

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2012

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	288	169**	\$48,833,800**
FEB.	283	217**	\$58,496,000**
MAR.	327	264**	\$74,903,500**
APR.	373	243**	\$70,060,700**
MAY	380	289**	\$83,632,700**
JUNE	369	285**	\$83,403,100**
JULY	509	250**	\$74,584,400**
**AUG.	502	311**	\$91,681,500**
SEPT.	474	261**	\$75,328,500**
OCT.	420	288**	\$87,251,500**
NOV.	359	258**	\$73,003,600**
DEC.	330	226**	\$67,721,500**

YEAR: 2013

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	235	176**	\$ 51,373,500**
FEB.	450	212**	\$ 65,865,900**
MAR.	444	244**	\$ 89,698,300**
APR.	485	286	\$ 92,371,400
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2008	YEAR	2009	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013
	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS	TOTAL LISTINGS	NEW LISTINGS
JAN.	1672	487	1502	389	1420	350	1307	346	1236	269	774	194
FEB.	1773	450	1484	291	1506	363	1355	309	1275	268	1065	196
MAR.	1750	494	1508	362	1622	426	1349	307	1175	264	1104	224
APR.	1810	437	1619	396	1680	395	1493	392	1335	294	1226	271
MAY	2164	599	1763	435	1734	381	1557	332	1400	316		
JUNE	2147	479	1802	371	1814	401	1662	383	1793	276		
JULY	2163	445	1813	409	1847	389	1731	403	1350	213		
AUG.	2127	397	1857	343	1716	336	1713	369	1376	263		
SEPT.	1873	397	1718	284	1705	337	1652	331	1344	208		
OCT.	1796	327	1665	347	1549	274	1445	229	1207	217		
NOV.	1679	282	1591	267	1464	255	1477	261	999	137		
DEC.	1449	255	1346	205	1290	221	1233	195	918	121		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	285	234	284	228	261	227	200
2013	156	185	244	250								

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181								

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$ 268,500	\$ 289,250	\$ 277,750	\$ 285,250	\$ 300,000	\$ 295,000	\$ 291,525	\$ 275,000	\$ 291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$ 318,000	\$ 319,900	\$ 349,500	\$ 338,500	\$ 340,000	\$ 333,000	\$ 310,500	\$ 355,000	\$ 347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$ 382,000	\$ 397,900	\$ 408,000	\$ 392,950	\$ 399,000	\$ 416,250	\$ 410,000	\$ 414,500	\$ 415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$ 487,000	\$ 479,705	\$ 475,000	\$ 485,000	\$ 504,000	\$ 465,000	\$ 472,000	\$ 492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$ 499,900	\$ 519,000	\$ 499,475	\$ 502,000	\$ 484,250	\$ 457,500	\$ 450,000	\$ 456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$ 488,000	\$ 495,000	\$ 489,419	\$ 430,000	\$ 424,500	\$ 390,000	\$ 383,750	\$ 417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$ 386,000	\$ 399,000	\$ 380,000	\$ 354,950	\$ 358,000	\$ 385,000	\$ 350,000	\$ 329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$ 335,000	\$ 344,000	\$ 337,750	\$ 287,500	\$ 292,500	\$ 281,750	\$ 319,000	\$ 286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$ 300,000	\$ 332,500	\$ 317,389	\$ 288,000	\$ 277,000	\$ 264,250	\$ 285,000	\$ 277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$ 250,000	\$ 282,000	\$ 264,000	\$ 267,250	\$ 235,000	\$ 241,000	\$ 240,000	\$ 263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$ 287,000	\$ 258,500	\$ 285,000	\$ 275,000	\$ 284,750	\$ 266,000	\$ 275,000	\$ 289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000								

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$ 330,153	\$ 330,661	\$ 312,912	\$ 318,516	\$ 341,199	\$ 336,877	\$ 319,228	\$ 320,496	\$ 328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$ 349,253	\$ 364,443	\$ 389,210	\$ 373,169	\$ 378,281	\$ 377,337	\$ 351,888	\$ 398,457	\$ 371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$ 455,364	\$ 441,934	\$ 439,397	\$ 443,106	\$ 445,283	\$ 458,073	\$ 458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$ 545,768	\$ 524,711	\$ 544,110	\$ 503,921	\$ 527,848	\$ 528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$ 578,118	\$ 572,647	\$ 557,866	\$ 539,861	\$ 482,987	\$ 516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$ 537,893	\$ 524,673	\$ 485,485	\$ 473,560	\$ 457,326	\$ 466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$ 432,000	\$ 397,935	\$ 385,955	\$ 418,186	\$ 380,649	\$ 362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$ 357,571	\$ 340,964	\$ 324,917	\$ 312,260	\$ 338,976	\$ 347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$ 357,006	\$ 324,138	\$ 319,798	\$ 311,549	\$ 325,896	\$ 315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$ 297,264	\$ 283,542	\$ 276,344	\$ 274,343	\$ 287,037	\$ 299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$ 311,930	\$ 312,512	\$ 314,876	\$ 323,365	\$ 310,534	\$ 328,189
2013	\$ 312,541	\$ 336,095	\$ 345,630	\$ 350,809								

**MULTIPLE LISTING STATISTICS FOR APRIL 2013**

		CLOSED '12	CLOSED '13	AVERAGE 2012	PRICE 2013
RESIDENTIAL/COMMON INT.	RES	220	250	\$ 306,939	\$ 350,809
MOBILE HOME-IN PARK	MOB	10	8	\$ 39,030	\$ 44,975
RESIDENTIAL INCOME	RIN	1	1	\$ 190,000	\$ 195,000
LAND	LND	12	26	\$ 162,833	\$ 105,362
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 1,375,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - APRIL 2013</b>					
AREA	ZONE	2012 # OF SALES	2012 AVG. PRICE	2013 # OF SALES	2013 AVG. PRICE
GREATER CAMERON PARK	12601	32	\$ 241,966	35	\$ 362,378
EL DORADO HILLS	12602	67	\$ 505,913	75	\$ 510,393
SHINGLE SPRINGS	12603	10	\$ 265,950	8	\$ 377,500
RESCUE/LUNEMAN	12604	4	\$ 408,879	7	\$ 391,843
LATROBE/SOUTH AREA	12605	2	\$ 397,500	2	\$ 487,500
GREATER PLACERVILLE	12701	25	\$ 193,496	30	\$ 258,743
DIAMOND SPRGS/EL DORADO	12702	9	\$ 210,800	10	\$ 230,370
PLEASANTVALLEY/PLV SOUTH	12703	4	\$ 205,750	11	\$ 302,491
SOMERSET/SOUTH COUNTY	12704	14	\$ 147,407	14	\$ 191,925
COLOMA, LOTUS	12705	1	\$ 140,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 670,000	6	\$ 293,083
MOSQUITO, SWANSBORO	12707	5	\$ 185,895	0	\$ -
CAMINO, CEDAR GROVE	12801	7	\$ 236,713	6	\$ 340,500
POLLOCK PINES, SLY PARK	12802	17	\$ 140,665	28	\$ 209,300
AMERICAN RIVER CANYON	12803	0	\$ -	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	8	\$ 230,964	10	\$ 190,610
PILOT HILL, COOL	12902	10	\$ 228,770	7	\$ 302,614
NORTH COUNTY	12903	3	\$ 194,300	1	\$ 235,000

**TRANSACTION SUMMARY**

	2012 MONTH	2012 YTD	2013 MONTH	2013 YTD
PENDING SALES-TOTAL	373	1271	485	1614
PENDING SALES - RESIDENTIAL	357	1143	446	1472
CLOSED SALES - TOTAL	243	893	286	918
CLOSED SALES - RESIDENTIAL	220	811	250	835
CLOSED SALES -RES.MEDIAN PRICE	\$ 256,750	\$ 253,000	\$ 325,000	\$ 300,000
LISTING INVENTORY - TOTAL	1335		1226	
LISTING INVENTORY - RESIDENTIAL	990		838	

## Market Statistics Report

Listings as of 05/10/13 at 2:45pm

APRIL 2013

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	46	118	69	17	250
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	46	118	69	17	250
Dollar Value	\$9,878,050	\$35,031,709	\$33,557,836	\$9,234,687	\$87,702,282
Average List Price	\$218,980	\$298,182	\$486,738	\$566,711	\$353,910
Average Sold Price	\$214,740	\$296,879	\$486,345	\$543,217	\$350,809
Average Market Time	38	51	50	73	50
Average Square Feet	1378	1922	2888	3621	2204
% of List Price	98.06	99.56	99.92	95.85	99.12
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 05/10/13 at 2:39pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	0	<b>Minimum</b>	\$57,000	<b>Maximum</b>	\$1,673,500
\$70,000 thru \$79,999	1	2	<b>Average</b>	\$350,809	<b>Median</b>	\$325,000
\$80,000 thru \$89,999	1	11				
\$90,000 thru \$99,999	3	85				
\$100,000 thru \$119,999	7	47				
\$120,000 thru \$139,999	8	17				
\$140,000 thru \$159,999	7	60				
\$160,000 thru \$179,999	12	61				
\$180,000 thru \$199,999	15	36				
\$200,000 thru \$249,999	34	40				
\$250,000 thru \$299,999	23	105				
\$300,000 thru \$349,999	27	44				
\$350,000 thru \$399,999	21	21				
\$400,000 thru \$449,999	26	49				
\$450,000 thru \$499,999	23	26				
\$500,000 thru \$549,999	12	52				
\$550,000 thru \$599,999	6	55				
\$600,000 thru \$649,999	10	95				
\$650,000 thru \$699,999	6	39				
\$700,000 thru \$749,999	1	5				
\$750,000 thru \$799,999	1	175				
\$800,000 thru \$849,999	1	8				
\$900,000 thru \$949,999	1	35				
\$1,000,000 thru \$1,249,999	1	314				
\$1,250,000 thru \$1,499,999	1	27				
\$1,500,000 thru \$1,749,999	1	157				
	250	50				

