

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	300**	\$112,060,100**
JUNE	379	296**	\$111,945,800**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	261**	\$ 92,327,100**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	231	\$ 88,332,000
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415	1585	352
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380	1694	426
JULY	1847	389	1731	403	1350	213	1447	325	1617	350	1568	351
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287	1562	294
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300	1516	272
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263	1339	248
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	162	221	265	288	250	299	248	230	203		

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185		

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 381,500	\$ 395,000	\$ 400,000	\$420,500	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,900		

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 418,607		

MULTIPLE LISTING STATISTICS FOR OCTOBER 2015

		CLOSED '14	CLOSED '15	AVERAGE 2014	PRICE 2015
RESIDENTIAL/COMMON INT.	RES	234	203	\$ 381,815	\$ 418,607
MOBILE HOME-IN PARK	MOB	7	8	\$ 66,271	\$ 65,931
RESIDENTIAL INCOME	RIN	1	0	\$ 368,500	\$ -
LAND	LND	18	19	\$ 114,733	\$ 138,289
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 85,000	\$ 200,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - OCTOBER 2015					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	28	\$ 368,661	20	\$ 419,900
EL DORADO HILLS	12602	61	\$ 548,095	58	\$ 616,418
SHINGLE SPRINGS	12603	16	\$ 531,813	7	\$ 462,286
RESCUE/LUNEMAN	12604	5	\$ 520,000	0	\$ -
LATROBE/SOUTH AREA	12605	1	\$ 225,000	2	\$ 597,500
GREATER PLACERVILLE	12701	30	\$ 284,628	21	\$ 343,476
DIAMOND SPRGS/EL DORADO	12702	11	\$ 265,071	12	\$ 279,075
PLEASANTVALLEY/PLV SOUTH	12703	7	\$ 441,521	7	\$ 338,557
SOMERSET/SOUTH COUNTY	12704	10	\$ 207,940	10	\$ 283,395
COLOMA, LOTUS	12705	2	\$ 295,250	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	6	\$ 424,833	6	\$ 397,417
MOSQUITO, SWANSBORO	12707	4	\$ 188,375	2	\$ 306,475
CAMINO, CEDAR GROVE	12801	6	\$ 267,854	7	\$ 410,893
POLLOCK PINES, SLY PARK	12802	21	\$ 262,614	27	\$ 272,313
AMERICAN RIVER CANYON	12803	5	\$ 146,400	5	\$ 266,400
GEORGETOWN, GARDENVALLEY	12901	13	\$ 243,538	8	\$ 295,063
PILOT HILL, COOL	12902	6	\$ 355,250	10	\$ 330,900
NORTH COUNTY	12903	2	\$ 292,633	1	\$ 402,500

TRANSACTION SUMMARY

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	248	3400	312	3610
PENDING SALES - RESIDENTIAL	222	3010	287	3270
CLOSED SALES - TOTAL	261	2504	231	2645
CLOSED SALES - RESIDENTIAL	234	2189	203	2283
CLOSED SALES -RES.MEDIAN PRICE	\$ 348,750	\$ 363,000	\$ 418,607	\$ 400,000
LISTING INVENTORY - TOTAL	1249		1339	
LISTING INVENTORY - RESIDENTIAL	845		916	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 10/31)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	293	\$352,843	321	\$390,808
12602	EL DORADO HILLS	668	\$594,098	715	\$615,807
12603	SHINGLE SPRINGS	110	\$487,795	102	\$491,443
12604	RESCUE/NORTH AREA	56	\$481,716	42	\$544,640
12605	LATROBE/SOUTH AREA	11	\$534,909	13	\$723,061
12701	PLACERVILLE	227	\$295,132	212	\$333,118
12702	DIAMOND SPRINGS/EL DORADO	129	\$274,467	111	\$319,280
12703	PLEASANT VALLEY	66	\$350,566	72	\$383,792
12704	SOMERSET/SOUTH COUNTY	89	\$217,892	91	\$297,109
12705	LOTUS/COLOMA	12	\$284,375	7	\$509,637
12706	GREENSTONE, GOLD HILL WEST	31	\$505,734	30	\$505,430
12707	SWANSBORO	26	\$245,380	14	\$300,021
12801	CAMINO/CEDAR GROVE	67	\$297,288	90	\$332,948
12802	POLLOCK PINES/SLY PARK	189	\$237,351	199	\$250,360
12803	AMERICAN RIVER CANYON	26	\$197,348	24	\$232,115
12901	GEORGETOWN DIVIDE	98	\$257,436	106	\$279,904
12902	PILOT HILL/COOL	84	\$314,440	128	\$364,278
12903	NORTH COUNTY	7	\$306,452	6	\$378,917

