

## EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	300**	\$112,060,100**
JUNE	379	296**	\$111,945,800**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	262	\$101,778,300
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415	1585	352
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380	1694	426
JULY	1847	389	1731	403	1350	213	1447	325	1617	350	1568	351
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287	1562	294
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300	1516	272
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	162	221	265	288	250	299	248	227			

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198			

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$382,000
2015	\$ 350,000	\$ 381,500	\$ 395,000	\$ 400,000	\$420,500	\$ 405,000	\$435,000	\$ 390,000	\$ 409,900			

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$462,859	\$ 435,692	\$ 431,565			

**MULTIPLE LISTING STATISTICS FOR SEPTEMBER 2015**

				AVERAGE	PRICE
		CLOSED '14	CLOSED '15	2014	2015
RESIDENTIAL/COMMON INT.	RES	217	227	\$ 389,619	\$ 431,565
MOBILE HOME-IN PARK	MOB	8	9	\$ 51,688	\$ 56,767
RESIDENTIAL INCOME	RIN	1	1	\$ 640,000	\$ 159,900
LAND	LND	16	23	\$ 111,813	\$ 94,891
COMMERCIAL/INDUSTRIAL	COM	2	2	\$ 326,250	\$ 480,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - SEPTEMBER 2015</b>					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	30	\$ 365,530	26	\$ 427,491
EL DORADO HILLS	12602	59	\$ 562,609	65	\$ 623,179
SHINGLE SPRINGS	12603	13	\$ 480,992	13	\$ 455,615
RESCUE/LUNEMAN	12604	7	\$ 377,786	4	\$ 483,000
LATROBE/SOUTH AREA	12605	1	\$ 995,000	1	\$ 948,888
GREATER PLACERVILLE	12701	14	\$ 288,493	18	\$ 331,352
DIAMOND SPRGS/EL DORADO	12702	9	\$ 268,283	11	\$ 330,909
PLEASANTVALLEY/PLV SOUTH	12703	11	\$ 350,045	11	\$ 373,318
SOMERSET/SOUTH COUNTY	12704	12	\$ 184,617	10	\$ 178,000
COLOMA, LOTUS	12705	1	\$ 274,000	1	\$ 715,000
GREENSTONE/GOLDHILLWEST	12706	3	\$ 818,333	5	\$ 557,780
MOSQUITO, SWANSBORO	12707	1	\$ 205,000	4	\$ 292,738
CAMINO, CEDAR GROVE	12801	8	\$ 370,331	13	\$ 351,908
POLLOCK PINES, SLY PARK	12802	19	\$ 256,745	17	\$ 240,376
AMERICAN RIVER CANYON	12803	6	\$ 137,004	1	\$ 252,000
GEORGETOWN, GARDENVALLEY	12901	8	\$ 236,388	15	\$ 321,533
PILOT HILL, COOL	12902	14	\$ 309,493	10	\$ 289,900
NORTH COUNTY	12903	1	\$ 155,000	2	\$ 369,500

**TRANSACTION SUMMARY**

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	308	3152	318	3298
PENDING SALES - RESIDENTIAL	274	2788	288	2983
CLOSED SALES - TOTAL	244	2243	262	2410
CLOSED SALES - RESIDENTIAL	217	1955	227	2078
CLOSED SALES -RES.MEDIAN PRICE	\$ 350,000	\$ 365,000	\$ 409,900	\$ 400,000
LISTING INVENTORY - TOTAL	1463		1516	
LISTING INVENTORY - RESIDENTIAL	1018		1017	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 9/30)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	265	\$351,172	299	\$388,575
12602	EL DORADO HILLS	607	\$598,721	656	\$615,902
12603	SHINGLE SPRINGS	94	\$480,303	95	\$493,592
12604	RESCUE/NORTH AREA	51	\$477,963	42	\$544,640
12605	LATROBE/SOUTH AREA	10	\$565,900	11	\$745,890
12701	PLACERVILLE	197	\$296,731	191	\$331,979
12702	DIAMOND SPRINGS/EL DORADO	118	\$275,343	99	\$324,154
12703	PLEASANT VALLEY	59	\$339,775	65	\$388,663
12704	SOMERSET/SOUTH COUNTY	79	\$219,152	81	\$298,802
12705	LOTUS/COLOMA	10	\$282,200	7	\$509,637
12706	GREENSTONE, GOLD HILL WEST	25	\$525,150	24	\$532,433
12707	SWANSBORO	22	\$255,745	12	\$298,946
12801	CAMINO/CEDAR GROVE	61	\$300,184	84	\$329,811
12802	POLLOCK PINES/SLY PARK	168	\$234,194	172	\$246,914
12803	AMERICAN RIVER CANYON	21	\$209,479	19	\$223,093
12901	GEORGETOWN DIVIDE	85	\$259,561	98	\$278,667
12902	PILOT HILL/COOL	78	\$311,301	118	\$367,107
12903	NORTH COUNTY	5	\$311,980	5	\$374,200

