

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2005

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	475	248**	\$112,111,700**
FEB.	555	278**	\$111,462,400**
MAR.	548	451**	\$188,084,100**
APR.	529	407**	\$174,353,700**
MAY	513	348**	\$161,137,500**
JUNE	512	360**	\$166,628,800**
JULY	457	324**	\$156,215,500**
AUG.	403	362**	\$167,483,200**
SEPT.	357	308**	\$149,436,100**
OCT.	345	234**	\$109,950,900**
NOV.	273	230**	\$109,746,100**
DEC.	198	205**	\$ 98,630,800**

YEAR: 2006

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	262	156**	\$ 80,539,800**
FEB.	319	170**	\$75,360,,600**
MAR.	331	258**	\$130,083,100**
APR.	319	213	\$107,774,200
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR		YEAR	YEAR		YEAR	YEAR		YEAR	YEAR		
	TOTAL	NEW		TOTAL	NEW		TOTAL	NEW		TOTAL	NEW	
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	
JAN.	1,713	425	1,641	407	1,394	439	1,263	237	1,386	259	2,207	462
FEB.	1,679	403	1,633	411	1,442	432	1,226	279	1,489	254	2,224	457
MAR.	1,813	527	1,648	489	825	568	1,623	368	1,500	324	2,212	458
APR.	1,920	600	1,614	463	1,176	484	1,835	387	1,572	365	2,274	537
MAY	2,036	526	1,536	481	967	474	1,627	354	1,765	445		
JUNE	2,049	490	1,521	447	1,037	519	1,752	390	1,990	494		
JULY	2,020	493	1,581	539	903	507	1,393	348	2,073	460		
AUG.	1,979	413	1,585	494	840	451	1,747	317	2,298	547		
SEPT.	1,920	359	1,653	507	821	479	1,664	304	2,434	536		
OCT.	1,865	409	1,639	451	680	382	1,738	280	2,612	498		
NOV.	1,782	296	1,509	314	591	188	1,491	240	2,477	346		
DEC.	1,602	213	1,349	204	401	102	1,407	189	2,156	250		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	76	72	111	92	106	126	116	126	105	93	110	91
1996	71	93	132	122	155	151	130	125	109	131	102	106
1997	109	87	102	142	143	161	114	161	114	172	131	148
1998	124	118	175	173	190	208	202	187	173	181	151	209
1999	129	128	184	201	196	265	237	230	243	206	200	220
2000	141	168	211	216	233	299	225	274	228	243	214	185
2001	150	153	240	211	221	226	192	239	179	203	153	167
2002	128	146	200	213	233	268	247	214	192	244	161	210
2003	146	133	197	209	227	242	242	270	251	236	213	207
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	253	275	259	269	243	185	179	171
2006	121	126	209	173								

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1995	299	285	277	221	189	221	203	174	187	169	173	196
1996	258	239	300	317	309	270	300	293	234	225	181	113
1997	251	245	313	301	295	263	293	242	247	234	148	115
1998	238	211	329	302	311	293	320	289	253	207	141	147
1999	253	255	327	417	412	369	351	277	268	255	197	141
2000	272	229	336	347	350	335	298	313	249	266	184	145
2001	267	284	370	404	380	332	350	317	262	282	202	141
2002	258	277	309	338	365	339	366	378	360	298	220	149
2003	311	300	386	323	368	407	364	311	318	274	200	77
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427								

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 163,000	\$ 157,500	\$ 151,000	\$161,800	\$169,000	\$171,000	\$168,750	\$161,000	\$169,950	\$166,500	\$166,500	\$175,500
1998	\$ 170,000	\$ 163,000	\$ 176,250	\$162,500	\$165,250	\$174,500	\$176,500	\$166,500	\$160,000	\$168,000	\$174,000	\$167,750
1999	\$ 185,000	\$ 163,950	\$ 178,950	\$179,990	\$182,500	\$189,000	\$185,000	\$180,000	\$183,500	\$183,625	\$166,700	\$174,250
2000	\$ 185,000	\$ 187,725	\$ 180,000	\$192,750	\$212,000	\$212,500	\$193,000	\$207,400	\$225,500	\$192,500	\$224,500	\$227,000
2001	\$ 219,950	\$ 235,000	\$ 240,440	\$249,500	\$250,000	\$240,000	\$235,000	\$239,500	\$249,100	\$215,000	\$241,000	\$254,000
2002	\$ 270,000	\$ 249,200	\$ 266,500	\$268,500	\$289,250	\$277,750	\$285,250	\$300,000	\$295,000	\$291,525	\$275,000	\$291,375
2003	\$ 275,500	\$ 295,000	\$ 315,000	\$318,000	\$319,900	\$349,500	\$338,500	\$340,000	\$333,000	\$310,500	\$355,000	\$347,000
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,909	\$475,000	\$485,000	\$505,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 514,500	\$525,000								

