

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2007

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	214	161**	\$ 70,761,600**
FEB.	265	149**	\$ 73,036,600**
MAR.	271	215**	\$106,870,300**
APR.	250	207**	\$100,961,000**
MAY	338	189**	\$ 90,814,200**
JUNE	240	216**	\$104,900,800**
JULY	238	196**	\$ 99,274,600**
AUG.	184	200**	\$ 94,277,000**
SEPT.	168	141**	\$ 62,018,000**
OCT.	163	149**	\$ 63,526,500**
NOV.	126	123**	\$ 55,280,300**
DEC.	113	129**	\$ 57,992,200**

YEAR: 2008

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	138	87**	\$ 37,537,500**
FEB.	162	107**	\$ 42,021,000**
MAR.	179	123**	\$ 44,404,700**
APR.	193	157**	\$ 61,960,800**
MAY	275	170**	\$ 68,772,900**
JUNE	210	187**	\$ 80,568,200**
JULY	203	151**	\$ 60,078,100**
AUG.	236	165	\$ 62,379,100
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2003	YEAR	2004	YEAR	2005	YEAR	2006	YEAR	2007	YEAR	2008
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1394	439	1263	237	1386	259	2207	462	1858	575	1672	487
FEB.	1442	432	1226	279	1489	254	2224	457	1640	512	1773	450
MAR.	825	568	1623	368	1500	324	2212	458	1794	599	1750	494
APR.	1176	484	1835	387	1572	365	2274	537	2363	719	1810	437
MAY	967	474	1627	354	1765	445	1917	742	2609	606	2164	599
JUNE	1037	519	1752	390	1990	494	2434	729	2629	558	2147	479
JULY	903	507	1393	348	2073	460	2567	622	2515	508	2163	445
AUG.	840	451	1747	317	2298	547	2525	625	2490	538	2127	397
SEPT.	821	479	1664	304	2434	536	2552	544	2290	436		
OCT.	680	382	1738	280	2612	498	2359	455	2119	411		
NOV.	591	188	1491	240	2477	346	2140	361	1901	339		
DEC.	401	102	1407	189	2156	250	1759	254	1627	288		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	170	133	148				

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303				

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$ 162,500	\$ 165,250	\$ 174,500	\$ 176,500	\$ 166,500	\$ 160,000	\$ 168,000	\$ 174,000	\$ 167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$ 179,990	\$ 182,500	\$ 189,000	\$ 185,000	\$ 180,000	\$ 183,500	\$ 183,625	\$ 166,700	\$ 174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$ 192,750	\$ 212,000	\$ 212,500	\$ 193,000	\$ 207,400	\$ 225,500	\$ 192,500	\$ 224,500	\$ 227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$ 249,500	\$ 250,000	\$ 240,000	\$ 235,000	\$ 239,500	\$ 249,100	\$ 215,000	\$ 241,000	\$ 254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,500	\$ 378,000	\$ 354,950				

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$ 189,822	\$ 193,122	\$ 195,193	\$ 191,898	\$ 190,604	\$ 189,763	\$ 189,607	\$ 195,137	\$ 192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$ 209,962	\$ 203,148	\$ 215,987	\$ 206,659	\$ 216,241	\$ 210,646	\$ 202,199	\$ 200,808	\$ 204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$ 233,703	\$ 252,997	\$ 244,697	\$ 226,827	\$ 243,046	\$ 251,200	\$ 234,068	\$ 264,518	\$ 251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$ 293,913	\$ 289,600	\$ 275,651	\$ 288,347	\$ 263,729	\$ 293,521	\$ 267,426	\$ 279,119	\$ 282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 459,035	\$ 431,955	\$ 399,748				

MULTIPLE LISTING STATISTICS FOR AUGUST 2008

				AVERAGE	PRICE
		CLOSED '07	CLOSED '08	2007	2008
RESIDENTIAL/COMMON INT.	RES	167	148	\$ 524,693	\$ 399,748
MOBILE HOME-IN PARK	MOB	13	7	\$ 69,615	\$ 85,357
RESIDENTIAL INCOME	RIN	2	0	\$ 354,500	\$ -
LAND	LND	18	9	\$ 279,967	\$ 261,556
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 265,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - AUGUST 2008					
		2007	2007	2008	2008
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	21	\$ 429,619	20	\$ 370,650
EL DORADO HILLS	12602	53	\$ 757,732	44	\$ 584,345
SHINGLE SPRINGS	12603	9	\$ 649,611	8	\$ 416,250
RESCUE/LUNEMAN	12604	5	\$ 499,190	2	\$ 331,250
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	11	\$ 434,727	17	\$ 329,118
DIAMOND SPRGS/EL DORADO	12702	4	\$ 325,875	12	\$ 255,242
PLEASANTVALLEY/PLV SOUTH	12703	7	\$ 491,000	2	\$ 176,720
SOMERSET/SOUTH COUNTY	12704	9	\$ 374,100	10	\$ 226,070
COLOMA, LOTUS	12705	2	\$ 665,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 892,500	3	\$ 672,817
MOSQUITO, SWANSBORO	12707	1	\$ 195,000	1	\$ 206,000
CAMINO, CEDAR GROVE	12801	9	\$ 437,587	5	\$ 281,930
POLLOCK PINES, SLY PARK	12802	13	\$ 292,269	14	\$ 282,886
AMERICAN RIVER CANYON	12803	9	\$ 201,489	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	8	\$ 375,925	2	\$ 247,500
PILOT HILL, COOL	12902	4	\$ 335,375	5	\$ 268,800
NORTH COUNTY	12903	0	\$ -	3	\$ 446,830

