

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	235	176**	\$ 51,373,500**
FEB.	450	214**	\$ 66,144,000**
MAR.	444	290**	\$ 90,339,600**
APR.	485	293**	\$ 94,757,900**
MAY	472	332**	\$111,464,800**
JUNE	438	305**	\$113,900,800**
JULY	411	286**	\$104,569,900**
AUG.	374	293**	\$105,480,200**
SEPT.	352	227**	\$ 79,902,800**
OCT.	347	262**	\$ 92,603,300**
NOV.	302	222**	\$ 78,749,200**
DEC.	225	235**	\$ 81,453,800**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 56,174,400**
MAR.	360	239**	\$ 91,771,800**
APR.	412	258	\$105,231,200

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1502	389	1420	350	1307	346	1236	269	774	194	1083	263
FEB.	1484	291	1506	363	1355	309	1275	268	1065	196	1165	297
MAR.	1508	362	1622	426	1349	307	1175	264	1104	224	1324	329
APR.	1619	396	1680	395	1493	392	1335	294	1226	271	1445	340
MAY	1763	435	1734	381	1557	332	1400	316	1331	305		
JUNE	1802	371	1814	401	1662	383	1793	276	1384	304		
JULY	1813	409	1847	389	1731	403	1350	213	1447	325		
AUG.	1857	343	1716	336	1713	369	1376	263	1391	296		
SEPT.	1718	284	1705	337	1652	331	1344	208	1467	311		
OCT.	1665	347	1549	274	1445	229	1207	217	1312	271		
NOV.	1591	267	1464	255	1477	261	999	137	1209	194		
DEC.	1346	205	1290	221	1233	195	918	121	1168	149		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	285	260	254	251	206	226	192	206
2014	152	139	204	228								

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246								

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$ 333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,000	\$ 336,700	\$365,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,500	\$375,500								

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$389,210	\$373,169	\$378,281	\$ 377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,529	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 370,266	\$ 427,529	\$ 422,692								

MULTIPLE LISTING STATISTICS FOR APRIL 2014

		CLOSED '13	CLOSED '14	AVERAGE 2013	PRICE 2014
RESIDENTIAL/COMMON INT.	RES	257	228	\$ 350,540	\$ 422,692
MOBILE HOME-IN PARK	MOB	8	5	\$ 44,975	\$ 29,260
RESIDENTIAL INCOME	RIN	1	1	\$ 195,000	\$ 3,125,000
LAND	LND	26	23	\$ 105,362	\$ 222,772
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 1,375,000	\$ 462,500
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - APRIL 2014					
		2013	2013	2014	2014
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	37	\$ 359,952	29	\$ 368,228
EL DORADO HILLS	12602	76	\$ 511,461	74	\$ 628,726
SHINGLE SPRINGS	12603	8	\$ 377,500	9	\$ 456,556
RESCUE/LUNEMAN	12604	7	\$ 391,843	6	\$ 647,000
LATROBE/SOUTH AREA	12605	3	\$ 428,000	1	\$ 250,000
GREATER PLACERVILLE	12701	31	\$ 260,913	17	\$ 332,266
DIAMOND SPRGS/EL DORADO	12702	11	\$ 223,960	21	\$ 298,333
PLEASANTVALLEY/PLV SOUTH	12703	11	\$ 302,491	9	\$ 248,650
SOMERSET/SOUTH COUNTY	12704	14	\$ 191,925	12	\$ 336,000
COLOMA, LOTUS	12705	0	\$ -	2	\$ 840,000
GREENSTONE/GOLDHILLWEST	12706	6	\$ 293,083	1	\$ 220,471
MOSQUITO, SWANSBORO	12707	0	\$ -	4	\$ 318,850
CAMINO, CEDAR GROVE	12801	7	\$ 344,000	10	\$ 219,942
POLLOCK PINES, SLY PARK	12802	28	\$ 209,300	15	\$ 219,942
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 247,500
GEORGETOWN, GARDENVALLEY	12901	10	\$ 190,610	9	\$ 311,156
PILOT HILL, COOL	12902	7	\$ 302,614	7	\$ 272,771
NORTH COUNTY	12903	1	\$ 235,000	0	\$ -

TRANSACTION SUMMARY

	2013	2013	2014	2014
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	485	1614	412	1359
PENDING SALES - RESIDENTIAL	446	1472	370	1226
CLOSED SALES - TOTAL	293	973	258	844
CLOSED SALES - RESIDENTIAL	257	845	228	723
CLOSED SALES -RES.MEDIAN PRICE	\$ 325,000	\$ 305,000	\$ 375,000	\$ 354,000
LISTING INVENTORY - TOTAL	1226		1445	
LISTING INVENTORY - RESIDENTIAL	838		967	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (4/1 - 4/30)

ZONE	AREA	2013 # OF SALES	2013 AVG. PRICE	2014 # OF SALES	2014 AVG. PRICE
12601	CAMERON PARK	124	\$338,188	101	\$337,516
12602	EL DORADO HILLS	263	\$488,089	223	\$593,769
12603	SHINGLE SPRINGS	30	\$384,746	36	\$447,651
12604	RESCUE/NORTH AREA	15	\$385,173	20	\$463,761
12605	LATROBE/SOUTH AREA	10	\$458,171	7	\$463,000
12701	PLACERVILLE	78	\$243,853	66	\$288,415
12702	DIAMOND SPRINGS/EL DORADO	43	\$213,601	50	\$259,495
12703	PLEASANT VALLEY	37	\$303,191	21	\$341,043
12704	SOMERSET/SOUTH COUNTY	37	\$205,556	31	\$242,271
12705	LOTUS/COLOMA	2	\$267,500	4	\$289,000
12706	GREENSTONE, GOLD HILL WEST	13	\$369,808	7	\$486,357
12707	SWANSBORO	5	\$138,654	11	\$246,980
12801	CAMINO/CEDAR GROVE	24	\$313,098	23	\$330,593
12802	POLLOCK PINES/SLY PARK	81	\$182,652	55	\$211,147
12803	AMERICAN RIVER CANYON	2	\$171,250	4	\$295,756
12901	GEORGETOWN DIVIDE	40	\$197,335	32	\$263,991
12902	PILOT HILL/COOL	36	\$258,081	29	\$306,117
12903	NORTH COUNTY	5	\$268,000	3	\$368,330

