

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903,500**
APR.	373	243**	\$70,060,700**
MAY	380	290**	\$83,783,700**
JUNE	369	286**	\$83,428,000**
JULY	509	250**	\$74,584,400**
AUG.	502	311	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	212**	\$ 65,865,900**
MAR.	444	289**	\$ 90,327,300**
APR.	485	293**	\$ 94,757,900**
MAY	472	332**	\$111,464,800**
JUNE	438	305**	\$113,900,800**
JULY	411	284**	\$103,764,900**
AUG.	374	290	\$105,146,100
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268	1065	196
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264	1104	224
APR.	1810	437	1619	396	1680	395	1493	392	1335	294	1226	271
MAY	2164	599	1763	435	1734	381	1557	332	1400	316	1331	305
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276	1384	304
JULY	2163	445	1813	409	1847	389	1731	403	1350	213	1447	325
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263	1391	296
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208		
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217		
NOV.	1679	282	1591	267	1464	255	1477	261	999	137		
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	185	246	257	285	260	252	250				

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213				

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$ 295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$ 332,500	\$ 317,389	\$ 288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$ 282,000	\$ 264,000	\$ 267,250	\$ 235,000	\$ 241,000	\$ 240,000	\$ 263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$ 258,500	\$ 285,000	\$ 275,000	\$ 284,750	\$ 266,000	\$ 275,000	\$ 289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$ 344,000	\$ 336,700	\$ 355,550	\$ 350,000				

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$312,912	\$318,516	\$341,199	\$ 336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$ 311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$ 274,343	\$ 287,037	\$ 299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$ 323,365	\$ 310,534	\$ 328,189
2013	\$ 312,541	\$ 336,095	\$ 345,377	\$ 350,540	\$ 367,529	\$ 421,292	\$394,482	\$400,752				

MULTIPLE LISTING STATISTICS FOR AUGUST 2013

		CLOSED '12	CLOSED '13	AVERAGE 2012	PRICE 2013
RESIDENTIAL/COMMON INT.	RES	284	250	\$ 312,512	\$ 400,752
MOBILE HOME-IN PARK	MOB	10	9	\$ 30,750	\$ 34,944
RESIDENTIAL INCOME	RIN	2	0	\$ 603,500	\$ -
LAND	LND	15	29	\$ 94,240	\$ 137,198
COMMERCIAL/INDUSTRIAL	COM	0	2	\$ -	\$ 332,500
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - AUGUST 2013					
AREA	ZONE	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
GREATER CAMERON PARK	12601	41	\$ 248,223	28	\$ 336,359
EL DORADO HILLS	12602	93	\$ 474,958	87	\$ 579,854
SHINGLE SPRINGS	12603	17	\$ 384,630	10	\$ 378,710
RESCUE/LUNEMAN	12604	4	\$ 201,000	4	\$ 576,975
LATROBE/SOUTH AREA	12605	3	\$ 457,000	2	\$ 785,000
GREATER PLACERVILLE	12701	23	\$ 250,496	22	\$ 296,099
DIAMOND SPRGS/EL DORADO	12702	10	\$ 231,915	14	\$ 317,314
PLEASANTVALLEY/PLV SOUTH	12703	5	\$ 199,400	5	\$ 389,950
SOMERSET/SOUTH COUNTY	12704	12	\$ 185,716	6	\$ 172,963
COLOMA, LOTUS	12705	1	\$ 259,900	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 302,500	4	\$ 548,000
MOSQUITO, SWANSBORO	12707	4	\$ 157,000	3	\$ 168,167
CAMINO, CEDAR GROVE	12801	12	\$ 220,475	12	\$ 309,583
POLLOCK PINES, SLY PARK	12802	27	\$ 167,544	23	\$ 211,183
AMERICAN RIVER CANYON	12803	1	\$ 75,000	3	\$ 105,000
GEORGETOWN, GARDENVALLEY	12901	14	\$ 184,936	10	\$ 232,050
PILOT HILL, COOL	12902	14	\$ 210,929	17	\$ 282,901
NORTH COUNTY	12903	1	\$ 106,000	0	\$ -

TRANSACTION SUMMARY

	2012 MONTH	2012 YTD	2013 MONTH	2013 YTD
PENDING SALES-TOTAL	502	3031	371	3306
PENDING SALES - RESIDENTIAL	466	2809	338	3020
CLOSED SALES - TOTAL	311	2030	290	2181
CLOSED SALES - RESIDENTIAL	284	1853	250	1892
CLOSED SALES -RES.MEDIAN PRICE	\$ 275,000	\$ 264,000	\$ 350,000	\$ 333,000
LISTING INVENTORY - TOTAL	1376		1391	
LISTING INVENTORY - RESIDENTIAL	990		957	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 8/31)

