/1/06 – 12/31/06

Listings as of 01/02/07 at 4:20pm

### Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	295	939	588	154	1976
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	295	939	588	154	1976
Dollar Value	\$99,697,500	\$447,683,245	\$405,192,631	\$125,109,779	\$1,077,683,155
Average List Price	\$349,088	\$490,870	\$711,677	\$847,942	\$563,238
Average Sold Price	\$337,958	\$476,766	\$689,103	\$812,401	\$545,386
Average Market Time	62	73	73	69	71
Average Square Feet	1230	1857	2811	3608	2184
% of List Price	96.81	97.13	96.83	95.81	96.83
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

### Business Opportunity

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	11	0	0	0	11
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	11	0	0	0	11
Dollar Value	\$1,231,500	\$0	\$0	\$0	\$1,231,500
Average List Price	\$136,091	\$0	\$0	\$0	\$136,091
Average Sold Price	\$111,955	\$0	\$0	\$0	\$111,955
Average Market Time	81	0	0	0	81
Average Square Feet	0	0	0	0	0
% of List Price	82.26	0.00	0.00	0.00	82.26
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

YEAR TO DATE 1/1/06 - 12/31/06

## Area Market Survey Summary

Listings as of 01/02/07 at 4:18pm

Sold	Quantity	Average DOM	Summary Price Information			
<u>Selling Price Range</u>			Minimum	\$15,000	Maximum	\$2,650,000
\$19,999 or under	2	18	Average	\$542,987	Median	\$492,500
\$20,000 - \$29,999	1	12				
\$30,000 - \$39,999	2	31				
\$40,000 - \$49,999	1	22				
\$70,000 - \$79,999	2	82				
\$80,000 - \$89,999	1	13				
\$90,000 - \$99,999	1	3				
\$100,000 - \$119,999	3	123				
\$120,000 - \$139,999	4	23				
\$140,000 - \$159,999	5	73				
\$160,000 - \$179,999	4	89				
\$180,000 - \$199,999	10	69				
\$200,000 - \$249,999	52	65				
\$250,000 - \$299,999	147	71				
\$300,000 - \$349,999	187	72				
\$350,000 - \$399,999	206	75				
\$400,000 - \$449,999	212	64				
\$450,000 - \$499,999	188	68				
\$500,000 - \$549,999	177	66				
\$550,000 - \$599,999	139	68				
\$600,000 - \$649,999	134	63				
\$650,000 - \$699,999	134	69				
\$700,000 - \$749,999	77	71				
\$750,000 - \$799,999	71	78				
\$800,000 - \$849,999	36	60				
\$850,000 - \$899,999	39	71				
\$900,000 - \$949,999	22	81				
\$950,000 - \$999,999	27	78				
\$1,000,000 and over	103	111				
=====						
	1987	71				

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RESIDENTIAL SALES BY AREA ---- YEAR-TO-DATE (1/1 - 12/31)

ZONE	AREA	2005 # OF SALES	2005 AVG. PRICE	2006 # OF SALES	2006 AVG. PRICE
12601	CAMERON PARK	415	\$473,973	278	\$492,932
12602	EL DORADO HILLS	804	\$710,249	590	\$723,560
12603	SHINGLE SPRINGS	127	\$638,238	83	\$669,680
12604	RESCUE/NORTH AREA	55	\$603,280	58	\$642,011
12605	LATROBE/SOUTH AREA	8	\$814,688	6	\$1,056,917
12701	PLACERVILLE	314	\$426,896	214	\$427,910
12702	DIAMOND SPRINGS/EL DORADO	162	\$411,495	125	\$419,216
12703	PLEASANT VALLEY	79	\$491,785	50	\$532,439
12704	SOMERSET/SOUTH COUNTY	158	\$384,035	102	\$409,009
12705	LOTUS/COLOMA	10	\$412,050	11	\$556,041
12706	GREENSTONE,GOLD HILL WEST	15	\$799,467	16	\$861,469
12707	SWANSBORO	29	\$364,786	31	\$391,594
12801	CAMINO/CEDAR GROVE	80	\$463,821	57	\$452,832
12802	POLLOCK PINES/SLY PARK	271	\$372,960	169	\$371,575
12803	AMERICAN RIVER CANYON	12	\$341,083	20	\$210,465
12901	GEORGETOWN DIVIDE	142	\$379,892	77	\$375,534
12902	PILOT HILL/COOL	146	\$437,633	92	\$495,167