REPORT 4B

Market Statistics Report

Listings as of 11/12/15 at 3:00pm

OCTOBER 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	34	98	54	17	203
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	34	98	54	17	203
Dollar Value	\$9,167,336	\$35,372,600	\$28,828,798	\$11,608,400	\$84,977,134
Average List Price	\$275,966	\$366,984	\$544,232	\$682,818	\$425,338
Average Sold Price	\$269,628	\$360,945	\$533,867	\$682,847	\$418,607
Average Market Time	46	53	63	49	54
Average Square Feet	1390	1815	2693	3622	2129
% of List Price	97.70	98.35	98.10	100.00	98.42
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 11/12/15 at 2:56pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	4	Minimum	\$53,000	Maximum	\$1,950,000
\$70,000 thru \$79,999	1	90	Average	\$418,607	Median	\$389,900
\$100,000 thru \$119,999	2	102				
\$120,000 thru \$139,999	1	126				
\$140,000 thru \$159,999	3	48				
\$160,000 thru \$179,999	2	31				
\$180,000 thru \$199,999	6	41				
\$200,000 thru \$249,999	25	44				
\$250,000 thru \$299,999	30	63				
\$300,000 thru \$349,999	13	31				
\$350,000 thru \$399,999	22	64				
\$400,000 thru \$449,999	23	47				
\$450,000 thru \$499,999	23	51				
\$500,000 thru \$549,999	10	42				
\$550,000 thru \$599,999	11	70				
\$600,000 thru \$649,999	11	45				
\$650,000 thru \$699,999	2	22				
\$700,000 thru \$749,999	5	79				
\$750,000 thru \$799,999	3	139				
\$800,000 thru \$849,999	3	55				
\$950,000 thru \$999,999	1	3				
\$1,000,000 thru \$1,249,999	4	78				
\$1,750,000 thru \$1,999,999	1	18				
	203	54				

Market Statistics Report

Listings as of 11/12/15 at 3:14pm

YEAR TO DATE 1/1/15 – 10/31/15

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	347	1077	652	207	2283
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	347	1077	652	207	2283
Dollar Value	\$87,662,131	\$394,411,884	\$365,556,312	\$148,113,284	\$995,743,611
Average List Price	\$257,621	\$372,089	\$571,624	\$732,259	\$444,332
Average Sold Price	\$252,629	\$366,213	\$560,669	\$715,523	\$436,156
Average Market Time	48	50	57	67	53
Average Square Feet	1319	1876	2788	3814	2228
% of List Price	98.06	98.42	98.08	97.71	98.16
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 11/12/15 at 3:13pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$20,000 thru \$29,999	1	25	Minimum	\$22,000	Maximum	\$3,200,000
\$50,000 thru \$59,999	4	44	Average	\$436,156	Median	\$400,000
\$60,000 thru \$69,999	1	236				
\$70,000 thru \$79,999	5	88				
\$80,000 thru \$89,999	1	4				
\$90,000 thru \$99,999	5	59				
\$100,000 thru \$119,999	16	57				
\$120,000 thru \$139,999	30	68				
\$140,000 thru \$159,999	46	47				
\$160,000 thru \$179,999	44	68				
\$180,000 thru \$199,999	58	45				
\$200,000 thru \$249,999	225	51				
\$250,000 thru \$299,999	230	47				
\$300,000 thru \$349,999	225	47				
\$350,000 thru \$399,999	238	47				
\$400,000 thru \$449,999	252	46				
\$450,000 thru \$499,999	225	57				
\$500,000 thru \$549,999	187	52				
\$550,000 thru \$599,999	127	62				
\$600,000 thru \$649,999	91	54				
\$650,000 thru \$699,999	63	72				
\$700,000 thru \$749,999	52	78				
\$750,000 thru \$799,999	24	62				
\$800,000 thru \$849,999	34	39				
\$850,000 thru \$899,999	10	39				
\$900,000 thru \$949,999	12	104				
\$950,000 thru \$999,999	17	68				
\$1,000,000 thru \$1,249,999	28	81				
\$1,250,000 thru \$1,499,999	20	69				
\$1,500,000 thru \$1,749,999	6	60				
\$1,750,000 thru \$1,999,999	1	18				
\$2,000,000 thru \$2,249,999	1	20				
\$2,250,000 thru \$2,499,999	1	188				
\$2,500,000 thru \$2,749,999	1	2				
\$2,750,000 thru \$2,999,999	1	357				
\$3,000,000 thru \$3,249,999	1	33				
	2283	53				