Market Statistics Report

Listings as of 05/08/14 at 2:54pm

APRIL 2014

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	1	1	0	0	2
Average List Price	\$350,000	\$310,000	\$0	\$0	\$330,000
Average Market Time	252	227	0	0	240
Average Square Feet	1328	1296	0	0	1312
All Off Market					
#Units	38	98	69	23	228
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	38	98	69	23	228
Dollar Value	\$9,151,350	\$33,365,201	\$38,564,524	\$15,292,750	\$96,373,825
Average List Price	\$251,320	\$346,780	\$570,119	\$675,570	\$431,627
Average Sold Price	\$240,825	\$340,461	\$558,906	\$664,902	\$422,692
Average Market Time	57	54	51	78	56
Average Square Feet	1330	1845	2826	3902	2264
% of List Price	95.82	98.18	98.03	98.42	97.93
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 05/08/14 at 2:56pm

Active

<u>Listing Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$300,000 thru \$349,999	1	227	Minimum	\$310,000	Maximum \$350,000
\$350,000 thru \$399,999	1	252	Average	\$330,000	Median \$330,000
	2	240			

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$80,000 thru \$89,999	1	16	Minimum	\$85,000	Maximum \$1,549,000
\$90,000 thru \$99,999	2	59	Average	\$422,692	Median \$375,500
\$100,000 thru \$119,999	1	116			
\$120,000 thru \$139,999	4	14			
\$140,000 thru \$159,999	5	41			
\$160,000 thru \$179,999	9	67			
\$180,000 thru \$199,999	2	81			
\$200,000 thru \$249,999	23	46			
\$250,000 thru \$299,999	34	82			
\$300,000 thru \$349,999	21	43			
\$350,000 thru \$399,999	27	44			
\$400,000 thru \$449,999	15	55			
\$450,000 thru \$499,999	15	45			
\$500,000 thru \$549,999	16	87			
\$550,000 thru \$599,999	11	55			
\$600,000 thru \$649,999	11	22			
\$650,000 thru \$699,999	5	73			
\$700,000 thru \$749,999	8	34			
\$750,000 thru \$799,999	4	105			
\$800,000 thru \$849,999	4	71			
\$850,000 thru \$899,999	1	37			
\$900,000 thru \$949,999	2	4			
\$1,000,000 thru \$1,249,999	4	24			
\$1,250,000 thru \$1,499,999	2	192			
\$1,500,000 thru \$1,749,999	1	2			
	228	56			

Market Statistics Report

Listings as of 05/08/14 at 2:52pm

YEAR TO DATE 1/1/14 – 4/30/14

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	1	1	0	0	2
Average List Price	\$350,000	\$310,000	\$0	\$0	\$330,000
Average Market Time	252	227	0	0	240
Average Square Feet	1328	1296	0	0	1312
All Off Market					
#Units	126	339	193	65	723
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	126	339	193	65	723
Dollar Value	\$28,535,769	\$112,618,375	\$105,508,904	\$41,257,850	\$287,920,898
Average List Price	\$232,605	\$338,605	\$559,619	\$665,016	\$408,476
Average Sold Price	\$226,474	\$332,208	\$546,678	\$634,736	\$398,231
Average Market Time	64	53	59	71	58
Average Square Feet	1299	1855	2917	3749	2212
% of List Price	97.36	98.11	97.69	95.45	97.49
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 05/08/14 at 2:49pm

Active

<u>Listing Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$300,000 thru \$349,999	1	227	Minimum	\$310,000	Maximum	\$350,000
\$350,000 thru \$399,999	1	252	Average	\$330,000	Median	\$330,000
	2	240				

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	19	Minimum	\$75,000	Maximum	\$2,750,000
\$80,000 thru \$89,999	4	47	Average	\$398,231	Median	\$354,000
\$90,000 thru \$99,999	2	59				
\$100,000 thru \$119,999	5	90				
\$120,000 thru \$139,999	16	98				
\$140,000 thru \$159,999	32	53				
\$160,000 thru \$179,999	28	53				
\$180,000 thru \$199,999	18	72				
\$200,000 thru \$249,999	71	47				
\$250,000 thru \$299,999	93	66				
\$300,000 thru \$349,999	81	58				
\$350,000 thru \$399,999	88	41				
\$400,000 thru \$449,999	60	65				
\$450,000 thru \$499,999	46	46				
\$500,000 thru \$549,999	46	66				
\$550,000 thru \$599,999	28	87				
\$600,000 thru \$649,999	24	40				
\$650,000 thru \$699,999	19	58				
\$700,000 thru \$749,999	16	38				
\$750,000 thru \$799,999	10	51				
\$800,000 thru \$849,999	7	56				
\$850,000 thru \$899,999	5	144				
\$900,000 thru \$949,999	5	34				
\$950,000 thru \$999,999	1	53				
\$1,000,000 thru \$1,249,999	10	60				
\$1,250,000 thru \$1,499,999	4	144				
\$1,500,000 thru \$1,749,999	2	6				
\$2,750,000 thru \$2,999,999	1	366				
	723	58				