ZONE	AREA	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
12601	CAMERON PARK	282	\$250,205	270	\$349,275
12602	EL DORADO HILLS	552	\$483,155	588	\$528,737
12603	SINGLE SPRINGS	93	\$344,201	87	\$423,460
12604	RESCUE/NORTH AREA	41	\$332,077	33	\$431,376
12605	LATROBE/SOUTH AREA	12	\$487,833	15	\$509,821
12701	PLACERVILLE	182	\$222,052	181	\$261,696
12702	DIAMOND SPRINGS/EL DORADO	105	\$215,198	93	\$252,891
12703	PLEASANT VALLEY	56	\$241,774	71	\$313,790
12704	SOMERSET/SOUTH COUNTY	68	\$157,150	82	\$204,977
12705	LOTUS/COLOMA	8	\$229,988	5	\$363,500
12706	GREENSTONE, GOLD HILL WEST	25	\$421,478	33	\$475,225
12707	SWANSBORO	23	\$159,136	19	\$168,460
12801	CAMINO/CEDAR GROVE	72	\$227,150	53	\$342,848
12802	POLLOCK PINES/SLY PARK	156	\$154,835	172	\$195,459
12803	AMERICAN RIVER CANYON	11	\$166,464	13	\$136,712
12901	GEORGETOWN DIVIDE	82	\$179,094	84	\$261,855
12902	PILOT HILL/COOL	77	\$218,748	85	\$372,973
12903	NORTH COUNTY	8	\$200,238	8	\$279,978

Market Statistics Report

Listings as of 09/13/13 at 2:41pm

AUGUST 2013

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	36	117	75	22	250
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	36	117	75	22	250
Dollar Value	\$7,302,780	\$37,289,873	\$40,291,587	\$15,303,704	\$100,187,944
Average List Price	\$203,388	\$322,800	\$540,401	\$700,436	\$404,117
Average Sold Price	\$202,855	\$318,717	\$537,221	\$695,623	\$400,752
Average Market Time	85	46	42	44	50
Average Square Feet	1184	1836	2957	3934	2263
% of List Price	99.74	98.74	99.41	99.31	99.17
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All Interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Copyright 2013, MetroList Services, Inc. Copyright © 2013, Rapattoni Corporation. All rights reserved.

U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 09/13/13 at 2:40pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	6	Minimum	\$45,000	Maximum	\$1,349,000
\$100,000 thru \$119,999	4	48	Average	\$400,752	Median	\$350,000
\$120,000 thru \$139,999	8	21				
\$140,000 thru \$159,999	9	133				
\$160,000 thru \$179,999	8	20				
\$180,000 thru \$199,999	14	47				
\$200,000 thru \$249,999	18	77				
\$250,000 thru \$299,999	29	78				
\$300,000 thru \$349,999	31	40				
\$350,000 thru \$399,999	27	41				
\$400,000 thru \$449,999	22	38				
\$450,000 thru \$499,999	16	23				
\$500,000 thru \$549,999	9	28				
\$550,000 thru \$599,999	16	25				
\$600,000 thru \$649,999	8	63				
\$650,000 thru \$699,999	10	49				
\$700,000 thru \$749,999	4	62				
\$750,000 thru \$799,999	3	34				
\$800,000 thru \$849,999	1	55				
\$900,000 thru \$949,999	4	20				
\$950,000 thru \$999,999	1	2				
\$1,000,000 thru \$1,249,999	6	143				
\$1,250,000 thru \$1,499,999	1	2				
	250	50				

Market Statistics Report

Listings as of 09/13/13 at 2:52pm

YEAR TO DATE 1/1/13 – 8/31/13

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	302	904	545	141	1892
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	302	904	545	141	1892
Dollar Value	\$65,113,286	\$277,297,702	\$263,842,997	\$94,070,320	\$700,324,305
Average List Price	\$217,631	\$308,863	\$488,682	\$696,435	\$374,982
Average Sold Price	\$215,607	\$306,745	\$484,116	\$667,165	\$370,150
Average Market Time	54	42	44	57	46
Average Square Feet	1348	1905	2827	3764	2220
% of List Price	99.07	99.31	99.07	95.80	98.71
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 09/13/13 at 2:51pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	23	Minimum	\$38,500	Maximum	\$7,995,000
\$40,000 thru \$49,999	2	58	Average	\$370,150	Median	\$333,000
\$50,000 thru \$59,999	4	28				
\$60,000 thru \$69,999	3	166				
\$70,000 thru \$79,999	5	151				
\$80,000 thru \$89,999	12	47				
\$90,000 thru \$99,999	11	41				
\$100,000 thru \$119,999	33	59				
\$120,000 thru \$139,999	62	56				
\$140,000 thru \$159,999	81	60				
\$160,000 thru \$179,999	95	45				
\$180,000 thru \$199,999	92	44				
\$200,000 thru \$249,999	192	41				
\$250,000 thru \$299,999	232	47				
\$300,000 thru \$349,999	187	41				
\$350,000 thru \$399,999	184	37				
\$400,000 thru \$449,999	183	39				
\$450,000 thru \$499,999	131	38				
\$500,000 thru \$549,999	103	40				
\$550,000 thru \$599,999	79	38				
\$600,000 thru \$649,999	57	54				
\$650,000 thru \$699,999	42	59				
\$700,000 thru \$749,999	24	40				
\$750,000 thru \$799,999	12	36				
\$800,000 thru \$849,999	9	54				
\$850,000 thru \$899,999	6	28				
\$900,000 thru \$949,999	10	79				
\$950,000 thru \$999,999	8	30				
\$1,000,000 thru \$1,249,999	22	120				
\$1,250,000 thru \$1,499,999	6	88				
\$1,500,000 thru \$1,749,999	1	157				
\$1,750,000 thru \$1,999,999	1	281				
\$2,000,000 thru \$2,249,999	1	43				
\$7,000,000 thru \$7,999,999	1	266				
	1892	46				