

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2016

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	178**	\$ 73,022,900**
FEB.	315	185**	\$ 74,118,000**
MAR.	390	295**	\$127,530,100**
APR.	452	283**	\$113,373,900**
MAY	453	314**	\$133,984,000**
JUNE	451	369**	\$166,682,700**
JULY	432	298**	\$123,274,900**
AUG.	373	334**	\$136,965,600**
SEPT.	420	275**	\$115,246,100**
OCT.	366	287**	\$114,905,600**
NOV.	272	249**	\$100,609,200**
DEC.	218	266**	\$112,218,900**

YEAR: 2017

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	166**	\$ 65,811,000**
MAR.	308	234**	\$101,975,200**
APR.	351	284	\$119,552,900
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1236	269	774	194	1083	263	1020	240	955	192	774	174
FEB.	1275	268	1065	196	1165	297	1179	299	979	251	869	215
MAR.	1175	264	1104	224	1324	329	1284	345	1175	325	982	261
APR.	1335	294	1226	271	1445	340	1514	451	1322	335	1162	326
MAY	1400	316	1331	305	1614	415	1585	352	1518	363		
JUNE	1793	276	1384	304	1690	380	1694	426	1639	399		
JULY	1350	213	1447	325	1617	350	1568	351	1601	335		
AUG.	1376	263	1391	296	1428	287	1562	294	1430	300		
SEPT.	1344	208	1467	311	1463	300	1516	272	1512	268		
OCT.	1207	217	1312	271	1249	263	1339	248	1372	216		
NOV.	999	137	1209	194	1179	176	1125	175	986	154		
DEC.	918	121	1168	149	915	129	837	125	802	104		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	271	311	264	287	236	241	205	232
2017	181	132	193	232								

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221								

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 356,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,000	\$ 422,500
2017	\$ 405,000	\$ 414,250	\$ 454,000	\$ 469,950								

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$454,445	\$ 457,312
2017	\$ 450,095	\$ 443,055	\$ 494,789	\$ 496,553								

MULTIPLE LISTING STATISTICS FOR APRIL 2017

				AVERAGE	PRICE
		CLOSED '16	CLOSED '17	2016	2017
RESIDENTIAL/COMMON INT.	RES	242	232	\$ 446,596	\$ 495,049
MOBILE HOME-IN PARK	MOB	10	4	\$ 55,205	\$ 106,833
RESIDENTIAL INCOME	RIN	0	3	\$ -	\$ 326,833
LAND	LND	30	45	\$ 150,692	\$ 147,348
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 225,000	\$ 292,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA APRIL 2017					
		2016	2016	2017	2017
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	36	\$ 414,752	29	\$ 432,714
EL DORADO HILLS	12602	75	\$ 598,801	9	\$ 635,000
SHINGLE SPRINGS	12603	18	\$ 517,364	10	\$ 594,300
RESCUE/LUNEMAN	12604	3	\$ 561,333	5	\$ 534,180
LATROBE/SOUTH AREA	12605	3	\$ 733,333	4	\$ 828,500
GREATER PLACERVILLE	12701	19	\$ 332,932	28	\$ 401,878
DIAMOND SPRGS/EL DORADO	12702	15	\$ 312,787	7	\$ 411,786
PLEASANTVALLEY/PLV SOUTH	12703	11	\$ 326,773	10	\$ 462,650
SOMERSET/SOUTH COUNTY	12704	8	\$ 333,351	10	\$ 324,200
COLOMA, LOTUS	12705	1	\$ 438,000	1	\$ 375,000
GREENSTONE/GOLDHILLWEST	12706	4	\$ 544,000	8	\$ 739,675
MOSQUITO, SWANSBORO	12707	2	\$ 269,250	2	\$ 336,250
CAMINO, CEDAR GROVE	12801	7	\$ 353,857	9	\$ 457,378
POLLOCK PINES, SLY PARK	12802	18	\$ 289,831	18	\$ -
AMERICAN RIVER CANYON	12803	0	\$ -	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	5	\$ 288,900	12	\$ 370,881
PILOT HILL, COOL	12902	16	\$ 330,238	11	\$ 410,545
NORTH COUNTY	12903	1	\$ 185,000	2	\$ 490,000

TRANSACTION SUMMARY

	2016	2016	2017	2017
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	453	1453	351	1155
PENDING SALES - RESIDENTIAL	400	1288	313	1015
CLOSED SALES - TOTAL	283	941	284	904
CLOSED SALES - RESIDENTIAL	242	790	232	738
CLOSED SALES -RES.MEDIAN PRICE	\$ 438,500	\$ 430,000	\$ 469,950	\$ 431,000
LISTING INVENTORY - TOTAL	1322		1162	
LISTING INVENTORY - RESIDENTIAL	902		749	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 4/30)

