

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	333**	\$111,849,800**
JUNE	438	307**	\$114,274,900**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	260	180**	\$ 55,430,600**
FEB.	327	168**	\$ 56,513,300**
MAR.	360	240**	\$ 92,121,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	288	\$109,536,600

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305	1614	415
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304	1690	380
JULY	1813	409	1847	389	1731	403	1350	213	1447	325	1617	350
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296	1428	287
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	140	205	230	264	259	234	253				

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223				

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 337,750	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 398,000				

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$465,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$639,350	\$645,768	\$524,711	\$ 544,110	\$503,921	\$627,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$387,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,042	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,125				

MULTIPLE LISTING STATISTICS FOR AUGUST 2014

				AVERAGE	PRICE
		CLOSED '13	CLOSED '14	2013	2014
RESIDENTIAL/COMMON INT.	RES	293	253	\$ 399,689	\$ 416,125
MOBILE HOME-IN PARK	MOB	9	14	\$ 34,944	\$ 54,893
RESIDENTIAL INCOME	RIN	0	1	\$ -	\$ 157,500
LAND	LND	31	19	\$ 134,806	\$ 161,237
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 268,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - AUGUST 2014					
		2013	2013	2014	2014
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	28	\$ 336,359	37	\$ 383,666
EL DORADO HILLS	12602	87	\$ 579,854	86	\$ 614,165
SHINGLE SPRINGS	12603	10	\$ 378,710	7	\$ 452,071
RESCUE/LUNEMAN	12604	4	\$ 583,725	7	\$ 455,414
LATROBE/SOUTH AREA	12605	2	\$ 785,000	0	\$ -
GREATER PLACERVILLE	12701	22	\$ 296,099	27	\$ 284,863
DIAMOND SPRGS/EL DORADO	12702	14	\$ 317,314	10	\$ 263,350
PLEASANTVALLEY/PLV SOUTH	12703	5	\$ 389,950	8	\$ 307,100
SOMERSET/SOUTH COUNTY	12704	6	\$ 172,963	6	\$ 206,482
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	4	\$ 548,000	2	\$ 527,500
MOSQUITO, SWANSBORO	12707	3	\$ 168,167	2	\$ 493,500
CAMINO, CEDAR GROVE	12801	12	\$ 309,583	7	\$ 214,700
POLLOCK PINES, SLY PARK	12802	24	\$ 207,967	30	\$ 251,298
AMERICAN RIVER CANYON	12803	3	\$ 105,000	5	\$ 223,600
GEORGETOWN, GARDENVALLEY	12901	10	\$ 232,050	11	\$ 291,618
PILOT HILL, COOL	12902	17	\$ 282,901	7	\$ 311,894
NORTH COUNTY	12903	0	\$ -	1	\$ 299,900

TRANSACTION SUMMARY

	2013	2013	2014	2014
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	371	3306	332	2844
PENDING SALES - RESIDENTIAL	338	3020	300	2509
CLOSED SALES - TOTAL	293	2192	288	1998
CLOSED SALES - RESIDENTIAL	251	1896	253	1736
CLOSED SALES -RES.MEDIAN PRICE	\$ 350,000	\$ 334,000	\$ 398,000	\$ 368,111
LISTING INVENTORY - TOTAL	1391		1428	
LISTING INVENTORY - RESIDENTIAL	957		993	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (8/1 - 8/31)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	270	\$349,275	235	\$349,339
12602	EL DORADO HILLS	589	\$528,493	546	\$603,221
12603	SHINGLE SPRINGS	87	\$423,460	81	\$480,193
12604	RESCUE/NORTH AREA	34	\$432,718	44	\$493,900
12605	LATROBE/SOUTH AREA	15	\$509,821	9	\$518,222
12701	PLACERVILLE	181	\$261,696	183	\$297,498
12702	DIAMOND SPRINGS/EL DORADO	93	\$252,891	109	\$275,926
12703	PLEASANT VALLEY	71	\$313,790	48	\$337,421
12704	SOMERSET/SOUTH COUNTY	82	\$204,977	67	\$225,338
12705	LOTUS/COLOMA	5	\$363,500	9	\$283,111
12706	GREENSTONE, GOLD HILL WEST	33	\$475,225	22	\$485,170
12707	SWANSBORO	19	\$168,460	21	\$258,161
12801	CAMINO/CEDAR GROVE	53	\$342,848	53	\$289,595
12802	POLLOCK PINES/SLY PARK	174	\$196,022	149	\$231,318
12803	AMERICAN RIVER CANYON	13	\$136,712	15	\$238,468
12901	GEORGETOWN DIVIDE	84	\$216,855	77	\$261,969
12902	PILOT HILL/COOL	85	\$372,973	64	\$311,696
12903	NORTH COUNTY	8	\$279,978	4	\$351,225