# Market Statistics Report

Listings as of 10/07/15 at 1:42pm

SEPTEMBER 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	30	112	64	21	227
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	30	112	64	21	227
Dollar Value	\$7,189,800	\$39,807,359	\$36,066,438	\$14,901,600	\$97,965,197
Average List Price	\$245,127	\$363,103	\$575,198	\$723,401	\$440,641
Average Sold Price	\$239,660	\$355,423	\$563,538	\$709,600	\$431,565
Average Market Time	48	54	61	59	56
Average Square Feet	1243	1802	2769	3767	2182
% of List Price	97.77	97.88	97.97	98.09	97.94
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 10/07/15 at 1:41pm

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	213	Minimum	\$75,000	Maximum	\$1,710,000
\$90,000 thru \$99,999	1	5	Average	\$431,565	Median	\$409,900
\$120,000 thru \$139,999	2	97				
\$140,000 thru \$159,999	10	49				
\$160,000 thru \$179,999	5	27				
\$180,000 thru \$199,999	5	39				
\$200,000 thru \$249,999	23	59				
\$250,000 thru \$299,999	17	42				
\$300,000 thru \$349,999	20	69				
\$350,000 thru \$399,999	24	41				
\$400,000 thru \$449,999	36	49				
\$450,000 thru \$499,999	20	39				
\$500,000 thru \$549,999	17	36				
\$550,000 thru \$599,999	15	84				
\$600,000 thru \$649,999	10	78				
\$650,000 thru \$699,999	2	72				
\$700,000 thru \$749,999	5	117				
\$750,000 thru \$799,999	2	33				
\$800,000 thru \$849,999	1	38				
\$900,000 thru \$949,999	1	115				
\$950,000 thru \$999,999	3	151				
\$1,000,000 thru \$1,249,999	4	79				
\$1,250,000 thru \$1,499,999	1	54				
\$1,500,000 thru \$1,749,999	2	21				
	227	56				

# Market Statistics Report

Listings as of 10/07/15 at 1:44pm

## YEAR TO DATE 1/1/15 – 9/30/15

### Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	313	978	597	190	2078
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	313	978	597	190	2078
Dollar Value	\$78,494,795	\$358,786,784	\$336,209,634	\$136,504,884	\$909,996,097
Average List Price	\$255,629	\$372,734	\$574,198	\$736,683	\$446,252
Average Sold Price	\$250,782	\$366,858	\$563,165	\$718,447	\$437,919
Average Market Time	49	49	57	69	53
Average Square Feet	1311	1884	2797	3831	2238
% of List Price	98.10	98.42	98.08	97.52	98.13
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 10/07/15 at 1:44pm

### Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$20,000 thru \$29,999	1	25	<u>Minimum</u>	\$22,000	<u>Maximum</u>
\$50,000 thru \$59,999	3	57	<u>Average</u>	\$437,919	<u>Median</u>
\$60,000 thru \$69,999	1	236			\$3,200,000
\$70,000 thru \$79,999	4	88			\$400,000
\$80,000 thru \$89,999	1	4			
\$90,000 thru \$99,999	5	59			
\$100,000 thru \$119,999	14	51			
\$120,000 thru \$139,999	29	66			
\$140,000 thru \$159,999	43	47			
\$160,000 thru \$179,999	42	70			
\$180,000 thru \$199,999	52	45			
\$200,000 thru \$249,999	200	52			
\$250,000 thru \$299,999	200	45			
\$300,000 thru \$349,999	212	48			
\$350,000 thru \$399,999	215	45			
\$400,000 thru \$449,999	229	46			
\$450,000 thru \$499,999	202	58			
\$500,000 thru \$549,999	175	52			
\$550,000 thru \$599,999	116	61			
\$600,000 thru \$649,999	81	54			
\$650,000 thru \$699,999	61	74			
\$700,000 thru \$749,999	47	78			
\$750,000 thru \$799,999	21	52			
\$800,000 thru \$849,999	31	38			
\$850,000 thru \$899,999	10	39			
\$900,000 thru \$949,999	12	104			
\$950,000 thru \$999,999	16	72			
\$1,000,000 thru \$1,249,999	24	82			
\$1,250,000 thru \$1,499,999	20	69			
\$1,500,000 thru \$1,749,999	6	60			
\$2,000,000 thru \$2,249,999	1	20			
\$2,250,000 thru \$2,499,999	1	188			
\$2,500,000 thru \$2,749,999	1	2			
\$2,750,000 thru \$2,999,999	1	357			
\$3,000,000 thru \$3,249,999	1	33			

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