

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2015

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	275**	\$113,872,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	283**	\$113,373,900**
MAY	460	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	330**	\$135,205,400**
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426	1639	399
JULY	1731	403	1350	213	1447	325	1617	350	1568	351	1601	335
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294	1430	300
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272		
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	242	271	311	264	284				

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196				

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$423,750	\$405,750				

EL DORADO COUNTY-AVERAGE PRICE SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 446,566	\$ 472,815	\$ 487,855	\$449,408	\$ 457,323				

MULTIPLE LISTING STATISTICS FOR AUGUST 2016

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	248	284	\$ 435,692	\$ 457,323
MOBILE HOME-IN PARK	MOB	8	11	\$ 77,613	\$ 56,723
RESIDENTIAL INCOME	RIN	1	0	\$ 325,000	\$ -
LAND	LND	18	32	\$ 270,849	\$ 95,838
COMMERCIAL/INDUSTRIAL	COM	0	3	\$ -	\$ 545,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA AUGUST 2016					
AREA	ZONE	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
GREATER CAMERON PARK	12601	43	\$ 361,551	33	\$ 410,238
EL DORADO HILLS	12602	67	\$ 662,931	92	\$ 637,536
SHINGLE SPRINGS	12603	7	\$ 504,714	14	\$ 465,277
RESCUE/LUNEMAN	12604	6	\$ 626,333	4	\$ 468,500
LATROBE/SOUTH AREA	12605	1	\$ 849,900	0	\$ -
GREATER PLACERVILLE	12701	20	\$ 333,875	30	\$ 355,036
DIAMOND SPRGS/EL DORADO	12702	8	\$ 321,375	20	\$ 383,527
PLEASANTVALLEY/PLV SOUTH	12703	5	\$ 365,000	12	\$ 493,108
SOMERSET/SOUTH COUNTY	12704	12	\$ 331,492	8	\$ 309,063
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 619,750	1	\$ 400,000
MOSQUITO, SWANSBORO	12707	3	\$ 257,633	1	\$ 299,000
CAMINO, CEDAR GROVE	12801	10	\$ 351,550	6	\$ 314,817
POLLOCK PINES, SLY PARK	12802	31	\$ 268,207	31	\$ 285,031
AMERICAN RIVER CANYON	12803	6	\$ 244,500	5	\$ 186,400
GEORGETOWN, GARDENVALLEY	12901	13	\$ 340,846	15	\$ 340,933
PILOT HILL, COOL	12902	13	\$ 377,231	10	\$ 459,050
NORTH COUNTY	12903	1	\$ 252,000	2	\$ 264,500

TRANSACTION SUMMARY

	2015 MONTH	2015 YTD	2016 MONTH	2016 YTD
PENDING SALES-TOTAL	345	2980	373	3169
PENDING SALES - RESIDENTIAL	305	2695	320	2762
CLOSED SALES - TOTAL	275	2153	330	2243
CLOSED SALES - RESIDENTIAL	248	1851	284	1919
CLOSED SALES -RES.MEDIAN PRICE	\$ 390,000	\$ 400,000	\$ 405,750	\$ 430,000
LISTING INVENTORY - TOTAL	1562		1430	
LISTING INVENTORY - RESIDENTIAL	1055		913	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 8/31)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	273	\$384,869	251	\$412,945
12602	EL DORADO HILLS	591	\$615,102	603	\$644,852
12603	SHINGLE SPRINGS	82	\$499,612	104	\$500,453
12604	RESCUE/NORTH AREA	38	\$551,129	34	\$538,395
12605	LATROBE/SOUTH AREA	10	\$725,590	14	\$888,107
12701	PLACERVILLE	173	\$332,044	191	\$352,948
12702	DIAMOND SPRINGS/EL DORADO	88	\$323,309	106	\$348,767
12703	PLEASANT VALLEY	54	\$391,789	64	\$404,744
12704	SOMERSET/SOUTH COUNTY	71	\$315,816	72	\$332,779
12705	LOTUS/COLOMA	6	\$475,410	5	\$462,900
12706	GREENSTONE,GOLD HILL WEST	19	\$525,763	33	\$574,061
12707	SWANSBORO	8	\$302,050	14	\$264,936
12801	CAMINO/CEDAR GROVE	70	\$321,633	61	\$372,029
12802	POLLOCK PINES/SLY PARK	156	\$249,313	169	\$286,229
12803	AMERICAN RIVER CANYON	18	\$221,487	16	\$195,891
12901	GEORGETOWN DIVIDE	83	\$270,920	86	\$311,041
12902	PILOT HILL/COOL	108	\$374,255	85	\$404,416
12903	NORTH COUNTY	3	\$377,333	11	\$377,275