Market Statistics Report

Listings as of 09/19/14 at 11:32am

AUGUST 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	40	107	79	27	253
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	40	107	79	27	253
Dollar Value	\$9,243,283	\$35,777,160	\$42,897,975	\$17,361,133	\$105,279,551
Average List Price	\$238,423	\$338,760	\$552,228	\$655,740	\$423,380
Average Sold Price	\$231,082	\$334,366	\$543,012	\$643,005	\$416,125
Average Market Time	52	35	51	64	46
Average Square Feet	1224	1833	2786	3664	2230
% of List Price	96.92	98.70	98.33	98.06	98.29
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 09/19/14 at 11:32am

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	170	Minimum	\$57,143	Maximum	\$1,250,000
\$60,000 thru \$69,999	1	13	Average	\$416,125	Median	\$398,000
\$70,000 thru \$79,999	1	0				
\$100,000 thru \$119,999	1	12				
\$120,000 thru \$139,999	5	42				
\$140,000 thru \$159,999	6	38				
\$160,000 thru \$179,999	9	14				
\$180,000 thru \$199,999	14	43				
\$200,000 thru \$249,999	25	31				
\$250,000 thru \$299,999	24	58				
\$300,000 thru \$349,999	23	52				
\$350,000 thru \$399,999	17	43				
\$400,000 thru \$449,999	24	50				
\$450,000 thru \$499,999	24	50				
\$500,000 thru \$549,999	19	64				
\$550,000 thru \$599,999	15	31				
\$600,000 thru \$649,999	14	33				
\$650,000 thru \$699,999	8	71				
\$700,000 thru \$749,999	4	27				
\$750,000 thru \$799,999	5	84				
\$800,000 thru \$849,999	4	80				
\$850,000 thru \$899,999	2	36				
\$900,000 thru \$949,999	1	20				
\$950,000 thru \$999,999	2	6				
\$1,000,000 thru \$1,249,999	3	7				
\$1,250,000 thru \$1,499,999	1	33				
	253	46				

REPORT 5A

Market Statistics Report

Listings as of 09/19/14 at 11:44am

YEAR TO DATE 1/1/14 – 8/31/14

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	280	818	484	154	1736
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	280	818	484	154	1736
Dollar Value	\$61,861,346	\$277,243,650	\$266,581,090	\$100,430,494	\$706,116,580
Average List Price	\$225,622	\$344,875	\$561,597	\$672,751	\$415,149
Average Sold Price	\$220,933	\$338,929	\$550,787	\$652,146	\$406,749
Average Market Time	52	46	53	65	51
Average Square Feet	1273	1846	2862	3706	2202
% of List Price	97.92	98.28	98.08	96.94	97.98
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 09/19/14 at 11:44am

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	2	99	Minimum	\$52,750	Maximum	\$2,750,000
\$60,000 thru \$69,999	2	8	Average	\$406,749	Median	\$368,111
\$70,000 thru \$79,999	5	17				
\$80,000 thru \$89,999	6	70				
\$90,000 thru \$99,999	9	47				
\$100,000 thru \$119,999	14	46				
\$120,000 thru \$139,999	32	80				
\$140,000 thru \$159,999	54	46				
\$160,000 thru \$179,999	56	39				
\$180,000 thru \$199,999	66	55				
\$200,000 thru \$249,999	167	44				
\$250,000 thru \$299,999	197	56				
\$300,000 thru \$349,999	184	53				
\$350,000 thru \$399,999	190	39				
\$400,000 thru \$449,999	146	56				
\$450,000 thru \$499,999	136	47				
\$500,000 thru \$549,999	127	53				
\$550,000 thru \$599,999	93	55				
\$600,000 thru \$649,999	67	48				
\$650,000 thru \$699,999	41	57				
\$700,000 thru \$749,999	29	47				
\$750,000 thru \$799,999	26	47				
\$800,000 thru \$849,999	18	54				
\$850,000 thru \$899,999	11	93				
\$900,000 thru \$949,999	7	32				
\$950,000 thru \$999,999	12	51				
\$1,000,000 thru \$1,249,999	23	47				
\$1,250,000 thru \$1,499,999	12	86				
\$1,500,000 thru \$1,749,999	3	47				
\$2,750,000 thru \$2,999,999	1	366				
	1736	51				