ZONE	AREA	2016 # OF SALES	2016 AVG. PRICE	2017 # OF SALES	2017 AVG. PRICE
12601	CAMERON PARK	108	\$386,933	94	\$425,724
12602	EL DORADO HILLS	263	\$638,986	201	\$654,402
12603	SHINGLE SPRINGS	52	\$490,659	36	\$531,156
12604	RESCUE/NORTH AREA	10	\$521,790	14	\$577,529
12605	LATROBE/SOUTH AREA	8	\$847,625	7	\$747,571
12701	PLACERVILLE	68	\$364,197	78	\$378,571
12702	DIAMOND SPRINGS/EL DORADO	44	\$347,653	42	\$397,292
12703	PLEASANT VALLEY	27	\$375,093	24	\$450,954
12704	SOMERSET/SOUTH COUNTY	36	\$326,914	42	\$295,145
12705	LOTUS/COLOMA	4	\$444,375	6	\$514,000
12706	GREENSTONE, GOLD HILL WEST	11	\$541,682	14	\$664,600
12707	SWANSBORO	5	\$260,600	8	\$296,000
12801	CAMINO/CEDAR GROVE	21	\$329,071	25	\$383,524
12802	POLLOCK PINES/SLY PARK	57	\$272,959	59	\$314,808
12803	AMERICAN RIVER CANYON	3	\$236,333	1	\$130,000
12901	GEORGETOWN DIVIDE	33	\$287,194	38	\$326,261
12902	PILOT HILL/COOL	36	\$365,132	38	\$448,600
12903	NORTH COUNTY	4	\$459,131	11	\$429,618

REPORT 4B

Area Market Survey Summary

APRIL 2017

Listings as of 05/18/17 at 3:27pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$140,000 thru \$159,999	1	2	Minimum	\$150,000	Maximum
\$160,000 thru \$179,999	1	7	Average	\$496,553	Median
\$180,000 thru \$199,999	1	8			\$1,800,000
\$200,000 thru \$249,999	13	43			\$469,950
\$250,000 thru \$299,999	16	29			
\$300,000 thru \$349,999	28	35			
\$350,000 thru \$399,999	23	64			
\$400,000 thru \$449,999	26	39			
\$450,000 thru \$499,999	30	47			
\$500,000 thru \$549,999	20	49			
\$550,000 thru \$599,999	17	34			
\$600,000 thru \$649,999	20	35			
\$650,000 thru \$699,999	6	78			
\$700,000 thru \$749,999	5	18			
\$750,000 thru \$799,999	7	24			
\$800,000 thru \$849,999	2	88			
\$850,000 thru \$899,999	6	121			
\$900,000 thru \$949,999	2	26			
\$950,000 thru \$999,999	1	7			
\$1,000,000 thru \$1,249,999	3	81			
\$1,250,000 thru \$1,499,999	3	35			
\$1,750,000 thru \$1,999,999	1	116			
	232	44			

Market Statistics Report

Listings as of 05/18/17 at 3:28pm

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	31	118	71	12	232
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	31	118	71	12	232
Dollar Value	\$11,099,630	\$52,343,788	\$42,414,224	\$9,342,649	\$115,200,291
Average List Price	\$363,128	\$448,317	\$603,769	\$797,575	\$502,573
Average Sold Price	\$358,053	\$443,591	\$597,383	\$778,554	\$496,553
Average Market Time	41	46	45	38	44
Average Square Feet	1295	2030	2677	3710	2217
% of List Price	98.60	98.95	98.94	97.62	98.80
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

REPORT 5A

Market Statistics Report

Listings as of 05/18/17 at 3:31pm

YEAR TO DATE 1/1/17 – 4/30/17

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	112	374	203	49	738
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	112	374	203	49	738
Dollar Value	\$34,536,443	\$159,005,439	\$121,671,984	\$35,431,323	\$350,645,189
Average List Price	\$316,880	\$430,013	\$608,196	\$740,396	\$482,464
Average Sold Price	\$308,361	\$425,148	\$599,369	\$723,088	\$475,129
Average Market Time	44	50	52	67	51
Average Square Feet	1307	1948	2766	3566	2183
% of List Price	97.31	98.87	98.55	97.66	98.48
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 05/18/17 at 3:30pm
Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	20	Minimum	\$67,025	Maximum	\$1,800,000
\$80,000 thru \$89,999	2	54	Average	\$475,129	Median	\$431,000
\$120,000 thru \$139,999	4	39				
\$140,000 thru \$159,999	4	65				
\$160,000 thru \$179,999	8	96				
\$180,000 thru \$199,999	9	54				
\$200,000 thru \$249,999	43	55				
\$250,000 thru \$299,999	73	41				
\$300,000 thru \$349,999	81	47				
\$350,000 thru \$399,999	77	55				
\$400,000 thru \$449,999	96	41				
\$450,000 thru \$499,999	78	49				
\$500,000 thru \$549,999	60	50				
\$550,000 thru \$599,999	48	46				
\$600,000 thru \$649,999	48	43				
\$650,000 thru \$699,999	20	61				
\$700,000 thru \$749,999	22	41				
\$750,000 thru \$799,999	14	66				
\$800,000 thru \$849,999	8	61				
\$850,000 thru \$899,999	10	87				
\$900,000 thru \$949,999	2	26				
\$950,000 thru \$999,999	3	91				
\$1,000,000 thru \$1,249,999	13	103				
\$1,250,000 thru \$1,499,999	11	82				
\$1,500,000 thru \$1,749,999	2	41				
\$1,750,000 thru \$1,999,999	1	116				
	738	51				

REPORT 5B