REPORT 4B

Market Statistics Report

Listings as of 09/21/16 at 3:40pm

AUGUST 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	45	148	69	22	284
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	45	148	69	22	284
Dollar Value	\$13,251,340	\$58,526,066	\$41,770,855	\$16,331,589	\$129,879,850
Average List Price	\$298,274	\$401,531	\$614,856	\$756,622	\$464,506
Average Sold Price	\$294,474	\$395,446	\$605,375	\$742,345	\$457,323
Average Market Time	35	35	41	57	38
Average Square Feet	1338	1843	2901	3736	2166
% of List Price	98.73	98.48	98.46	98.11	98.45
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 09/21/16 at 3:38pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	83	Minimum	\$64,000	Maximum	\$1,700,000
\$100,000 thru \$119,999	2	67	Average	\$457,323	Median	\$405,750
\$120,000 thru \$139,999	2	13				
\$140,000 thru \$159,999	2	123				
\$160,000 thru \$179,999	3	44				
\$180,000 thru \$199,999	4	10				
\$200,000 thru \$249,999	24	37				
\$250,000 thru \$299,999	32	26				
\$300,000 thru \$349,999	30	43				
\$350,000 thru \$399,999	36	35				
\$400,000 thru \$449,999	26	25				
\$450,000 thru \$499,999	16	42				
\$500,000 thru \$549,999	21	38				
\$550,000 thru \$599,999	26	51				
\$600,000 thru \$649,999	16	22				
\$650,000 thru \$699,999	13	38				
\$700,000 thru \$749,999	7	28				
\$750,000 thru \$799,999	5	39				
\$800,000 thru \$849,999	3	80				
\$850,000 thru \$899,999	7	69				
\$900,000 thru \$949,999	1	79				
\$950,000 thru \$999,999	2	86				
\$1,000,000 thru \$1,249,999	3	46				
\$1,500,000 thru \$1,749,999	2	97				
	284	38				

REPORT 5A

Market Statistics Report

Listings as of 09/21/16 at 3:50pm

YEAR TO DATE 1/1/16 – 8/31/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	264	906	589	160	1919
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	264	906	589	160	1919
Dollar Value	\$73,042,473	\$357,635,229	\$339,902,145	\$123,390,827	\$893,970,674
Average List Price	\$280,983	\$401,401	\$586,022	\$794,400	\$474,268
Average Sold Price	\$276,676	\$394,741	\$577,083	\$771,193	\$465,852
Average Market Time	40	46	52	55	48
Average Square Feet	1291	1895	2788	3872	2251
% of List Price	98.47	98.34	98.47	97.08	98.23
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 09/21/16 at 3:49pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	7	Minimum	\$37,000	Maximum	\$2,500,000
\$40,000 thru \$49,999	1	7	Average	\$465,852	Median	\$430,000
\$60,000 thru \$69,999	1	83				
\$80,000 thru \$89,999	3	86				
\$90,000 thru \$99,999	8	41				
\$100,000 thru \$119,999	5	44				
\$120,000 thru \$139,999	15	40				
\$140,000 thru \$159,999	16	60				
\$160,000 thru \$179,999	32	45				
\$180,000 thru \$199,999	34	35				
\$200,000 thru \$249,999	155	44				
\$250,000 thru \$299,999	197	37				
\$300,000 thru \$349,999	169	39				
\$350,000 thru \$399,999	217	51				
\$400,000 thru \$449,999	175	34				
\$450,000 thru \$499,999	179	47				
\$500,000 thru \$549,999	165	37				
\$550,000 thru \$599,999	137	47				
\$600,000 thru \$649,999	104	51				
\$650,000 thru \$699,999	87	75				
\$700,000 thru \$749,999	50	53				
\$750,000 thru \$799,999	29	72				
\$800,000 thru \$849,999	35	84				
\$850,000 thru \$899,999	28	68				
\$900,000 thru \$949,999	13	58				
\$950,000 thru \$999,999	11	59				
\$1,000,000 thru \$1,249,999	28	89				
\$1,250,000 thru \$1,499,999	13	138				
\$1,500,000 thru \$1,749,999	5	77				
\$1,750,000 thru \$1,999,999	2	1				
\$2,000,000 thru \$2,249,999	1	12				
\$2,250,000 thru \$2,499,999	2	78				
\$2,500,000 thru \$2,749,999	1	34				

REPORT 5B