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1997	\$ 185,145	\$ 187,209	\$ 179,131	\$183,158	\$189,608	\$195,612	\$204,178	\$185,018	\$188,075	\$189,314	\$189,314	\$190,813
1998	\$ 181,963	\$ 188,391	\$ 196,265	\$189,822	\$193,122	\$195,193	\$191,898	\$190,604	\$189,763	\$189,607	\$195,137	\$192,903
1999	\$ 217,250	\$ 190,411	\$ 215,813	\$209,962	\$203,148	\$215,987	\$206,659	\$216,241	\$210,646	\$202,199	\$200,808	\$204,314
2000	\$ 219,943	\$ 219,134	\$ 215,144	\$233,703	\$252,997	\$244,697	\$226,827	\$243,046	\$251,200	\$234,068	\$264,518	\$251,078
2001	\$ 248,974	\$ 282,576	\$ 285,666	\$293,913	\$289,600	\$275,651	\$288,347	\$263,729	\$293,521	\$267,426	\$279,119	\$282,976
2002	\$ 297,549	\$ 278,354	\$ 296,392	\$330,153	\$330,661	\$312,912	\$318,516	\$341,199	\$336,877	\$319,228	\$320,496	\$328,176
2003	\$ 317,971	\$ 340,126	\$ 342,980	\$349,253	\$364,443	\$389,210	\$373,169	\$378,281	\$377,337	\$351,888	\$398,457	\$371,137
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$409,311	\$442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$520,139	\$534,006	\$539,849	\$545,768	\$524,711	\$546,279	\$505,450	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 542,036	\$562,279								

MULTIPLE LISTING STATISTICS FOR APRIL 2006

	AVERAGE		CLOSED '05	CLOSED '06		
PRICE	2006		2005	2006		
RESIDENTIAL/COMMON INT.	\$ 562,279	\$ 520,139	173	286	RES	286
MOBILE HOME-IN PARK	\$ 79,800	\$ 71,164	8	14	MOB	14
RESIDENTIAL INCOME	\$ -	\$ -	0	0	RIN	0
LAND	\$ 288,440	\$ 213,778	31	104	LND	104
COMMERCIAL/INDUSTRIAL	\$ 920,000	\$ 788,333	1	3	COM	3
BUSINESS OPPORTUNITY	\$ -	\$ -	0	0	BOP	0

RESIDENTIAL SALES - BY AREA - APRIL 2006

AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE	2006
GREATER CAMERON PARK	12601	50	\$ 444,562	30	\$ 496,960	
EL DORADO HILLS	12602	73	\$ 727,087	50	\$ 755,950	
SINGLE SPRINGS	12603	20	\$ 639,475	5	\$ 752,800	
RESCUE/LUNEMAN	12604	3	\$ 583,333	5	\$ 786,400	
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -	
GREATER PLACERVILLE	12701	31	\$ 428,948	23	\$ 448,411	
DIAMOND SPRGS/EL DORADO	12702	16	\$ 390,469	7	\$ 441,857	
PLEASANTVALEY/PLV SOUTH	12703	8	\$ 506,550	1	\$ 433,000	
SOMERSET/SOUTH COUNTY	12704	17	\$ 384,311	8	\$ 455,892	
COLOMA, LOTUS	12705	3	\$ 351,000	1	\$ 1,050,000	
GREENSTONE/GOLDHILLWEST	12706	1	\$ 980,000	1	\$ 346,000	
MOSQUITO, SWANSBORO	12707	1	\$ 325,000	1	\$ 399,900	
CAMINO, CEDAR GROVE	12801	9	\$ 420,722	5	\$ 483,400	
POLLOCK PINES, SLY PARK	12802	24	\$ 378,050	13	\$ 383,615	
AMERICAN RIVER CANYON	12803	0	\$ -	0	\$ -	
GEORGETOWN, GARDENVALEY	12901	11	\$ 424,636	10	\$ 363,390	
PILOT HILL, COOL	12902	18	\$ 454,467	12	\$ 499,292	
NORTH COUNTY	12903	1	\$ 715,000	1	\$ 560,000	