# Market Statistics Report

Listings as of 05/10/13 at 2:48pm

## YEAR TO DATE 1/1/13- 4/30/13

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	131	401	243	60	835
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	131	401	243	60	835
Dollar Value	\$26,587,974	\$115,289,477	\$108,418,748	\$32,673,658	\$282,969,857
Average List Price	\$206,555	\$289,700	\$449,523	\$559,209	\$342,533
Average Sold Price	\$202,962	\$287,505	\$446,168	\$544,561	\$338,886
Average Market Time	51	52	56	69	54
Average Square Feet	1340	1915	2742	3591	2186
% of List Price	98.26	99.24	99.25	97.38	98.94
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 05/10/13 at 2:47pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$40,000 thru \$49,999	1	109	Minimum	\$42,000	Maximum	\$1,673,500
\$50,000 thru \$59,999	4	28	Average	\$338,886	Median	\$300,000
\$60,000 thru \$69,999	3	166				
\$70,000 thru \$79,999	3	34				
\$80,000 thru \$89,999	5	13				
\$90,000 thru \$99,999	8	39				
\$100,000 thru \$119,999	19	47				
\$120,000 thru \$139,999	24	70				
\$140,000 thru \$159,999	38	54				
\$160,000 thru \$179,999	51	62				
\$180,000 thru \$199,999	45	54				
\$200,000 thru \$249,999	107	46				
\$250,000 thru \$299,999	104	57				
\$300,000 thru \$349,999	67	55				
\$350,000 thru \$399,999	77	49				
\$400,000 thru \$449,999	92	50				
\$450,000 thru \$499,999	54	50				
\$500,000 thru \$549,999	44	46				
\$550,000 thru \$599,999	24	59				
\$600,000 thru \$649,999	27	60				
\$650,000 thru \$699,999	13	46				
\$700,000 thru \$749,999	5	5				
\$750,000 thru \$799,999	3	61				
\$800,000 thru \$849,999	3	30				
\$850,000 thru \$899,999	2	56				
\$900,000 thru \$949,999	3	223				
\$950,000 thru \$999,999	1	16				
\$1,000,000 thru \$1,249,999	6	170				
\$1,250,000 thru \$1,499,999	1	27				
\$1,500,000 thru \$1,749,999	1	157				
	835	54				

**REPORT 5B**

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 4/30)

	MARCH	2012	2012	2013	2013
ZONE	AREA	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
12601	CAMERON PARK	128	\$242,207	122	\$338,528
12602	EL DORADO HILLS	228	\$492,822	260	\$487,677
12603	SHINGLE SPRINGS	40	\$314,966	30	\$384,746
12604	RESCUE/NORTH AREA	20	\$359,167	15	\$385,173
12605	LATROBE/SOUTH AREA	6	\$429,917	9	\$474,746
12701	PLACERVILLE	93	\$223,325	77	\$242,786
12702	DIAMOND SPRINGS/EL DORADO	49	\$208,154	41	\$217,463
12703	PLEASANT VALLEY	30	\$213,586	37	\$303,191
12704	SOMERSET/SOUTH COUNTY	36	\$140,848	37	\$205,556
12705	LOTUS/COLOMA	2	\$162,500	2	\$267,500
12706	GREENSTONE, GOLD HILL WEST	9	\$490,172	13	\$369,808
12707	SWANSBORO	9	\$166,331	5	\$138,654
12801	CAMINO/CEDAR GROVE	28	\$229,376	23	\$310,841
12802	POLLOCK PINES/SLY PARK	57	\$142,796	81	\$182,652
12803	AMERICAN RIVER CANYON	3	\$140,867	2	\$171,250
12901	GEORGETOWN DIVIDE	36	\$173,935	40	\$197,335
12902	PILOT HILL/COOL	33	\$242,814	36	\$258,081
12903	NORTH COUNTY	4	\$191,975	5	\$268,000

REPORT 4B