TRANSACTION SUMMARY

	2007	2007	2008	2008
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	184	2000	236	1611
PENDING SALES - RESIDENTIAL	150	1618	219	1446
CLOSED SALES - TOTAL	200	1533	165	1147
CLOSED SALES - RESIDENTIAL	167	1271	148	1014
CLOSED SALES -RES.MEDIAN PRICE	\$ 430,000	\$ 470,000	\$ 354,950	\$ 379,450
LISTING INVENTORY - TOTAL	2490		2127	
LISTING INVENTORY - RESIDENTIAL	1767		1507	

Market Statistics Report

Listings as of 09/04/08 at 3:02pm

AUGUST 2008

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	28	74	35	11	148
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	28	74	35	11	148
Dollar Value	\$7,066,100	\$24,802,939	\$17,962,660	\$9,331,000	\$59,162,699
Average List Price	\$258,166	\$350,637	\$524,844	\$890,695	\$414,480
Average Sold Price	\$252,361	\$335,175	\$513,219	\$848,273	\$399,748
Average Market Time	82	93	76	55	84
Average Square Feet	1402	1799	2866	4187	2154
% of List Price	97.75	95.59	97.79	95.24	96.45
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey

Listings as of 09/04/08 at 2:34pm

Sold	Quantity	Average DOM	Summary Price Information			
Selling Price Range			Minimum	\$110,000	Maximum	\$3,500,000
\$100,000 thru \$119,999	1	197	Average	\$399,748	Median	\$354,950
\$120,000 thru \$139,999	1	51				
\$140,000 thru \$159,999	2	95				
\$160,000 thru \$179,999	6	28				
\$180,000 thru \$199,999	6	67				
\$200,000 thru \$249,999	23	86				
\$250,000 thru \$299,999	15	53				
\$300,000 thru \$349,999	19	90				
\$350,000 thru \$399,999	18	120				
\$400,000 thru \$449,999	17	61				
\$450,000 thru \$499,999	4	34				
\$500,000 thru \$549,999	9	153				
\$550,000 thru \$599,999	10	94				
\$600,000 thru \$649,999	8	80				
\$650,000 thru \$699,999	4	29				
\$750,000 thru \$799,999	1	74				
\$850,000 thru \$899,999	2	152				
\$1,000,000 thru \$1,249,999	1	60				
\$3,500,000 thru \$3,749,999	1	116				
	148	84				

Equal Opportunity Housing * All information deemed reliable, but not guaranteed.

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Market Statistics Report

Listings as of 09/04/08 at 3:06pm

YEAR TO DATE 1/1/08 - 8/31/08

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	157	481	285	91	1014
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	157	481	285	91	1014
Dollar Value	\$39,048,785	\$173,738,192	\$158,076,840	\$64,715,920	\$435,579,737
Average List Price	\$259,442	\$376,178	\$580,439	\$752,962	\$449,328
Average Sold Price	\$248,718	\$361,202	\$554,656	\$711,164	\$429,566
Average Market Time	88	85	79	76	83
Average Square Feet	1309	1833	2852	3897	2223
% of List Price	95.87	96.02	95.66	94.45	95.60
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 09/04/08 at 3:05pm

Sold	Quantity	Average DOM	Summary Price Information		
Selling Price Range			Minimum	Maximum	
\$50,000 thru \$59,999	1	219	\$50,000		\$3,500,000
\$100,000 thru \$119,999	3	228	Average	Median	\$379,450
\$120,000 thru \$139,999	13	63			
\$140,000 thru \$159,999	12	63			
\$160,000 thru \$179,999	27	51			
\$180,000 thru \$199,999	36	73			
\$200,000 thru \$249,999	95	82			
\$250,000 thru \$299,999	117	88			
\$300,000 thru \$349,999	114	84			
\$350,000 thru \$399,999	128	81			
\$400,000 thru \$449,999	101	76			
\$450,000 thru \$499,999	85	83			
\$500,000 thru \$549,999	77	85			
\$550,000 thru \$599,999	52	78			
\$600,000 thru \$649,999	43	85			
\$650,000 thru \$699,999	22	67			
\$700,000 thru \$749,999	23	121			
\$750,000 thru \$799,999	9	78			
\$800,000 thru \$849,999	10	128			
\$850,000 thru \$899,999	12	107			
\$900,000 thru \$949,999	3	32			
\$950,000 thru \$999,999	5	108			
\$1,000,000 thru \$1,249,999	12	109			
\$1,250,000 thru \$1,499,999	8	130			
\$1,500,000 thru \$1,749,999	1	177			
\$1,750,000 thru \$1,999,999	1	142			
\$2,000,000 thru \$2,249,999	1	83			
\$2,250,000 thru \$2,499,999	1	0			
\$3,000,000 thru \$3,249,999	1	18			
\$3,500,000 thru \$3,749,999	1	116			
	1014	83			

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