TRANSACTION SUMMARY

	2005	2005	2006	2006
PENDING SALES-TOTAL	529	2107	319	1231
PENDING SALES - RESIDENTIAL	400	1540	239	928
CLOSED SALES - TOTAL	407	1384	213	783
CLOSED SALES - RESIDENTIAL	286	986	173	632
CLOSED SALES -RES. MEDIAN PRICE	\$ 459,250	\$ 445,000	\$ 525,000	\$ 500,000
LISTING INVENTORY - TOTAL	1572		2274	
LISTING INVENTORY - RESIDENTIAL	953		1386	

# Market Statistics Report

Listings as of 05/03/06 at 2:43pm

APRIL 2006

Residential	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	30	74	51	18	173
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	30	74	51	18	173
Dollar Value	\$9,961,900	\$36,512,820	\$37,290,382	\$13,509,079	\$97,274,181
Average List Price	\$338,990	\$501,155	\$760,090	\$772,157	\$577,564
Average Sold Price	\$332,063	\$493,416	\$731,184	\$750,504	\$562,279
Average Market Time	66	65	79	64	69
Average Square Feet	1249	1870	2860	3551	2229
% of List Price	97.96	98.46	96.20	97.20	97.35
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

## Area Market Survey

Listings as of 05/03/06 at 2:42pm

Sold	Quantity	Average DOM	Summary Price Information			
Selling Price Range			Minimum	\$120,000	Maximum	\$1,950,000
\$120,000 - \$139,999	1	0	Average	\$562,279	Median	\$525,000
\$160,000 - \$179,999	1	15				
\$200,000 - \$249,999	3	52				
\$250,000 - \$299,999	12	76				
\$300,000 - \$349,999	17	74				
\$350,000 - \$399,999	17	67				
\$400,000 - \$449,999	17	40				
\$450,000 - \$499,999	11	62				
\$500,000 - \$549,999	16	66				
\$550,000 - \$599,999	12	46				
\$600,000 - \$649,999	10	31				
\$650,000 - \$699,999	19	70				
\$700,000 - \$749,999	13	44				
\$750,000 - \$799,999	4	158				
\$800,000 - \$849,999	3	126				
\$850,000 - \$899,999	4	106				
\$900,000 - \$949,999	1	262				
\$950,000 - \$999,999	3	58				
\$1,000,000 and over	9	153				
=====						
	173	69				

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

# Market Statistics Report

## YEAR TO DATE 1/1/06 - 4/30/06

Listings as of 05/03/06 at 2:46pm

### Residential

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	98	300	180	52	630
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	98	300	180	52	630
Dollar Value	\$34,352,425	\$143,082,397	\$124,008,443	\$41,660,066	\$343,103,331
Average List Price	\$359,989	\$488,698	\$709,371	\$832,814	\$560,129
Average Sold Price	\$350,535	\$476,941	\$688,936	\$801,155	\$544,608
Average Market Time	67	71	75	60	71
Average Square Feet	1289	1834	2780	3649	2170
% of List Price	97.37	97.59	97.12	96.20	97.23
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

### Business Opportunity

	2- Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	2	0	0	0	2
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	2	0	0	0	2
Dollar Value	\$220,000	\$0	\$0	\$0	\$220,000
Average List Price	\$125,000	\$0	\$0	\$0	\$125,000
Average Sold Price	\$110,000	\$0	\$0	\$0	\$110,000
Average Market Time	124	0	0	0	124
Average Square Feet	0	0	0	0	0
% of List Price	88.00	0.00	0.00	0.00	88.00
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec

# Area Market Survey

Listings as of 05/03/06 at 2:45pm

## YEAR TO DATE 1/1/06 - 4/30/06

Sold Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Maximum	Median
\$30,000 - \$39,999	1	1	\$37,000	\$1,950,000	
\$70,000 - \$79,999	1	122			\$500,000
\$120,000 - \$139,999	1	0			
\$140,000 - \$159,999	1	126			
\$160,000 - \$179,999	3	87			
\$180,000 - \$199,999	4	95			
\$200,000 - \$249,999	14	64			
\$250,000 - \$299,999	39	68			
\$300,000 - \$349,999	64	71			
\$350,000 - \$399,999	65	66			
\$400,000 - \$449,999	72	62			
\$450,000 - \$499,999	48	62			
\$500,000 - \$549,999	67	70			
\$550,000 - \$599,999	39	74			
\$600,000 - \$649,999	46	75			
\$650,000 - \$699,999	48	66			
\$700,000 - \$749,999	26	56			
\$750,000 - \$799,999	23	81			
\$800,000 - \$849,999	11	89			
\$850,000 - \$899,999	12	92			
\$900,000 - \$949,999	7	100			
\$950,000 - \$999,999	11	82			
\$1,000,000 and over	29	105			
=====					
	632	71			

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed.

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec